DARIO MERCADO

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Education

STANFORD UNIVERSITY **B.S. Management Science & Engineering**

SANTA CLARA UNIVERSITY **M.B.A. in Finance (Beta Gamma Sigma)**

RITHM SCHOOL **Software Engineering Program**

Skills

- JavaScript
- React
- Ruby / Rails
- GraphQL
- SQL / MySQL
- HTML / CSS

Experience

Full Stack Software Engineer   *May 2022 - Dec. 2023*
KANTATA (FORMERLY KIMBLE-MAVENLINK, SAN FRANCISCO, CA)
- Developed features as a top GitHub contributor on the Kantata OX enterprise application using a tech stack that includes React, GraphQL, Ruby on Rails, MySQL, JavaScript, and more.
- Enhanced backend API services with bulk transactions which led to 90% fewer calls to the server.
- Increased adoption of the redesigned Project Task Tracker app by 50% by adding Google Sheets-like features and interactions such as copy/paste, drag/drop, and bulk actions.
- Anchored medium to large tracks such as adding custom field columns, saved views, project dependencies and other features to the project management app.
- Implemented the Early Access portal which allowed clients to quickly adopt beta features.
- Led pairing sessions with both Sr. and Jr. engineers using agile and TDD best practices.

Full Stack Software Engineer   *March 2020 - May 2022*
MAVENLINK (SAN FRANCISCO, CA)
- Built frontend React components and made improvements on legacy JS areas. Leveraged the API to accurately present user financial, project, and custom fields data.
- Added new components and customization options to the Resource Recommendation app.
- Fixed bugs and used detective skills to identify the root causes of issues reported by clients. Enhanced many parts of the enterprise app which led to a deeper understanding of the codebase.

Software Engineer   (Contract)   *Oct. 2019 - Nov. 2019*
GROUPMUSE (SAN FRANCISCO, CA)
- Designed mobile application features using Ruby on Rails website architecture and React Native. Built new components to improve functionality of user detail views.
- Created new customer onboarding functions on the React Native frontend and API / backend.

Vice President, Business Development   *2012 – July 2019*
SILICON VALLEY BANK (SANTA CLARA, CA)
- Led go-to-market efforts and advised tech startup CEO/CFO/COO's in emerging international tech ecosystems, providing banking and financial services as they entered into the US.
- Enhanced new client acquisition processes enabling further development of referral channels. Increased onboarding rates 50% YoY, targeting high value clients in our top global markets.
- Spearheaded the monthly reconciliation process for a $12B loan portfolio.
- Performed queries using SQL and Excel to generate reports for Sr. Credit Officers. Resulting data influenced multi-million dollar credit decisions. Presented internal/external reports to the Board.