

TERESA RENEE STEPHENS

2140 Waterford Park Drive
Lawrenceville, GA 30044
P: 404-542-2872
teresa_stephens1975@hotmail.com

PROFESSIONAL

EXPERIENCE

McMichael & Gray, PC

Associate

Atlanta, Georgia

August 2020-March 2024

- Conducted and oversaw a volume practice of real estate closings in multiple offices.
- Examined title as well as reviewed trusts, estates, probate, wills and recorded documents.
- Conducted training sessions for new attorneys entering the practice.
- Managed staff to insure compliance with federal and state laws as well as regulations.
- Spoke at real estate seminars for new home buyers.

Berry & Associates

Associate

Atlanta, Georgia

July 2005-June 2020

- Consistently one of the top producing attorneys generating over \$1.1 million dollars in annual revenue.
- Conducted over 100 initial client consultations on a monthly basis and assess legal sufficiency of potential filings.
- Strong legal knowledge of federal bankruptcy law, legal codes, court procedures and precedents in chapter 7 and 13 petitions.
- Represented clients in filing suit against creditors for violation of the Fair Debt Collection Practices Act generating an additional \$50,000.00 in annual revenue.
- Negotiated and settled upcoming hearing matters on approximately 50 cases monthly.
- Analyzed 400 Proof of claims annually filed by creditors to identify and resolve potential pre-discharge/post discharge issues as well as determine whether a suit can be filed against creditors for violation of the Fair Debt Collection Practices Act.
- Conducted training sessions for new attorneys entering the practice.

McCalla Raymer, LLC

Managing Attorney, Proof of Claims & Objection Unit

Roswell, Georgia

May 2004-July 2005

- Represented the top Fortune 500 mortgage companies and financial institutions in bankruptcy proceedings involving defaults on loans secured by real property by filing, defending and negotiating Proof of Claims generating \$1.25 million dollars in annual revenue.
- Managed and trained a staff of approximately 20 paralegals.
- Reviewed 3,600 security instruments annually on behalf of the top Fortune 500 mortgage companies and financial institutions to ensure accuracy of said instruments.
- Represented the top Fortune 500 mortgage companies and financial institutions at Objections to Confirmation, Modifications to chapter 13 plans, Motions for Relief, Motions to Re-impose the Automatic Stay, Motions to incur new debt and Motions to Sell Real Property hearings and other court proceedings recovering \$750,000.00 dollars in annual revenue.

Managing Attorney, Opening Unit

April 2003-May 2004

- Performed Governance & Surveillance for the top Fortune 500 mortgage companies and banking institutions.
- Developed legal strategies regarding appropriate course of action; advised clients and staff of jurisdictional requirements in all districts of the United States.
- Managed and trained a staff of approximately 10 paralegals.

- Represented the top Fortune 500 mortgage companies and financial institutions at Objections to Confirmation, Modifications to chapter 13 plans, Motions for Relief, Motions to Re-impose the Automatic Stay, Motions to incur new debt and Motions to Sell Real Property hearings and other court proceedings recovering \$750,000.00 dollars in annual revenue.

Associate

June 2002-April 2003

- Represented the top Fortune 500 mortgage companies and financial institutions at Objections to Confirmation, Modifications to chapter 13 plans, Motions for Relief, Motions to Re-impose the Automatic Stay, Motions to incur new debt and Motions to Sell Real Property hearings and other court proceedings generating \$1.5 million dollars in annual revenue and recovering \$1 million dollars in annual revenue for clients.

PROFESSIONAL AFFILIATIONS

Member of the State Bar of Georgia

Admitted to the United States District Courts of the Northern, Middle & Southern Districts of Georgia

Admitted to the Georgia Supreme Court and the Georgia Court of Appeals

Member of the Atlanta Bar Association

EDUCATION

University of Georgia School of Law, *Juris Doctor*

Athens, Georgia

May 2001

University of Georgia, *Bachelor of Arts in English, cum laude*

Athens, Georgia

June 1998