**EVALUATION PLAN**

**Task Order Title:{taskOrderTitle}**

**Basis of evaluation:** *TECH PROPOSAL - BVTO*

* Government User require a technical proposal

The KO will request the Contractor propose a technical solution and provide a price proposal that includes the total price and a complete list of cloud service offerings with catalog item numbers/SKUs, the unit price, unit of issue, and quantities calculated on a monthly basis for each catalog item number/SKU.

* + - Best Value Trade-Off (BVTO)

Award will be made to the Contractor providing the best value.

Compliance standard:

* + - The proposed solution fully addresses each requirement element
    - The proposed solution identifies all catalog items (and quantity) that are required
    - Each catalog item is mapped to a specific requirement and an explanation of how the item will contribute to the solution is provided
    - *(Optional)* MO writes detailed compliance standard applicable to specific need:
    - { FOR object in customSpecifications}
    - { INS $object }
    - {END-FOR object}

Differentiators: The solutions offer benefits beyond the solution itself

* *(Optional)* Level of complexity reduced due to proposed solution
* *(Optional)* Any capability gained by implementing the solution (beyond the Government’s requirement)
* *(Optional)* Any schedule savings achieved due to proposed solution
* *(Optional)* Any lifecycle cost savings achieved due to proposed solution
* *(Optional)* Any enduring persistence (longevity) due to proposed solution
* *(Optional)* Any automation capability proposed to improve reliability and reduce human-error
* *(Optional)* MO writes detailed differentiator applicable to specific need:
* { FOR object in customDifferentiators}
* { INS $object }
* {END-FOR object}

**Evaluation Tables:**

|  |  |  |
| --- | --- | --- |
| **Table 2: Color Scheme for the Combined Technical/Management and Risk Ratings - BVTO** | | |
| **Color** | **Rating** | **Description** |
| **Blue** | Outstanding | Proposal indicates an exceptional approach and understanding of the requirements and contains multiple strengths, and risk of unsuccessful performance is low. |
| **Purple** | Good | Proposal indicates a thorough approach and understanding of the requirements and contains at least one strength, and risk of unsuccessful performance is low to moderate. |
| **Green** | Acceptable | Proposal meets requirements and indicates an adequate approach and understanding of the requirements, and risk of unsuccessful performance is no worse than moderate. |
| **Yellow** | Marginal | Proposal has not demonstrated an adequate approach and understanding of the requirements, and/or risk of unsuccessful performance is high. |
| **Red** | Unacceptable | Proposal does not meet requirements of the solicitation, and thus, contains one or more deficiencies, and/or risk of unsuccessful performance is unacceptable. Proposal is unawardable. |