# Iowa Real Estate — Where We Always "Ames" to Please

Housing predictions by Dodge McIntosh



- Located in the central part of Story County, Iowa, the city of Ames is approximately 30 miles north of Des Moines.
- In 2016, Ames had a population of 66,191.
- \*Fun fact\* In 2010, Ames was ranked **9th** on CNNMoney's "Best Places to Live" list (Awesome! The models I built are already accurate enough to land me a job at CNN!)

### Why are we interested in Ames?

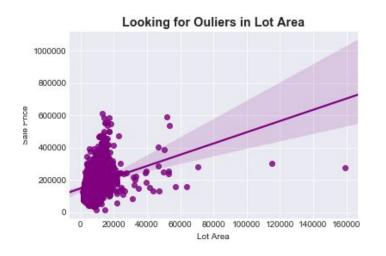
- The Ames Housing Dataset is an exceptionally detailed and robust dataset with over
  70 columns of different features relating to over 2000 houses.
- We used that dataset to create two models with the highest possible accuracy. These models predicted the following:
  - The price of a house at sale (regression)
  - Whether a house sale was abnormal or not (classification)

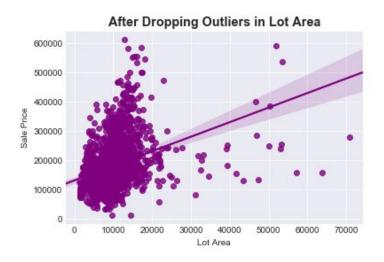
#### **Exploring the Data**

- In order to avoid overfitting, I want to keep it as basic and logical as possible.
- This means focusing on:
  - Land (lot\_area)
  - Building square footage total (created feature)
  - Location (neighborhoods and zoning)
  - Combined measures of quality (created features)
  - And maybe a couple other ones up my sleeve.

# **Picking on Outliers**

Outliers can adversely affect your model so I decided to drop them.





I did this with several other features as well. #SorryNotSorryOutliers

# Into the Frying NaN

- Any features that we want to feed into our model need to have entirely non-null values.
- There are basically two options for dealing with them:
  - a. **Dropping** them
    - Entire columns if enough values are missing
    - Rows that have that specific feature missing
  - b. **Imputing** them
    - Filling them with value at your discretion

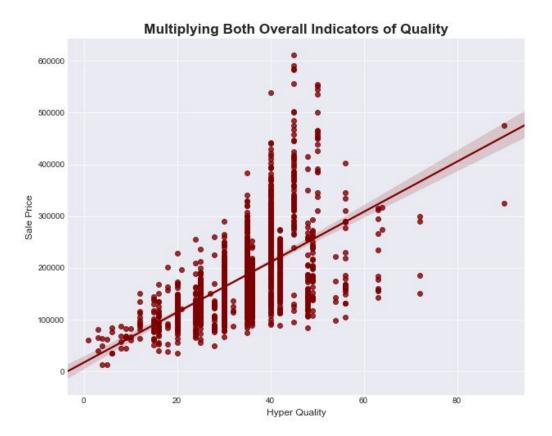
# Imputer? I Hardly Know Her!

A lot of times it might not even be worth it to impute, but I thought this was a neat way of imputing missing lot\_frontage values.

YUGE shoutout to J for helping make this one possible. :raised-hands:

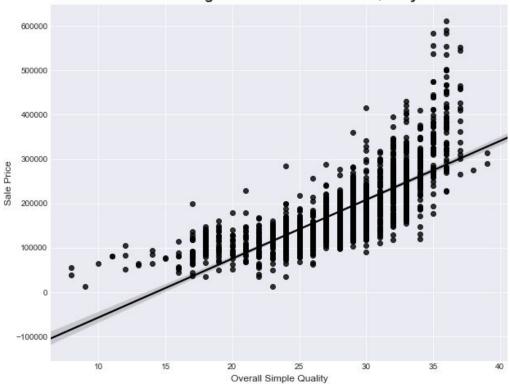
# **Feature Engineering**

- Some features (like ones that have text values) need to be manipulated before they can be used in our model.
- Hidden relationships and correlations can be revealed by combining others.
- Overall Simple Quality // The sum of 10 different quality features that I numerically encoded first.
- 2. **Hyper Overall Quality //** The product of both "overall" features.
- 3. **Building Area** // The sum of the above ground liveable area, the total basement sq. ft., and the garage area in sq. ft.
- 4. New House // If the year built was equal to the year sold
- 5. **Remodeled //** If the year built was not equal to the year remod/add.

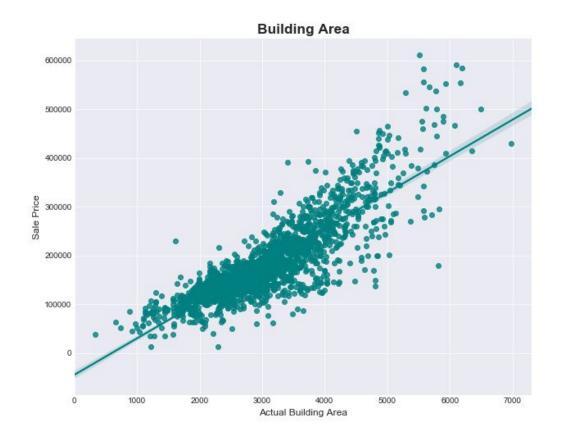


Hmm, it does seem kind of correlated, but it gets somewhat weaker as the x increases...





Now there is a definite pattern here but it doesn't look like it's meant for straight linear regression...



There we go! Finally engineered a halfway decent feature that looks to be very strongly correlated with sale price.

#### Time. to. Model.



#### **Model Details**

- My final features were the ones I engineered, lot area, lot frontage, dummied neighborhood ones, and dummied zoning ones.
- I ended up using a Lasso model and RandomizedSearch to tune my hyperparameters (gotta give this old guy all the rest it can get!)
  - My rs.best\_score\_ from that was 0.855576972493
  - That was done with an optimal Lasso alpha of 0.136

#### **Generalize It!**

- While we want our model to do well in captivity, what we really care about is what happens when we release it into the wild.
- We want it to generalize well being able to predict accurately on new information instead of being overfit to the training data.

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Initially, I was scoring in the 40,000 - 50,000 range, but when the rest of the predictions were scored (70%), I was able to break into the 20,000's.

This tells me that the features I was focusing on and the model I submitted were actually relatively good at predicting the real values.

