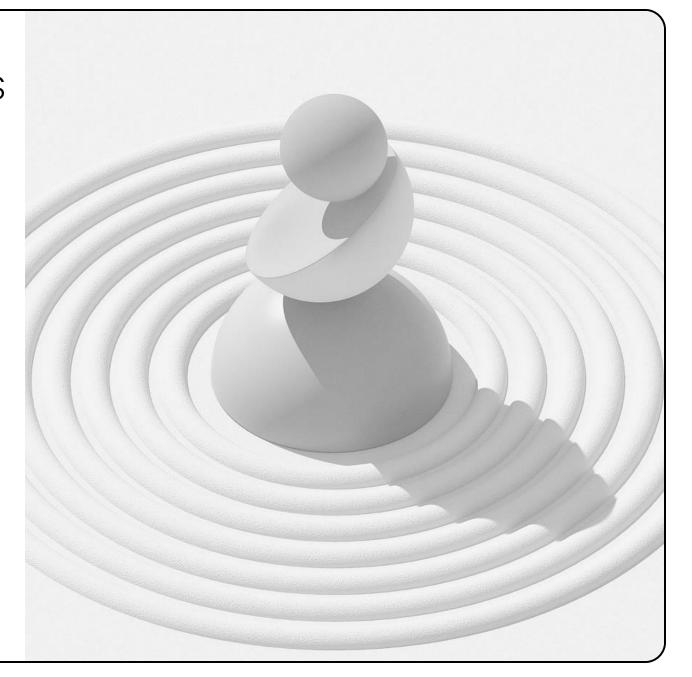
Presented by Dan Monji, Nkanyiso Nkosi and Zinzi Mdhluli

## IMPULSE: A WEB EXTENSION FOR MINDUL ONLINE SHOPPING



#### RISING IMPULSE PURCHASES

Online shopping makes it easier than ever to make unplanned purchases with just one click





Impulsive buying leads to overspending, debt, and buyer's remorse



## Psychological Triggers

E-commerce sites use sophisticated techniques to encourage immediate purchases

## OUR SOLUTION

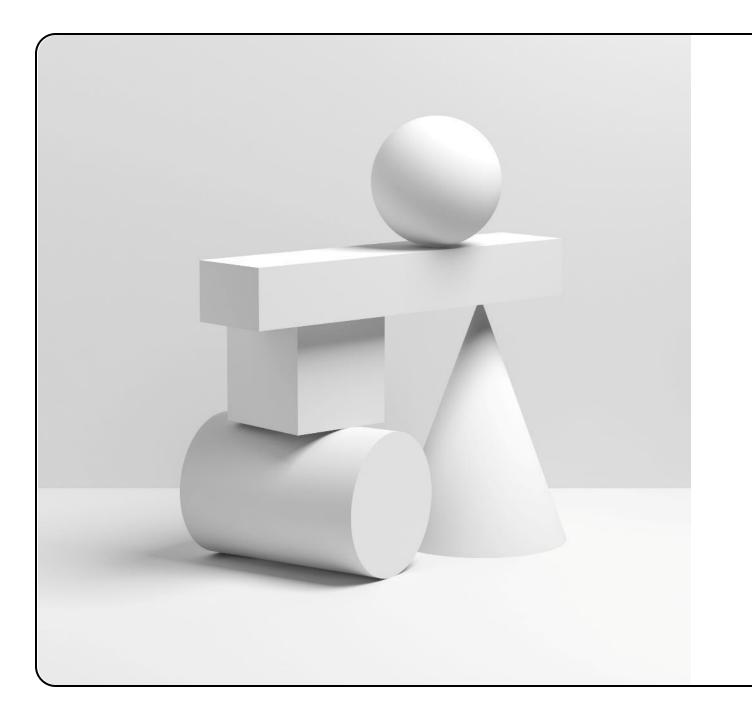
### **How Impulse Works**

1 Website Detection Extension monitors current tab URL and detects shopping sites

2 Survey Overlay Injects assessment survey into the DOM to evaluate impulse buying risk

3 Risk Assessment Analyzes responses to determine user's current susceptibility

4 Intervention or Pass Low-risk users proceed freely; high-risk users face mini-game challenge



Q & A

Panel discussion session

#### **6** Smart Detection

Automatically identifies when users visit shopping websites

Behavioral Assessment

Quick survey determines user's susceptibility to impulse buying

M Gamified Intervention

Mini-games create healthy friction for at-risk purchases

**Ö** Cooldown Protection

Temporary blocking helps users step back and reconsider



# "STRIVE NOT TO BE A SUCCESS, BUT RATHER TO BE OF VALUE."

Albert Einstein