

Master Schema (unified_people)

Column	Type Description
first_name	text Person's first name
middle_name	text Middle
last_name	text Last name
full_name	text Combined full name
email	text Primary email
email_status	text Verified / Extrapolated
inferred_email_confidence	float Confidence score
phone	text Raw phone
mobile	text Mobile only
sanitized_phone	text digits-only phone
job_title	text Primary job title
job_title_normalized	text Cleaned job title
seniority	text Entry / Mid / Exec
department	text Industry or role category
sub_role	text Detailed function
company_name	text Employer
company_website	text Website
company_industry	text Industry
company_sub_industry	text Niche segment
company_revenue	text Revenue bucket
company_size	text Employees
company_street	text Street
company_city	text City
company_state	text State
company_postal_code	text ZIP

Column	Type Description
company_country	text Country
location_city	text City
location_state	text State
location_country	text Country
linkedin_url	text LinkedIn profile
birth_year	int Birth year
gender	text Gender