

DOMINIC A. MANGONON

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EDUCATION

CARNEGIE MELLON UNIVERSITY, TEPPER SCHOOL OF BUSINESS

Pittsburgh, PA

Master of Business Administration – MBA

GMAT: 720/800

05/15

- Concentrations: **Strategy, International Business, Finance**
- Memberships: Consulting Club, Graduate Finance Association, Out and Allied
- Honors: Consortium Fellow, Merit Scholar
- Awards: 1st Place – SCIO Case Competition (Team Leader)

RUTGERS UNIVERSITY, RUTGERS BUSINESS SCHOOL

New Brunswick, NJ

Bachelor of Science in Finance

05/08

- Honors: Dean's List (GPA 3.5 or higher) - Spring 2005, Fall 2005

EXPERIENCE

BNP PARIBAS, CORPORATE AND INVESTMENT BANKING

New York, NY

Client Services Analyst, Commodity Derivatives (February 2010 – May 2013)

07/08 – 05/13

Rotational Analyst, Trading Operations (July 2008 – February 2010)

Analytical Skills

- Appointed to a Six Sigma improvement initiative which led to a realignment of the internal structure of the Fixed Income Documentation team, improving trade processing by three days
- Built six spreadsheet macros for the equities trading desk, translating large sums of raw data and extracting information pertinent to the team's risk exposure and overall profit and loss

Project Management

- Initiated and led a project across the New York and London teams to revise the formatting of payment tickets, reducing the time to verify collateral receipts by 30 minutes each day
- Structured benchmark commissions rates used in the launch of a new Exchange Traded Fund, also allowing head marketers to quote prospective clients with consistency and accuracy

Client Driven

- Delivered over 20 presentations to existing and prospective clients, directly resulting in strengthened client relationships and the opening of eight new accounts
- Instituted over 15 new reporting tools for clients by coordinating Business Analysts and IT teams in Paris and London, allowing BNP to gain competitiveness among its peers

Risk Management

- Reduced the number of unconfirmed credit default swaps with 60 hedge-fund and institutional counterparties, mitigating operational risk during the 2008 global financial crisis
- Developed a process control to reconcile erroneous trades, eliminating potential overnight risk exposure and standardizing reporting procedures to meet with regulatory standards

VIACOM, INC.

New York, NY

Control Intern, Corporate Finance

06/07 – 08/07

Analytical Thinking

- Improved legal invoicing process by 10% through the development of procedural flow charts
- Presented an in-depth analysis of corporate aviation spending to the Vice President of Financial Planning

ADDITIONAL INFORMATION

- Affiliations: Grand Street Settlement (Mentor/Event Coordinator); FINRA (Series 7 Certified); Phi Delta Theta Fraternity (Former Treasurer)
- Software/Skills: Microsoft Office; Microsoft Outlook; Visual Basic (VBA)
- Activities/Interests: Traveled to over 26 countries in Latin America, Europe, and Asia; multi-day trekking; long - distance running; international relations; amateur DJ; live music enthusiast; NY Giants Fan