

How to Create Composite Measures using Data Reduction Techniques

Community Event | April 20th, 2023

Data Science Professional Services Team

DOMO DATA SCIENCE PROFESSIONAL SERVICES

WHO WE ARE

Our team is led by PhDs and Masters with over 25 years of experience in using data to impact business development and drive value

The team has experience working with all industries, with all data types, and with all sizes of businesses and data-specific projects



DOMO DATA SCIENCE PROFESSIONAL SERVICES

WHAT WE DO

Provide professional services to Domo customers on data science/machine learning/Al projects

- Production DS/ML/Al solutions
- Data strategy
- DS/ML/Al teaching & training

Support data science initiatives at Domo

- Office hours, by appointment
- Sponsor Lunch & Learns
 - First Thursday of every month
 - ❖ Topics you'd like us to cover? Mention in the chat





DATA SCIENCE SOLUTION TO A COMMON DATA PROBLEM

STORE PERFORMANCE EXAMPLE:

Items per Transaction Avg.

> Conversion Rate

Stock Turnover

Customer Satisfaction YoY Customer Growth

Gross Profit

Net Profit

YoY Profit Growth

Customer Retention YoY Sales Growth

3

Sales per Square Foot

?

Foot Traffic

Transaction Value Avg.

Sell-Through



Sales per Employee



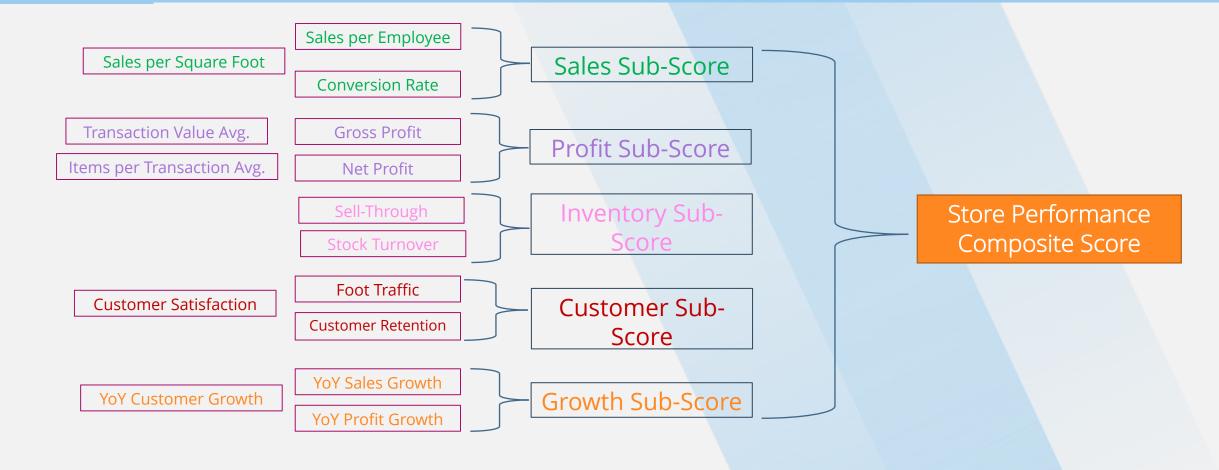


DOMO SOLUTION: COMPOSITE SCORES

A COMPOSITE SCORE is a single indicator that represents a combination of information from multiple variables or sub-scores



DOMO SOLUTION: COMPOSITE SCORES





DOMO COMPOSITE SCORES = DATA REDUCTION

Receipt ID	Drink Options	Menu Variety	Food Restriction Accomm.	Food Quality	Service Quality	Speed	Order Correct	Cleanliness	Ambiance
235235	4	5	5	5	3	1	4	5	4
234093	1	2	1	2	2	4	5	5	5
134801	5	5	5	5	5	5	5	5	5
345081	5	4	4	4	4	4	2	5	5

Receipt ID	Customer Satisfaction Composite Score
235235	4
234093	2
134801	5
345081	3



- Reduces the number of variables/measures necessary for subsequent analyses
- Measures can be weighted to align with business logic and/or goals



OMO ADVANTAGES OF COMPOSITE SCORES

Easier to analyze than multiple variables



Fully customizable to your use case & end goals



Enables finding insights & patterns in your data



Simplifies data storage & management



Interpretable by a wide audience of stakeholders



Faster data processing & improves computational efficiency



Streamlines dashboards, figures, & tables



Can be used in machine learning/data science models





DOMO COMMON COMPOSITE SCORE USE CASES

Company or Employee Performance

Customer Engagement

Marketing or Fundraising Campaign Success

Customer Satisfaction

Job Candidate Ratings

Risk Assessment

... And More!

The Process of Creating a Composite Score

Customer Interview with Yifan Qi, Director of Revenue Analytics, Michael J. Fox Foundation



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HOW TO CREATE COMPOSITE SCORES

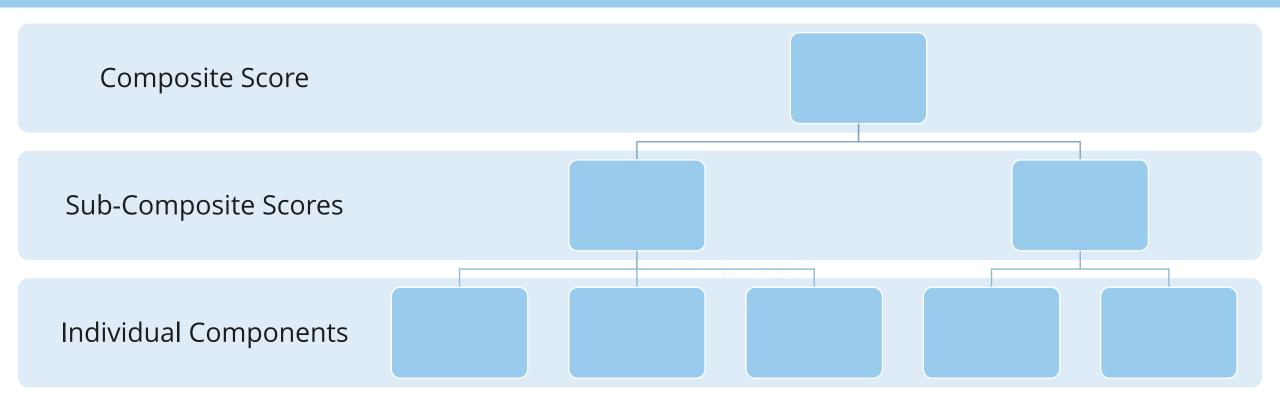
- 1. Brainstorm & identify what variables are relevant to a composite score
 - Create a conceptual model & metric map
- 2. Review available data for each variable; eliminate or fix variables with missing data or measurement issues
- 3. Decide whether should create sub-composite scores; if so, determine which variables will be included in which sub-composite score
- 4. Develop rules for how you will combine variables into sub-composite & composite scores
 - Rules could be created by you based on your business knowledge, by an outside source or industry expert, or determined by a statistical method
 - Consider assigning weights to more important variables or sub-scores
- 5. Create scores by applying logic-based rules to data using Magic ETL dataflows, SQL dataflows, or Jupyter Workspaces

Get feedback throughout this process from stakeholders!





DOMO Example Conceptual Model



- This is a brainstorming exercise. Don't limit by the data you currently have available.
- Think: "Ideally, what do we want this score to capture?"



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DOMO Example Metric Map

Individual	Do you have a measure in your data of this	Variable Name		Unit of Analysis/		Range or	Category Labels of Integer	Rank/Ordering of Text Variables (from lowest to	Name of Dataset Link to in Domo where Dataset	
Component	variable?	in Dataset	Variable	Granularity	Туре	Categories	Variables	highest)	Variable is Saved in Domo	Notes

• Link individual components brainstormed in the conceptual model to data you have



Live Demo

Marketing Campaign Success Composite Score Dashboard



Q&A

Contact our team at datascienceSME@domo.com