

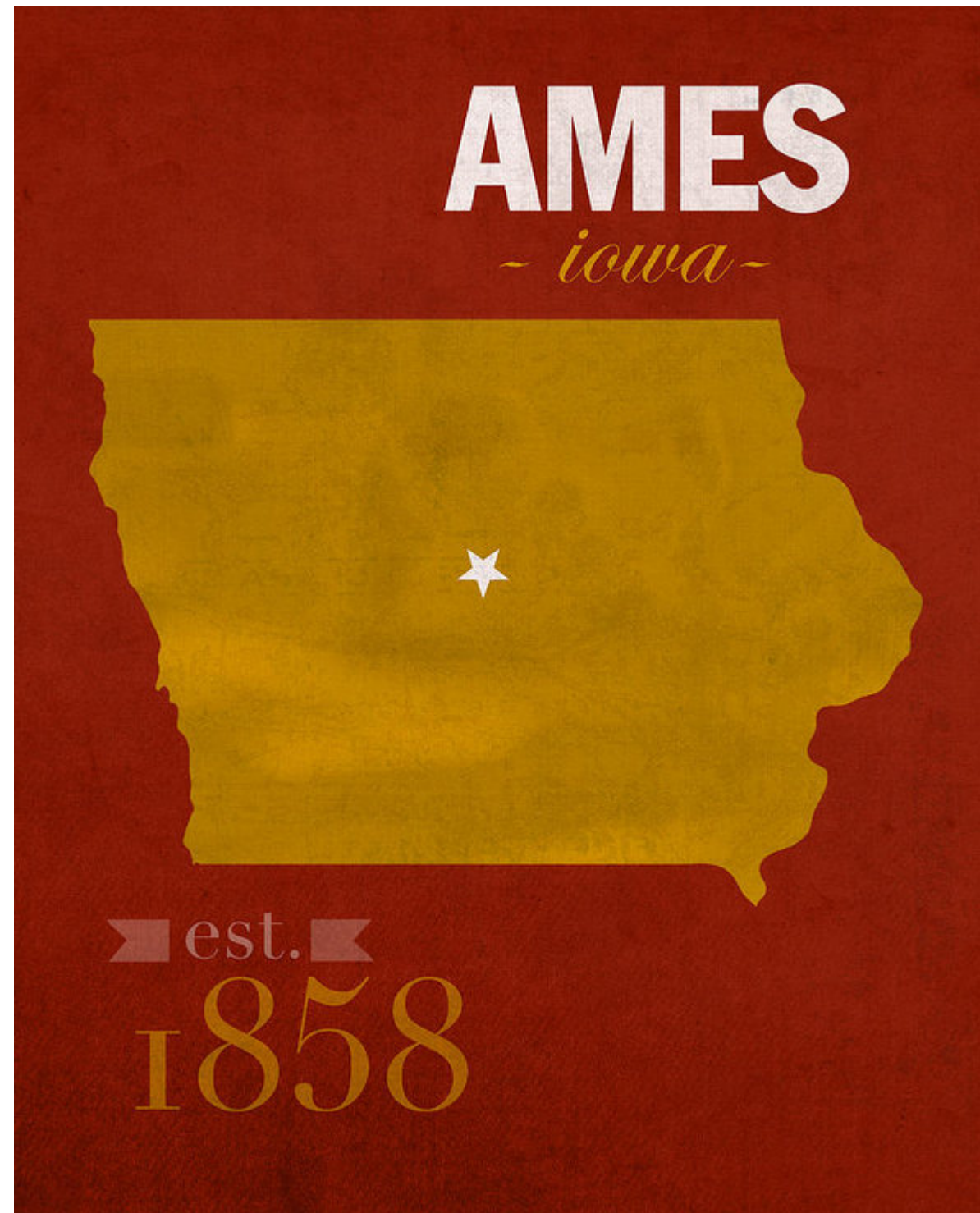
My Presentation of Project 2

Dylan Lunde

What's our Data?



Ames, Iowa Housing Data!



What's our problem?

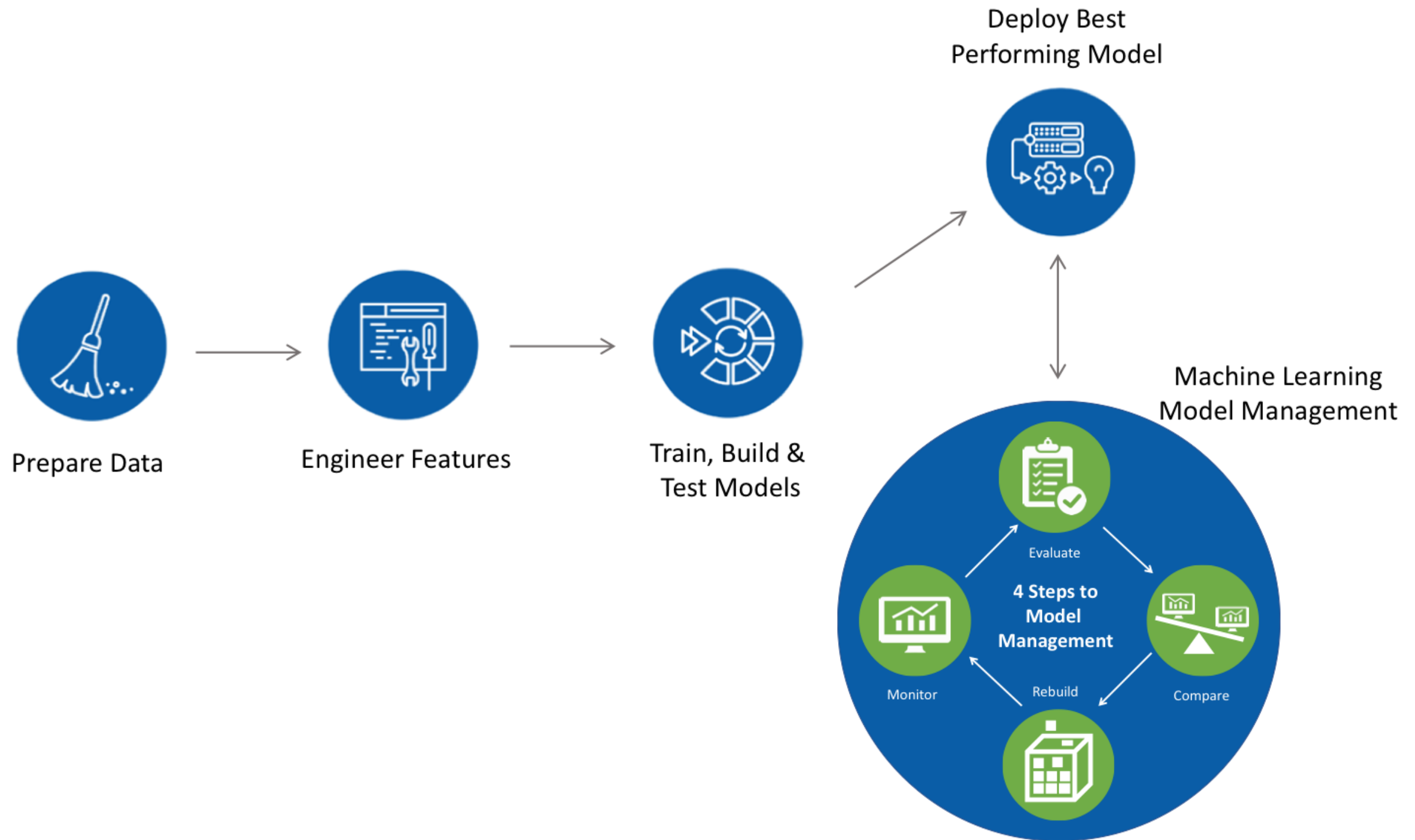


We want to predict the sale price of a home!



How do we do it?!

We make and train a model using data!



Initial Exploration

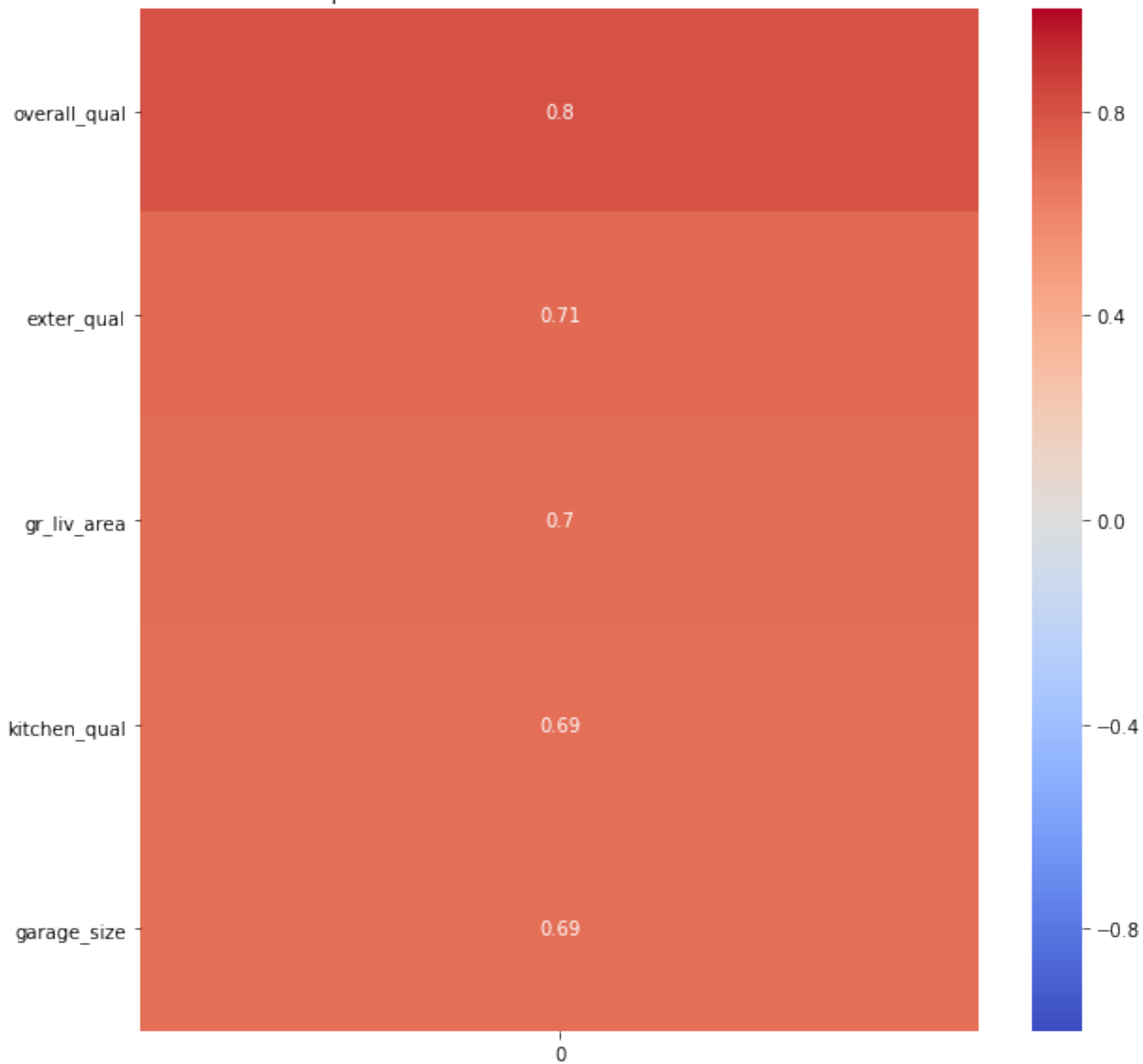
- Over 2,000 houses
- 81 Initial Variables including:
 - Overall Quality
 - Total Sq Footage (not including Garage and Basement)
 - Amount of bedrooms, full and half bathrooms
 - Lot Size
- Data was messy but manageable and insightful

- Began by finding the features of a home that correlated highly with sale price such as Total Sq Footage & Amount of Bedrooms
- Then got rid of unnecessary features and those with extremely low correlations between .5 and -.5 such as:
 - The PID
 - The year and month it was sold
 - The miscellaneous value of a miscellaneous feature
- Note that this is for the overall data. Miscellaneous features could definitely impact sale price of a home but there were not enough to include in my overall model
- Through exploration I found ordinal data that could be used numerically...

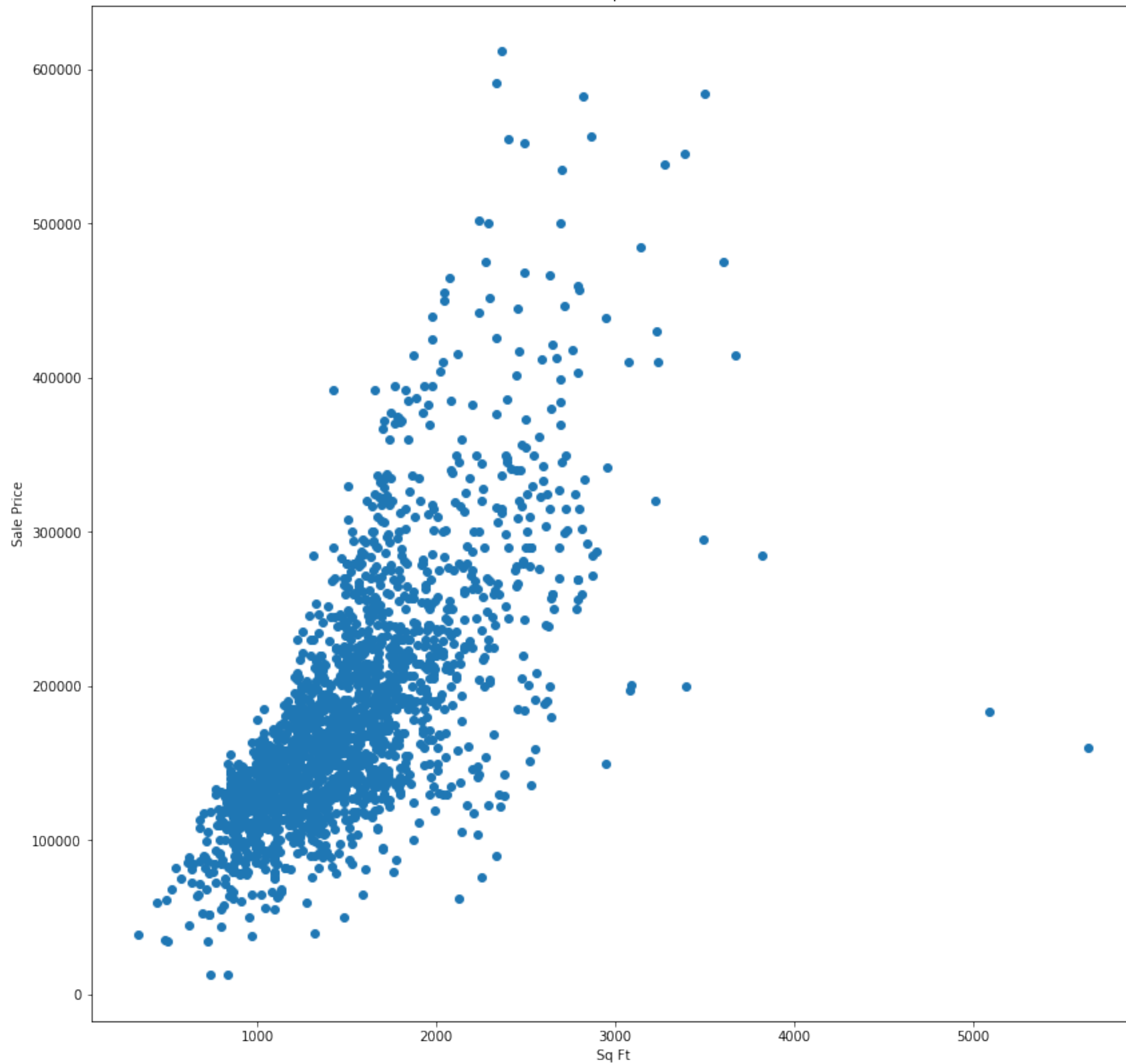
Numerical Correlation

- **Some Ordinal Features Converted to Numerical:**
 - Kitchen Quality
 - Exterior Quality
- **Features Exhibiting Collinearity:**
 - Garage Area & Garage Cars
- **Feature Engineered:**
 - Year Built
- **Surprise Non Collinearity:**
 - Beds, half & full baths did not have high correlation

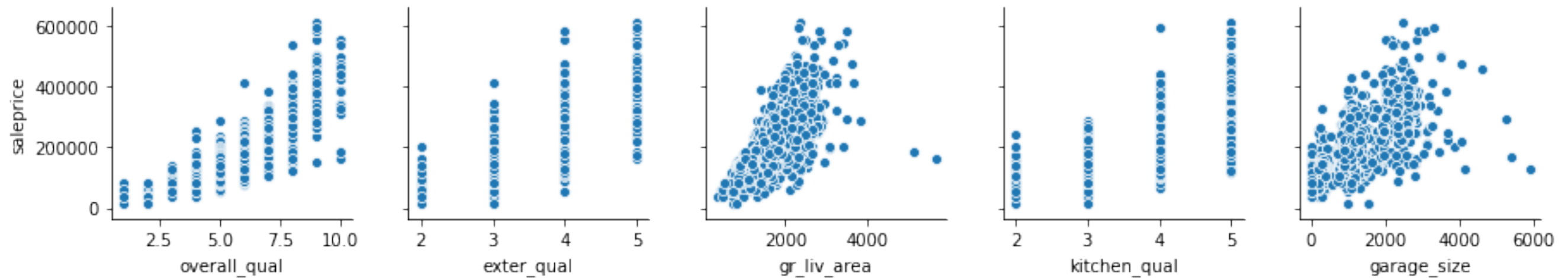
Top 5 Numerical Features Correlated to Price



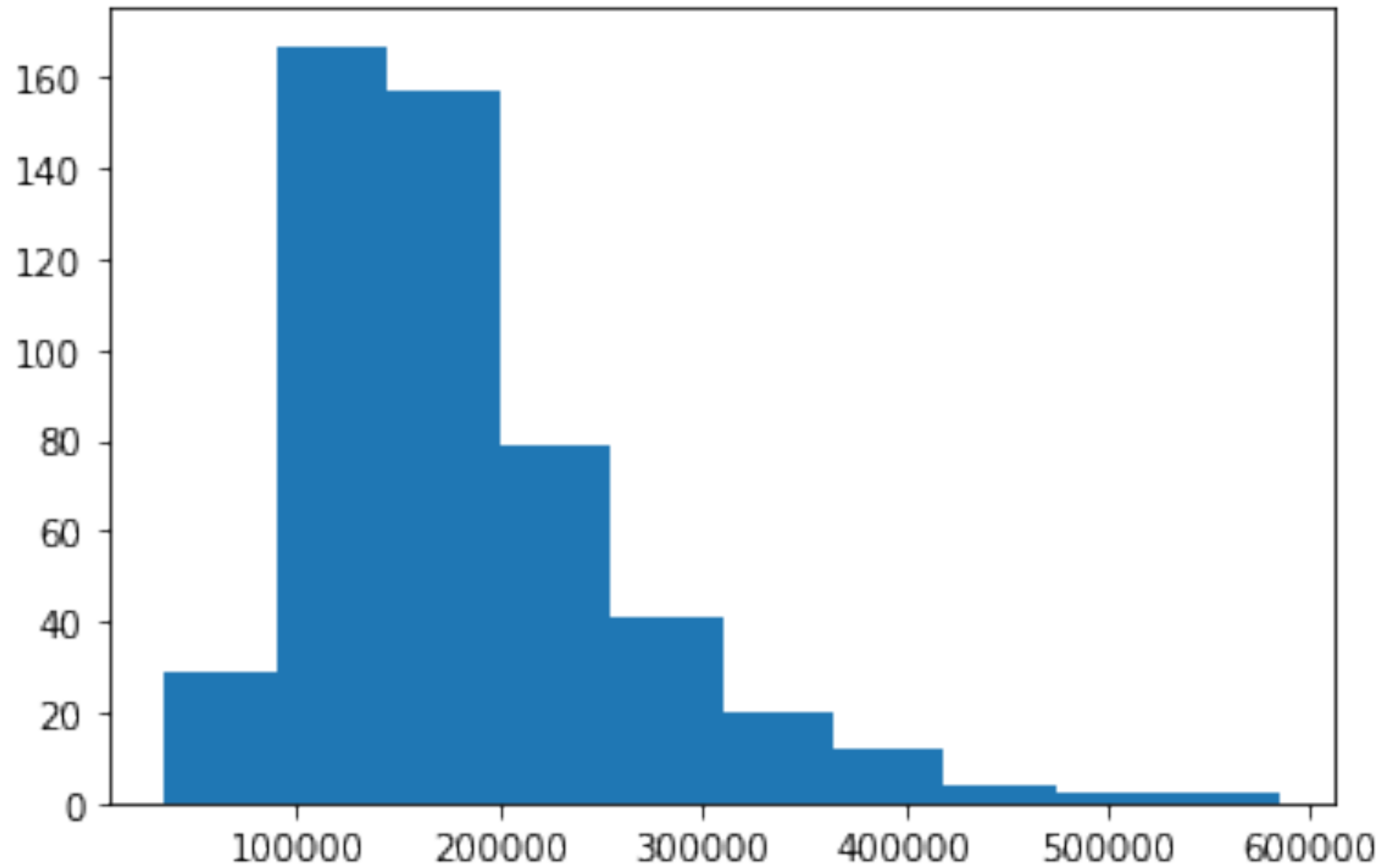
Correlation of Sq Ft & Sale Price



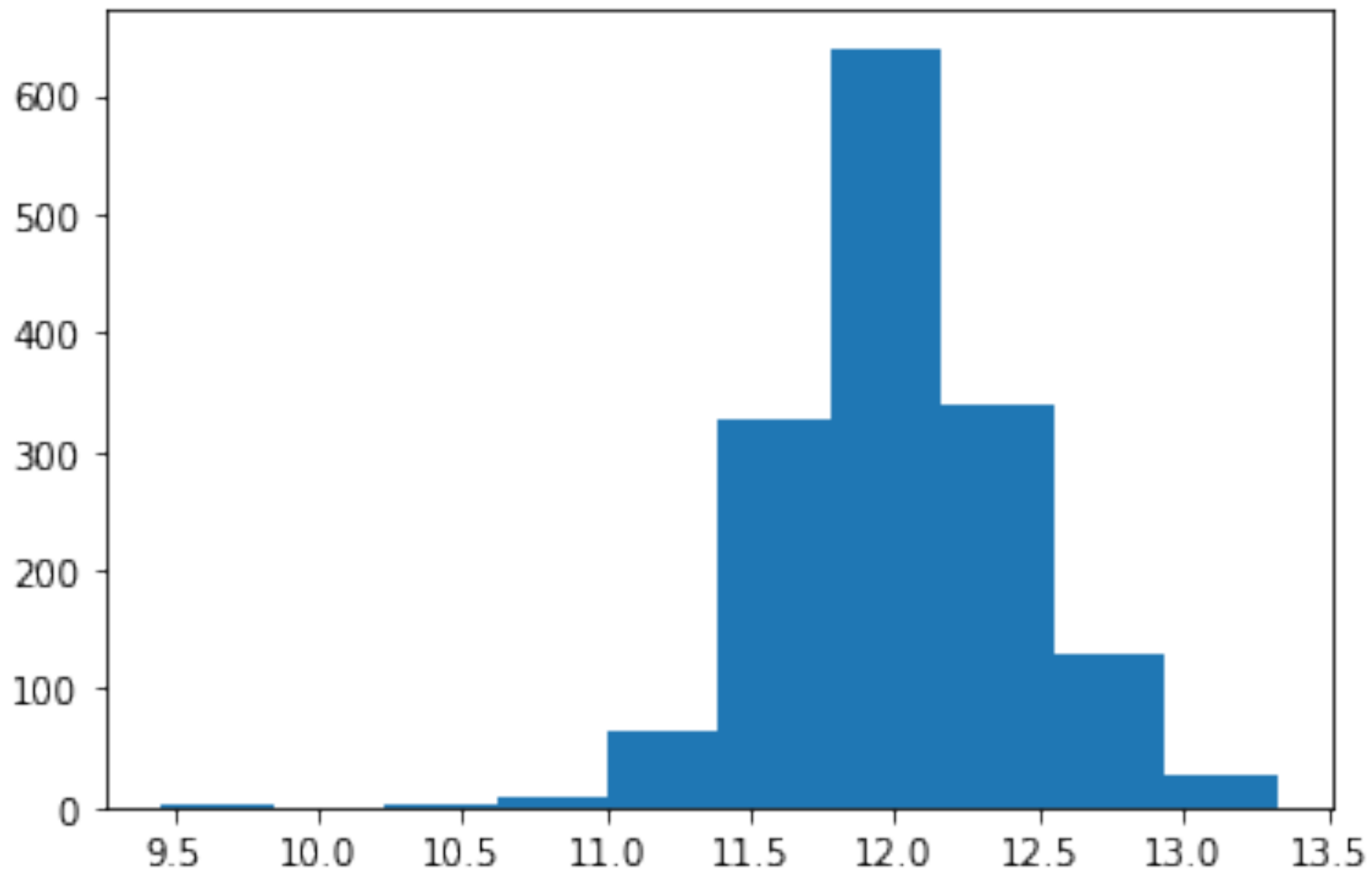
Pair plot showing Top 5 Features by Correlation



Distribution of my Sale Price Test Data



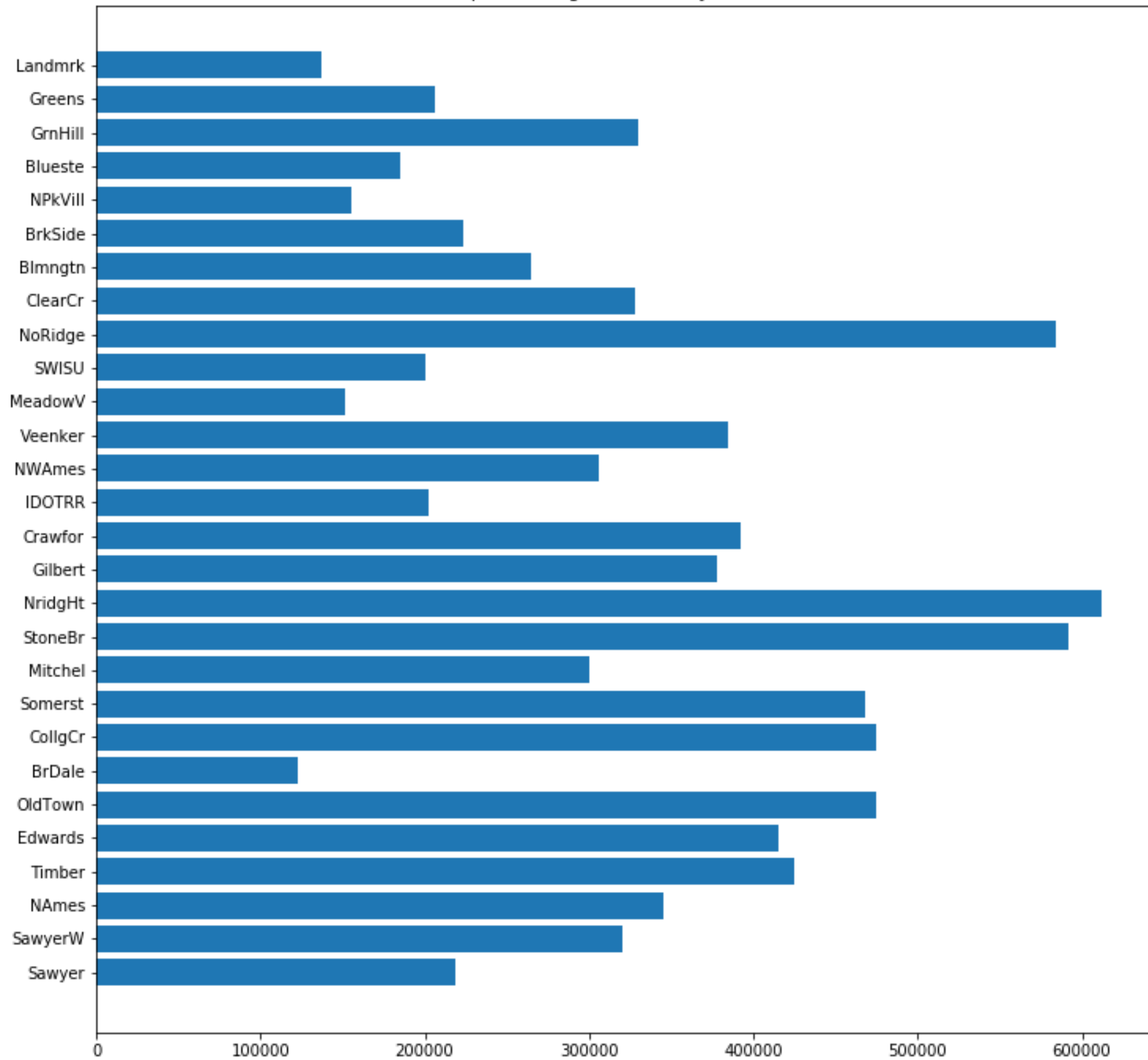
Distribution of that same Sale Price Data Transformed



- Linear Regression R^2 scores were usually between 80 and 90 when using my Numerical Features. I tested multiple models where I included all my numerical features or only 5 or 10 etc.
- Using Lasso & Ridge Regression Techniques did not noticeably improve my scores.
- For example, an R^2 score of 85 means that 85% of the variance in my data can be explained using the features I included in my model

- To improve my model I could have created and explored dummy variables for the categorical features that were not ordinal, especially for neighborhoods and possibly zip codes.
- I could have used Polynomial Features on the features I did use
- Though there is room for improvement on the model I created, it is generalized and not specific to this data set.

Barplot of Neighborhoods by Sale Price



What can we gain from all this?

- I suggest that the homes with the highest sale prices will be determined by the following features:
 - Total Sq Footage
 - Overall Quality
 - Exterior Quality
 - Kitchen Quality
 - Garage Size
 - Basement Size/Area