

# DOMINIC A. MANGONON

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Pittsburgh, PA 15232

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## EDUCATION

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### CARNEGIE MELLON UNIVERSITY, TEPPER SCHOOL OF BUSINESS

Master of Business Administration – **MBA**

**GMAT: 720/800**

Pittsburgh, PA

05/15

- Concentrations: **Strategy, International Business, Finance**
- Memberships: Consulting Club, Graduate Finance Association, Organizational Leadership Club
- Honors: Consortium Fellow, Merit Scholar
- Awards: 1<sup>st</sup> Place – 2013 SCIO Case Competition (Team Lead), 2<sup>nd</sup> Place – 2013 McKinsey & Co. Case Competition, Finalist – 2013 ROMBA National Case Competition, 2013 Deloitte Case Competition (Team Lead)

### RUTGERS UNIVERSITY, RUTGERS BUSINESS SCHOOL

Bachelor of Science in Finance

New Brunswick, NJ

05/08

- Honors: Dean's List (GPA 3.5 or higher) - Spring 2005, Fall 2005

## EXPERIENCE

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### BNP PARIBAS, CORPORATE AND INVESTMENT BANKING

*Client Services Analyst, Commodity Derivatives (February 2010 – May 2013)*

New York, NY

07/08 – 05/13

*Rotational Analyst, Trading Operations (July 2008 – February 2010)*

#### Analytical Skills

- Appointed to a Six Sigma improvement initiative which led to a realignment of the internal structure of the Fixed Income Documentation team, improving trade processing by three days
- Built six spreadsheet macros for the equities trading desk, translating large sums of raw data and extracting information pertinent to the team's risk exposure and overall profit and loss

#### Project Management

- Initiated and led a project across the New York and London teams to revise the formatting of payment tickets, reducing the time to verify collateral receipts by 30 minutes each day
- Structured benchmark commissions rates used in the launch of a new Exchange Traded Fund, also allowing head marketers to quote prospective clients with consistency and accuracy

#### Client Driven

- Delivered over 20 presentations to existing and prospective clients, directly resulting in strengthened client relationships and the opening of eight new accounts
- Instituted over 15 new reporting tools for clients by coordinating Business Analysts and IT teams in Paris and London, allowing BNP to gain competitiveness among its peers

#### Risk Management

- Reduced the number of unconfirmed credit default swaps with 60 hedge-fund and institutional counterparties, mitigating operational risk during the 2008 global financial crisis
- Developed a process control to reconcile erroneous trades, eliminating potential overnight risk exposure and standardizing reporting procedures to meet with regulatory standards

### VIACOM, INC.

*Control Intern, Corporate Finance*

New York, NY

06/07 – 08/07

#### Analytical Thinking

- Improved legal invoicing process by 10% through the development of procedural flow charts
- Presented an in-depth analysis of corporate aviation spending to the Vice President of Financial Planning

## ADDITIONAL INFORMATION

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- Affiliations: Grand Street Settlement (Mentor/Event Coordinator); FINRA (Series 7 Certified); Phi Delta Theta Fraternity (Former Treasurer)
- Software/Skills: Microsoft Office; Microsoft Outlook; Visual Basic (VBA)
- Activities/Interests: Traveled to over 28 countries in Latin America, Europe, and Asia; multi-day trekking; long-distance running; international relations; amateur DJ; live music enthusiast; NY Giants Fan