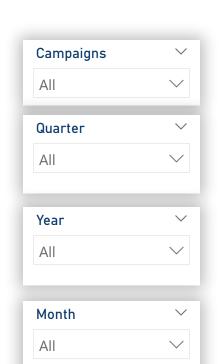


Marketing Spend:

MODERATE - \$1.9M

Chiffon Cosmetics - Marketing Dashboard



Revenue Generated: MODERATE - \$128K

Return on Investment: Spend: $$1 \rightarrow \text{Return: } $0.07 \rightarrow$ Loss: \$0.93

Cost Per Acquisition: HIGH - \$7K per lead

Leads Generated: MODERATE - 284 leads

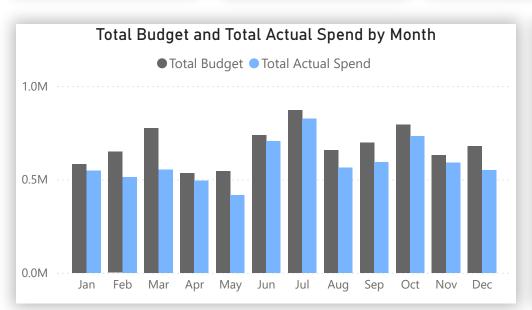
1.93M **Total Ad Spend** 127.61K **Total Revenue**

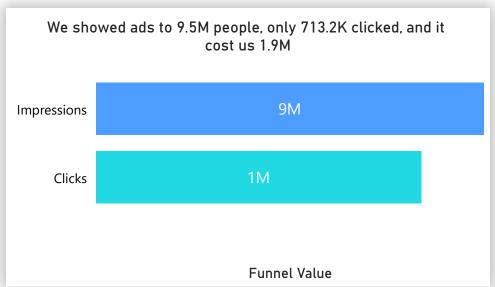
0.07 **ROMI**

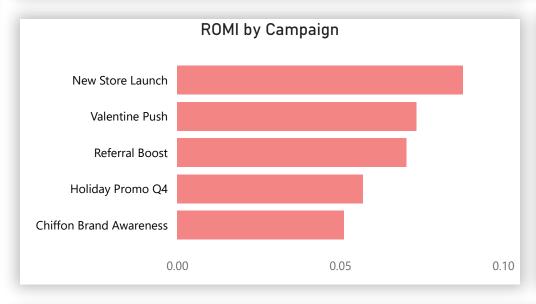
6.79K **CPA**

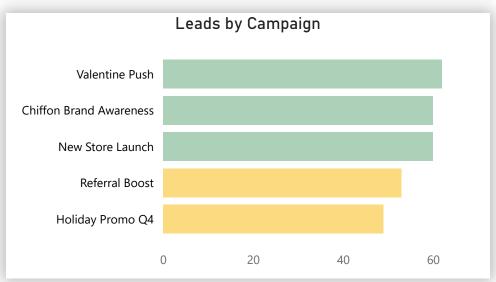
284

Total Leads









| Campaign Performance Overview | | | | | |
|-------------------------------|----------------|---------------|------|-----------|-------------|
| Campaign | Total Ad Spend | Total Revenue | ROMI | СРА | Total Leads |
| Chiffon Brand Awareness | 349,651.22 | 17,888.80 | 0.05 | 5,827.52 | 60 |
| Holiday Promo Q4 | 584,033.31 | 33,253.00 | 0.06 | 11,919.05 | 49 |
| New Store Launch | 295,529.56 | 25,901.60 | 0.09 | 4,925.49 | 60 |
| Referral Boost | 255,830.05 | 17,986.32 | 0.07 | 4,826.98 | 53 |
| Valentine Push | 443,870.20 | 32,583.18 | 0.07 | 7,159.20 | 62 |
| Total | 1,928,914.34 | 127,612.90 | 0.07 | 6,791.95 | 284 |