



# Aaron Loeb

## Business Analyst

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### About Me

I am a highly passionate individual who thrives upon seeking new challenges through my career as a Business Analyst. My initial years of working in the business industry push me to go further in discovering more things in it. Of course, I am motivated to join a group of seasoned and experienced Business Analyst professionals in the industry respectively.

### Skills

- Data Visualization
- Analytical and Research Skills
- Modeling: Linear and logistic regressions
- Problem Solving
- Software Development Life Cycle
- User Acceptance Testing
- Critical Thinking
- Work in team or Individual
- Creative Thinking
- Brain Storming
- Knowledge in Information Technology
- Good in Time Management

### Experiences

- **Business Analyst at Borcelle Woodcraft** 2016 - 2018
  - Improved operations defined from internal data, which reduces working hours year over year
  - Interpreted, extrapolated, and tracked various data of customers to find out customer behaviors along with state-wide retention numbers
  - Presented predictive modeling insights to C-level suite and stakeholders, participating in decisions surrounding policy packages that saved the company in legal costs
  - Worked with 4 analysts to institute a new technique
- **Business Analyst at Ingoude Company** 2013 - 2016
  - Traveled 2 of 5 days to work with clients, observing business processes, interviewing staff, and documenting practices
  - Initiated research, analyzed business operations, and problem solved operating inefficiencies, saved a combined 800 man-hours a month
  - Worked with clients and stakeholders to draft and document goals, encouraging transparent communication to meet 7% of deadlines
- **Business Analyst at Fauget Insurance** 2012 - 2013
  - Increased revenue by \$12M through analysis of data surrounding customer behaviors, vendor relationships, stakeholder goals, and workflows
  - Discovered an additional \$4M in savings after compiling data and identifying dead industry trends
  - Prepared and researched presentations for C-level suite concerning internal operating inefficiencies, profitability reports, industry trends, and policies

### Education

- Shodwe University** 2012
- Bachelor of Engineering
  - Major in Computer Science, Minors in Mathematics