**KEY FACTS STATEMENT FOR CONSUMER LOANS**

I, …………………….., am interested in obtaining a Salary based loan from Great North Credit (herein called ‘the lender’).

For your information regarding my application, I hereby confirm the following:

**NRC NUMBER:**

**EMPLOYEE NUMBER:**

**EMPLOYER NAME**:

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| **SECTION I: KEY TERMS[[1]](#footnote-1)** | | | | | |
| **LOAN SUMMARY** | | **COST OF CREDIT** | | **REPAYMENT SCHEDULE[[2]](#footnote-2)** | |
| **1. Amount of Loan** *Amount you are borrowing* | **ZMW**  **65,000** | **4. Interest** *Interest you will be charged on the loan* | **ZMW**  **16,820.36** | **8. Date First Payment Due** | **28TH February, 2023** |
| **9. Number of Payments** | **6** |
| **2. Duration of Loan Agreement** | **6 Months** | **5. Other Fees and Charges** *See details in Section III (Insurance, Arrangement Fee)* | **ZMW**  **8,550** | **10. Payment Frequency** | \_\_Monthly\_\_\_\_\_ |
| **3. Amount Received** *Amount you actually receive from the lender* | **ZMW**  **56,450** | **6. Annual Percentage Rate** *Total Cost of Credit as a comparable annual percentage*  **84%** | **7. Total Cost of Credit** *All costs for the loan, including interest and fees*  **ZMW**\_ **25,370.36** | **11. Amount Per Payment**  *Includes capital, interest, and recurring fees* | **ZMW -**  **13,636.73** |

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| **1. Amount of Loan** *Amount you are borrowing*  **65,000**  **ZMW** | **+** | **7. Total Cost of Credit** *All costs for the loan, including interest and fees*  **ZMW 25,370.36** | **=** | **12. TOTAL AMOUNT YOU PAY** *Total amount you pay after making all payments*  **ZMW 90,370.36** |
| **SECTION II: RISKS TO YOU** | | | | | | |
| **\* I understand that late or missing payments may be reported to a Credit Reference Bureau (CRB) and may severely affect my financial situation, collateral, and ability to re borrow. The lender is obliged to retain any resultant negative CRB for a period not less than 7 (seven) years \***  **\* I understand that the Interest Rate on my loan will be charged at a fixed rate. The current interest rate is ……..% per month.**  **The lender reserves the right to vary the applicable interest rate on my loan, on notice to me in the event of a change in the market or other conditions /or other economic factors or material adverse change impacting my loan. In such cases, an increase in my loan tenor or instalment amount may be required to facilitate the settlement of any additional amounts that result from such a significant change** | | | | | | | |

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| **SECTION III: YOUR RIGHTS AND OBLIGATIONS** | | | | | | |
| * **Review loan conditions in this document carefully before agreeing to a loan.** * **I have the right to get a copy of the full loan agreement** * **Any questions or complaints? Call the Customer Call Centre on +260977951572, or email callcenter@greatnorthcredit.co.zm, or write to The Head of Sales and Marketing, Great North Credit, plot 35370 Garden Plaza Lusaka to contact us regarding your question or complaint.** * **Unsatisfied with our response to your question or complaint? Contact the Bank of Zambia for help at 0211 228888 or pr@boz.zm, write to Bank of Zambia, Bank Square, Cairo Road, P.O Box 30080, Lusaka, or visit www.boz.zm.** * **Want to pay off your loan early? You can do so without any penalties or fees.** * **You are required to make payments on your loan according to your loan agreement and to notify us of any important changes in your situation regarding employment status, address, contact details, etc.** | | | | | | | |
| **SECTION IV: UPFRONT AND RECURRING FEES** | | | | | | | |
| **UPFRONT FEES** | | **UPFRONT FEES** | | | **UPFRONT FEES** | | |
|  | |  | | |  | | |
| Arrangement fee |  | Collateral appraisal | ZMW | | Credit life insurance | ZMW | |
| CRB fee | ZMW | Drawdown fee |  | | Monthly Management fee |  | |
| Other *(list all)*: \_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_  \_\_\_\_\_\_\_\_\_\_\_\_\_ | ZMW\_\_\_\_\_\_\_\_\_\_ |  | | **TOTAL UPFRONT AND RECURRING FEES AND CHARGES (EXCLUDING INTEREST)** | | **ZMW** | |

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| **ARRANGEMENT FEES** | **YES** | **NO** |
| I understand that **Arrangement Fee** is % of the principle loan amount applied for and that this fee is deducted upfront from the principle amount upon approval of my loan application. |  |  |
| **LOAN INSURANCE COVER** | **YES** | **NO** |
| I understand that the loan has a mandatory insurance cover against death and permanent disability and that insurance will be collected upfront. |  |  |
| **MONTHLY MANAGEMENT FEE (MMF)** | **YES** | **NO** |
| I understand that **Monthly Management Fee** is per month and that it is a recurring fee spread over the term of the loan. |  |  |

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| **SECTION V: IMPORTANT TERMS AND CONDITIONS TO CONSIDER** | | | | | |
| **LATE PAYMENT PENALTIES** | | **TERMS AND CONDITIONS** | | **TERMS AND CONDITIONS** | |
| Late fees if payment is more than [ ] days late: | **ZMW** | Cash deposit/ mandatory savings: | ZMW\_\_\_\_\_\_\_\_\_ | fixed interest rate applies |  |
| Default interest if payment is more than [ ] days late | **ZMW**  \_\_\_\_\_\_\_ | COLLATERAL:*You are*  *committing the following as collateral:* | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ | Other:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ |  |
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|  | **YES** | **NO** |
| I understand that the loan repayment schedule given to me (hereto attached) is an “Agreement in Principle’ and that the amortization is indicative.  Once my application is approved and disbursed, it is my responsibility to obtain an actual repayment schedule and loan amortization from GNC.  I hereby authorize GNC to:    Instruct my employers to deduct the monthly loan repayment amount as per actual loan repayment schedule from my salary and remit directly to GNC.  Deduct the monthly loan repayment amount as per repayment schedule post disbursement directly from my account number held with……………………………………. commencing………………………………………………………………….. until the utilized balance is paid in full.  In all instances, I further understand that it is my duty to ensure and verify that the correct monthly loan repayment amount is deducted and paid by my employer on the advised due date. It is also my duty to verify with the bank that my monthly standing order has successfully been deducted from my bank account.  In the event that my employers fail to deduct any instalment from payroll or if my standing order does not go through, I undertake to make alternative arrangements to cover the missed payment, failure to which shall constitute an act of default which shall entitle GNC to initiate collections action that may include legal action. |  |  |

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| **SECTION VI: REPAYMENT SCHEDULE AND PAYMENTS** |

I confirm that I have read and understood all the above information & all documents provided are accurate and true. The representative of GNC has described elaborately all charges, policy & other information-

Understanding all the above on good judgment, I have agreed to apply for a loan with GNC.

**Customer Signature:** …………………………………… **Date:** …………………………

**For GNC use only (Sales person must ensure that all information on this sheet is complete)**

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| **Sales Person Name** | **Signature** | **Date** |
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1. The Key terms are subject to the provisions of the Facility Letter/Loan Agreement between the counterparts [↑](#footnote-ref-1)
2. This is subject to any restructure of the loan tenor and/or interest advised by the lender from time to time [↑](#footnote-ref-2)