

First Last

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EXPERIENCE

- 2018-Present **RESUME WORDED & Co.** San Francisco, CA
Senior Data Scientist
- Developed customer segmentation algorithm in R which increased sales leads by 32% leading to an increased market share.
 - Increased digital sales by improving e-commerce experience on existing websites through 25+ A/B tests, resulting in 200% increase in online orders the following year, ahead of schedule by 6 months.
 - Established strategy dashboards and charts informing and compiling multiple strategies and market and user insights, improving data visibility by 45%.
 - Collaborated with data engineers and team leads to create solutions increasing company's growth by 18%.
- 2014-2017 **GROWTHSI** New York, NY
Data Scientist (2015-2017)
- Designed, executed, and optimized digital marketing campaign on Google AdWords; led to 20% increase in ROI.
 - Updated existing data streamlining processes, resulting in a 18% redundancy reduction.
 - Organized a 2-day data conference with 100+ attendees, promoted event, secured attendance, liaised with sponsors, generating \$40K revenue.
 - Created and presented models for potential holdings to senior managers, achieving 20% higher returns compared to previous years.
 - Coached 30 summer interns and launched a mentorship program for new joiners in the Berlin office.
- Associate Data Scientist (2014)*
- Promoted within 6 months of strong job performance - ahead of schedule by 6 months.
 - Led consolidation of 5 data systems into 1, resulting in 60k in annual savings.
 - Developed a prototype to identify essential influencers on social media clustering techniques over 150,000 data points in Python.
 - Predicted stock price with a 15% higher efficiency rate than traditional methods.
- 2012-2014 **RESUME WORDED & Co.** San Francisco, CA
Associate Data Scientist
- Implemented demand forecasting models, improving data forecast and accuracy by 45%.
 - Utilized web scraping techniques to help the firm download public data, including 10,000 company descriptions and quotes, resulting in 50% increment in research efficiency.
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EDUCATION

- 2014-2016 **RESUME WORDED ENGINEERING SCHOOL** New York, NY
Master of Data Science; Minor in Business Analytics
- Awards: Bill & Melinda Gates Fellow (only 5 awarded to class).
- 2007-2011 **RESUME WORDED UNIVERSITY** San Francisco, CA
Bachelor's in Marketing; Major in Web Analytics
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OTHER

- Languages: English (native), French (intermediate, fluent).
- Technical Skills: Microsoft Access, SQL, Python, Agile Project Management, Excel.
- Certifications: Project Management Professional (PMP) (August 2016).
- Volunteering: Volunteered 25 hours/month at ABC Foundation (2012-2014).