

Kristina G. Pierce

Attorney and Legal Professional

Mount Pleasant, SC

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Video interview availability:

Friday 09/01/2023

Tuesday 09/05/2023

kristypierce2@gmail.com

Dear Huron Law Firm and Human Resources Team:

I am applying for the Remote Consumer Defense Attorney position that you advertised on Indeed. As an attorney, I have worked in a small law firm environment for many years, and I am very familiar with every aspect of defending debt collections cases in South Carolina.

I have secured innumerable positive outcomes for my clients over the years and gained valuable skills that enable me to bring quality to the table for every project I am involved in, regardless of budget size. My skills, background, and proven success as a dedicated leader who will help all members of my team achieve their goals renders me an ideal candidate for this position.

I have eleven years of experience as a litigator in South Carolina, as well as two additional years of experience working in a general litigation firm in Maryland. In one of the most emotional and complex fields of law, at my current firm, I focus on defending lawsuits related to consumer debt, foreclosure, issues related to bankruptcy, student loan defense, probate matters, and various general litigation issues. I am solely responsible for my cases from the initial consult to the discovery process, to settlement discussions, drafting dismissals, and if needed, proceeding through a trial of the case. Because I work at a small firm, I also am directly involved in firm matters related to financial decisions, marketing, blogging, and administrative tasks.

As a partner at a small law firm, I have gained valuable experience not just as a litigator, but in management, data analysis, and leading the employees within the firm. I was recruited to my current firm to develop a specific area of our practice. I analyzed the data in my region and was able to grow the state court litigation side of our practice successfully in a short period of time. I also established systems that helped my support staff be able to tackle a larger case load in a more efficient way.

When we considered expanding our practice, I reviewed the relevant data to see what field would fit and enhance our practice. After examining the data, I identified that adding student loan litigation into my practice would enhance the practice because the data demonstrated this was an expanding area of law.

When Covid-19 swept through the country, I came home to work remotely. It worked out so well for my office, that I have remained primarily remote. I go into my office and to court, as needed, but I am responsible for running my schedule and managing my time and priorities. These experiences have led me to become extremely comfortable with working remotely, responding to data analysis and making data driven decisions, and working towards program implementation and expansion.

Developing community connections with deserving populations is also a long-term passion of mine. I currently volunteer both at my children's elementary school and in the community. Specifically, I have

also devoted time and resources to St. Jude's Children's Research Hospital and Dorchester Children's Center. In the future, I hope to dedicate time to support Reading Buddies of Charleston.

During my graduate years at the University of Baltimore, I was a Student Attorney at our Family Law Clinic, where I represented low-income individuals (mainly women), who sought help in domestic relations matters. While working at the Law Clinic, I was responsible for my cases from start to finish, including drafting all pleadings, researching applicable law, data analysis, completing all administrative tasks, reviewing discovery and social media platforms, as well as representing my clients in court.

As an undergrad during the summer of 2005, I was privileged to serve as a Congressional intern for Congressman C.A. Dutch Ruppersberger, serving Maryland's 2nd Legislative District. Working for the Congressman, I was responsible for handling constituency casework to completion, as well as scheduling appointments, responding to correspondence, attending Congressional functions, and training other interns.

I have been with my firm for eleven years and have immense gratitude for the experience I have gained while working with such talented legal professionals and deserving clients. However, I am ready for a new challenge, and I am eager to take on a position working with a national firm, such as the Huron Law Group. I am a quick learner, a self-starter, and a team player. Joining an organization like yours, that is working to care for our communities during challenging times, would allow me to leverage the decade of legal and business experience, as well as my community involvement, and devote my skills and energy in a meaningful career path.

I currently live in Mount Pleasant, S.C. with my husband, our nine-year-old twin boys, and our dogs. I believe my strong work ethic, legal background, data analysis skills, and team building mentality would be an asset to the Huron Law Group.

Thank you for your time and consideration, and I look forward to the opportunity to further discuss how my skills and experience would benefit your organization.

Sincerely,
Kristina G. Pierce, Esq.

Work Experience

Attorney at Law

DeMott Law Firm, P.A. - Summerville, SC
July 2012 to Present

Attorney, focusing on foreclosure defense, consumer debt defense, general state court litigation, probate, and bankruptcy related issues.

Associate Attorney

Fishbein & Fishbein, P.A. - Ellicott City, MD
February 2008 to December 2010

Focusing on civil litigation, personal injury, estate planning, probate, and appellate work.

Law Clerk

Anne Arundel County State's Attorney's Office - Annapolis, MD
June 2007 to October 2007

Assisting approximately forty-five assistant and deputy state's attorneys with case preparation, organization, and research legal issues throughout trial.

Annual Meeting Assistant

The Association of American Law Schools - Washington, DC
January 2007 to January 2007

Organize meetings and forums; print and distribute materials.

Congressional Internship

Congressman Dutch Ruppersberger, Maryland, 2nd District - Timonium, MD
May 2005 to August 2005

Performed constituent services including military,

immigration, education, employment and social security casework, trained other interns, and attended Congressional functions.

Education

J.D., cum laude in Family Law Clinic, Rule 16 Student Attorney, August 2008 - January 2009. Selected to work on behalf of indigent clients in Baltimore City on domestic relations matters. Member of the Women's Bar Association, 2006 - 2008, and the Student Animal Legal Defense Fund, 2007 - 2009.

University of Baltimore School of Law - Baltimore, MD
2006 to 2009

B.S. in Political Science, cum laude

Towson University - Towson, MD
2002 to 2005

Skills

- Legal Research (10+ years)
- Legal Drafting (10+ years)
- Negotiation (10+ years)
- Case Management (10+ years)
- Research (10+ years)
- Fundraising (10+ years)

Certifications and Licenses

Licensed to practice law in MD and SC

Present

Groups

South Carolina Bar Association; Charleston County, S.C. Bar Association; Dorchester County, S.C. Bar Association; University of Baltimore School of Law Alumni Association

December 2009 to Present

Additional Information

Admitted to practice law in the South Carolina and Maryland.

See my reviews on my AVVO page - <https://www.avvo.com/attorneys/29483-sc-kristina-pierce-4237306.html>

Telephone interview - 08/30/2023

1. Lots of experience assisting debtors.
2. Experience working from home.
3. Extensive experience with civil litigation.
4. Seeking change of direction in her career for better work-life balance.
5. Interested in the opportunity.