





## The Exhibition Industry...



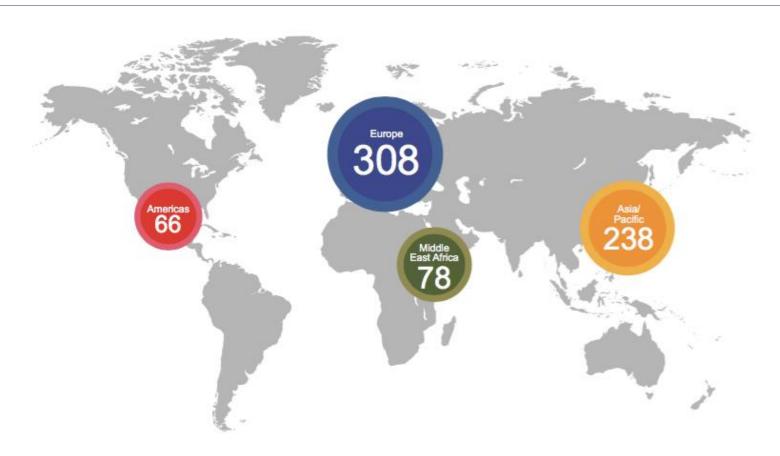


4.4 million companies exhibit each year

There are **1,197 exhibition venues** with a minimum of 5,000sqm of indoor space around the world

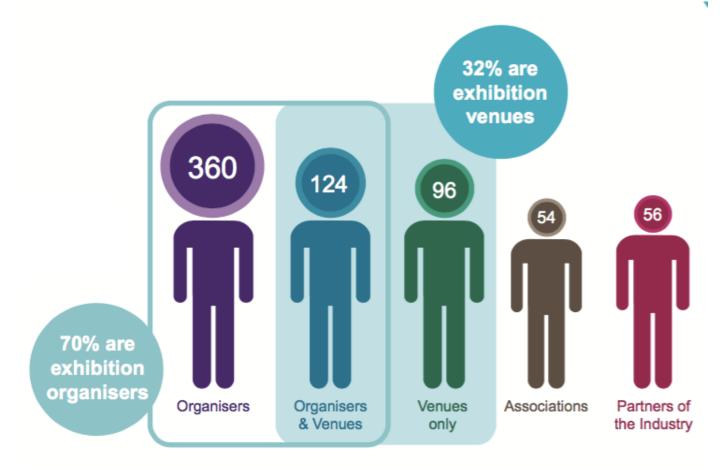














What's after and beyond globalisation?



- The economy
- Venue and event security
- O2O Online to offline (a.k.a. digitisation)
- China
- Venues

## The Global Economy.

What's after and beyond globalisation?





### The New Normal.

Health, Safety, and Security





## The Digital Transformation.

Growth Driver of the Future, or else...?



## OFFLINE to Online (to OFFLINE)



### The rise of China.

Venues, operational needs, and a Government Plan





### **Venue Investments.**

New, bigger, better venues – everywhere.





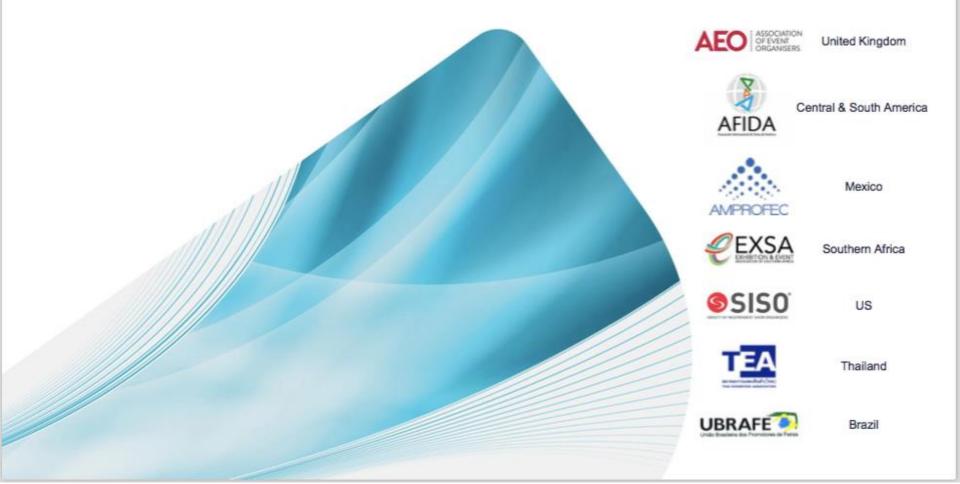
## **Global Exhibition Barometer**

17th edition (July 2016)

A UFI report based on the results of a survey conducted in June 2016

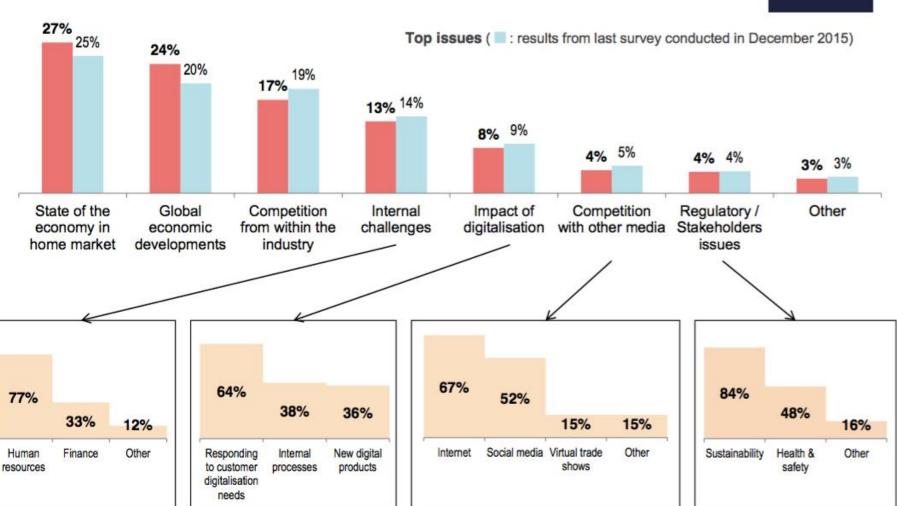


Global



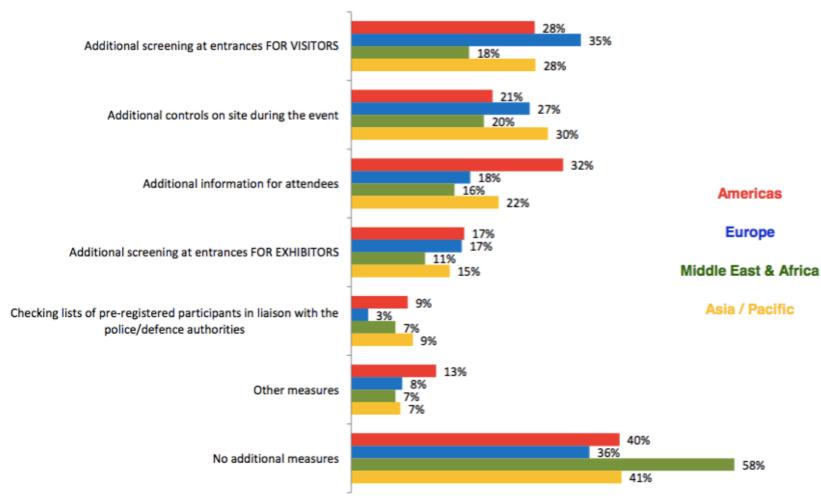


#### Top issues: global results





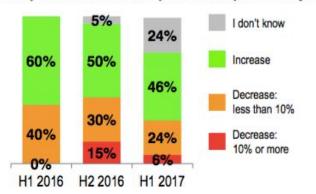
#### Recent security measures: detail by region

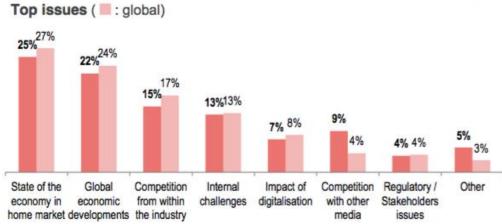




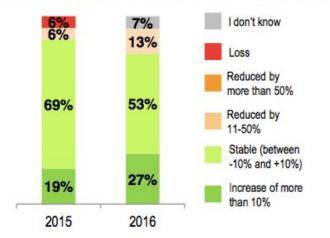
#### **Detailed results for CHINA (23 answers)**

How do you expect your turnover to change when compared to the same period the previous year?





#### Operating profits compared to the previous year



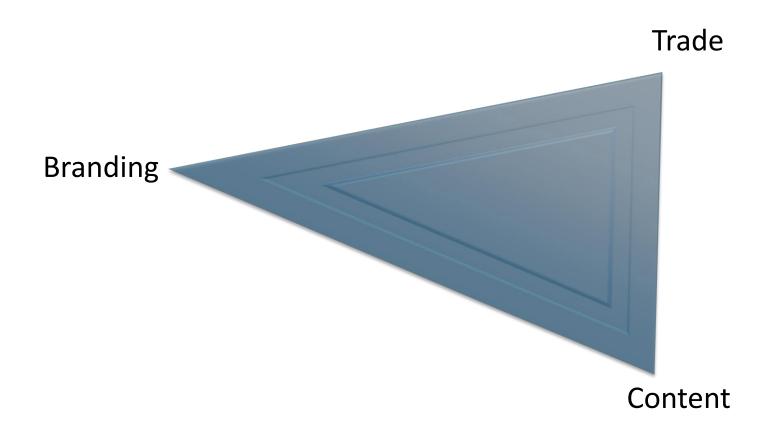
#### Have you expanded security measures around your exhibitions / your venues in recent months?



## The Trade Show Triangle

...the balance is shifting





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...the balance is shifting



# Trade **Branding** Content

## The Trade Show Triangle

...the balance is shifting



# Trade **Branding** Content

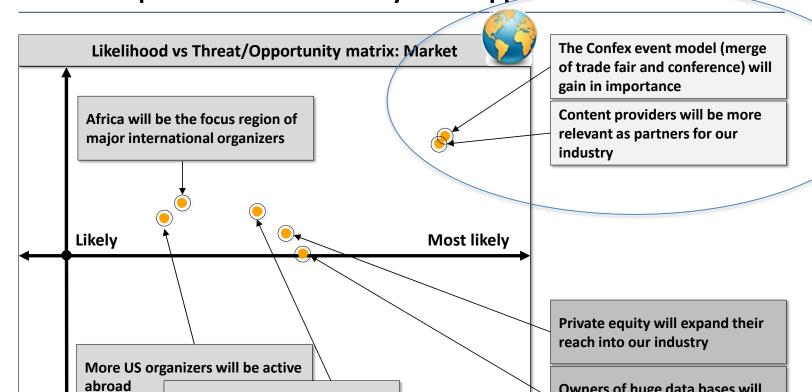
#### **Evolution of the show floor**

ConFex Model, Content on the rise



Respondents considered nearly all of the 'Market' scenarios presented in the survey to be opportunities





# Ripples



The Exhibition Industry in Transformation

83<sup>rd</sup> UFI Congress

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