

# **The Primus**

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## **About Project**

The group companies in a short span has launched its various projects successfully in Sonepat, Kurukshetra, Gurgaon etc. Group has constructed about 900 flats on the land measuring 14.03 Acres in Sonepat, about 1803 flats on 22 Acres in Gurgaon. The group companies in a short span has launched its various projects successfully in Sonepat, Kurukshetra, Gurgaon etc. Group has constructed about 900 flats on the land measuring 14.03 Acres in Sonepat, about 1803 flats on 22 Acres in Gurgaon.

## **Project Details**

Area: -

Towers: 9

LUXURY



33 K.M.



45 K.M.



2 K.M.



Feb - 2012

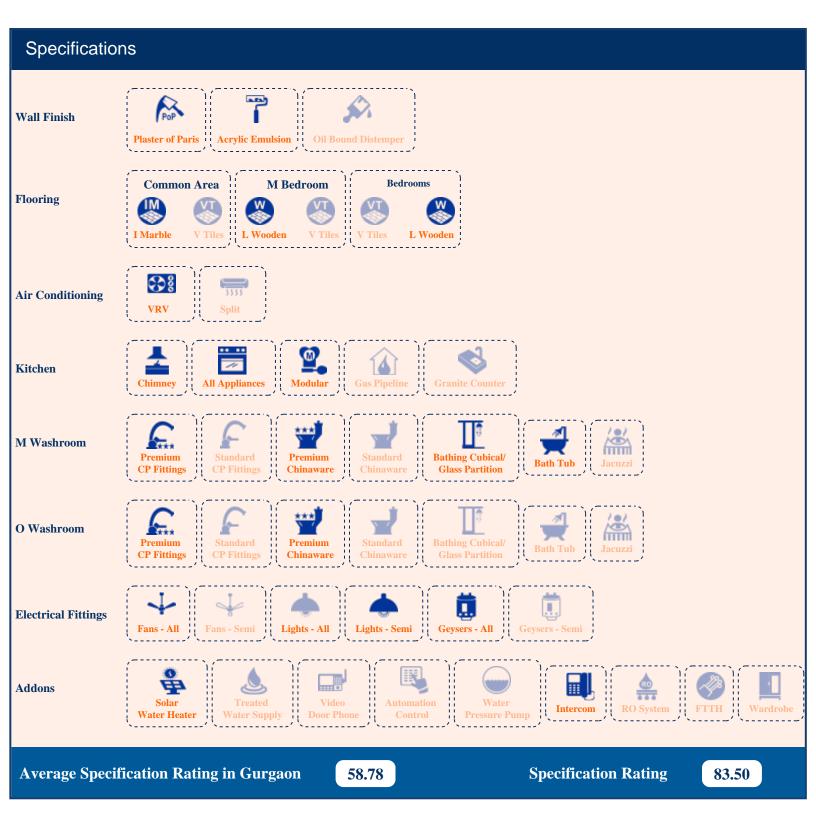


Oct - 2016

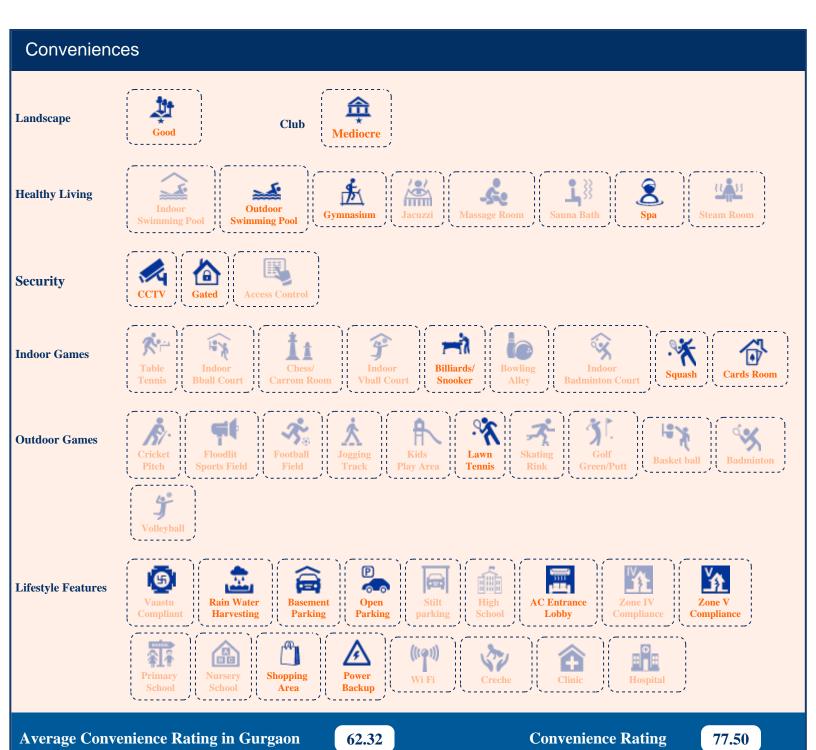


6 month-1 year delay









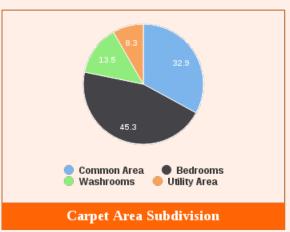


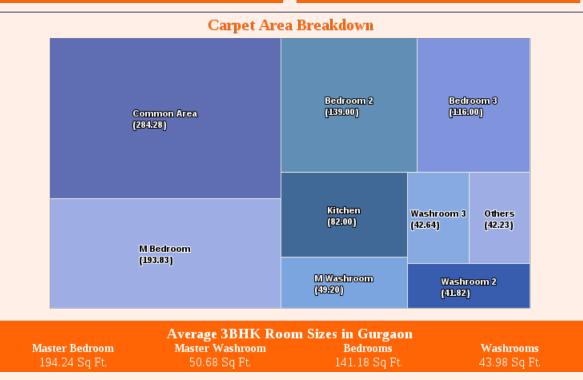
## 3BHK

Super AreaCarpet AreaBathsBSP1799 Sq.Ft.991 Sq.Ft.31.48 Cr.

This 3BHK is ranked 19 out of 361 designs in Gurgaon.







**Average Design Rating in Gurgaon** 

46.28

**Design Rating** 

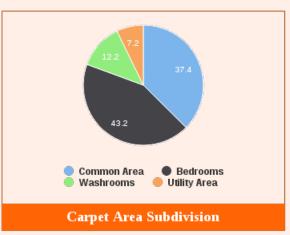


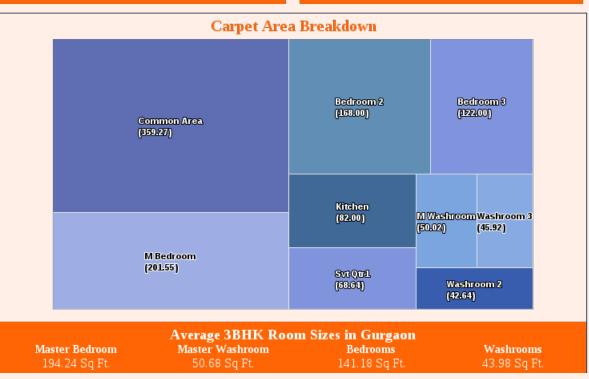
## 3BHK+S.Q

Super Area Carpet Area Baths BSP 2086 Sq.Ft. 1138 Sq.Ft. 3 1.72 Cr.

This 3BHK+S.Q is ranked 18 out of 361 designs in Gurgaon.







**Average Design Rating in Gurgaon** 

46.28

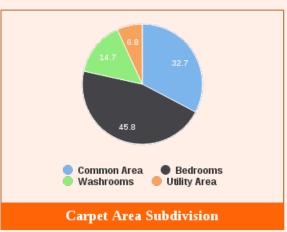
**Design Rating** 

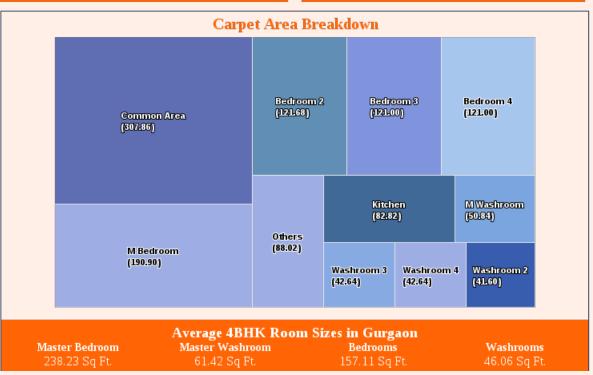
## 4BHK

Super Area Carpet Area Baths BSP 2273 Sq.Ft. 1211 Sq.Ft. 4 1.88 Cr.

This 4BHK is ranked 24 out of 174 designs in Gurgaon.







**Average Design Rating in Gurgaon** 

49.13

**Design Rating** 

## 4BHK+S.Q

Super Area 2576 Sq.Ft.

Carpet Area 1431 Sq.Ft.

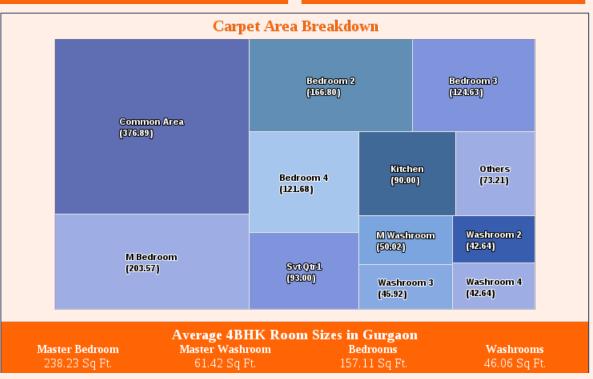
Baths 4

**BSP 2.13 Cr.** 

This 4BHK+S.Q is ranked 19 out of 174 designs in Gurgaon.







**Average Design Rating in Gurgaon** 

49.13

**Design Rating** 





#### **About the Builder**

DLF is a 60 years old Company. The company has approximately 308 Million square feet of planned projects with 55 million square feet of projects under construction. DLF's primary business is development of residential, commercial and retail properties. From developing 22 major colonies in Delhi, DLF is now present across 15 states-24 cities in India.

#### Dashboard

Year of establishment 1946

No of Projects on Propchill

Founders Raghvendra Singh No of Project Delay

#### Rating Dashboard



#### **Overall Rating**

Builder rating is based on market reputation, green building initiatives, adoption of technology, delivery timeline, quality of construction and litigations if any.



#### **Market Reputation**

This accounts for how much confidence buyers/consumers repose in the builder and his general standing in the market.



#### **Construction Quality**

This takes into account the materials used, architecture and the quality of workmanship by the builder across various projects.

## Litigations

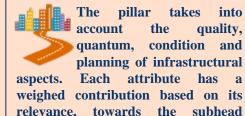
- Despite legal issues and complaints, the builder maintains a good market reputation.
- There are several complaints and cases against the Company in Gurgaon, Chandigarh and southern states. The famous one being that filed by residents of Belaire project in Gurgaon for abuse of dominance in the real estate industry. SEBI had banned DLF from the capital markets for 3 years.



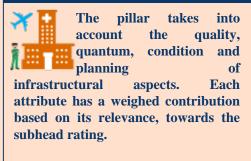
### **City Overview**

**Northern periphery rd** is part of **Gurgaon** which has a Liveability Index of **65.22** and is ranked **14** across **19** Cities in India. The breakdown of the Index is as shown under.

#### Infrastructure 63



#### Services 65



## Housing 66

The pillar takes into consideration the percentage ratio of various housing parameters, against the total number of households. Each attribute has a weighed contribution based on its relevance, towards the subhead rating.

#### Socio Economic 76

rating.

This pillar accounts for the social structure; economic contribution and stability; religious tolerance and literacy aspects of the City. Each attribute has a weighed contribution based on its relevance, towards the subhead rating.

### Demography 60

The pillar accounts for the populace vital statistics and considers them against the availability of land and space. Each attribute has a weighed contribution based on its relevance, towards the subhead rating.

## Topo Environment 59

The pillar takes into consideration the climatic and natural disaster profile of the City. Each attribute has a weighed contribution based on its relevance, towards the subhead rating.

## Northern periphery rd Liveability Investment Index

This index is based on five independently rated pillars. Each pillar further has its own sub and sub-sub verticals. The pillars make a weighed contribution, based on their relevance, towards the overall liveability index.

#### Infrastructure

Accounts for the state of internal roads and external exit connect.

**Score: 54.00** 

## **Connectivity**

Rates the distance based connectivity to facilities like airport, railway station.

**Score: 45.00** 

#### **Conveniences**

Takes into account the quality and quantum of amenities in the locality.

Score: 45.00

### **RE Price Stability**

Gauges the price stability of real estate in the locality based on variations in BSP of upcoming projects and market rates over a period of time.

**Score: 35.00** 

#### **Lutyens Index**

Based on the social structure and the gentry of population residing in the area.

**Score: 64.00** 

Northern periphery rd has an overall Liveability index of 48.60 and is ranked 5 across 7 localities in Gurgaon.

# **Locality Insights**

### **About Locality**

#### General

Northern Periphery Road (NPR) or Dwarka Expressway is planned to connect Dwarka in Delhi to NH-8 at Kherki Daula Toll. It can be divided into almost two equal sections i.e. from Dwarka to Patuadi Road and from Patuadi Road to NH-8. The Patuadi Road NH-8 section is loosely called as the NPR Expressway and the area is called as New New Gurgaon. The construction of this expressway has been delayed due to various litigations on land acquisition. A number of residential as well as commercial projects have already come up, however occupancy and footfall are poor due to under developed infrastructure.

#### **Positives**

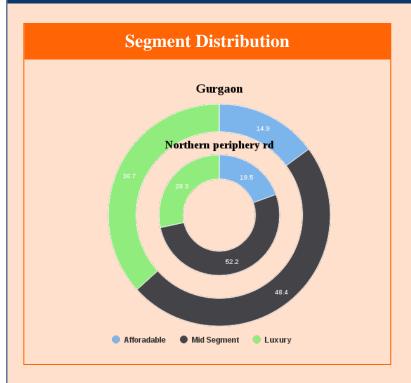
- The area holds humongous potential once the road connectivity is put through.
- The locality offers direct connectivity to Delhi (Dwarka), NH-8, Gurgaon and the International Airport.
- As per the master plan Metro connectivity is planned all along the road.

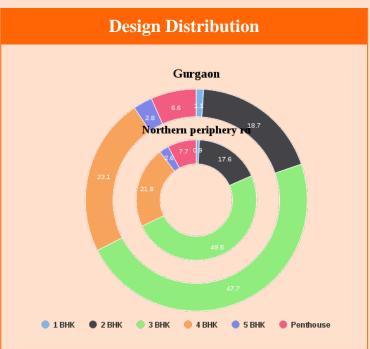
#### **Negatives**

- Lacks basic infrastructure and would take another 2 to 3 years to develop once the road connectivity is put through.
- Property prices have taken a hit in the last few years, which has lowered the investor confidence in this locality.
- There are several projects which are stalled and delayed beyond acceptable time periods.
- There is huge surplus inventory in the locality, which may not let the property prices to stabilise.



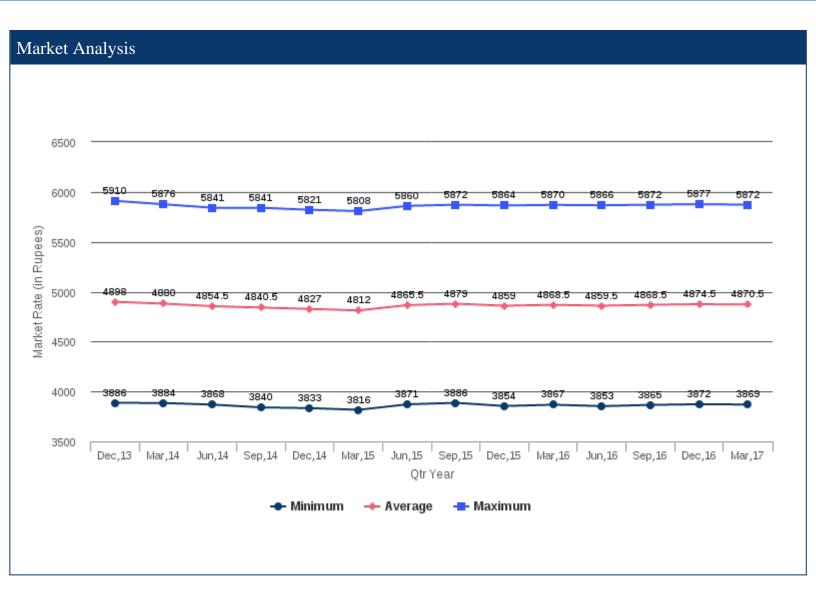
## Comparative Insight





These Charts illustrate a comparative distribution of apartments across segments and design sizes within the locality viz-a-viz the city.







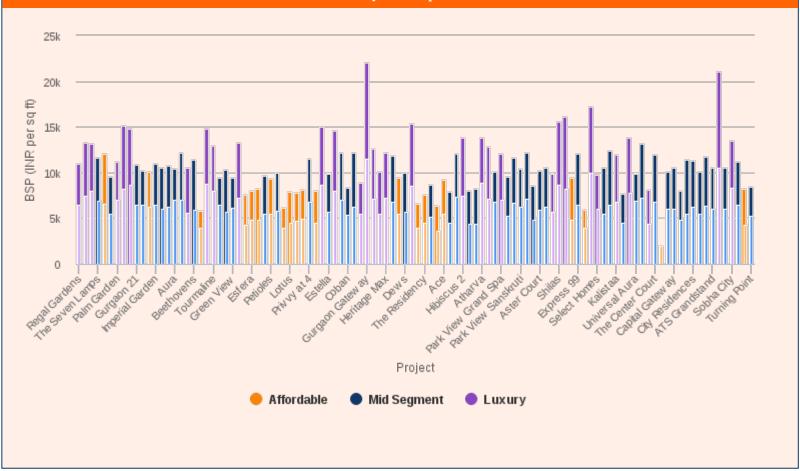
# **Cost & ROI analysis**

## Cost Analysis of The Primus

Design	Super Area (in Sq. Ft.)	Carpet Area (in Sq. Ft.)	Rates (Per Sq. Ft.)		Total BSP	EDC+IDC+IFMS + Sinking	Club/Amenities	Parking (Total in Rs. )		Avg PLC (Total in Rs.	EEC+FFC+ STP+WCC+	Total w/o Taxes	
			BSP	Market	Circle	(In Lacs)	Charges (Total in Rs.)	(Total in RS.)	Open	Covered	(10tal III Ks. )	Others (Total in Rs.)	(In Lacs)
3ВНК	1799	991	8250	6500-6200	2210	148.42	7,19,600	3,00,000	-	5,00,000	41,82,675	-	205.44
3BHK+S.Q	2086	1138	8250	6500-6200	2210	172.1	8,34,400	3,00,000	-	5,00,000	48,49,950	-	236.94
4BHK	2273	1211	8250	6500-6200	2210	187.52	9,09,200	3,00,000	-	10,00,000	31,82,200	-	241.44
4BHK+S.Q	2576	1431	8250	6500-6200	2210	212.52	10,30,400	3,00,000	-	10,00,000	36,06,400	-	271.89

## BSP Comparison with other Projects in Northern periphery rd.

Outer Bar denotes Effective BSP and Inner Bar denotes BSP. Effective BSP - Is defined by the mathematical model of - Total BSP divided by the Carpet Area.





# **Cost & ROI analysis**

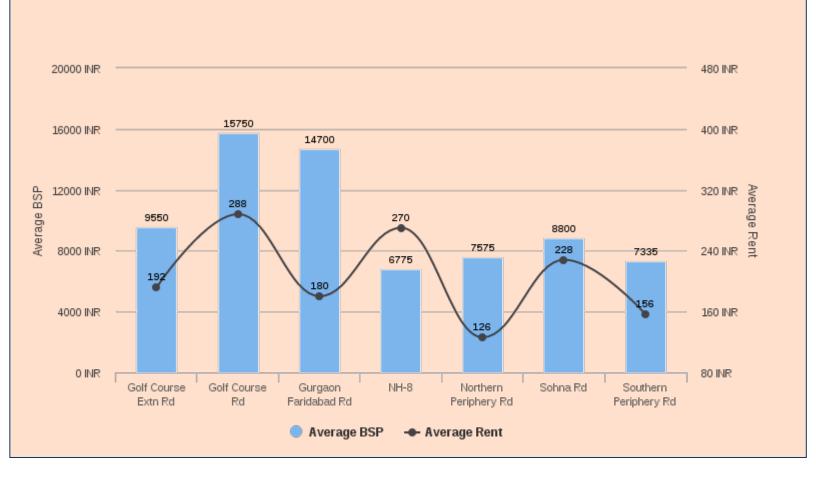
## Rental Returns Northern periphery rd

BSI	?	Rent per Sq. 1	% Return		
MAX MIN		MAX	MIN	MAX	MIN
11550.00	3600.00	144.00	108.00	1.25 %	3 %

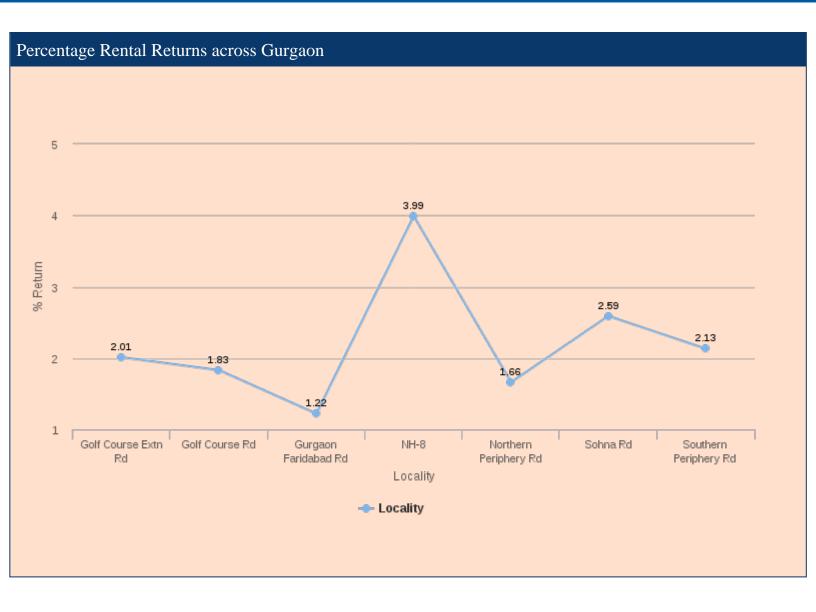
## Rental Return Analysis across Gurgaon

Locality Name	Average BSP (In Rs.)	Average Rent (Per Sq.Ft. per annum Rs.)	Average % Return Rs.	
Golf Course Extn Rd	9550	192	2.01 %	
Golf Course Rd	15750	288	1.83 %	
Gurgaon Faridabad Rd	14700	180	1.22 %	
NH-8	6775	270	3.99 %	
Northern Periphery Rd	7575	126	1.66 %	
Sohna Rd	8800	228	2.59 %	
Southern Periphery Rd	7335	156	2.13 %	

## Comparision of Average BSP V/S Average Rental Returns in Gurgaon











## **Strengths**

- \* The specification rating of the project is 83.50, higher than the average rating in Gurgaon, which is 58.78
- \* The convenience rating of the project is 77.50, higher than the average rating in Gurgaon, which is 62.32
- Example 2. Critic marks are awarded taking into consideration specific location of the project within a sector/locality. The critic marks obtained by this project are 77, higher than the average rating in Gurgaon, which is 63.05
- \* The project has a Mediocre club house.
- **x** The project has a **Good landscape** design and open spaces.
- \* The builder DLF has an Above Average Market reputation.
- \* The builder DLF has an **Excellent** construction quality record.
- \* The builder DLF has an Excellent overall track record.
- ★ The project has an average design rating of 47.71, which is higher than the average design rating of 44 in Gurgaon.



## Weaknesses

∴ The Project was to be completed by Oct - 2016, however it has been delayed by 6 month-1 year.



## **Opportunities**

- **The area holds humongous potential once the road connectivity is put through.**
- **x** The locality offers direct connectivity to Delhi (Dwarka), NH-8, Gurgaon and the International Airport.
- \* As per the master plan Metro connectivity is planned all along the road.
- Northern periphery rd is likely to fetch 1.66% rental returns, which is higher than the average rental return of 0% in Gurgaon.







## **Threats**

- **★** BSP of the project is INR **8250** is higher than the average BSP of the locality by **40.59%**, which stands at INR **5868**.
- ∴ The present market rate in the locality is INR 6350 which is 23.03% lower than the Project's BSP of INR 8250
- ∴ Lacks basic infrastructure and would take another 2 to 3 years to develop once the road connectivity is put through.
- ➤ Property prices have taken a hit in the last few years, which has lowered the investor confidence in this locality.
- \* There are several projects which are stalled and delayed beyond acceptable time periods.
- \* There is huge surplus inventory in the locality, which may not let the property prices to stabilise.