**Evaluation Memo and Selection Recommendation**

**for Joint Warfighting Cloud Capability (JWCC)**

**Name of Requirement:** {title}

**Solicitation number: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**Proposal/White Paper Response due date:** (Click or tap to enter a date.)

**Basis of Evaluation:**

{IF exceptionToFairOpportunity === true}

* Exception to Fair Opportunity

{END-IF}

**{IF exceptionToFairOpportunity === false}**

{IF method === `LPTA` && sourceSelection === `NO\_TECH\_PROPOSAL`}

* Government user does not require a technical proposal; award will be made on a Lowest Price Technically Acceptable (LPTA) basis

{END-IF}

{IF method === `LPTA` && sourceSelection === `TECH\_PROPOSAL`}

* Government User requires a technical proposal; award will be made on a:
  + Lowest Price Technically Acceptable (LPTA) basis

{END-IF}

{IF method === `BVTO` && sourceSelection === `TECH\_PROPOSAL`}

* Government User requires a technical proposal; award will be made on a:
  + Best Value Trade-Off (BVTO) basis

{END-IF}

{IF method === `BEST\_USE` && sourceSelection === `SET\_LUMP\_SUM`}

* Government user would like to purchase a set lump sum dollar amount of offerings from any one contractor
  + Best Use

{END-IF}

{IF method === `LOWEST\_RISK` && sourceSelection === `SET\_LUMP\_SUM`}

* Government user would like to purchase a set lump sum dollar amount of offerings from any one contractor
  + Lowest Risk

{END-IF}

**{END-IF}**

**List of Contractors:** {IF exceptionToFairOpportunity === false}*(Select contractors who responded to the solicitation)*{END-IF}

{IF exceptionToFairOpportunity === true}

{proposedVendor}

{END-IF}

{IF exceptionToFairOpportunity === false}

* Google Support Services, LLC (GSS)
* Microsoft Corporation
* Oracle America Inc.
* Amazon Web Services, Inc. (AWS)

{END-IF}

Evaluations were conducted in accordance with (IAW) the solicitation dated (click or tap to enter a date) and rated IAW with the below Evaluation Table. As indicated in the solicitation the following compliance standards/differentiators/assessment areas apply:

{IF exceptionToFairOpportunity === true}

TBD

**{END-IF}**

**{IF** exceptionToFairOpportunity === false**}**

{IF method === `LPTA` && sourceSelection === `NO\_TECH\_PROPOSAL`}

{EXEC

lptaNonTechStandards = [

"Each requirement element has one or more specific catalog item number/SKU specified",

"The Contractor mapped the catalog item numbers/SKUs to the requirement element(s)"

];

lptaNonTechStandards = lptaNonTechStandards.concat(customSpecifications);

}

Compliance standards:

1. {FOR object in lptaNonTechStandards}
2. {INS $object}
3. {END-FOR object}

|  |  |
| --- | --- |
| **Technical/Management Ratings - LPTA** | |
| **Rating** | **Description** |
| Acceptable | Proposal meets the minimum requirements of the solicitation. |
| Unacceptable | Proposal does not meet the minimum requirements of the solicitation. |

**{END-IF}**

{IF method === `LPTA` && sourceSelection === `TECH\_PROPOSAL`}

{EXEC

lptaTechStandards = [

"The proposed solution fully addresses each requirement element",

"The proposed solution identifies all catalog items (and quantity) necessary to meet the requirements",

"Each catalog item is mapped to a specific requirement and an explanation of how the item will contribute to the solution is provided"

];

lptaTechStandards = lptaTechStandards.concat(customSpecifications);

}

Compliance standards:

1. {FOR object in lptaTechStandards}
2. {INS $object}
3. {END-FOR object}

|  |  |
| --- | --- |
| **Technical/Management Ratings - LPTA** | |
| **Rating** | **Description** |
| Acceptable | Proposal meets the minimum requirements of the solicitation. |
| Unacceptable | Proposal does not meet the minimum requirements of the solicitation. |

**{END-IF}**

{IF method === `BVTO` && sourceSelection === `TECH\_PROPOSAL`}

{EXEC

bvtoTechStandards = [

"The proposed solution fully addresses each requirement element",

"The proposed solution identifies all catalog items (and quantity) necessary to meet the requirements",

"Each catalog item is mapped to a specific requirement and an explanation of how the item will contribute to the solution is provided"

];

bvtoTechStandards = bvtoTechStandards.concat(customSpecifications);

allDifferentiators = standardDifferentiators.concat(customDifferentiators);

}

Compliance standards:

1. {FOR object in bvtoTechStandards }
2. {INS $object}
3. {END-FOR object}

Differentiators: The solutions offer benefits beyond the solution itself

1. {FOR object in standardDifferentiators}
2. {INS $object}
3. {END-FOR object}
4. {FOR object in customDifferentiators}
5. {INS $object}
6. {END-FOR object}

|  |  |  |
| --- | --- | --- |
| **Color Scheme for the Combined Technical/Management and Risk Ratings - BVTO** | | |
| **Color** | **Rating** | **Description** |
| **Blue** | Outstanding | Proposal indicates an exceptional approach and understanding of the requirements and contains multiple strengths, and risk of unsuccessful performance is low. |
| **Purple** | Good | Proposal indicates a thorough approach and understanding of the requirements and contains at least one strength, and risk of unsuccessful performance is low to moderate. |
| **Green** | Acceptable | Proposal meets requirements and indicates an adequate approach and understanding of the requirements, and risk of unsuccessful performance is no worse than moderate. |
| **Yellow** | Marginal | Proposal has not demonstrated an adequate approach and understanding of the requirements, and/or risk of unsuccessful performance is high. |
| **Red** | Unacceptable | Proposal does not meet requirements of the solicitation, and thus, contains one or more deficiencies, and/or risk of unsuccessful performance is unacceptable. Proposal is unawardable. |

**{END-IF}**

{IF method === `BEST\_USE` && sourceSelection === `SET\_LUMP\_SUM`}

{EXEC

bestUseAssessmentAreas = [

"Solution adequately fully addresses each requirement element or identifies any requirement elements which are not explicitly identified in the strategy or approach",

"The proposed solution identifies all cloud service offerings with catalog item numbers/SKUs (and quantities) that are required",

"Each catalog item is mapped to a specific requirement and an explanation of how the item will contribute to the solution is provided",

"The proposed solution addresses how the Contractor will facilitate the described need"

];

bestUseAssessmentAreas = bestUseAssessmentAreas.concat(standardSpecifications, customSpecifications);

}

Assessment areas:

1. {FOR object in bestUseAssessmentAreas}
2. {INS $object}
3. {END-FOR object}

|  |  |
| --- | --- |
| **Best Use Ratings** | |
| **“Best Use” Rating** | **Description** |
| Outstanding | White paper meets the assessment criteria, indicates an exceptional approach and understanding of the requirements, and provides technical merit. |
| Good | White paper meets the assessment criteria, indicates a thorough approach and understanding of the requirements, and provides technical merit. |
| Acceptable | White paper meets the assessment criteria and indicates an adequate approach and understanding of the requirements. |
| Unacceptable | White paper does not meet the requirements. |

**{END-IF}**

{IF method === `LOWEST\_RISK` && sourceSelection === `SET\_LUMP\_SUM`}

{EXEC

lowestRiskAssessmentAreas = [

"Solution adequately fully addresses each requirement element or identifies any requirement elements which are not explicitly identified in the strategy or approach",

"The proposed solution identifies all cloud service offerings with catalog item numbers/SKUs (and quantities) that are required",

"Each catalog item is mapped to a specific requirement and an explanation of how the item will contribute to the solution is provided",

"The proposed solution addresses how the Contractor will facilitate the described need",

"Risk to the Government"

];

lowestRiskAssessmentAreas = lowestRiskAssessmentAreas.concat(standardSpecifications, customSpecifications);

}

Assessment areas:

1. {FOR object in lowestRiskAssessmentAreas}
2. {INS $object}
3. {END-FOR object}

|  |  |
| --- | --- |
| **Lowest Risk Ratings** | |
| **“Risk” Rating** | **Description** |
| Low | White paper demonstrates low risk of unsuccessful performance. |
| Low to Moderate | White paper demonstrates low to moderate risk of unsuccessful performance. |
| No worse than Moderate | White paper demonstrates no worse than moderate risk of unsuccessful performance. |
| High | White paper demonstrates a high risk of unsuccessful performance. |

**{END-IF}**

**{END-IF}**

Price proposals were evaluated to determine if they are reasonable and complete. Price reasonableness is established through cost and price analysis techniques as described in Federal Acquisition Regulation (FAR) 15.404. For a price to be complete, all solicitation requirements must be priced, figures correctly calculated, and prices presented in a clear and useful format.

**Initial Technical Evaluation of Offerors:**

**{EXEC OFFERORS = [1, 2, 3, 4];}**

{IF exceptionToFairOpportunity === true}

*(For Exception to Fair Opportunity requirements, evaluate the entire response and document whether the proposal meets the Government’s needs.)*

**Offeror:**

Proposal:

* Acceptable
* Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-IF}**

**{IF** exceptionToFairOpportunity === false**}**

{IF method === `LPTA` && sourceSelection === `TECH\_PROPOSAL`}

*(For “Lowest Risk” requirements, evaluate all Offerors. A narrative is required for each rating. Award will be made to the Contractor offering the “lowest risk”.)*

**{FOR offeror in OFFERORS}**

**Offeror {$offeror}:**

**{EXEC index = 0;}**

**{FOR object in** lptaTechStandards**}**

Compliance Standard {++index} - {$object}:

* Acceptable
* Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-FOR object}**

**{END-FOR offeror}**

**{END-IF}**

{IF method === `LPTA` && sourceSelection === `NO\_TECH\_PROPOSAL`}

*(For “Lowest Risk” requirements, evaluate all Offerors. A narrative is required for each rating. Award will be made to the Contractor offering the “lowest risk”.)*

**{FOR offeror in OFFERORS}**

**Offeror {$offeror}:**

**{EXEC index = 0;}**

**{FOR object in** lptaNonTechStandards**}**

Compliance Standard {++index} - {$object}:

* Acceptable
* Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-FOR object}**

**{END-FOR offeror}**

**{END-IF}**

{IF method === `BVTO` && sourceSelection === `TECH\_PROPOSAL`}

*(For BVTO requirements, evaluate all Offerors. A narrative is required for an unacceptable rating and for each Differentiator. Document determination to trade-off to a higher-priced Offeror. Award will be made to the Contractor providing the best value.)*

**{FOR offeror in OFFERORS}**

**Offeror {$offeror}:**

**{EXEC index = 0;}**

**{FOR object in** bvtoTechStandards**}**

Compliance Standard {++index} - {$object}:

* Acceptable
* Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-FOR object}**

**{EXEC index = 0;}**

**{FOR object in** allDifferentiators**}**

Differentiator {++index} - {$object}:

* Blue/Outstanding
* Purple/Good
* Green/Acceptable
* Yellow/Marginal
* Red/Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-FOR object}**

**{END-FOR offeror}**

**{END-IF}**

{IF method === `BEST\_USE` && sourceSelection === `SET\_LUMP\_SUM`}

*(For “Best Use” requirements, evaluate all Offerors. A narrative is required for each rating. Award will be made to the Contractor offering the “best use”.)*

**{FOR offeror in OFFERORS}**

**Offeror {$offeror}:**

**{EXEC index = 0;}**

**{FOR object in** bestUseAssessmentAreas**}**

Assessment Area {++index} - {$object}:

* Outstanding
* Good
* Acceptable
* Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-FOR object}**

**{END-FOR offeror}**

**{END-IF}**

{IF method === `LOWEST\_RISK` && sourceSelection === `SET\_LUMP\_SUM`}

*(For “Lowest Risk” requirements, evaluate all Offerors. A narrative is required for each rating. Award will be made to the Contractor offering the “lowest risk”.)*

**{FOR offeror in OFFERORS}**

**Offeror {$offeror}:**

**{EXEC index = 0;}**

**{FOR object in** lowestRiskAssessmentAreas**}**

Assessment Area {++index} - {$object}:

* Outstanding
* Good
* Acceptable
* Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-FOR object}**

**{END-FOR offeror}**

**{END-IF}**

**{END-IF}**

**Price Evaluation:**

Pricing Summary with Independent Government Cost Estimate (IGCE)

|  |  |  |
| --- | --- | --- |
| **Offeror** | **Total Evaluated Price (TEP)** | **Variance from IGCE** |
|  |  | Variance = (TEP-IGCE)/IGCE |
|  |  |  |
|  |  |  |
|  |  |  |
| ***IGCE*** |  |  |

**Offeror 1:**

**TEP:**  Offeror 1’s total evaluated price is $$$.

**Completeness:** Offeror 1’s proposal is considered to be complete/incomplete. All solicitation requirements are priced, figures are correctly calculated, and prices are presented in a clear and useful format. *(OR Explain how the offeror's proposal is incomplete.)*

**Reasonableness:** The reasonableness of the proposed pricing is established based upon one or more of the techniques defined in FAR Part 15.404.

*IGCE*

The total proposed amount compares favorably to the IGCE and is X% below the IGCE amount of {estimatedValueFormatted}. This is reasonable in accordance with FAR 15.404-1(b)(2)(v). *OR* The total proposed amount is X% higher than the IGCE amount of {estimatedValueFormatted}. This is reasonable/unreasonable IAW FAR 15.404-1(b)(2)(v).

{IF exceptionToFairOpportunity === true}

*JWCC Contract Pricing*

The Government verified each Offeror applied the discounts incorporated into its JWCC Contract to its proposed pricing for the TO. Pricing incorporated into the JWCC Catalog and JWCC Contract must be at or below its commercial catalog pricing. IAW FAR 15.404(b)(2)(iv), the proposed pricing is considered to be reasonable.

*Additional Analysis/Cost and Pricing Data: (if applicable)*

*Savings:*

|  |  |  |
| --- | --- | --- |
| **Offeror** | **Initial** | **Final TEP** |
|  |  |  |
| *Savings* |  | (Final TEP-IGCE)/IGCE |

**{END-IF}**

{IF exceptionToFairOpportunity === false}

*Competition*

IAW FAR 15.404(b)(2)(i), adequate price competition established price reasonableness as this effort had X Offerors submit responses, all competing independently. *Describe how the Offerors pricing compares to the competition. For example:* Offeror 1 is the lowest priced Offeror. Their total evaluated price is X% lower than the next lowest Offeror (Offeror 2) and X% lower than the average TEP. Offeror X is considered reasonable IAW FAR 15.404(b)(2)(i)*.*

[Average TEP) formula = (TEP-Avg TEP)/Avg TEP]

|  |  |  |
| --- | --- | --- |
| **Offeror** | **TEP** | **Variance from Average TEP** |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
| ***Average TEP*** |  |  |
| ***IGCE*** |  |  |

*JWCC Contract Pricing*

The Government verified each Offeror applied the discounts incorporated into its JWCC Contract to its proposed pricing for the TO. Pricing incorporated into the JWCC Catalog and JWCC Contract must be at or below its commercial catalog pricing. IAW FAR 15.404(b)(2)(iv), the proposed pricing is considered to be reasonable.

*Additional Analysis/Cost and Pricing Data: (if applicable)*

**Evaluation Summary:**

{IF method === `LPTA`}

*(For LPTA, evaluate the Offeror’s submission from lowest price to highest price and identify the Offerors based on the evaluation above. Select the checkbox for the successful Offeror.)*

* GSS (*Lowest Priced, Second Lowest, Third Lowest, Fourth Lowest, or Sole Source.)*
* Microsoft Corporation *(Lowest Priced, Second Lowest, Third Lowest, Fourth Lowest, or Sole Source.)*
* Oracle America Inc. *(Lowest Priced, Second Lowest, Third Lowest, Fourth Lowest, or Sole Source.)*
* AWS *(Lowest Priced, Second Lowest, Third Lowest, Fourth Lowest, or Sole Source.)*

**{END-IF}**

{IF method === `BVTO`}

*(For BVTO, evaluate all Offerors’ technical and price proposals. Provide the trade-off discussion/best value analysis to support the award recommendation. Select the checkbox for the successful Offeror.)*

Trade-Off Discussion/Best Value Analysis: *(Provide an overall assessment explaining your award recommendation, to include any trade-off analysis that was conducted to determine which proposal represents the overall best value to the Government. Discuss how/why the recommended offeror was selected in terms of how each offeror was rated for technical approach, risk, and price. If applicable, you must justify why the Government is willing to pay more or not willing to pay more for a more highly rated proposal (i.e., the trade-off must be explained). If no trade-off was necessary because the proposal receiving the highest technical ratings was also offered at the lowest price, explain why the recommended offeror represents the best value to the Government.)*

* GSS
* Microsoft Corporation
* Oracle America Inc.
* AWS

**{END-IF}**

{IF method === `BEST\_USE` || method === `LOWEST\_RISK`}

Best Use/Lowest Risk Analysis: *(Provide an overall assessment explaining your award recommendation, to include the analysis conducted to determine which white paper represents the overall best use/lowest risk to the Government. Discuss how/why the recommended offeror was selected in terms of each offeror’s technical approach and risk.)*

* GSS
* Microsoft Corporation
* Oracle America Inc.
* AWS

**{END-IF}**

**{END-IF}**

**Section 508 Compliance:** *(Review the proposal/white paper and determine if it meets the 508 criteria as listed in the TO solicitation).*

* Yes
* No (explain): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

If a section 508 Exemption Applies, *(Choose an item)*.

**Signed:**



**Evaluation after Communications with Offerors**

**Interim/Final Evaluation of Offerors:** *(Where communications with Offerors have occurred, include a discussion of any noted issues applicable to the Compliance Standard/Differentiator/Assessment Area. An explanation of the Agency’s evaluation of the Offeror’s response to the issue must be included here and must document why the evaluation determination changes or remains the same.)*

{IF exceptionToFairOpportunity === true}

**Offeror:**

Proposal:

* Acceptable
* Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-IF}**

**{IF** exceptionToFairOpportunity === false**}**

{IF method === `LPTA` && sourceSelection === `TECH\_PROPOSAL`}

**{FOR offeror in OFFERORS}**

**Offeror {$offeror}:**

**{EXEC index = 0;}**

**{FOR object in** lptaTechStandards**}**

Compliance Standard {++index} - {$object}:

* Acceptable
* Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-FOR object}**

**{END-FOR offeror}**

**{END-IF}**

{IF method === `LPTA` && sourceSelection === `NO\_TECH\_PROPOSAL`}

**{FOR offeror in OFFERORS}**

**Offeror {$offeror}:**

**{EXEC index = 0;}**

**{FOR object in** lptaNonTechStandards**}**

Compliance Standard {++index} - {$object}:

* Acceptable
* Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-FOR object}**

**{END-FOR offeror}**

**{END-IF}**

{IF method === `BVTO` && sourceSelection === `TECH\_PROPOSAL`}

**{FOR offeror in OFFERORS}**

**Offeror {$offeror}:**

**{EXEC index = 0;}**

**{FOR object in** bvtoTechStandards**}**

Compliance Standard {++index} - {$object}:

* Acceptable
* Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-FOR object}**

**{EXEC index = 0;}**

**{FOR object in** allDifferentiators**}**

Differentiator {++index} - {$object}:

* Blue/Outstanding
* Purple/Good
* Green/Acceptable
* Yellow/Marginal
* Red/Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-FOR object}**

**{END-FOR offeror}**

**{END-IF}**

{IF method === `BEST\_USE` && sourceSelection === `SET\_LUMP\_SUM`}

**{FOR offeror in OFFERORS}**

**Offeror {$offeror}:**

**{EXEC index = 0;}**

**{FOR object in** bestUseAssessmentAreas**}**

Assessment Area {++index} - {$object}:

* Outstanding
* Good
* Acceptable
* Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-FOR object}**

**{END-FOR offeror}**

**{END-IF}**

{IF method === `LOWEST\_RISK` && sourceSelection === `SET\_LUMP\_SUM`}

**{FOR offeror in OFFERORS}**

**Offeror {$offeror}:**

**{EXEC index = 0;}**

**{FOR object in** lowestRiskAssessmentAreas**}**

Assessment Area {++index} - {$object}:

* Outstanding
* Good
* Acceptable
* Unacceptable

Narrative:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**{END-FOR object}**

**{END-FOR offeror}**

**{END-IF}**

**{END-IF}**