```
<a href="https://colab.research.google.com/github/dnzengou/pantapa/blob/master
/pantapa VisualizingData v1.ipynb"
target="_parent"><img src="https://colab.research.google.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/assets/colab-badge.com/ass
```

# **Visualizing Data for Classification**

In the previous lab, you explored the automotive price dataset to understand the relationships for a regression problem. In this lab you will explore the German bank credit dataset to understand the relationships for a **classification** problem. The difference being, that in classification problems the label is a categorical variable.

In other labs you will use what you learn through visualization to create a solution that predicts the customers with bad credit. For now, the focus of this lab is on visually exploring the data to determine which features may be useful in predicting customer's bad credit.

Visualization for classification problems shares much in common with visualization for regression problems. Colinear features should be identified so they can be eliminated or otherwise dealt with. However, for classification problems you are looking for features that help **separate the label categories**. Separation is achieved when there are distinctive feature values for each label category. Good separation results in low classification error rate.

# Load and prepare the data set

## Prepare data to a manageable format

#### Processing bson files

#### source:

- Kaggle (https://www.kaggle.com/inversion/processing-bson-files?select=category\_names.csv)
- Access and process nested objects, arrays or JSON (https://hackersandslackers.com/extract-data-from-complex-json-python/)

```
In [78]: | ## Alternatively, proceed as below
          ## Eg. list all bson files Input data files contained in pantapa_api_development
          from subprocess import check_output
          print(check_output(['ls', 'data/data-pantapa_bson']).decode('utf8'))
          # Any results writen to the current directory are saved as output
          appinfos.bson
          appinfos.metadata.json
          brands.bson
          brands.metadata.json
          codenotfounds.metadata.json
          companies.bson
          companies.metadata.json
          materialtypes.bson
          materialtypes.metadata.json
          modulehashes.metadata.json
          organizations.bson
          organizations.metadata.json
          packages.metadata.json
          prescans.bson
          prescans.metadata.json
          scans.bson
          scans.metadata.json
          sessiontokens.bson
          stations.bson
          stations.metadata.json
          tokens.bson
          tokens.metadata.json
          userinformations.metadata.json
          vouchers.bson
          vouchertypes.bson
          vouchertypes.metadata.json
          vouchertypeurls.bson
          voucherurls.bson
          voucherurls.metadata.json
In [126]: ## Convert files from json to csv, for ease of processing and visualization
          import pandas as pd
          import icon
In [115]: | ## Read and print JSON files into the directory in JSON format
          ## Let's start with companies
          # Open the existing JSON file for loading into a variable
          with open('data/data-pantapa_bson2json/companies.json') as json_file:
            companies = json.load(json_file) #This does the same as above, reading the json
          print(companies)
          {'_id': {'machine': -1768797184, 'inc': 299119782, 'time': 1576742726}, 'data':
          {'name': 'Test', 'active': True, 'alreadyConnected': True, 'show_popup_notificat
          ion': False}, 'meta': {'timestamp': {'createdAt': 1576742726344, 'updatedAt': 15
          76742726344}}, 'local': {'sv': {'name': 'Test'}}, '__v': 0}
```

```
In [116]: | ## Or in pretty json
           nrintlican dumnelcompaniae indent-1 cart kave-Truell
                  v": 0,
                " id": {
                    "inc": 299119782.
                    "machine": -1768797184,
                    "time": 1576742726
                },
                "data": {
                    "active": true,
                    "alreadyConnected": true,
                    "name": "Test",
                    "show_popup_notification": false
               },
"local": {
                    "sv": {
                        "name": "Test"
                "meta": {
                    "timestamp": {
                         "createdAt": 1576742726344,
                         "updatedAt": 1576742726344
                    }
               }
           }
In [123]:
           ## Note. We obtain below the same result as when proceeding as above
            companies - nd read icon/'data/data pantana hcon?icon/companies icon'
In [124]: ## Let's convert companies into csv format. We will do the same for the other isol
           companies to csy (r'data/data pantana ison2csy/companies csyl index - None)
In [125]:
           ## Let's check the structure of this newly converted csv file
           companies csv = pd.read csv('data/data-pantapa json2csv/companies.csv')
           companies head()
Out[125]:
                                                        data
                                                                                            local
               {'machine': -1768797184, 'inc':
                                        {'name': 'Test', 'active': True,
                                                                   {'timestamp': {'createdAt':
                                                                                      {'sv': {'name':
                                                                                                   O
                         299119782, 'ti...
                                                'alreadyConne...
                                                                    1576742726344, 'up...
                                                                                           'Test'}}
```

Inspecting the data structure for a few of these objects and dictionaries (dict) shows that the csv files do not look like something we want to use for visualization (nested data)... We will work on json format instead. An easier way could have been to load the bson files on MongoDB, then selecting data subsets of interest for further analysis; we will go straight to that step with the queries down below (in the processing section).

```
In [8]: ## Let's proceed with brands file: read json (already done above) and convert to
#brands = pd.read_json('data/data-pantapa_bson2json/brands.json', lines=True)
brands to csy (r'data/data-pantapa_ison2csy/brands.csy' index = None)
```

```
In [122]: print(brands)
           #nrint/ican dumns/hrands indent-1 cort kovs-Truell
           {'_id': {'machine': 1762676284, 'inc': 1074367085, 'time': 1560947259}, 'data':
          {'name': 'Apoteket AB', 'image': {'key': 'development/brands-image/5d0a2a3b69104 e3c40098a6d-apoteket_logo_png', 'source': 'https://panta-pasen.s3.amazonaws.com/
          development/brands-image/5d0a2a3b69104e3c40098a6d-apoteket logo png'}, 'active':
          True, 'company id': None, 'country code': ['SE'], 'deep link': 'https://app.pant
          apa.com/N3AKBENTKSpAgZeq9'}, 'meta': {'timestamp': {'createdAt': 1566215629675,
           'updatedAt': 1591180045366}}, 'local': {'sv': {'order': 10, 'company name': None
             'company address': None, 'post address': None, 'vat nr': None, 'contact person
           ': {}, 'how it works': {'package_name': 'Apoteket ABs_plastpåsar', 'image_link':
           {'key': 'development/brands-image/5d0a2a3b69104e3c40098a6d package-Apoteket Bags
           _Green_png', 'source': 'https://panta-pasen.s3.amazonaws.com/development/brands-
          image/5d0a2a3b69104e3c40098a6d_package-Apoteket_Bags_Green_png', '__typename': '
          AwsImage'}, 'text_line1': 'See available stores', 'text_line1_url': 'https://www
           .apoteket.se/globalassets/om-apoteket/hallbar-utveckling/apotek-med-pantbara-pas
          ar-2019_apoteket_se.pdf', 'text_line2': 'Upp till 2 SEK per pantad påse.', 'show
           brand logo': True, 'description': ['Plastpåsar sålda i utvalda buikter i Sverig
          e.', 'Upp till 2 SEK per skannad plastpåse. ']}}, 'en': {'order': 10, 'company_n
          ame': None, 'company_address': None, 'post_address': None, 'vat_nr': None, 'cont
          act_person': {}, 'how_it_works': {'package_name': "Apoteket AB's plastic bags",
           'image_link': {'key': 'development/brands-image/5d0a2a3b69104e3c40098a6d_package
           -Apoteket_Bags_Green_png', 'source': 'https://panta-pasen.s3.amazonaws.com/devel
          opment/brands-image/5d0a2a3b69104e3c40098a6d package-Apoteket Bags Green png',
            _typename': 'AwsImage'}, 'text_linel': 'Se tillgängliga butiker', 'text_line1_u
          rl': 'https://www.apoteket.se/globalassets/om-apoteket/hallbar-utveckling/apotek
           -med-pantbara-pasar-2019_apoteket_se.pdf', 'text_line2': 'Up to SEK 2 per deposi
          ted bag.', 'show_brand_logo': True, 'description': ['Plastic bags sold in select
          ed stores in Sweden.', 'Up to SEK 2 per scanned bag']}}}}
  In [9]: materialtypes = pd.read_json('data/data-pantapa_bson2json/materialtypes.json', li
           materialtynes to csy (r'data/data nantana ison?csy/materialtynes csy' index - Nov
 In [13]: organizations = pd.read json('data/data-pantapa bson2json/organizations.json', li
           organizations to csy (r') data/data mantana ison2csy/organizations csy' index - No.
 In [15]:
          prescans = pd.read json('data/data-pantapa bson2json/prescans.json', lines=True)
           process to cay (ridata/data pantana icon?cay/process cay index - None)
 In [16]:
          scans = pd.read json('data/data-pantapa bson2json/scans.json', lines=True)
           scans to csy (ridata/data nantana ison) ssy/scans csy/ index - None)
 In [17]: | stations = pd.read_json('data/data-pantapa_bson2json/stations.json', lines=True)
           stations to csy (r'data/data pantana ison2csy/stations csyl index - None)
 In [19]: vouchertypes = pd.read_json('data/data-pantapa_bson2json/vouchertypes.json', line
           vouchartypes to ssy (ridata/data pantana ison2ssy/vouchartypes ssyl index - None
 In [20]: vouchertypeurls = pd.read json('data/data-pantapa bson2json/vouchertypeurls.json'
           vouchertyneurle to cey (r data/data nantana icon?cey/youchertyneurle cey! index
 In [21]:
          voucherurls = pd.read json('data/data-pantapa bson2json/voucherurls.json', lines=
          voucheruris to cov (r'data/data nantana icon2cov/voucheruris cov' index - None)
```

Let's check the list of converted csv files:

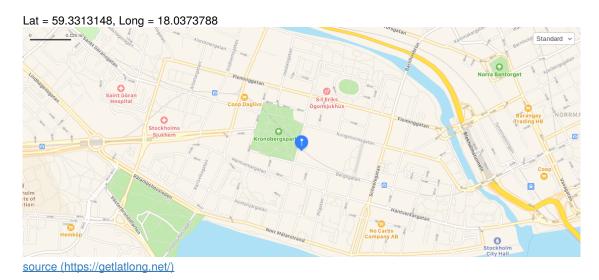
```
In [100]: from subprocess import check_output

print(check_output([]]s' | 'data(data_pantapa_isop)csv']) decode('utf8'))

brands.csv
companies.csv
materialtypes.csv
organizations.csv
prescans.csv
scans.csv
stations.csv
vouchers.csv
vouchertypes.csv
vouchertypeurls.csv
voucherurls.csv
```

# **Extract objects from nested JSON**

## and explore datasets



```
In [43]: nrint/ccancl/data/ll/onumc/ll/namo/l)
```

Apoteket stor grå påse

Let's proceed the same way with the other dictionaries obtained above from reading json files.

```
In [44]: print(processes['data']['enume']['location']['coordinates'])

[27.5285912, 53.9204432]

In [45]: print(processes['data']['enume']['ctatus'])
```

PENDING

```
In [46]: nrint(prescans['data']['enums']['name'])
         Brunchägg L 12-p inbur HP
In [59]: print/wouchers['data']['rodoom data'])
         1556777805897
In [60]: | print(youchers('data')('coupon')('yalidTo'))
         2019-11-14T00:00:00
In [55]: print(vouchers['data']['coupon']['name'])
         Panta Påsen Test
In [57]: nrint(vouchare['data']['coupon']['htmllink'])
         http://p.kupong.se/LY2Ujv64yF (http://p.kupong.se/LY2Ujv64yF)
In [58]: print(youchard(data))(coupon()(coupon(oda)))
         LY2Ujv64yF
         We observe that there is only one brand in this file. Not enough to draw any pattern or trend, yet interersting to
         explore in depth some variables of interest for information purpose. To get to know the data better.
In [63]: print(brands['data']['namo'])
         Apoteket AB
In [65]: \nrint(hrands['data']['image']['source'])
```



<u>apoteket logo (https://panta-pasen.s3.amazonaws.com/development/brands-image/5d0a2a3b69104e3c40098a6d-apoteket logo png)</u>



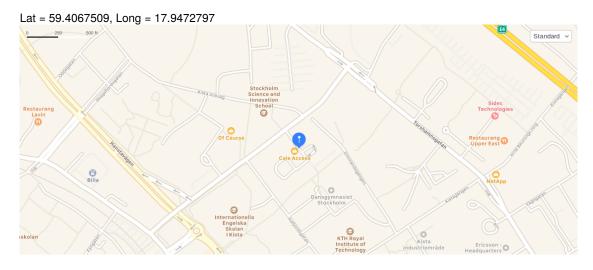
<u>Bags Green (https://panta-pasen.s3.amazonaws.com/development/brands-image/5d0a2a3b69104e3c40098a6d package-Apoteket Bags Green png)</u>

```
In [129]: ## From the Read and print JSON file in JSON format previous steps,
           # Also equivalent to what obtained by the queries below (opening the existing JSO\mid
           #with open('data/data-pantapa_bson2json/stations.json') as json_file:
           # stations = json.load(json_file)
          ## Let's print pretty JSON data
           nrintlicon dumneletatione indent-1 cort kove-True))
          {
                 v": 0,
               "_id": {
                   "inc": -2072099102,
                   "machine": 1962819352,
                   "time": 1545242828
              },
"data": {
    "addr
                   "address": "Borgarfjordsgatan 8, 164 40 Kista, Sweden",
                   "country code": "SE",
                   "description": "Laudantium et dignissimos voluptate eos. Dolorum quo vol
          uptas corporis id aliquid magni voluptas. Soluta ducimus voluptas vel aut nihil
          ullam. Debitis consequatur vitae. Culpa voluptates tempora aut. Voluptatem occae
          cati voluptatem.",
                   "disabled": false,
                   "location": {
                       "coordinates": [
                           17.9472797,
                           59.4067509
```

As usual, let's look closer at the data

Borgarfjordsgatan 8, 164 40 Kista, Sweden

[17.9472797, 59.4067509]



**STATION** 

As datasets do not have significant numbers of products to visualize, extract patterns and/or predict future behaviours (such as articles often bought, i.e scanned, together), we will do the predictive analytics work on a dummy dataset of choice. For this purpose, we will put ourselves in the situation where ALL products are scannable. The method of choice we will implement is call **Market Basket Analysis** 

# **Market Basket Analysis (MBA)**

In a first part, we will briefly explain the MBA basics and illustrate it with a case study of items scanned in a supermarket. In the second part we will implement this technique in python language programming using public <a href="mailto:dataset">dataset</a> (<a href="https://raw.githubusercontent.com/limchiahooi/market-basket-analysis/master">https://raw.githubusercontent.com/limchiahooi/market-basket-analysis/master</a> (<a href="mailto:BreadBasket">BreadBasket</a> DMS.csv) from model some source coded on github.

Alternatively, this other <u>dataset (https://raw.githubusercontent.com/Mwamburi/GroceryStore/master/Market Basket Optimisation.csv)</u> can be used for a more visual analysis.

References at the end of this project.



source (https://i.imgur.com/Opyn1vo.png)

# **Understanding MBA**

In this hypothetical case study, we are going to use the **Apriori algorithm** for frequent pattern mining to perform a Market Basket Analysis. Following sources (<u>Xavier Vivancos García (https://www.kaggle.com/xvivancos/market-basket-analysis)</u>), "MBA is a technique used by large retailers to *uncover associations between items*. It works by looking for combinations of items that occur together frequently in transactions, providing information to understand the purchase behavior. The outcome of this type of technique is, in simple terms, a set of rules that can be understood as "if this, then that"."

Additional sources (limchiahooi (https://github.com/limchiahooi/market-basket-analysis)), define "Market basket analysis (MBA), also known as **association-rule mining**, as a method of discovering *customer purchasing patterns* by extracting *associations or co-occurrences* from stores' transactional databases. It is a modelling technique based upon the theory that if you buy a certain group of items, you are more (or less) likely to buy another group of items. For example, if you are in a supermarket and you buy a loaf of Bread, you are more likely to buy a packet of Butter at the same time than somebody who didn't buy the Bread. (...)" Same principle can in theory be applied to *scanned items* -- as the scanning process is an integrated part of the purchasing process.

# **Applications**

There are many real-life applications of MBA:

- Recommendation engine showing related products as "Customers Who Bought This Item Also
  Bought" or "Frequently bought together" (as shown in the Amazon example above). It can also be applied
  to recommend videos and news article by analyzing the videos or news articles that are often watched or
  read together in a user session.
- Cross-sell / bundle products selling associated products as a "bundle" instead of individual items. For
  example, transaction data may show that customers often buy a new phone with screen protector
  together. Phone retailers can then package new phone with high-margin screen protector together and
  sell them as a bundle, thereby increasing their sales.
- Arrangement of items in retail stores associated items can be placed closer to each other, thereby
  invoking "impulse buying". For example it may be uncovered that customers who buy Barbie dolls also
  buy candy at the same time. Thus retailers can place high-margin candy near Barbie doll display, thereby
  tempting customers to buy them together.

Etc.

# **Case Study**

We are analyzing the hypothetic scanning case of two items – Bread and Butter. We want to know if there is any evidence that suggests that scanning Bread leads to scanning Butter. Note. We will often replace scanning by transaction, interchangeably.

Problem Statment: Is the pscanning of Bread leads to the scanning of Butter?

**Hypothesis:** There is significant evidence to show that scanning Bread leads to scanning Butter. (As much as buying Bread leads to buying Butter)

Bread => Butter

Antecedent => Consequent

Let's consider a supermarket which generates 1,000 transactions monthly, of which Bread was purchased in 150 transactions, Butter in 130 transactions, and both together in 50 transactions.

# **Analysis and Findings**

We can use MBA to extract the association rule between Bread and Butter. There are *three metrics* or criteria to evaluate the strength or quality of an association rule, which are **support**, **confidence** and **lift**. (*Convictions* is an additional metric used in some cases)

More about this <a href="https://medium.com/datadriveninvestor/product-recommendation-using-association-rule-mining-for-a-grocery-store-7e7feb6cd0f9">https://medium.com/datadriveninvestor/product-recommendation-using-association-rule-mining-for-a-grocery-store-7e7feb6cd0f9</a>)

In short,

 Support measures the percentage of transactions containing a particular combination of items relative to the total number of transactions.

In our example: Support (antecedent (Bread) and consequent (Butter)) = Number of transactions having both items / Total transactions.

Result: The support value of 5% means 5% of all transactions have this combination of Bread and Butter scanned together. Since the value is above the threshold of 1%, it shows there is indeed support for this association and thus *satisfy the first criteria*.

P (Bread INTERSECTION Butter)

= Number of transactions with Bread AND Butter
Total transactions

 Confidence measures the probability of finding a particular combination of items whenever antecedent is bought.

Confidence (antecedent i.e. Bread and consequent i.e. Butter) = P (Consequent (Butter) is bought GIVEN antecedent (Bread) is bought).

Result: The confidence value of 33.3% is above the threshold of 25%, indicating we can be confident that Butter will be scanned whenever Bread is scanned, and thus satisfy the second criteria.

= Number of transactions with Bread AND Butter

Number of transactions with Bread

= 33.3%

• Lift is a metric to determine how much the transaction between antecedent and consequent influence each other.

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12 of 29

## **Takeaways**

Based on the findings above, we

- a) Have the support of 5% transactions for Bread and Butter in the same basket
- b) Have 33.3% confidence that Butter scan happen whenever Bread is scanned
- c) Know the lift in Butter's transaction is 2.56 times more whenever Bread is involved than when Butter is alone.

Therefore, we can justify our initial hypothesis by concluding that there is indeed evidence to suggest that the transaction for Bread leads to the one for Butter. This is a valuable insight to guide decision-making. Actions forward could be, among other things, for retail stores to start placing bread and butter close to each other, knowing that customers are highly likely to "impulsively" scanned (and ultimately purchase) them together.

# Implementation in Python

On a large dataset, leveraging on Python libraries for a ready-made algorithm is more efficient than the use of traditional Ms Excel to calculate support, confidence and lifts. Furthermore, as the popular scikit-learn library does not allow us to apply *Apriori algorithm* for extracting frequent item sets for further analysis, because not supported this algorithm, we use another library instead: <a href="MLxtend">MLxtend</a> (machine learning extensions)
(<a href="http://rasbt.github.io/mlxtend/">http://rasbt.github.io/mlxtend/</a>) by Sebastian Raschka. <a href="https://pbpython.com/market-basket-analysis.html">Chris Moffitt (http://pbpython.com/market-basket-analysis.html</a>) also provides a tutorial on using MLxtend.

Note. If you are using Jupyter Notebook, the MLxtend library does not come pre-installed with Anaconda (which I am using right now). You can easily install this package with conda by running one of the following in your Anaconda Prompt:

```
conda install -c conda-forge mlxtend
conda install -c conda-forge/label/gcc7 mlxtend
```

Or with pip:

```
!pip install mlxtend ("!" if cell ran from the notebook)
```

#### **Dataset**

The <u>dataset (https://github.com/dnzengou/pantapa/data/MBA/MBA.csv)</u> we are using in the case study in this is inspired from a publicly available one initially from Kaggle, now hosted on <u>github (https://github.com/limchiahooi/market-basket-analysis/blob/master/BreadBasket\_DMS.csv)</u> which contains the Transactions data from a bakery from 30/10/2016 to 09/04/2017. The original data belongs to a real bakery called "The Bread Basket" that serves coffee, bread, muffin, cookies etc. located in the historic center of Edinburgh.

# Import libraries

```
In [133]: #!nin_install_mlxtend
In [134]: # import the libraries required
%matplotlib inline
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
from mlxtend.frequent_patterns import apriori
from mlxtend frequent_patterns import association rules
```

#### Load data

```
In [152]: # load the data into a pandas dataframe (df) and take a look at the first 10 rows
    df = pd.read_csv("https://raw.githubusercontent.com/limchiahooi/market-basket-ana

# Let's rename Transaction column with Scanned just to be more representative of df_new = df.rename(columns={'Transaction': 'Scanned'})
df_new_bask(5)
```

#### Out[152]:

		Date	Time	Scanned	Item
(	0	2016-10-30	09:58:11	1	Bread
	1	2016-10-30	10:05:34	2	Scandinavian
2	2	2016-10-30	10:05:34	2	Scandinavian
;	3	2016-10-30	10:07:57	3	Hot chocolate
4	4	2016-10-30	10:07:57	3	Jam

```
In [153]: # Date and Time are encoded in 'object' instead of Datetime
    df_new['Datetime'] = pd.to_datetime(df_new['Date']+' '+df_new['Time'])
    df_new = df_new[["Datetime", "Scanned", "Item"]].set_index("Datetime")

Out[153]:
```

Scanned Item **Datetime** 2016-10-30 09:58:11 Bread 2016-10-30 10:05:34 Scandinavian 2016-10-30 10:05:34 2 Scandinavian 2016-10-30 10:07:57 3 Hot chocolate 2016-10-30 10:07:57 3 Jam 2016-10-30 10:07:57 Cookies 3 2016-10-30 10:08:41 Muffin 2016-10-30 10:13:03 Coffee 2016-10-30 10:13:03 Pastry 2016-10-30 10:13:03 Bread

We have combined the Date and Time columns into a single Datetime column, convert it into datetime64 type, then set it as DatetimeIndex. This will make it easier to plot the time series charts.

```
In [165]: # let's check the shape of the dataset.
## 18768 rows and 2 columns

Out[165]: (18768, 2)

In [196]: df now describe()
```

#### Out[196]:

	Scanned	Count
count	17298.000000	17298.000000
mean	4979.192392	1.084981
std	2826.687602	0.297324
min	1.000000	1.000000
25%	2486.000000	1.000000
50%	5165.000000	1.000000
75%	7417.000000	1.000000
max	9684.000000	4.000000

#### Out[156]:

Datetime		
2016-10-30 10:27:21	11	NONE
2016-10-30 10:34:36	15	NONE
2016-10-30 10:34:36	15	NONE
2016-10-30 11:05:30	29	NONE
2016-10-30 11:37:10	37	NONE

Scanned

Item

Since the items (NONE) are not recorded, we will have to remove these rows.

```
In [158]: df_new = df_new.drop(df_new[df_new.Item == "NONE"].index)
    print("Number of rows: {}".format(len(df_new)))

    df_new_bead(5)
    Number of rows: 18768
```

#### Out[158]:

	Scanned	Item
Datetime		
2016-10-30 09:58:11	1	Bread
2016-10-30 10:05:34	2	Scandinavian
2016-10-30 10:05:34	2	Scandinavian
2016-10-30 10:07:57	3	Hot chocolate
2016-10-30 10:07:57	3	Jam

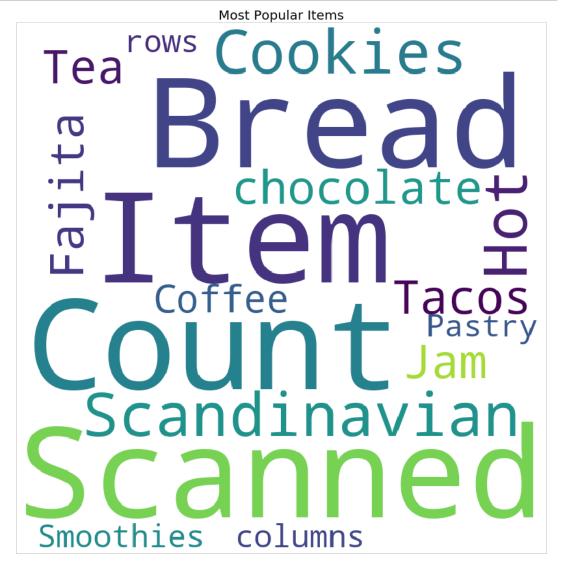
# Visualization

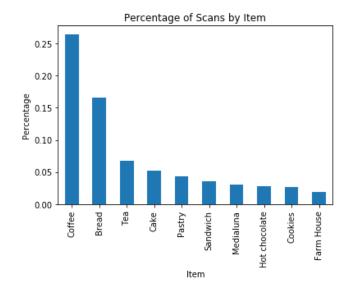
```
In [159]: | # rank the top 10 best-selling items
          df now Itam value counts/normalize-True)[:10]
Out[159]: Coffee
                          0.264226
          Bread
                           0.165974
                           0.066922
          Tea
                           0.052003
          Cake
          Pastry
                           0.043212
          Sandwich
                           0.036125
          Medialuna
                           0.030744
          Hot chocolate
                           0.028186
          Cookies
                           0.027227
          Farm House
                           0.019288
          Name: Item, dtype: float64
```

```
In [199]: ## Ploting a word cloud of the most popular items
import matplotlib.pyplot as plt
import seaborn as sns

from wordcloud import WordCloud

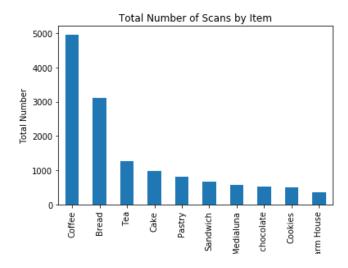
plt.rcParams['figure.figsize'] = (15, 15)
wordcloud = WordCloud(background_color = 'white', width = 800, height = 800, max
plt.imshow(wordcloud)
plt.axis('off')
plt.title('Most Popular Items',fontsize = 20)
plt.show()
```





```
In [162]: # create a bar chart, rank by value
    df_new.Item.value_counts()[:10].plot(kind="bar", title="Total Number of Scans by
```





From the bar charts above, Coffee (26.7%) is the most popular item in the bakery, then Bread (16.2%) followed with Tea (7.0%).

Mar

Apr

0

Nov

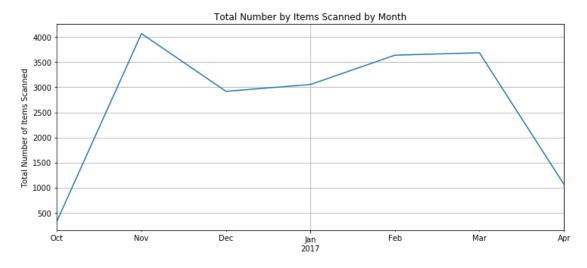
Dec

Total Number of Items Scanned by Date fluctuates thoughout the 159 days of the data time frame.

Feb

Jan 2017

```
In [168]: # plot time series chart of number of items by month
    df_new["Item"].resample("M").count().plot(figsize=(12,5), grid=True, title="Total")
Out[168]: [Text(0,0.5,'Total Number of Items Scanned'), Text(0.5,0,'Date')]
```



The total number of items scanned by month for the five full month between November 2016 to March 2017 does not fluctuate too much.

```
In [170]: # extract hour of the day and weekday of the week
            # For Datetimeindex, the day of the week with Monday=0, Sunday=6, thereby +1 to be
            df_new["Hour"] = df_new.index.hour
df_new["Weekday"] = df_new.index.weekday + 1
            df now hoad(5)
```

Out[170]:

	Scanned	Item	Hour	Weekday
Datetime				
2016-10-30 09:58:11	1	Bread	9	7
2016-10-30 10:05:34	2	Scandinavian	10	7
2016-10-30 10:05:34	2	Scandinavian	10	7
2016-10-30 10:07:57	3	Hot chocolate	10	7
2016-10-30 10:07:57	3	Jam	10	7

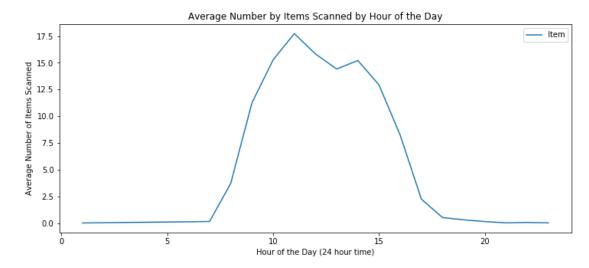
```
In [171]: df_new_groupby_hour = df_new.groupby("Hour").agg({"Item": lambda item: item.count
          df now arounby hour
```

# Out[171]:

#### Item

Hour	
1	0.006289
7	0.144654
8	3.723270
9	11.251572
10	15.276730
11	17.729560
12	15.830189
13	14.415094
14	15.213836
15	12.930818
16	8.232704
17	2.238994
18	0.515723
19	0.301887
20	0.138365
21	0.018868
22	0.050314
23	0.018868

```
In [172]: # plot the chart
          df_new_groupby_hour.plot(y="Item", figsize=(12,5), title="Average Number by Items
Out[172]: [Text(0,0.5,'Average Number of Items Scanned'),
           Text(0.5,0,'Hour of the Day (24 hour time)')]
```



It appears that most of the sales transactions took place during the lunch hours of the day.

```
In [173]: # sales groupby weekday
          df_new_groupby_weekday = df_new.groupby("Weekday").agg({"Item": lambda item: item
          df now arounhy wookday
```

## Out[173]:

# Item

#### Weekday

- **1** 2196
- 2 2261
- **3** 2099
- 4 2485
- 5 2931
- 6 4098
- 7 2698

```
In [174]: # but we need to find out how many each weekday in that period of transaction
          # in order to calculate the average items per weekday
           import datetime
          daterange = pd.date_range(datetime.date(2016, 10, 30), datetime.date(2017, 4, 9))
          monday = 0
          tuesday = 0
          wednesday = 0
          thursday = 0
           friday = 0
           saturday = 0
           sunday = 0
           for day in np.unique(df new.index.date):
               if day.isoweekday() == 1:
                  monday += 1
              elif day.isoweekday() == 2:
                  tuesday += 1
              elif day.isoweekday() == 3:
                  wednesday += 1
              elif day.isoweekday() == 4:
                  thursday += 1
              elif day.isoweekday() == 5:
                  friday += 1
              elif day.isoweekday() == 6:
                  saturday += 1
              elif day.isoweekday() == 7:
                   sunday += 1
          all_weekdays = monday + tuesday + wednesday + thursday + friday + saturday + sund
          print("monday = \{0\}, tuesday = \{1\}, wednesday = \{2\}, thursday = \{3\}, friday = \{4\}
          monday = 21, tuesday = 23, wednesday = 23, thursday = 23, friday = 23, saturday
          = 23, sunday = 23, total = 159
```

#### Out[176]:

#### Item Average

# 2 2196 104.571429 2 2261 98.304348 3 2099 91.260870 4 2485 108.043478 5 2931 127.434783 6 4098 178.173913

**7** 2698 117.304348

In [177]: df\_new\_groupby\_weekday.plot(y="Average", figsize=(12,5), title="Average Number by

# 

We observe Saturday is the busiest day of the week with the highest transactions while Wednesday is the quietest day with the lowest ones. This is an interesting insight, the store owner could for eg. launch some promotional offers to boost up activity in the middle of the week when level is at its slowest.

# **One Hot-Encoding**

The **Apriori** function in the MLxtend library expects data in a one-hot encoded pandas DataFrame. This means that all the data for a transaction must be included in one row and the items must be one-hot encoded. Example below:

		Coffee		Cake		Bread	(	Cookie	-	Muffin	Tea	Milk	Juice	Sandwich	
			1		-		-		-						
-	0	0		1		1		0		0	0	0	1	0	
-	1	1	I	0	l	0		0		1	0	0	Θ	0	l
-	2	0	I	0	l	0		1		0	0	0	Θ	1	l
-	3	1	I	0	l	0		0		0	1	0	Θ	1	l
	4	1	I	1	l	0		0		0	0	0	0	0	

Therefore, we'll need to group the bread dataframe by Transaction (row) and Item (column) and display the count of items. Then we need to consolidate the items into one transaction per row with each item one-hot encoded.

```
In [181]: df_new = df_new.groupby(["Scanned","Item"]).size().reset_index(name="Count")

df_new_bead()
```

### Out[181]:

	Scanned	Item	Count
0	1	Bread	1
1	2	Scandinavian	2
2	3	Cookies	1
3	3	Hot chocolate	1
4	3	Jam	1

#### Out[183]:

Item	Adjustment	Afternoon with the baker	Alfajores	Argentina Night	Art Tray	Baguette	Bakewell	Bare Popcorn	Basket	Bowl Nic Pitt	 E
Scanned											
1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	

5 rows × 93 columns

```
In [194]: MBA[MBA.Coffee == 4].iloc[:,14:28]

#MRA[MBA_Broad == 4].iloc[:,14:14]
```

#### Out[194]:

ltem	Cake	Caramel bites	me Dried fruit	Chicken Stew	Chicken sand	Chimichurri Oil	Chocolates	Christmas common	Coffee	Coffee granules	Co
Scanned											
6560	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	4.0	0.0	
6850	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	4.0	0.0	(
6887	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	4.0	0.0	(

Note. In Transaction 6887 for eg. the cell value for Coffee is "4.0" because there were 4 coffee purchased in this transaction. However, this is not important here as we are mainly interested by transactions below, equal or above 0 and 1. We will thus encode values into 1.

After applying the **encoding function**, for the same Transaction 6887, the cell value for Coffee should become "1" which is what we need for the **Apriori function**.

```
In [185]: # the encoding function
    def encode_units(x):
        if x <= 0:
            return 0
        if x >= 1:
            return 1
```

In [187]: MBA\_sets = MBA.applymap(encode\_units)

MBA\_sets +ail()

Out[187]:

n Adjustment	Afternoon with the baker	Alfajores	-		Baguette	Bakewell	Bare Popcorn	Basket	Bowl Nic Pitt		E
d											
0	0	0	0	0	0	0	0	0	0		_
1 0	0	0	0	0	0	0	0	0	0		
<b>2</b> 0	0	0	0	0	0	0	0	0	0		
<b>3</b> 0	0	0	0	0	0	0	0	0	0		
4 0	0	0	0	0	0	0	0	0	0		
	d 0 0 1 0 2 0 3 0	n         Adjustment baker           d         0           0         0           1         0           2         0           3         0	n         Adjustment baker         with the baker         Alfajores baker           d         0         0         0         0           1         0         0         0         0           2         0         0         0         0           3         0         0         0         0	n         Adjustment baker         with the baker         Alfajores high         Argentina Night           0         0         0         0         0         0           1         0         0         0         0         0           2         0         0         0         0         0           3         0         0         0         0         0	Machina         Adjustment baker         with the baker         Alfajores baker         Argentina Night         Art Night         Tray           0	Machina         Adjustment baker         with the baker         Alfajores baker         Argentina Night         Art Tray         Baguette           0	Machine         Adjustment baker         with the baker         Alfajores half         Argentina Night         Art Tray         Baguette         Bakewell           0 </th <th>Adjustment         with the baker         Alfajores baker         Argentina Night         Art Tray         Baguette         Bakewell         Bare Popcorn           0<!--</th--><th>Adjustment         with the baker         Alfajores baker         Argentina Night         Art Tray         Baguette         Bakewell         Bakewell Popcorn         Basket Popcorn           0<th>Adjustment         with the baker         Alfajores baker         Argentina Night         Art Tray         Baguette         Bakewell Popcorn         Basket Popcorn         Nic Pitt           0<th>Adjustment         with the baker         Alfajores baker         Argentina Night         Tray         Baguette         Bakewell         Bare Popcorn         Basket         Nic Pitt            0         0         0         0         0         0         0         0         0         0            1         0         0         0         0         0         0         0         0            2         0         0         0         0         0         0         0         0            3         0         0         0         0         0         0         0         0         0        </th></th></th></th>	Adjustment         with the baker         Alfajores baker         Argentina Night         Art Tray         Baguette         Bakewell         Bare Popcorn           0 </th <th>Adjustment         with the baker         Alfajores baker         Argentina Night         Art Tray         Baguette         Bakewell         Bakewell Popcorn         Basket Popcorn           0<th>Adjustment         with the baker         Alfajores baker         Argentina Night         Art Tray         Baguette         Bakewell Popcorn         Basket Popcorn         Nic Pitt           0<th>Adjustment         with the baker         Alfajores baker         Argentina Night         Tray         Baguette         Bakewell         Bare Popcorn         Basket         Nic Pitt            0         0         0         0         0         0         0         0         0         0            1         0         0         0         0         0         0         0         0            2         0         0         0         0         0         0         0         0            3         0         0         0         0         0         0         0         0         0        </th></th></th>	Adjustment         with the baker         Alfajores baker         Argentina Night         Art Tray         Baguette         Bakewell         Bakewell Popcorn         Basket Popcorn           0 <th>Adjustment         with the baker         Alfajores baker         Argentina Night         Art Tray         Baguette         Bakewell Popcorn         Basket Popcorn         Nic Pitt           0<th>Adjustment         with the baker         Alfajores baker         Argentina Night         Tray         Baguette         Bakewell         Bare Popcorn         Basket         Nic Pitt            0         0         0         0         0         0         0         0         0         0            1         0         0         0         0         0         0         0         0            2         0         0         0         0         0         0         0         0            3         0         0         0         0         0         0         0         0         0        </th></th>	Adjustment         with the baker         Alfajores baker         Argentina Night         Art Tray         Baguette         Bakewell Popcorn         Basket Popcorn         Nic Pitt           0 <th>Adjustment         with the baker         Alfajores baker         Argentina Night         Tray         Baguette         Bakewell         Bare Popcorn         Basket         Nic Pitt            0         0         0         0         0         0         0         0         0         0            1         0         0         0         0         0         0         0         0            2         0         0         0         0         0         0         0         0            3         0         0         0         0         0         0         0         0         0        </th>	Adjustment         with the baker         Alfajores baker         Argentina Night         Tray         Baguette         Bakewell         Bare Popcorn         Basket         Nic Pitt            0         0         0         0         0         0         0         0         0         0            1         0         0         0         0         0         0         0         0            2         0         0         0         0         0         0         0         0            3         0         0         0         0         0         0         0         0         0

5 rows × 93 columns

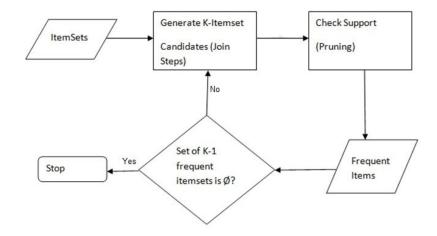
In [188]: MRA cotc[MRA cotc Coffee -- 11 iloc[31/2:31/5 1/:29]

Out[188]:

ltem	Cake	Caramel bites	me Dried fruit	Chicken Stew	Chicken sand	Chimichurri Oil	Chocolates	Christmas common	Coffee	Coffee granules	Co
Scanned											
7532	0	0	0	0	0	0	0	0	1	0	
7535	0	0	0	0	0	0	0	0	1	0	
7536	0	0	0	0	0	0	0	0	1	0	

# **Applying Apriori algorithm and Association Rules**

## Apriori algorithm logical diagram



source (https://colab.research.google.com/drive /1yt2wjMkvl2SWYIMurlft3Vle0Ca24EFC#scrollTo=UAY1f3QikC1k)

#### How does Apriori Algorithm Work?

A key concept in Apriori algorithm is the anti-monotonicity of the support measure. It assumes that

- All subsets of a frequent itemset must be frequent
- Similarly, for any infrequent itemset, all its supersets must be infrequent too
- Step 1: Create a frequency table of all the items that occur in all the transactions.
- Step 2: We know that only those elements are significant for which the support is greater than or equal to the threshold support.
- Step 3: The next step is to make all the possible pairs of the significant items keeping in mind that the order doesn't matter, i.e., AB is same as BA.
- **Step 4**: We will now count the occurrences of each pair in all the transactions.
- Step 5: Again only those itemsets are significant which cross the support threshold
- Step 6: Now let's say we would like to look for a set of three items that are purchased together. We will use the itemsets found in step 5 and create a set of 3 items.

# Frequent Itemsets

Now that we have hot-encoded all the values above 1 into 1, we are ready to generate the frequent item sets. We will set the minimum-support threshold at 1%

In [189]: frequent itemsets - ancieri (MRA sets min support-0 01 use colnames-True)

# **Association Rules**

The final step is to generate the rules with their corresponding support, confidence and lift. We will set the minimum threshold for lift at 1 and then sort the result by descending confidence value.

```
In [192]: rules = association_rules(frequent_itemsets, metric="lift", min_threshold=1)
rules.sort_values("confidence", ascending = False, inplace = True)
rules_bead(10)
```

Out[192]:

	antecedents	consequents	antecedent support	consequent support	support	confidence	lift	leverage	conviction
29	(Toast)	(Coffee)	0.032126	0.470153	0.022442	0.698582	1.485861	0.007338	1.757846
19	(Medialuna)	(Coffee)	0.062315	0.470153	0.034974	0.561243	1.193747	0.005676	1.207610
22	(Pastry)	(Coffee)	0.087833	0.470153	0.048075	0.547341	1.164177	0.006780	1.170522
0	(Alfajores)	(Coffee)	0.037138	0.470153	0.019936	0.536810	1.141778	0.002476	1.143909
24	(Sandwich)	(Coffee)	0.067555	0.470153	0.035657	0.527825	1.122666	0.003896	1.122141
6	(Cake)	(Coffee)	0.106516	0.470153	0.055366	0.519786	1.105569	0.005287	1.103357
17	(Juice)	(Coffee)	0.034860	0.470153	0.017772	0.509804	1.084337	0.001382	1.080889
13	(Cookies)	(Coffee)	0.055594	0.470153	0.028139	0.506148	1.076560	0.002001	1.072886
27	(Scone)	(Coffee)	0.035202	0.470153	0.017772	0.504854	1.073809	0.001222	1.070084
14	(Hot chocolate)	(Coffee)	0.056277	0.470153	0.027797	0.493927	1.050568	0.001338	1.046978

# Interpretation and Implications

From the table above, we observe that the Top 10 itemsets sorted by confidence value and all itemsets have support value over 1% and lift value over 1.

As we have focused on Coffee due to its value of 4 converted into 1 (as an illustration of one hot-encoding technique), we will continue with the exploration this item: The first itemset shows the association rule "if Toast then Coffee" with support value at 0.022442 means nearly 2.4% of all transactions have this combination of Toast and Coffee bought together. We also have roughly 70% confidence that Coffee sales happen whenever a Toast is purchased. The lift value of 1.48 (greater than 1) shows that the purchase of Coffee is indeed influenced by the purchase of Toast rather than Coffee's purchase being independent of Toast. The lift value of 1.48 means that Toast's purchase lifts the Coffee's purchase by 1.47 times.

Therefore, we can conclude that there is indeed evidence to suggest that the purchase of Toast leads to the purchase of Coffee.

Same analysis can be performed for Bread and Butter, as initially aimed.

The owner of the bakery "The Bread Basket" should, as an actionable decision forward for example, consider bundling Toast and Cofee together as a Breakfast Set or Lunch Set, the staff in the store should also be trained to cross-sell Coffee to customers who purchase Toast, knowing that they are more likely to purchase them together, thereby increasing the store's revenue.

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In [ ]: