

The PQ Test

1. Which smile is real?

A



B



C



D



2. Where is the best place to stand at a networking event?

- A. Near the entrance to the event
- B. At the food table so you can sit with people
- C. Where people exit the bar
- D. Next to someone you know

3. What does this face mean?



- A. Amused
- B. Sad
- C. Bored
- D. Contemptuous

4. Which saying about people is most true?
 - A. “Opposites attract.”
 - B. “Birds of a feather flock together.”
 - C. “One bad apple spoils the bunch.”
 - D. “Never bite the hand that feeds you.”
5. How much of our personality comes from our genes?
 - A. Very little. Our personality is mostly formed by how we are raised.
 - B. 35 percent to 50 percent
 - C. 55 percent to 75 percent
 - D. A lot. Our personality is mostly formed by our genetics and DNA.
6. The best way to show someone you care about them is to:
 - A. Tell them all the reasons they are awesome
 - B. Get them a gift
 - C. Do their to-do list for them
 - D. All of the above
 - E. It's different for each person
7. Which phrase corresponds best with this facial expression?



- A. It smells weird in here.
- B. This makes me angry.
- C. I'm confused.
- D. I'm afraid.

8. Which emoticon would best represent this face?

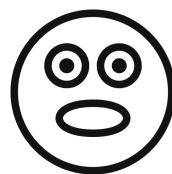


A

B

C

D



9. If this man walked into your office, what would you guess about him? (Hint: Only one of these personality assessments is correct.)



- A. He is an introvert.
 - B. He is an extrovert.
 - C. He is laid-back.
 - D. He is quiet.
10. Our brains are most active when we are chatting about:
- A. Our crush
 - B. The latest juicy gossip
 - C. Ourselves
 - D. The latest thriller
11. What does this face mean?



- A. Excitement
 - B. Giddiness
 - C. Interest
 - D. Surprise
12. In the average conversation, people typically hold eye contact what percent of the time in a conversation?
- A. 31 percent
 - B. 51 percent
 - C. 61 percent
 - D. 91 percent

13. The best way to get someone on the same page as you is to:
- A. Tell them a story
 - B. Pay them a compliment
 - C. Make them laugh
 - D. Say something surprising

14. What does this face mean?



- A. Surprise
 - B. Hatred
 - C. Fear
 - D. Confusion
15. Which of these habits tends to annoy people the most?
- A. People who are too talkative
 - B. People who are too quiet
 - C. People who are fake
 - D. People who show off
16. People will pay more for something that:
- A. Their friends have also bought
 - B. A doctor recommends
 - C. Matches their personality
 - D. They customized
17. When you first meet someone, you are LEAST likely to be able to accurately guess:

- A. How extroverted they are
 - B. How much they worry
 - C. If they are open to new ideas
 - D. Their IQ
 - E. How organized they are
18. The easiest way to know if your new colleague is neurotic is if they:
- A. Put up inspirational posters
 - B. Show up early to every meeting on the first day
 - C. Introduce themselves to you immediately
 - D. Wait for you to introduce yourself
19. What does this face mean?



- A. Embarrassment
 - B. Confusion
 - C. Irritation
 - D. Disgust
20. Making someone feel _____ is the best way to improve their mood.
- A. Flattered
 - B. Attractive
 - C. Valued
 - D. Powerful