

# 1. Potential Outcomes and Randomization

PhD Applied Methods

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## Course Structure

- **Goal:** Deep understanding of modern causal inference methods
- **Format:** One 3-hour class per week
- **Topics:**
  - ① Potential Outcomes and Randomization (today)
  - ② Instrumental Variables
  - ③ Difference-in-Differences
  - ④ Regression Discontinuity Design
  - ⑤ Empirical Tools
- **Approach:** Theory + applications + implementation



## Assessment

- **Problem sets (20%):** 4 problem sets throughout the course
  - Applied/empirical questions (Stata, R, or Python)
  - Mathematical/theoretical questions
  - Individual work
  - Due Tuesdays at 12pm, starting next week
  - Submit to [dmbwebb@gmail.com](mailto:dmbwebb@gmail.com): **.tex**, **.pdf**, and **code files**
  - Include your name in the output























## Causality and understanding the world

- “We do not have knowledge of a thing until we have grasped its why, that is to say, its cause.” ~ Aristotle
- Not all research estimates a causal relationship, but the implication or takeaway of a paper is **almost always** a causal one
- Particularly important for **policy evaluation**:
  - What is the effect of microfinance on consumption?
  - What is the effect of reducing class size on education outcomes?
  - What is the effect of reducing the price of a good on its consumption?



## Causality and correlation

- For a very long time, economists made causal claims based on **correlations** and very shaky assumptions
- Until the **credibility revolution** (Angrist and Pischke, 2010) which formalized the conditions under which we could claim causality
  - And the use of **randomization** (or quasi-random events) to make those claims
- **Goal for this class:** Deep understanding of the tools we can use to make causal claims



## Rubin's potential outcomes framework

- The **potential outcomes framework** gives us a precise framework for thinking about when we can correctly claim to estimate the causal effect of some treatment
- The goal is to estimate the **causal effect** of some treatment, e.g.,
  - “Small class at school”
  - “Job training program”
  - ...



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  - “Small class at school”
  - “Job training program”
  - ...
- Note that you can also have multiple treatments (e.g., small class, medium class, large class) and continuous treatments (University fees), but we’ll get to that later







# Counterfactuals

For each person  $i$  we assume there are two potential outcomes:

- $Y_i(1)$  is the outcome we would observe **if** she received the treatment
- $Y_i(0)$  is the outcome we would observe **if** she did not receive the treatment

We can compactly write this by defining  $D_i \in \{0, 1\}$  as the treatment status of individual  $i$ , and the counterfactuals are  $Y_i(D_i)$







# Counterfactuals

- If  $i$  is not treated ( $D_i = 0$ ) then we **only** observe  $Y_i(0)$  and  $Y_i(1)$  is an unobserved counterfactual
- If  $i$  is treated ( $D_i = 1$ ) then we **only** observe  $Y_i(1)$  and  $Y_i(0)$  is an unobserved counterfactual



## Counterfactual quiz

Let's say our "treatment" ( $D_i$ ) is a **job training program**:

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- What is  $Y_i(0)$  for someone in the control group?
- What is  $Y_i(0)$  for someone in the job training?
- Can we observe  $Y_i(1)$  for someone who doesn't get the training?



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- What is  $Y_i(0)$  for someone in the control group?
- What is  $Y_i(0)$  for someone in the job training?
- Can we observe  $Y_i(1)$  for someone who doesn't get the training?
- What are  $Y_i(0)$  and  $Y_i(1)$  for someone who isn't even in the data?



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## Causal effects

Using this framework, how would we write the **causal effect of the treatment on individual  $i$** ?

$$\Delta_j := Y_j(1) - Y_j(0) \quad (1)$$

This is the main thing we are trying to estimate!

In general,  $Y_i(1)$  and  $Y_i(0)$  can be different across people, and so  $\Delta_i$  may be different for each person too (“heterogeneous treatment effects”)



## Fundamental identification problem

**Question:** What is the fundamental difficulty with estimating  $\Delta_i$ , the causal effect of the treatment on individual  $i$ ?



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**Example:** We do not know what exactly what would have happened to Donald Trump (and the world) if he had not been shot, because in fact he was. So we cannot know for sure the causal effect of him being shot.



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This is called the **fundamental identification problem**.



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## Heterogeneous treatment effects

Call  $D_i = 0$  if untreated and  $D_i = 1$  if treated

Because the effect can be heterogenous, many evaluation parameters. In particular:

$$ATE := \mathbb{E}[Y_i(1) - Y_i(0)] \quad (2)$$

$$ATT := \mathbb{E}[Y_i(1) - Y_i(0) | D_i = 1] \quad (3)$$

- **ATE:** Average treatment effect - all population
- **ATT:** Average treatment on the treated - treated only (for instance, weak students are treated first)







## Observed outcomes

How do we compactly write the **actually observed outcome**?

$$Y_i = D_i Y_i(1) + (1 - D_i) Y_i(0) \quad (4)$$



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How do we compactly write the **actually observed outcome**?

$$Y_i = D_i Y_i(1) + (1 - D_i) Y_i(0) \quad (4)$$

If  $D_i = 1$  then we observe  $Y_i(1)$

If  $D_i = 0$  then we observe  $Y_i(0)$

Think of it as a “binary switch”

NB: We can equivalently write this as  $Y_i = Y_i(0) + D_i(Y_i(1) - Y_i(0)) = Y_i(0) + D_i\Delta_i$  (i.e., in terms of the effect)







## Second quiz

- What is the observed outcome when  $D_i = 1$ ?
- What is the unobserved counterfactual when  $D_i = 0$ ?



## Regression with constant treatment effects

Consider a simple regression model:

$$Y_i = \alpha + D_i\beta + u_i \quad (5)$$

**Question:** What counterfactuals  $Y_i(0)$  and  $Y_i(1)$  generate this model?



## What does OLS estimate?

What does the OLS estimator of  $\beta$  measure in this regression?

$$Y_i = \alpha + D_i\beta + u_i \quad (6)$$



## OLS estimates the difference in means

Under  $\mathbb{E}[u_i|D_i] = 0$  (no selection bias):

$$\mathbb{E}[Y_i|D_i = 1] - \mathbb{E}[Y_i|D_i = 0] = \alpha + \beta - \alpha + \mathbb{E}[u_i|D_i = 1] - \mathbb{E}[u_i|D_i = 0] = \beta \quad (7)$$



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So OLS gives us  $\beta$ . But what exactly is  $\beta$  in terms of treatment effects?



























NB: to identify  $ATE$  we need more:



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$$\mathbb{E}[Y_i(0)|D_i] = \mathbb{E}[Y_i(0)] \quad \text{and} \quad \mathbb{E}[Y_i(1)|D_i] = \mathbb{E}[Y_i(1)]$$

$$ATE = \overbrace{\mathbb{E}[Y_i(1)]}^{\text{"unobserved"}} - \overbrace{\mathbb{E}[Y_i(0)]}^{\text{"unobserved"}} \quad (19)$$

$$= \overbrace{\mathbb{E}[Y_i(1)|D_i = 1]}^{\text{"observed"}} - \overbrace{\mathbb{E}[Y_i(0)|D_i = 0]}^{\text{"observed"}} \quad (20)$$

Under these assumptions, we also identify the *ATT* - **why?**







**But, in general**

$$\mathbb{E}[Y_i(0)|D_i = 1] \neq \mathbb{E}[Y_i(0)|D_i = 0]$$

The “naive” estimator (difference in observed means) is then a biased estimator for  $ATT$ :

$$\mathbb{E}[Y_i(1)|D_i = 1] - \mathbb{E}[Y_i(0)|D_i = 0] \quad (21)$$

$$= \underbrace{[\mathbb{E}[Y_i(1)|D_i = 1] - \mathbb{E}[Y_i(0)|D_i = 1]]}_{\text{Direct Effect}} + \underbrace{[\mathbb{E}[Y_i(0)|D_i = 1] - \mathbb{E}[Y_i(0)|D_i = 0]]}_{\text{Indirect Effect}} \quad (22)$$

$$= ATT + \text{Selection Bias} \quad (23)$$

where bias  $[\mathbb{E}[Y_i(0)|D_i = 1] - \mathbb{E}[Y_i(0)|D_i = 0]]$  is the difference between (average) counterfactual  $Y_i(0)$  in the two populations (treated and untreated)







## Why is selection bias quite likely?

Simple **Roy model**: “I am in if this is worth it”

$$D_i = 1 \text{ if } Y_i(1) - Y_i(0) > c$$

Then, in general

$$\mathbb{E}[Y_i(0)|D_i = 1] = \mathbb{E}[Y_i(0)|Y_i(0) < Y_i(1) - c] \quad (24)$$

$$\neq \mathbb{E}[Y_i(0)|Y_i(0) \geq Y_i(1) - c] = \mathbb{E}[Y_i(0)|D_i = 0] \quad (25)$$

In this case, selectivity stems from

- **Comparative advantages** ( $Y_i(1) - Y_i(0)$  large for some, small for others). Most simple instance: participants have smaller  $Y_i(0)$ , thus larger potential gain
- **Heterogeneity in cost  $c$**  (if it is correlated with  $Y_i(0)$ )











$$Y = \begin{pmatrix} Y_1 \\ Y_2 \end{pmatrix} \quad \text{and} \quad D = \begin{pmatrix} D_1 & 0 \\ 0 & D_2 \end{pmatrix}$$

1. *Journal of the American Medical Association*, 2000; 283: 2686-2692.

[illegible]



















## A second problem: Heterogeneous treatment effects

We've seen that **selection bias** is a major obstacle to causal inference.

But there's a **second problem** we need to consider:

## What if treatment effects **vary across individuals**?

That is, what if  $\Delta_i = Y_i(1) - Y_i(0)$  differs from person to person?

This matters because even **without selection bias**, OLS may not estimate ATE or ATT if effects are heterogeneous.















## Are treatment effects constant?

**Question:** Is it realistic that  $\Delta_i = Y_i(1) - Y_i(0)$  is the same for everyone?

### Examples where effects vary:

- Job training: More effective for workers with less experience
- Class size reduction: May help struggling students more
- Medicine: Effects vary with age, weight, genetics
- Education subsidies: Returns higher for high-ability students

⇒ In most applications, treatment effects are **heterogeneous** across individuals







## A more general model

Allow potential outcomes to differ flexibly across individuals:

$$Y_i(0) = g_0(X_i) + u_{0i} \quad (32)$$

$$Y_i(1) = g_1(X_i) + u_{1i} \quad (33)$$

where:

- $g_0, g_1$  = functions of observable characteristics  $X_i$
- $u_{0i}, u_{1i}$  = unobservable components (can differ by treatment status)

**Key difference from simple model:**

- The effect can vary with  $X_i$  (observable heterogeneity)
- The effect can vary with  $u_{1i} - u_{0i}$  (unobservable heterogeneity)







## Heterogeneous treatment effects

Recall:  $Y_i = D_i Y_i(1) + (1 - D_i) Y_i(0)$

Substituting our general model:

$$Y_i = g_0(X_i) + D_i \underbrace{[g_1(X_i) - g_0(X_i) + u_{1i} - u_{0i}]}_{\Delta_i} + u_{0i} \quad (34)$$



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The individual treatment effect is now:

$$\Delta_j = g_1(X_j) - g_0(X_j) + u_{1j} - u_{0j} \quad (35)$$

This varies across individuals—it's a **random coefficient!**







## Does OLS estimate ATE or ATT?

**Question:** With heterogeneous effects, does OLS estimate ATE or ATT?

OLS estimates the difference in means:

$$\mathbb{E}[Y_i|D_i = 1] - \mathbb{E}[Y_i|D_i = 0] = \mathbb{E}[g_1(X_i) + u_{1i}|D_i = 1] - \mathbb{E}[g_0(X_i) + u_{0i}|D_i = 0] \quad (36)$$



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**Problem:** OLS compares  $g_1$  for *treated* against  $g_0$  for *untreated*

But treated and untreated may have different  $X_i$  distributions.







## Summing up: Two problems for causal inference

## Problem 1: Selection bias

- Treated and untreated differ in ways that affect outcomes
- $\mathbb{E}[Y_i(0)|D_i = 1] \neq \mathbb{E}[Y_i(0)|D_i = 0]$
- OLS confounds treatment effect with pre-existing differences















## Idea behind experiments

Simplest way to identify treatment causal effect: make likely the hypotheses

$$\mathbb{E}[Y_i(\mathbf{0})|D_i = 1] = \mathbb{E}[Y_i(\mathbf{0})|D_i = 0] = \mathbb{E}[Y_i(\mathbf{0})] \quad (37)$$

$$\mathbb{E}[Y_i(\mathbf{1})|D_i = 1] = \mathbb{E}[Y_i(\mathbf{1})|D_i = 0] = \mathbb{E}[Y_i(\mathbf{1})] \quad (38)$$

If we draw treated and untreated **randomly** from a population then:

$$ATT = \overbrace{\mathbb{E}[Y_i(1)|D_i = 1]}^{\text{"observed"}} - \overbrace{\mathbb{E}[Y_i(0)|D_i = 1]}^{\text{"unobserved"}} \quad (39)$$

$$= \overbrace{\mathbb{E}[Y_i(1)|D_i = 1]}^{\text{"observed"}} - \overbrace{\mathbb{E}[Y_i(0)|D_i = 0]}^{\text{"observed"}} \quad (40)$$

Can be estimated with empirical means (or via regressions)



## Idea behind experiments

- **Intuition:** if we randomly select who receives the treatment and who doesn't, then **on average** it will be similar types of people in each group, and so the average counterfactuals will be the same
- Therefore, any difference we **do** observe after the treatment must be **caused by the treatment**
- This is why randomized controlled trials are called the **gold standard** of evidence (somewhat controversially)
- **Other methods for causal inference** are built on this paradigm – other identification methods “mimic” random assignment into treatment



## Randomization solves both problems

## Problem 1: Selection bias

- Randomization ensures  $\mathbb{E}[Y_i(0)|D_i = 1] = \mathbb{E}[Y_i(0)|D_i = 0]$
- No systematic differences between treated and untreated groups



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## Problem 2: Heterogeneous effects

- Randomization ensures  $X_i$  is distributed identically across groups
- So  $\mathbb{E}[g_k(X_i)|D_i = 1] = \mathbb{E}[g_k(X_i)|D_i = 0]$  for  $k = 0, 1$



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**Key insight:** Randomization ensures  $OLS = ATE$ , even with heterogeneous treatment effects!



- **Popularity:** AER+JPE+QJE, 0.8% of published articles in 1983 → 8.2% in 2011 (while theory: 58% → 19%)
- **Nobel Prize** in economics to Esther Duflo, Abhijit Banerjee, Michael Kremer for pioneering this methodology in development economics.
- **Infrastructure** - organisations like J-PAL and IPA provide infrastructure for this kind of research



## Critiques of randomized controlled trials















## Real example: reducing class size in “STAR” program

## EXPERIMENTAL ESTIMATES OF EDUCATION PRODUCTION FUNCTIONS\*

ALAN B. KRUEGER

This paper analyzes data on 11,600 students and their teachers who were randomly assigned to different size classes from kindergarten through third grade. Statistical methods are used to adjust for nonrandom attrition and transitions between classes. The main conclusions are (1) on average, performance on standardized tests increases by four percentile points the first year students attend small classes; (2) the test score advantage of students in small classes expands by about one percentile point per year in subsequent years; (3) teacher aides and measured teacher characteristics have little effect; (4) class size has a larger effect for minority students and those on free lunch; (5) *Hawthorne* effects were unlikely.











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## Adding controls

**But** it's still useful because it increases precision: **Why?**

$$V(\hat{\beta}) = \sigma^2(X'X)^{-1}$$

where  $\sigma^2$  is residual variance

$$y = \beta D_j + u' \quad (41)$$

$$y = \beta D_i + x\gamma + u \quad (42)$$

$$V(u') = V(x\gamma) + V(u) > V(u)$$

Thus, the second equation estimates the same  $\beta$  but with more precision

Depends on how much  $X_i$  explain  $Y_i$  (and may **not hold in finite samples**)







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**Simple randomization:** Randomly assign all units to treatment or control

**Stratified randomization:** Divide sample into strata based on pre-treatment characteristics, then randomize **within each stratum**

**Example:** Stratify by education (e.g., high school vs college) and gender  $\Rightarrow$  4 strata. Within each, randomly assign 50% to treatment.



















# Implementing stratified randomization

## How to choose stratification variables?

- Pick variables that are:
  - Strong predictors of the outcome (increases precision)
  - Measured before randomization (ensures exogeneity)
  - Create a manageable number of strata (rule of thumb: at least 4-6 observations per stratum-treatment combination)
- Common choices: baseline outcome, gender, age groups, geographic location



# Implementing stratified randomization

## Specification with stratified randomization:

Include **stratum fixed effects** in your regression:

$$Y_i = \alpha + \beta D_i + \sum_{s=1}^S \gamma_s \mathbb{1}[\text{Stratum}_i = s] + u_i \quad (43)$$

- This accounts for how randomization was done
- Improves precision (even though  $\beta$  estimate is similar without FE)
- Standard practice: always control for strata used in randomization



### 3. Imperfect Compliance

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So far we've assumed people **comply** with their assignment.

But what if they don't?

- What happens when some people assigned to treatment don't take it?
- What happens when some people assigned to control get treated anyway?
- Can we still estimate causal effects? If so, *what* causal effects?



# Imperfect Compliance: The Problem

In practice, we often **cannot force people to comply** with their assignment

Two types of non-compliance:

- **Non-take-up:** Assigned to treatment but don't take it
- **Crossover:** Assigned to control but take treatment anyway



# Imperfect Compliance: The Problem

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Two types of non-compliance:

- **Non-take-up:** Assigned to treatment but don't take it
- **Crossover:** Assigned to control but take treatment anyway

**Key question:** How does this affect our ability to estimate causal effects?



## Example: Krueger Class Size Experiment

### What went wrong?

- ① Approx. 10% changed class type during the experiment
  - Teacher requests (behavioral problems)
  - Parent pressure
- ② Some children changed school or moved (“attrition”)



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This is called an **encouragement design**:

- We *encourage* but don’t *force* treatment
- Simpler to implement, more acceptable, often no choice
- Comes at a cost to precision



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**Question:** What can we still learn?



# The Fundamental Insight

**Problem:** We can no longer directly compare treated vs untreated

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- This comparison is “clean”

This gives us **two distinct questions**:

- ① What is the effect of being *assigned* to treatment? (ITT)
- ② What is the effect of actually *receiving* treatment? (Wald/IV)



# Intention-to-Treat (ITT)

## Intention-to-Treat (ITT):

$$ITT = \mathbb{E}[Y_i | D_i = 1] - \mathbb{E}[Y_i | D_i = 0]$$

The ITT compares outcomes by **assignment**, ignoring actual treatment



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Is this causal?



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The ITT compares outcomes by **assignment**, ignoring actual treatment

**Is this causal?** Yes! Assignment is random

**Interpretation:** The effect of being assigned/offered/encouraged to treatment



Potential outcomes framework  
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Selection bias  
○○○○○○○○○○○○○○○○○○

Controlled experiments  
○○○○○○○○○○○○○○○○○○○○●○○○○○○○○○○○○○○○○○○

Clustering  
○○○○○○○○

Power  
○○○○○○○○○○○○○○○○

Conclusion  
○○

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**Example:** Vaccine rollout

- ITT captures real-world effectiveness
- Accounts for people who won't show up, refuse, etc.
- This is what a policymaker cares about!



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- ITT captures real-world effectiveness
- Accounts for people who won't show up, refuse, etc.
- This is what a policymaker cares about!

**Limitation:** Doesn't tell us the effect of the treatment *itself*

**Question:** What if we want to know the effect of actually receiving treatment?



## Notation: Assignment vs Treatment

We need to distinguish two things:

- $D_i \in \{0, 1\}$ : Random **assignment** (what we control)
- $T_i \in \{0, 1\}$ : Actual **treatment received** (what we observe)



## Notation: Assignment vs Treatment

We need to distinguish two things:

- $D_i \in \{0, 1\}$ : Random **assignment** (what we control)
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Define compliance probabilities:

$$p_1 = P(T_i = 1 | D_i = 1) \quad - \text{compliance rate among assigned-to-treatment} \quad (44)$$

$$p_0 = P(T_i = 1 | D_i = 0) \quad - \text{crossover rate among assigned-to-control} \quad (45)$$



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**Perfect compliance:**  $p_1 = 1$  and  $p_0 = 0$

**Imperfect compliance:**  $p_1 < 1$  or  $p_0 > 0$  (or both)



# Visualizing Compliance

$D = 0$ <i>Assigned to control</i>	$D = 1$ <i>Assigned to treatment</i>
<p><b>Stay in control:</b>  <math>(1 - p_0)</math> fraction  <math>T_i = 0</math>            -----</p> <p><b>Cross to treatment:</b>  <math>p_0</math> fraction  <b>TREATED (<math>T_i = 1</math>)</b></p>	<p><b>TREATED (<math>T_i = 1</math>)</b>  <math>p_1</math> fraction</p>



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**Key insight:** Only  $D$  groups are comparable (random), not  $T$  groups!

The choice to cross over is *endogenous*



# From ITT to Treatment Effect: Intuition

**Core logic:**

$$\text{ITT} = (\text{effect of treatment}) \times (\text{change in treatment probability})$$

⇓

$$\text{Treatment effect} = \frac{\text{ITT}}{\text{change in treatment probability}}$$



# From ITT to Treatment Effect: Intuition

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$$\text{Treatment effect} = \frac{\text{ITT}}{\text{change in treatment probability}}$$

**Intuition:** If assignment shifts treatment probability by 50%, and outcomes improve by 3, then treatment must improve outcomes by  $3/0.5 = 6$



## Numerical Example Setup

**Setting:** 8 students, assigned to small ( $D = 1$ ) or large ( $D = 0$ ) class

$D = 0$	$D = 1$
<i>Assigned to large class</i>	<i>Assigned to small class</i>
1: untreated – score 5	5: treated – score 17
2: untreated – score 5	6: treated – score 5
3: treated – score 15	7: treated – score 15
4: treated – score 15	8: treated – score 15



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3: treated – score 15	7: treated – score 15
4: treated – score 15	8: treated – score 15

**Compliance:**

- All  $D = 1$  students get treatment:  $p_1 = 1$
- 2 of 4  $D = 0$  students *also* get treatment:  $p_0 = 0.5$



# Calculating ITT and Treatment Effect

## Step 1: Calculate mean outcomes by assignment

- $\mathbb{E}[Y|D = 1] = (17 + 5 + 15 + 15)/4 = 13$
- $\mathbb{E}[Y|D = 0] = (5 + 5 + 15 + 15)/4 = 10$



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$$\tau = \frac{ITT}{p_1 - p_0} = \frac{3}{1 - 0.5} = \frac{3}{0.5} = 6$$

**Interpretation:** Moving a student from large to small class increases score by 6 points



# The Wald Estimator: Formal Derivation

Under constant treatment effects, we can derive:

$$\mathbb{E}[Y|D = 1] = \mathbb{E}[Y_i(0)] + \tau \cdot p_1 \quad (46)$$

$$\mathbb{E}[Y|D = 0] = \mathbb{E}[Y_i(0)] + \tau \cdot p_0 \quad (47)$$



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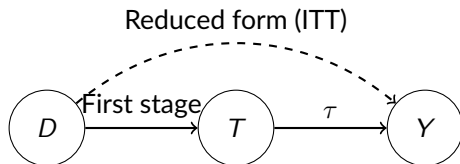
Solving for  $\tau$ :

$$\tau = \frac{\mathbb{E}[Y|D = 1] - \mathbb{E}[Y|D = 0]}{P(T = 1|D = 1) - P(T = 1|D = 0)} = \frac{\text{ITT}}{p_1 - p_0}$$

Both numerator and denominator are **observable**



## Reduced Form and First Stage



- **Reduced form** ( $D \rightarrow Y$ ): Effect of assignment on outcome = ITT
- **First stage** ( $D \rightarrow T$ ): Effect of assignment on treatment =  $p_1 - p_0$
- **Wald estimator** = Reduced form / First stage



# Two-Stage Least Squares (2SLS)

**Implementation** as a simultaneous equation model:

**First stage:** Predict treatment from assignment

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$D$  is an “**instrument**” for  $T$ :

- $D$  is exogenous (random assignment)
- $D$  affects  $Y$  only through  $T$  (exclusion restriction)
- $D$  predicts  $T$  (relevance:  $\pi_1 \neq 0$ )

This is **instrumental variables**—more detail next lecture!



## Important Caveat: Who Does This Apply To?

**Warning:** The Wald/IV estimate is a **Local Average Treatment Effect (LATE)**

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**Preview:** We'll study this carefully in the IV lecture—understanding who the compliers are is crucial for interpreting IV estimates



# The Cost of Non-Compliance

## What is the cost of low compliance?







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With **full compliance**, estimating  $Y_i = \alpha + \tau D_i + u_i$  gives:

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**Key insight:** Standard errors are inflated by factor  $\frac{1}{p_1 - p_0}$







## Design Implications

**Setting:** Population  $N_0$ , anticipated compliance rate  $\pi_1 = p_1 - p_0$

**Two options:**

- 1 Randomize 50% of  $N_0$  and have compliance  $\pi_1$
- 2 Ask for volunteers first, then randomize among them

**Option 2: Smaller sample ( $\pi_1 N_0$ ) but full compliance**

Ratio of variances:

$$\frac{V_1}{V_2} = \frac{1/\pi_1^2 N_0}{1/\pi_1 N_0} = \frac{1}{\pi_1}$$



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**Lesson:** More precise estimates if you randomize among a (smaller) population of likely compliers







## Intuition: Why Does Compliance Matter?

**Intuition:** With low compliance,  $D$  is a “blurry lever” for  $T$

- You **don't know** exactly who was induced to comply by the assignment
- Assignment is a weak predictor of actual treatment
- This makes it harder to detect the treatment effect signal



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- Assignment is a weak predictor of actual treatment
- This makes it harder to detect the treatment effect signal

**With volunteers:** You know exactly who is complying

**Trade-off:** External validity (volunteers may differ from population) vs precision















## Beyond individual randomization

- So far: randomization at the **individual level**
- Sometimes randomizing individuals is:
  - **Impractical:** Hard to treat some students in a school but not others
  - **Unethical:** Perceived as unfair within communities
  - **Contaminated:** Treatment spills over between individuals



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- Sometimes randomizing individuals is:
  - **Impractical**: Hard to treat some students in a school but not others
  - **Unethical**: Perceived as unfair within communities
  - **Contaminated**: Treatment spills over between individuals
- **Solution**: Randomize at a higher level - **cluster randomization**
- Treat entire groups (clusters) as units: schools, villages, clinics, firms















## Spillovers and SUTVA violations

Recall our SUTVA assumption:  $Y_i$  depends only on own treatment  $D_i$

**With spillovers, potential outcomes become:**

$$Y_i(D_i, \mathbf{D}_{-i}) \quad (48)$$

where  $\mathbf{D}_{-i}$  is the treatment status of others

### Example: Deworming

- Direct effect: Health benefits to treated children
- **Spillover**: Reduced disease transmission to untreated children
- Individual randomization would **underestimate** total effect











## Notation for clustered designs

Let  $c = 1, \dots, C$  index clusters,  $i = 1, \dots, N_c$  index individuals within cluster  $c$

- $D_c \in \{0, 1\}$ : treatment status of cluster  $c$
- $Y_{ic}$ : outcome for individual  $i$  in cluster  $c$
- All individuals in cluster  $c$  receive same treatment

**Potential outcomes:**

$$Y_{ic}(1) = \text{outcome if cluster } c \text{ is treated} \quad (49)$$

$$Y_{ic}(0) = \text{outcome if cluster } c \text{ is not treated} \quad (50)$$



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**Observed outcome:**

$$Y_{j\zeta} = D_\zeta Y_{j\zeta}(1) + (1 - D_\zeta) Y_{j\zeta}(0) \quad (51)$$

Note: Everyone in the cluster has the same  $D_c$ !



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## Estimation with clustering

Simple comparison of means still works:  $\widehat{ATE} = \bar{Y}_{treated} - \bar{Y}_{control}$

**BUT:** Standard errors must account for clustering!

**Why?** Outcomes within clusters are correlated:

- Students in same school face same teachers, facilities
- This reduces **effective sample size**

**Intuition:** 1000 students in 10 schools provides **less information** than 1000 randomly selected students

⇒ Use **cluster-robust standard errors**



## Design trade-offs: Number vs size of clusters

For a fixed total sample size  $N$ , how to allocate across clusters?



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For a fixed total sample size  $N$ , how to allocate across clusters?

**Key parameter:** Intra-cluster correlation (ICC) =  $\rho$

- $\rho$  = correlation between outcomes of individuals in same cluster
- $\rho = 0$ : no clustering, like individual randomization
- $\rho = 1$ : everyone in cluster identical











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## Finite sample and inference

Random experiment:  $T$  and  $C$  are similar for  $N = \infty$

In finite samples, T and C always *somewhat* different, e.g. by chance my treatment group has slightly older students than the control group

This **imbalance** could be confounded with treatment effect

**Inference is accounting for that:**

With finite sample, can I consider that the difference T vs. C is high enough to indicate more than unavoidable imbalance?

Yes, if statistically “significant”

Imbalance is not a source of bias; the standard error is there to account for that



## Reminder: significance tests

Estimator  $\hat{\beta}$  asymptotically normal with mean  $\beta$  and variance  $V(\hat{\beta}) = \sigma_{\beta}^2$

If  $\beta = 0$ , then, for a risk  $\alpha$  (e.g. 5%) we can define  $t_{\alpha/2}$  such that:

$$P\left(-t_{\alpha/2} < \frac{\hat{\beta}}{\sigma_{\beta}} < t_{\alpha/2}\right) = 1 - \alpha$$

Thus

$$2\Phi(t_{\alpha/2}) - 1 = 1 - \alpha$$

and we can read  $t_{\alpha/2}$  for the normal distribution table

For  $\alpha = 0.05$ ,  $\Phi(1.96) = 0.975$

If  $|\hat{\beta}/\sigma_{\beta}| > 1.96$ , we can reject the null  $\beta = 0$















## The power of the experiment

If the policy has an impact, we want to be able to see it

Unless the effect is very small, we want to reject the null

But if there is a lot of imprecision (large estimator variance), we may fail to do so

Type II error is the probability of a **false negative**, i.e.,  $\beta > 0$ , but we fail to reject the null ( $\hat{\beta}/\sigma_{\hat{\beta}} < 1.96$ ). In other words, we fail to detect an effect that is really there.

This will happen sometimes, for some samples

**Power** =  $1 - P(\text{Type II error})$ , i.e. the probability that we detect an effect if there really is one.







## Computing the power

Let's calculate the power, where  $(\hat{\beta}/\sigma_{\beta} < 1.96)$  and  $\beta$  is random:

$$P\left(\frac{\hat{\beta}}{\sigma_{\beta}} > t_{\alpha/2}|\beta\right) = \kappa$$

where  $\kappa$  is the power.

$$P\left(\frac{\hat{\beta} - \beta}{\sigma_{\beta}} > t_{\alpha/2} - \frac{\beta}{\sigma_{\beta}} | \beta\right) = \kappa$$

$$\Phi\left(\frac{\beta}{\sigma_{\beta}} - t_{\alpha/2}\right) = \kappa$$

Thus:

$$\frac{\beta}{\sigma_\beta} - t_{\alpha/2} = t_{1-\kappa}$$



## Minimum detectable effect

The  $\beta$  that will be “significant” 80% of the time (at 5% level) is such that:

$$\frac{\beta}{\sigma_\beta} - t_{\alpha/2} = t_{1-\kappa}$$

or

$$\beta = (t_{\alpha/2} + t_{1-\kappa})\sigma_\beta$$

with  $t_{\alpha/2} = 1.96$  if  $\alpha = 0.05$  and  $t_{1-\kappa} = 0.84$  if  $\kappa = 0.80$

$(t_{\alpha/2} + t_{1-\kappa})\sigma_\beta$  is the minimum detectable effect (MDE)



## MDE and sample size

Consider the model:

$$y = c + \beta D_i + u$$

Remember that:

$$\sigma_{\beta}^2 = \frac{1}{\bar{D}(1 - \bar{D})} \frac{V(u)}{N}$$

Thus:

$$\text{MDE} = (t_{\alpha/2} + t_{1-\kappa}) \sqrt{\frac{1}{\bar{D}(1-\bar{D})} \frac{V(u)}{N}}$$

Interpret each of those terms... (think in terms of finite sample imbalance)

How does MDE increase with sample size?







## With instrumental variables

$$y = c + \beta T + u$$

where treatment  $T$  is instrumented by some random assignment  $D_i$

Reminder:

$$V(\hat{\beta}_{IV}) = \frac{1}{\bar{D}(1 - \bar{D})} \frac{V(u)}{N} \frac{1}{\pi_1^2}$$

The precision decreases linearly with the (net) take-up

So does the MDE

If take-up is 50%, implies more than doubling sample size.







