

## Master Schema (unified\_people)

Column	Type	Description
first_name	text	Person's first name
middle_name	text	Middle
last_name	text	Last name
full_name	text	Combined full name
email	text	Primary email
email_status	text	Verified / Extrapolated
inferred_email_confidence	float	Confidence score
phone	text	Raw phone
mobile	text	Mobile only
sanitized_phone	text	digits-only phone
job_title	text	Primary job title
job_title_normalized	text	Cleaned job title
seniority	text	Entry / Mid / Exec
department	text	Industry or role category
sub_role	text	Detailed function
company_name	text	Employer
company_website	text	Website
company_industry	text	Industry
company_sub_industry	text	Niche segment
company_revenue	text	Revenue bucket
company_size	text	Employees
company_street	text	Street
company_city	text	City
company_state	text	State
company_postal_code	text	ZIP

Column	Type	Description
company_country	text	Country
location_city	text	City
location_state	text	State
location_country	text	Country
linkedin_url	text	LinkedIn profile
birth_year	int	Birth year
gender	text	Gender