**REVIEW OF RELATED LITERATURE**

Today, it is still possible to run your business using the conventional way and without any help of computers, but keep in mind that it may slow the process and make you do things the hard way.

“The benefits of inventory management software are very clear: Achieve efficiency and productivity in operations. Minimize inventory costs and maximize sales & profits. Integrate your entire business. Automation of manual tasks. Maintain customer happiness.” (Cho, 2019)

Technology can help in maintaining the satisfaction of customers. “Losing customers: Why does it happen in your company? You are too slow; Slowness makes “good” become “terrible”. So, hurry up, chop chop!” (Carrasco, 2017). The aim of technology is to make everything less time consuming. Systems could easily cut the time of transactions, keeping the customer from checking different stores.

“Human errors among employees cost businesses in the United States and UK more than $37 billion in lost productivity.” (Marketwire, 2008). Human errors are always present especially in small business with poor system. It may be a constant factor but still can be manage.

“Many a report on business failures cites poor management as the number one reason for failure.” (Schaefer, 2019). The researchers wanted to develop a program that can support the management to monitor the whole system helping in providing a complete sales history and better overview of the whole stocks.

The process of easy adding and removing of stocks as well as automatic deduction of a product from stocks after it sells is a big help to let the clients over-spend on restocking. “If you buy a lot of supplies but don’t enter the transactions into your accounting books right away, your books will show that you have more money than you actually do. As a result, you might spend more, causing a negative cash flow for your small business.” (Kappel, 2017).

As a business owner maximizing in everything to take lead in the competition is a must, thus taking every advantage you could is a good step. Nowadays, since technology continually to be one of the best option. We could integrate it with our businesses and produce positive outcomes. “IT plays an integral role in every industry, helping companies improve business processes, achieve cost efficiencies, drive revenue growth and maintain a competitive advantage in the marketplace.” (Seidel, 2019).

Integration of managing systems for small local shops are somehow non-existing for most of small businesses in local areas. “Businesses that fail to institute a proper accounting system run the risk of underestimating earnings, which can ultimately lead to business failure. Even small businesses must plan their budgets to ensure the operation stays on track.” (McQuerrey, 2019)

“Electronic POS software systems streamline retail operations by automating the transaction process and tracking important sales data. Basic systems include an electronic cash register and software to coordinate data collected from daily purchases.” (Hayes, 2019). Since our technology continues to modernize, more system functionalities can be added to basic POS software. This brings the researcher on thinking what other more options we could provide for the client.

Overall, developing system dedicated for businesses can resolve a lot of issues concerning with total administration. These related literatures help the researchers in developing the management system for Esteban’s Enterprises. With the guiding principles of what our client needs, and additional options to help for the business growth.