**What are your future goals? Tell me about your short term and long-term goals.**

Possible Answer #1:

*“My short-term goal is to join a reputed company, like yours, where my job role would allow me to apply my knowledge and key strengths. I want to get recognized for my contribution to the company in the long-run.”*

Possible Answer #2:

*“I’ve picked up Marketing Automation basics during my first job, which lasted for two years. Now I am prepared to take up a bigger and more challenging project. I want to see myself as a marketing analyst in the next two years, that would be my short-term goal. Following which, I would see myself as an end-to-end Digital Marketing Strategist or a Manager in the long run.”*

**What motivates you?**

Possible Answer #1:

*“I love public speaking. Preparing a presentation and talking about it in front of an audience, and then getting back to them with answers in the question and answer round, motivates me! The whole experience is so thrilling. As a Sales Rep, I think building a connection with my audience is useful, inspiring and exciting.”*

Possible Answer #2:

*“Meeting the set target within an assigned deadline motivates me the most. When I do so, I get a sense of accomplishment and fulfillment. When this is coupled with an award, I feel all the more motivated. All in all, I like to achieve milestones, so that I can look back at them and say to myself, ‘Yes, that was my achievement.’ Visible results also motivate me.”*

**What are your hobbies? or What are you passionate about?**

You can talk about your own passion here. This is a commonly asked question in all ‘HR interview questions and answers’ lists.

Possible Answer #1:

*“I am passionate about painting. I have been a painter all along, ever since my childhood. Even today, I take advanced art classes during the weekends. The whole exercise of beautifying a blank canvas with colors relaxes me. It is my way of unwinding.”*

Possible Answer #2:

*“I’m passionate about cooking. I love to stir up a new dish or experiment with a new recipe every now and then. Every weekend, my friends come over to my place to try out a new dish. I maintain a journal where I jot down all my kitchen quests. I might publish it as a guide for home cooks, but that will have to wait until I develop and write down at least a 1000 final recipes.”*

**What are your biggest achievements till date?**

Possible Answer #1:

*“Becoming the Champion with 4 first prizes at the 25th Zonal Sports Meet is my biggest achievement till date.”*

Possible Answer #2:

*“Till date, I have accomplished several goals and milestones in my career as an app developer. The one that rings a bell is the latest version update on a core product of my current organization for customer profiling and payments. We had been slogging on this version update for 12 months at a stretch and I was a core team member. My team made me their team lead during the last 6 months and at that time, we were working on the mobile components of the product. To meet the deadline, I brought in 5 more resources, who had expertise in certain technologies, which were crucial for the pending modules. After the deployment of each of the component, all of us cross-trained to support all the platforms proficiently. In the end, we were able to deliver the project within time and budget constraints. Our CEO was highly impressed and all of us were also awarded at the quarterly town hall in December. Would you like to take a look at the Android version of our product?”*

**What are you most proud of?**

Possible Answer #1:

*“It is yet to come. The day I land my first job in a reputed company such as yours, will be my proudest achievement. That moment is still pending.”*

Possible Answer #2:

*“I am very proud of how I helped ABC company set up successful sales funnel by satisfying 60,000 hyper-responsive customers. I even won a ‘Best Performer’ award and 100% incentive payout for the same.”*

**What has been your greatest failure?**

Possible Answer #1:

*“I could not secure a perfect 100/100 in my Math paper in 12th Standard, despite my hard work. That is my greatest failure till date.”*

Possible Answer #2:

*“Last year, we wanted to improve sales by 50% but achieved just 35% which was a huge letdown, even if there was a huge boost to our ROI. The underlying issue was that I was on a holiday and my entire team took this last big deal for granted. They are all star performers, but I don’t know why they took this sure shot deal so lightly. We had built a great rapport with this client over a period of 3 months and the deal had almost been wrapped up. That was a huge failure in the recent past for me. Eventually, the deal slipped out of our hands and impacted the overall sales percentage.”*

[Read more answers here.](https://www.naukri.com/blog/failure-in-life-sample-answers-hr-interview-question/)

What do you always regret? or Do you have any regrets?

Possible Answer #1:

*“I still regret turning down the position offered to me at XYZ company last year. I have gained good experience in my present organization. But it’s good that I turned it down, otherwise, I wouldn’t have been promoted and become a Manager. Neither I would have got the opportunity to interview with your esteemed organization today!”*

**How do you respond to change?**