DARIO MERCADO

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Education

RITHM SCHOOL **Software Engineering Program**

SANTA CLARA UNIVERSITY **M.B.A. in Finance (Beta Gamma Sigma)**

STANFORD UNIVERSITY **B.S. Management Science & Engineering**

Languages & Tech

- JavaScript/TypeScript
- Ruby
- Rails
- React
- GraphQL
- PostgresQL / MySQL

Experience

Full Stack Software Engineer   *Feb. 2024 - Present*
ARIO (FORMERLY GATHER, PALO ALTO, CA)

- Developed features on the Ario AI assistant application using the Python and TypeScript languages utilizing a tech stack that includes React, React Native, GraphQL, Python, PostgresQL, and more.
- Built a web data extraction service called Ario Boost that allows individuals to import and download their data from popular consumer services such as Amazon, Twitter, Uber, Google and more.
- Created a similar data extraction service on the Ario native mobile app that allows users to import their data sources to feed the LLM that powers the AI assistant.
- Implemented several iterations of the core mobile app frontend UI as designs evolved and matured.

Full Stack Software Engineer   *March 2020 - Dec. 2023*
KANTATA (FORMERLY KIMBLE-MAVENLINK, SAN FRANCISCO, CA)

- Developed features on the Kantata OX enterprise application using the Ruby and JavaScript languages utilizing a tech stack that includes React, GraphQL, Ruby on Rails, MySQL, and more.
- Enhanced backend API services with bulk transactions which led to 90% fewer calls to the server.
- Increased adoption of the redesigned Project Task Tracker app by 50% by adding Google Sheets-like features and interactions such as copy/paste, drag/drop, and bulk actions.
- Anchored medium to large tracks such as adding custom field columns, saved views, project dependencies and other features to the project management app.
- Added new components and customization options to the Resource Recommendation app.

Software Engineer   (Contract)   *Oct. 2019 - Nov. 2019*
GROUPMUSE (SAN FRANCISCO, CA)

- Designed mobile application features using Ruby on Rails website architecture and React Native. Built new components to improve functionality of user detail views.
- Created new customer onboarding functions on the React Native frontend and API / backend.

Vice President, Business Development   *2012 – July 2019*
SILICON VALLEY BANK (SANTA CLARA, CA)

- Led go-to-market efforts and advised tech startup CEO/CFO/COO's in emerging international tech ecosystems, providing banking and financial services as they entered into the US.
- Enhanced new client acquisition processes enabling further development of referral channels. Increased onboarding rates 50% YoY, targeting high value clients in our top global markets.
- Performed queries using SQL and Excel to generate reports for Sr. Credit Officers. Resulting data influenced multi-million dollar credit decisions. Presented internal/external reports to the Board.