

Segment | Buy Line | Vendor Name

ELECTRICAL (Segment) + SQUARE-D (Buy Line...

YTD			PYTD			YoY %		
▲	YTD		▲	PYTD		▲	YTD	
	Receipts	\$6,943,411		Receipts	\$5,113,564		Ext Price	↑ 35.78%
	Sales Cogs	\$3,629,991		Sales Cogs	\$2,735,437		YoY Sales Cogs	↑ 32.7%
	GM Cogs \$	\$3,313,420		GM Cogs \$	\$2,378,128		YoY GM Cogs \$	↑ 39.3%
	GM Cogs %	47.7%		GM Cogs %	46.5%		YoY GM Cogs %	↑ 2.6%
	On Hand \$	\$12,804,867		On Hand \$	\$8,146,205			
	Excess \$	\$593,290		Excess \$	\$653,514			

Vendor Scorecard

Category

Single PO Quality

Shipments per Order

Avg Lead Time

Moving Periods vs Prior Period

Year to Date	Rolling 12 Months	Rolling 3 Months
2.33% (-83.9%)	2.02% (-84.77%)	1.96% (-85.27%)
3.62 (+55.28%)	9.54 (+260.39%)	4.81 (+81.87%)
60.47 (+88.37%)	48.57 (+45%)	59.74 (+78.33%)

3 Month vs Segment Avg

Vendor Segment Quality %	1.96% 13.27% 14.73%	F
Vendor Segment Quality %	4.81 2.65 54.98%	F
Vendor Segment Quality %	59.74 33.50 56.08%	F

Overall Grade

F

56.94%

Grade Overall %

\*\* did not meet segment average

Score Card

Turns & GM%

Segment Comparison

