



CUSTOMER RELATIONSHIP MANAGEMENT (CRM) GUIDE – Commission Setting

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In terms of commissions, we can offer a variety of settings to meet market demands. Here are two examples of commission settings that are favored by the market:

- 1.Overriding Setting**
- 2.Level Setting**
- 3.Cash Rebate Setting**

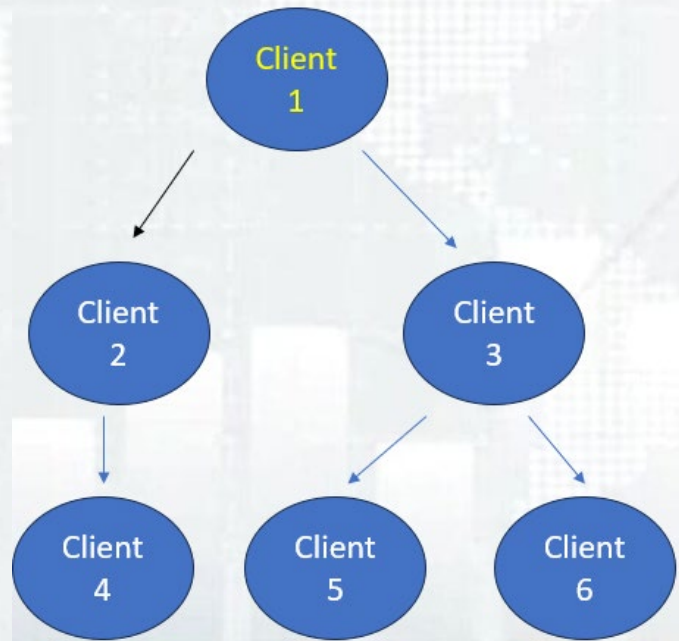


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1. Overriding Setting

With overriding commission, you can designate who receives commissions and the amount they receive within any commission plan. This means that when any trading account is affiliated with the corresponding commission plan and has trading activity, the designated recipients will receive the corresponding commissions.

illustration 1 for overriding Setting



Network A

Commission Setting

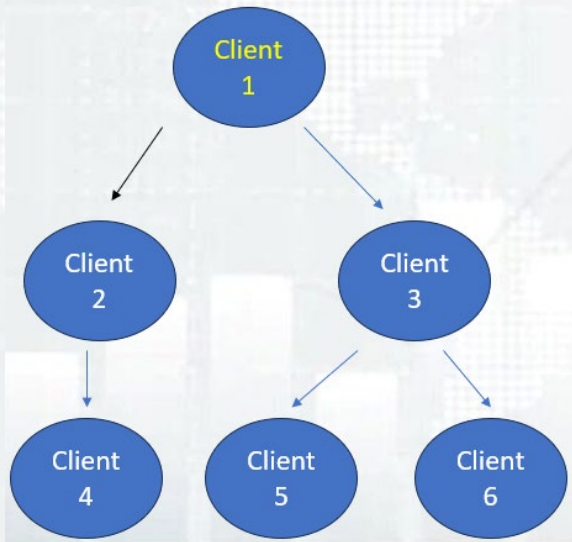
Comm plan affiliate to : network A
Comm mode : Overriding for Client 1
Amount : 5 USD

According to the chart and comm setting on the above, whenever any customer of this network A (include client 1) trades one lot, Client 1 will receive a specified commission of 5 USD

Illustration 2 for overriding Setting

Commission Setting

Comm plan affiliate to : network B
Comm Mode : Overriding for client 1 and client 7
Amount : 2 USD per lot for Client 1
: 3 USD per lot for Client 7



Network A



Network B

According to the chart and comm setting on the above, whenever any customer of this network B trades one lot, Client 1 on network A will receive a specified commission of 2 USD, and Client 7 on network B will receive a specified commission of 3 USD

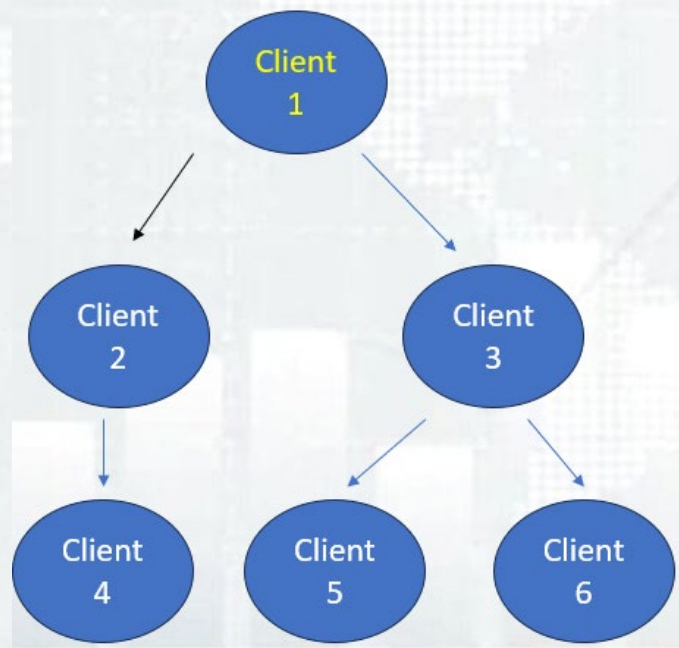


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2. Level Setting

Level commission allows you to set the number of level and the commission amount that can be earned from each level in your own commission plan. This means that when any trading account is affiliated with the corresponding commission plan and has trading activity, the upline will be able to receive the corresponding commission amounts from the corresponding downline level.

Illustration 1 for Level Setting



Network A

Commission Setting

Comm plan affiliate to : network A

Comm mode : 2 Level

Amount : 4 USD from level 1

: 1 USD from level 2

- According to the chart and comm setting on the above, when client 4 of this network A trades one lot, Client 2 will receive commission 4 USD and client 1 will receive commission 1 USD.
- When Client 3 of Network A trades one lot, Client 1 will receive a total commission of 5 USD. 4 USD comes from the level 1 setting, and 1 USD is leftover from Client 3's trades. Since Client 1 is at the top of Network A, all the leftover commission will go to him.

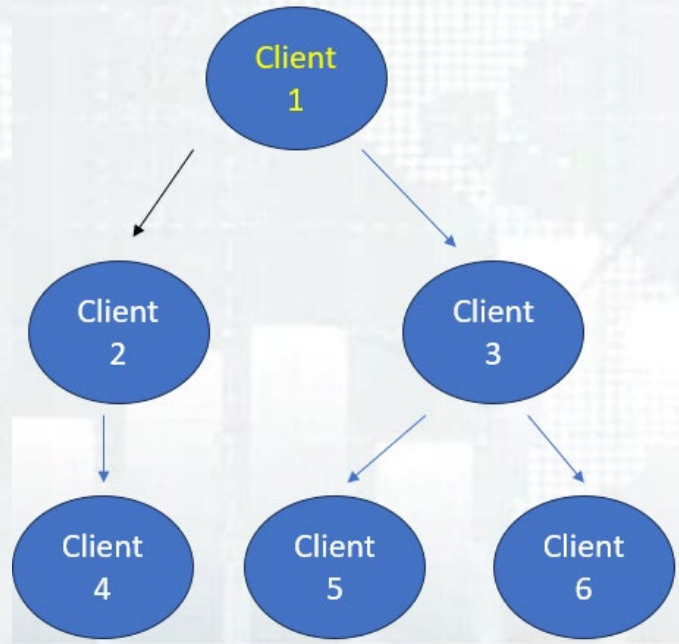


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3. Cash Rebate Setting

Cash rebate commission allows you to set up a rebate mechanism and amount in your own commission plan. This means that when any trading account is affiliated with the corresponding commission plan and has trading activity, clients engaging in self trading will receive the specified rebate commission amount.

Illustration 1 for Cash Rebate Setting



Network A

Commission Setting

Comm plan affiliate to : network A

Comm mode : Cash Rebate

Amount : 3 USD

Note: Cash rebate is enable for whole network client

- According to the chart and comm setting on the above, when client 4 of this network A trades one lot, he own will receive commission 3 USD.
- When client 2 of this network A trades one lot, he own will receive commission 3 USD.
- when client 6 of this network A trades one lot, he own will receive commission 3 USD.