

# RESUME – DOMINIC SANTSCI

Social science researcher and entrepreneur with international leadership and lecturing experience

## WORK EXPERIENCE

09/2023 - Today	<b>University of St.Gallen</b> <i>Research Associate at the Institute of Accounting, Control &amp; Auditing, Prof. Fehrenbacher (Part-time)</i> <b>St.Gallen</b> <ul style="list-style-type: none"><li>Managing research projects in the field of management accounting, accounting information systems, and applications of artificial intelligence in budgeting</li><li>Assisting bachelor- and master-level courses in Enterprise Risk Management, Management Accounting, Accounting Information Systems and Visualization</li><li>Teaching tutorials for bachelor students in Accounting, Controlling &amp; Auditing</li></ul>
10/2021 - 04/2024	<b>Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)</b> <i>Independent Consultant (Last Project: "An Interoperability Toolbox for Litter Monitoring Systems")</i> <b>Remote</b> <ul style="list-style-type: none"><li>Spearheading research projects in the fields of circular economy and sustainable development</li><li>Development of technology tools for international development projects (e.g., generative AI chatbot for policy document interaction, interactive controlling dashboard for litter monitoring)</li><li>Publishing articles, blogs, and discussion papers for GIZ and PREVENT Waste Alliance (Examples: <a href="#">Blog «Innovative Data»</a>, <a href="#">Article «Plastic Accounting»</a>, <a href="#">Report «Corporate Waste Disclosures»</a>)</li></ul>
06/2021 - 12/2023	<b>Ampliphi GmbH &amp; Ampliphi Inc.</b> <i>Co-Founder, Head of Sales &amp; Product (exit to ClimeCo in December 2023)</i> <b>Bern &amp; Atlanta, USA</b> <ul style="list-style-type: none"><li>Supporting 60+ businesses on their journey to accelerate a circular economy for plastics</li><li>Continuously improving our software-as-a-service (SaaS) to help companies streamline plastic waste accounting, reduction, and reporting</li><li>Relationship management with strategic partners such as Google for Startups, Plug and Play, etc..</li></ul>
06/2020 - 06/2021	<b>rePurpose Global Inc.</b> <i>Partnerships &amp; Business Development Manager (joined as employee #3, left as employee #42)</i> <b>London, UK &amp; India</b> <ul style="list-style-type: none"><li>Helped 100+ companies like Colgate, Bentley, and State Street finance the removal of nature-bound plastic waste through plastic collection and recycling credits</li><li>Spearheaded industry partnerships and research with organizations such as PREVENT and the Asian Development Bank to catalyze financing for circular initiatives</li></ul>
09/2013 - 09/2019	<b>la Mobilière</b> <i>Product Manager Motor and Travel Insurance</i> <b>Bern</b> <ul style="list-style-type: none"><li>Supervised implementation of new insurance product resulting in 80,000+ policies sold in 6 months</li><li>Reviewed portfolio of passenger car insurance with actuaries, simulating scenarios to assess impact on profitability and growth (Gross premiums CHF 1 billion)</li></ul>

## EDUCATION

09/2023 - Today	<b>University of St.Gallen</b> <i>Ph.D. in Management, Specialization in Accounting</i> <b>St.Gallen</b> <ul style="list-style-type: none"><li>Current projects: Applications of artificial intelligence in operational budgeting, use of unstructured data as managerial accounting measures, effectiveness of (non-)financial incentive systems</li><li>Reviewer appointments: The British Accounting Review (2023)</li><li>Conferences: BFH's 16th International Social Innovation Research Conference ISIRC (extended abstract approval pending), HSG Sustainability Week Poster Session</li></ul>
05/2023 - 06/2023	<b>Rochester Bern Executive Programs</b> <i>Seminar for Board of Trustees (received 2023 <a href="#">Board For Good scholarship</a>)</i> <b>Bern</b>
09/2019 - 09/2020	<b>Imperial College London</b> <i>MSc Climate Change, Management and Finance (Graduated with Distinction)</i> <b>London, UK</b> <ul style="list-style-type: none"><li>Core modules: Environmental Economics, Quantitative Methods, Corporate and Climate Finance, Financial Risk Management, Innovation in Cleantech, Science and Mitigation of Climate Change</li><li>Thesis: "Arctic Parametric Microinsurance - Capitalising on financial innovation to increase the climate resilience of indigenous communities in Inuit Nunangat"</li></ul>

09/2015 - 09/2019	<b>University of Applied Sciences, Northwestern Switzerland (FHNW)</b> <i>BSc in Business Administration (International Management), Major Finance</i> <ul style="list-style-type: none"><li>Core modules: Corporate Finance, Innovation, Accounting, Statistics, Micro- and Macroeconomics</li><li>Awarded for the best thesis in a cohort of 60 students ("Use of ESG ratings in the asset management division of a Swiss insurance company")</li></ul>	<b>Brugg</b>
07/2018 - 08/2018	<b>London School of Economics and Political Science</b> <i>Summer School: Development in the International Political Economy</i>	<b>London, UK</b>
03/2018 - 07/2018	<b>Universidad ESAN</b> <i>Exchange Semester: Entrepreneurship, Portfolio Management &amp; Derivatives, Financial Markets</i>	<b>Lima, Peru</b>
<b>LECTURING AND TEACHING EXPERIENCE</b>		
09/2023 - Today	<b>Lecturing and Teaching Assistance Bachelor + Master Level</b> <i>Accounting Information Systems, Controlling, Enterprise Risk Management, Management Accounting</i>	<b>St.Gallen</b>
03/2024	<b>Guest Speaker AI for Executives</b> <i>ETH Zürich, CAS «AI for Executives», Lecturer: Jérôme Koller</i>	<b>Zürich</b>
01/2023 - 06/2023	<b>Practice Partner Technology Management</b> <i>Bern University of Applied Sciences, Lecturer: Prof. Dr. Stefan Raff</i>	<b>Bern</b>
05/2023	<b>Guest Speaker Entrepreneurship in Switzerland</b> <i>Rochester-Bern Executive Programs, MBA Class, Lecturer: Prof. Aymo Brunetti</i>	<b>Thun</b>
08/2022 - 02/2023	<b>Practice Partner Entrepreneurship</b> <i>Bern University of Applied Sciences, Lecturer: Prof. Dr. Claus Noppeney &amp; Prof. Dr. Susan Müller</i>	<b>Bern</b>
11/2022	<b>Key Note Speaker "The Future of Marketing" (<a href="#">Video recording here</a>)</b> <i>Zurich University of Applied Sciences, Lecturer: Dr. Manuel Holler</i>	<b>Winterthur</b>
<b>LEADERSHIP EXPERIENCE</b>		
02/2022 - Today	<b>World Economic Forum</b> <i>Impact &amp; Sustainability Lead, Global Shapers Hub Bern, Projects include "<a href="#">Embassy Walk Bern</a>"</i>	<b>Bern</b>
03/2023 - 12/2023	<b>Plastic Footprint Network</b> <i>Working Group Lead Application, collaborating with South Pole, EA/IUCN, CDP, SYSTEMIQ, etc</i>	<b>Remote</b>
02/2022 – 12/2023	<b>PREVENT Waste Alliance</b> <i>Working Group Lead Plastic Accounting &amp; Disclosures, collaborating with 30+ fellow members</i>	<b>Remote</b>
11/2020 - 06/2021	<b>U.S. Plastics Pact &amp; Ocean Plastic Leadership Network</b> <i>Corporate Representative, Working Group New Business Models</i>	<b>Remote</b>
01/2020 - 04/2020	<b>Kellogg-Morgan Stanley Sustainable Investing Challenge</b> <i>Finalist &amp; Team Leader pitched a private equity fund to improve recycling systems in the Global South</i>	<b>New York, USA</b>
01/2018 - 09/2019	<b>International Cooperative and Mutual Insurance Federation ICMIF</b> <i>Corporate Representative, Young Leaders Forum (Worked in Argentina, Finland, UK, and South Africa)</i>	<b>Various Locations</b>
<b>OTHER SKILLS AND INTERESTS</b>		
<b>Languages</b>	German (native), English (full working proficiency), French (working proficiency), Spanish (working proficiency), Italian (beginner)	
<b>IT Skills</b>	Microsoft Office & Google Suite (Admin), Hubspot (CRM), Python, R & Stata (Data Analysis + Web Development), Tableau & PowerBI (Data Visualization), Wix, WordPress, Shopify, Bubble (Website Management & E-Commerce), Jira & Scrum (Certified Product Owner CSPO), etc.	
<b>Interests</b>	(Micro-)Entrepreneurship (currently building a reference list reviewing app), Reading books (especially enjoyed "Zero to One, Peter Thiel" and "Disrupted, Dan Lyons") and listening to podcasts (e.g., Lex Fridman, All-In), electronic music, hikes in the Bernese mountains or Val d'Anniviers (Valais), CrossFit	
<b>REFERENCES</b>	Upon request	