DARIO MERCADO

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Education

RITHM SCHOOL (2019)
Full time 16 week Software Engineering Program

SANTA CLARA UNIVERSITY
Master of Business Administration (Beta Gamma Sigma)

STANFORD UNIVERSITY
Bachelor of Science in Management Science & Engineering

Skills

- JavaScript
- SQL
- Python

- React/Redux
- NodeJS
- HTML/CSS

- Excel/Word/PPT
- Tableau
- Spanish

Experience

Software Engineer   (Contract)   *Oct. 2019 - Nov. 2019*
GROUPMUSE (SAN FRANCISCO, CA)
- Designed mobile application feature using current website architecture and adding React Native components.
- Enhanced frontend with React and Redux to provide an accurate presentation of user payments data.
- Created new functions and APIs on the React Native frontend and Ruby on Rails backend.
- Added functionality within the event detail view to include previously omitted data.

Vice President, Global Gateway   *2014 – July 2019*
SILICON VALLEY BANK (SANTA CLARA, CA)
- Advised startup CEO/CFO/COO's in emerging global innovation centers with banking and financial services best practices as they entered into the US market.
- Enhanced new client acquisition processes enabling further development of referral channels. Increased onboarding rates 50% YoY, targeting high value clients in our top global markets.
- Chartered Global Gateway data reporting and analytics efforts. Produced ad-hoc reports, financial reporting and analysis of KPIs.

Senior Analyst, Credit Reporting   *2012 – 2014*
SILICON VALLEY BANK (SANTA CLARA, CA)
- Spearheaded the monthly reconciliation process for a $12B loan portfolio. Successfully launched a revamped credit reporting tool that enabled a more efficient reconciliation process.
- Performed queries using SQL and Excel to generate reports for Sr. Credit Officers. Resulting data influenced multi-million dollar credit decisions.
- Presented internal/external reports to the Board and Executive Committee packages. Reports resulted in effective monitoring of the bank's credit profile to determine future risk strategy.
- Oversaw discussions with a data warehouse team to build and deploy new data sources. Coordinated with IT to assist with scalability projects.

Commerce Operations Analyst (Contract)   *June 2011 - Dec. 2011*
GOOGLE (MOUNTAIN VIEW, CA)

- Administered operational and analytical support to the Google Offers sales team using desktop tools and Salesforce.com. Performed qualitative analysis to ensure that the sales teams received high quality leads. Generated data resulted in faster launch times into new markets.
- Developed heuristics to filter for quality and find desired leads using multiple data sources. Coordinated with engineering teams to automate manual processes for more effective delivery.

Contract Analyst   *Jan. 2010 - June 2011*
IMPEC GROUP (SANTA CLARA, CA)

- Performed financial analysis for both construction and maintenance contracts to forecast cost and profit during the life of the project. Facilitated bidding to contractors and won several contracts worth $100-500k.
- Provided ad-hoc reporting as needed, in particular for pricing decisions and contract negotiations.

Youth Ministry Leadership Intern   *2004 – 2009*
BACC (PALO ALTO/OAKLAND, CA)

- Led training seminars to motivate and inspire underrepresented youth. Organized meetings and directed members to follow a group vision.

E-Soccer Coach/Organizer   *2004 – Present*
E-SOCCER (SF BAY AREA)

- Directed soccer clinic and managed a volunteer staff for multiple inclusive youth sports programs.

Projects

WARBLER (TWITTER CLONE) - URL [WEBSITE](#) | [GITHUB](#)

- Site is built using Python, Flask, Jinja templates
- Built routes for each page view along with HTML template. Configured database to store user data and set up for efficient retrieval.

JOBLY (INDEED CLONE) - URL [WEBSITE](#) | [GITHUB](#)

- Built job board frontend using React components. Backend is built on PostgreSql
- Configured React router to handle navigation across the site. Managed the component lifecycle to receive data from database and render appropriate data views.

MICROBLOG - URL [WEBSITE](#) | [GITHUB](#)

- Constructed app using React and Redux. Blog app also uses React Router for navigation.
- React components are designed using the redux container model.

MEMORY GAME - URL [WEBSITE](#) | [GITHUB](#)

- Created memory game board using HTML, CSS, and vanilla JavaScript
- Incorporated responsive design features which enables the game to be played on any device.