

Frequently Asked Questions (F & Qs)

B2B / B2C

List of Questions:

1. Where is Dlytica company located?
2. Is the training/course conducted through recorded sessions?
3. Is the training and teaching session onsite or online?
4. Is the internship paid or unpaid?
5. Is the internship offered at Dlytica or other companies?
6. How do we apply for a job at Dlytica?
7. Can a fresher apply for the course and training?
8. What benefits does Dlytica Training offer?
9. Does Dlytica hire uncertified candidates for job positions?
10. How much are the training/course fees at Dlytica?
11. Does everyone who takes the professional course get an internship, or are there additional criteria?
12. Do you provide an experience letter after the internship?
13. I want to start my internship in May and end in August. If I enroll in the December batch, will this be possible?
14. Is there any job guarantee if I enroll in this course/training?
15. What are the class timings?
16. How is Dlytica Academy different from other training centers?
17. Is the training conducted online or in person?
18. What is the duration of the Training + Internship program?
19. For non-IT background candidates, what are the requirements to join?
20. I am not from an IT background. Can I still join this course?
21. What is the salary range for Data Engineers in Nepal?
22. How much salary can I expect after completing my training?
23. How long is the internship period and is there a chance of doing training & internship parallelly?
24. If we have some experience in DevOps, Data Engineering, Data Analytics, or Data Science, can we directly contact for an internship rather than enrolling in the training program?
25. How much is the class size?
26. I am a banker who works with large data. I don't have an IT background. Which course will be suitable for me that will help me in my job?

27. Are there any scholarships or financial aid available?
28. Do we need to pay the full amount in the first month, or is it in installments?
29. I am confused about which course to join (Data Analytics/ Data Science and Data Engineering)

Questions & Answers:

1. **Where is Dlytica company located?**

Answer: Dlytica is a Canadian IT company with a strong presence in Nepal, the Middle East, and New York. Also, in Nepal we are available at Naxal, Kathmandu.

2. **Is the training/course conducted through recorded sessions?**

Answer: No, all training sessions are conducted live. A tutor will be present during the sessions to guide students. You will have session you missed as per demand.

3. **Is the training and teaching session onsite or online?**

Answer: All training and teaching sessions are conducted online via virtual classes. Our tutors, primarily based in Canada, provide seamless remote learning experiences.

4. **Is the internship paid or unpaid?**

Answer: The internship is unpaid. In this professional pathway, students make payments to Dlytica for the training and internship instead of receiving compensation.

5. **Is the internship offered at Dlytica or other companies?**

Answer: The internship is exclusively provided by Dlytica and includes dedicated guidance from Dlytica professionals.

6. **How do we apply for a job at Dlytica?**

Answer: You can apply for job openings at Dlytica when they are available. Currently, we are actively hiring the right candidates for various job roles. Only the professional pathway includes a four-month internship, which can lead to potential job opportunities.

7. **Can a fresher apply for the course and training?**

Answer: Yes, freshers are welcome to apply. Our training programs cover foundational learning and provide professional guidance to help individuals kickstart their careers.

8. **What benefits does Dlytica Training offer? Answer:** Dlytica Training provides:

- a. Expert-led instruction
- b. Hands-on skills development
- c. Guidance on career pathways
- d. Opportunity to gain Canadian experience
- e. Flexible online learning
- f. Networking opportunities
- g. Career support and certification
- h. Exposure to global industry trends

9. **Does Dlytica hire uncertified candidates for job positions?**

Answer: Dlytica does not typically hire uncertified candidates. However, we offer training programs to help individuals acquire the necessary skills and become industry-ready.

10. How much are the training/course fees at Dlytica?

Answer: The fees vary depending on the course pathway you choose (Data Analytics, Data Engineering, or Data Science) and the category (Foundational, Booster, or Professional). For detailed pricing, fill out our form, and we will provide you with specific information.

11. Does everyone who takes the professional course get an internship, or are there additional criteria?

Answer: Yes, about 90% of students enrolled in the professional pathway get an internship, based on their performance and engagement.

12. Do you provide an experience letter after the internship?

Answer: Yes, upon successful completion of the internship, Dlytica provides a Canadian experience letter. The company is registered under the Ontario government.

13. I want to start my internship in May and end in August. If I enroll in the December batch, will this be possible?

Answer: Yes, we offer flexible internship start dates. We can discuss your preferred timeline and make necessary arrangements.

14. Is there any job guarantee if I enroll in this course/training?

Answer: While we do not guarantee job placement, the experience gained provides three key benefits:

- In-House Job Vacancy: Based on performance, you may be considered for job openings at Dlytica.
- Canadian Experience: You gain 4 months of field experience from an IT company registered under the Ontario government.
- Reference Support: We provide referral letters and job application support through our recruitment partner companies.

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15. What are the class timings?

Answer: Classes are scheduled in the evening from 8:15 PM to 9:45 PM Nepal Time, making it convenient for students and working professionals.

16. How is Dlytica Academy different from other training centers? Answer: Dlytica Academy stands out because:

- We are an IT and AI company, not just a training institute.
- We focus on real-world projects, not just theoretical learning.
- The training structure is 80-90% practical and 10-20% theoretical.
- Students undergo multiple interview rounds within the 4-month program.
- Top-performing students get direct hiring opportunities within our company.

17. Is the training conducted online or in person?

Answer: All training sessions are conducted online via live sessions. Many students prefer online classes for flexibility and time efficiency.

Additionally, tutor assistance is available Monday to Friday from 4 PM to 6 PM Nepal Time for help with tasks, platforms, and assignments.

After each session, students receive lifetime access to training videos, content slides, and materials for continuous learning.

18. What is the duration of the Training + Internship program?

Answer: The total duration is 4 months. Training and internship run parallelly, incorporating training sessions, assignments, and real-world projects.

19. For non-IT background candidates, what are the requirements to join?

Answer: Anyone can join the course based on their interest, regardless of their educational background. We provide foundational training to help non-IT students transition into Data & AI roles.

20. I am not from an IT background. Can I still join this course?

Answer: Yes, you can. Our training is designed to accommodate both IT and non-IT backgrounds, making it accessible for everyone.

21. What is the salary range for Data Engineers in Nepal?

Answer: The salary depends on multiple factors such as qualifications, experience, and performance. Compensation may vary across companies and industries.

22. How much salary can I expect after completing my training?

Answer: Salary varies based on experience, performance, and company policies. While the training helps build expertise, individual salary expectations depend on job opportunities and industry standards. Usually after internship people landed into associate level positions.

23. How long is the internship period and is there a chance of doing training & internship parallelly?

Answer: The total duration will be 4 months. Training and internships run parallelly, incorporating training assignments and projects.

24. If we have some experience in DevOps, Data Engineering, Data Analytics, or Data Science, can we directly contact for an internship rather than enrolling in the training program?

Answer: If you are well-experienced and confident in your skills for the job, you can directly go for an interview. However, before that, you should familiarize yourself with our company's platform, tools, and technology. We directly hire from within the academy, giving priority to students who are already enrolled in Dlytica Academy.

25. How much is the class size?

Answer: Class sizes will be a maximum of 5-10 students per session to ensure effective learning and individualized attention. Students are also assigned with Teaching Assistants who are currently working as Developers inside Dlytica Technology Division. They will be available all weekday (monday- Friday) for specific hours. Students are welcome to contact 1:1 to solve their problems and clarify the confusion during when students are working on projects.

26. I am a banker who works with large data. I don't have an IT background. Which course will be suitable for me that will help me in my job?

Answer: We suggest you go for the Data Analytics course, as it will provide you with the necessary skills to work with large datasets in your banking role. However, we so also have specialized industry based corporate training. We prefer to have a meeteing with our corporate team to plan for the corporate training customized to your business need.

27. Are there any scholarships or financial aid available?

Answer: Yes, each batch has a quota for certain percentage or 100% scholarships depending on the candidate's profile and background.

28. **Do we need to pay the full amount in the first month, or is it in installments?**

Answer: You don't have to pay the full amount upfront. To reserve your seat, you must pay 25% of the total fee. Another 25% is due before the class starts, and the remaining 50% is due after completing the first month of training.

29. **No worries during foundation course we cover topics on how to decide the career and also get you handon on all three courses.**

30. **What is the timing the office opens or when can we be available and have a meet up in physical? What is the time office opens?**

Answer: We are open every Monday to Friday from 10:00 AM morning to 6:00PM at the evening. Saturday and Sunday on weekends the office will remain close.

Quick sales pitch :

Don't forget key things; dlytica is build talent pool for us internally, to our clients and partner network. we have Live developer led training with Teaching assistant support 1:1 and interviews will be conducted multiple time during process, real world projects, currently we have students from college, working software professional and banks and telco corporate employees, We also have B2B training please request more details. we need expert candidates to work with us to work for our clients, we are preparing candidate to work with us in day 1

Dlytica Training Program – Sales Pitch

Slide 1: Who is Dlytica?

- Dlytica is an **AI & IT company headquartered in Canada**, with operations in Nepal, the Middle East, and New York.
- We are **not just a training center**—we are an AI-driven company solving real-world business challenges.
- Our training academy was created to **build top-tier talent for our own company and our clients**.
- We aim to **enroll as many students as possible** into our **Internship-Included Training Program** to help them build industry-ready skills.

Slide 2: Why We Started Dlytica Academy

- Hiring the best talent in AI & Data was challenging.

- Even after hiring, it took **6+ months** to train candidates for real-world projects.
- We decided to build **Dlytica Academy** to **train candidates with hands-on projects** inside our company and hire the best talent.
- The **training mimics real-world projects**, preparing candidates for actual industry needs.
- We conduct **multiple interview rounds over 4 months** to identify top-performing candidates for in-house and client projects.

Slide 3: What Makes Our Training Different?

- **Live Expert-Led Training** – All sessions are **live with direct mentorship**.
- Instructors are Developer: who are working on client projects.
- **Hands-On Learning** – Real-world projects, data, and case studies from day one.
- **Internship Included** – 4-month program that integrates **training, project work, and guidance from teaching assistants**.
- **Small Class Sizes** – Focused learning with **only 5-10 students per batch**.
- **Flexible Schedules** – Suitable for **working professionals and freshers**.
- **Urgency:** limited Seats: 8:15 PM NPT to 9:45 PM
- **Canadian Company Work Experience**– Recognized globally and backed by an Ontarioregistered company.
- **Career Pathway & Hiring** – Get **hired internally** or with our recruitment partners after completing the program.

Slide 4: Training + Internship Model

- Our internship is **not a separate program**—it is **integrated with training**.
- The program follows a **4-month structured learning path**, where students engage in both **training and assigned project work** from the company:
 - **First Month (Foundational Training):** Students get exposure to **Data Engineering, Data Analytics, and Data Science** to understand all three domains before selecting a specialization.
 - **Second & Third Month:** Students specialize in their chosen track, working on hands-on projects with industry-relevant tools.
 - **Fourth Month:** Interview preparation, resume-building sessions, and showcasing project work to potential employers.
- **Teaching Assistants (TAs)**, who are **actual developers from Dlytica Technology Division**, are assigned to students.(1:1 Personalized support) ○ Available **Monday-Friday during specific hours** to provide **one-on-one support**, help with problem-solving, and clarify doubts during project work.
- **Why is this the best in class?**
 - Unlike other programs, we train you as **if you are already in the job market**.
 - Multiple interview rounds prepare you for **real hiring scenarios**.
 - **Industry-aligned training** means our graduates are ready for top AI & Data roles.

Slide 5: Course Overview (High-Level)

1. Data Engineering Track

- **Core Concepts:** Data pipelines, ETL, Big Data tools (Spark, Hadoop, Kafka, Airflow, Trino, Iceberg).
- **Hands-On Tools:** Python, SQL, Spark, Cloud Platforms (AWS/GCP), Kubernetes, Docker. **2.**

Data Science Track

- **Core Concepts:** Machine Learning, NLP, Deep Learning, MLOps, AI-driven analytics.
- **Hands-On Tools:** Python, TensorFlow/PyTorch, Spark MLlib, LangChain, Kubernetes, Kubeflow.

3. Data Analytics Track

- **Core Concepts:** Business Intelligence, SQL, Data Visualization, Dashboarding.
- **Hands-On Tools:** SQL, Apache Superset, Power BI, Google Looker.

(For in-depth questions, we schedule **follow-up calls with Praful** for case-by-case clarifications.)

Slide 6: Alumni & Mentorship

- **Alumni Network:** Dlytica Academy graduates are working in various companies, including **Dlytica itself** and **other reputed organizations**.
- **Mentorship by Industry Experts:**
 - Guest lectures and mentorship from **Ex-IBM employees** and **senior developers** who provide real-world insights.
 - Ensures students receive **practical training, not just theoretical learning**.

Slide 7: Student FAQs – Key Talking Points

1. **Is the training online or in-person?**
 - a. 100% online, live classes with global mentors.
2. **Is the internship paid or unpaid?**
 - a. **Unpaid**, as it is part of the structured training program. Candidates pay for learning & internship together.
3. **Is there a job guarantee?**
 - a. No guarantee, but:
 - i. **Top performers get hired internally.**
 - ii. **We provide referral support to partner companies.**
4. **Can non-IT candidates join?**

- a. Yes! We provide **foundational training** to help non-IT professionals transition into Data & AI roles.
- 5. **Do you offer installment payments?**
 - a. Yes! **25% to reserve, 25% before class starts, 50% after 1st month.**
- 6. **How long is the internship?**
 - a. **4 months, integrated with training.**
- 7. **What is the salary range after training?**
 - a. Salaries vary by region and skills, but most graduates land jobs with competitive pay.
- 8. **Why should I choose Dlytica over others?**
 - a. **Real projects, hiring pipeline, live mentorship, small batches, and global credibility** set us apart.

Slide 8: Pricing & Timing Flexibility

- **Pricing:** Varies by track (Data Analytics, Data Engineering, Data Science).
- **Installments Available:** Pay in 3 phases.
- **Class Timing:** Evening batches (8:15 PM – 9:45 PM Nepal Time) to accommodate working professionals as our trainers are developer who works in office hours .
- • **Mentor Support Hours:** Monday-Friday (4 PM – 6 PM Nepal Time).
- **Internship Start Flexibility:** You can discuss custom start dates with us.

Slide 9: Call to Action – Join Us Today!

- **Next batch enrollment is now open!**
- Limited seats (5-10 students per batch) for **personalized mentorship.**
- **Get trained, certified, and ready for real-world AI & Data jobs.**
- **Apply today and start your journey with Dlytica Academy!**

For more information you can visit our website : <https://dlytica.com/>

Location:

Canada: 380 Wellington St Tower B, 6th Floor, London, ON N6A 5B5

United States: 401 Park Ave S #10th , New York USA

Nepal: Dlytica Nepal Pvt Ltd, Bhagawatibahal, Naxal, Building beside Dhungedhara on 4th floor, Kathmandu Nepal

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