

# DARIO MERCADO

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## Education

STANFORD UNIVERSITY **B.S. Management Science & Engineering**

SANTA CLARA UNIVERSITY **M.B.A. (Beta Gamma Sigma)**

RITHM SCHOOL **Software Engineering Program**

## Skills

- JavaScript
- React
- Ruby / Rails
- GraphQL
- SQL / MySQL
- HTML / CSS

## Experience

### **Full Stack Software Engineer**

*May 2022 - Dec. 2023*

KANTATA (FORMERLY KIMBLE-MAVENLINK, SAN FRANCISCO, CA)

- Developed features as a top GitHub contributor on the Kantata OX enterprise application using a tech stack that includes React, GraphQL, Ruby on Rails, MySQL, JavaScript, and more.
- Enhanced backend API services with bulk transactions which led to 90% fewer calls to the server.
- Added Google Sheets-like features such as copy/paste and drag and drop actions within the app.
- Anchored tracks to introduce custom field columns, views and other features to the Task Tracker app.
- Led pairing sessions with both Sr. and Jr. engineers using agile and TDD best practices.

### **Full Stack Software Engineer**

*March 2020 - May 2022*

MAVENLINK (SAN FRANCISCO, CA)

- Built frontend React components and made improvements on legacy JS areas. Leveraged the API to accurately present user financial, project, and custom fields data.
- Added new components and customization options to the Resource Recommendation app.
- Fixed bugs and used detective skills to identify the root causes of issues reported by clients. Enhanced many parts of the enterprise app which led to a deeper understanding of the codebase.

### **Software Engineer (Contract)**

*Oct. 2019 - Nov. 2019*

GROUPMUSE (SAN FRANCISCO, CA)

- Designed mobile application features using Ruby on Rails website architecture and React Native. Built new components to improve functionality of user detail views.
- Created new customer onboarding functions on the React Native frontend and API / backend.

### **Vice President, Global Gateway**

*2014 – July 2019*

SILICON VALLEY BANK (SANTA CLARA, CA)

- Led go-to-market efforts and advised tech startup CEO/CFO/COO's in emerging international tech ecosystems, providing banking and financial services as they entered into the US.
- Enhanced new client acquisition processes enabling further development of referral channels. Increased onboarding rates 50% YoY, targeting high value clients in our top global markets.

### **Senior Analyst, Credit Reporting**

*2012 – 2014*

SILICON VALLEY BANK (SANTA CLARA, CA)

- Spearheaded the monthly reconciliation process for a \$12B loan portfolio.
- Performed queries using SQL and Excel to generate reports for Sr. Credit Officers. Resulting data influenced multi-million dollar credit decisions. Presented internal/external reports to the Board.