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## DMITRY SOROKIN

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### AREAS OF EXPERTISE

#### Econometrics & Machine Learning

Demand Estimation, Structural Models, Causal Inference

#### Industrial Organization

Models of Competition, Antitrust Policy

#### Digital Platforms

Consumer Reviews, Online Reputation, Pricing

### EDUCATION

#### Ph.D. in Econometrics and Quantitative Economics

New York University, New York, USA

Spring 2021 (Exp)

#### B.A. in Economics

New Economic School (NES), Moscow, Russia

2015

### ACADEMIC PAPERS

#### Working Papers

Consumer Reviews and Product Discounts: Evidence from Video Games

2020

The Impact of Online Reviews on Product Sales: Evidence from Video Games

2020

Incentive Provision and Revenue-Based Executive Compensation in  
Oligopolistic Markets

2018

### SELECTED EMPLOYMENT

#### Instructor

Industrial Organization (B.A.):

Summer 2018, 2019

- *Designed my own course with emphasis on antitrust policy*

Math Camp (M.A.)

Fall 2019, 2020

#### Teaching Assistant

Microeconomics I (Ph.D.)

Fall 2016

Introduction to Econometrics (B.A.)

Spring 2016, 2019

#### Research Assistant

Professor Timothy Christensen, NYU

Summer 2018

Professor Hunt Allcott, NYU

Summer 2017

### SELECTED HONORS

Henry M. McCracken fellowship, NYU

2015-2020

- *Full tuition remission, fellowship for living expenses*

Excellence in Teaching, NES

2015

First place, Russian National Economics Olympiad

2009

- *The most prestigious high school competition in Russia*

- *Highest result in the 4<sup>th</sup> and final stage of a year-long competition*

### SKILLS

#### Software

R, Julia, Python, Wolfram Mathematica, Stata, Git, SQL

#### Languages

English (fluent), Russian (fluent), Spanish (B1), German (depreciated)