Nicholas B. Pope

5358 Brooklands Drive, Lithonia, Georgia 30058 ● (706) 247-1114 ● nickpope93@gmail.com

BAR ADMISSIONS

Georgia State Bar January 2021

United States District Court, Northern District of Georgia March 2021

Texas State Bar August 2023

New York State Bar September 2023

D.C. Bar September 2023

EDUCATION

Atlanta's John Marshall Law School, Atlanta, Georgia

June 2020

Juris Doctorate; Class Rank: 3rd

GPA: 3.11

Honors: Magna Cum Laude

Dean John E. Ryan Academic Scholarship Recipient 2nd Inductee all-time into AJMLS's Order of the Quill

Activities: Atlanta's John Marshall Law Journal, Executive Managing Editor

AJMLS Sports & Entertainment Law Society

Peer Mentor

University of Georgia, Athens, Georgia

May 2015

Bachelor of Business Administration in Marketing Bachelor of Science in Education in Sport Management

GPA: 3.11

Honors: Dean's List, White Linen Gala Scholarship Recipient

Activities: Kappa Alpha Psi Fraternity, Inc.

LEGAL EXPERIENCE

Law Firms, Remote June 2021 – Present

Oversight Attorney | May 2023—Present

Junior Oversight Attorney | June 2021—April 2023

- Promoted from Junior Attorney to Attorney prior to 2 year mark with Law Firms for exceeding goals and supporting firm/company culture
- As a part of small Co-Located Attorney team, we oversee a large 3rd party servicing company and its non-attorney staff for a group of law firms working in a common practice of debt resolution services
- Provide oversight of non-attorney staff by attending meetings with Negotiations Managers, providing input on employee
 performance to the law firms, reviewing and approving negotiations strategy, creating policies and procedures for
 negotiators and non-attorney staff, providing training to assure compliance with firm policies and procedures, and
 addressing escalated matters as they arise
- Conduct client consultation calls and supervise client debt resolution programs to ensure progression in accordance with the goals of each client's individualized plan
- Address and settle client experience and/or reputational risk complaints received through servicer and formal reporting agencies
- Partnered with the service provider to develop monthly dashboards that are sent to the Managing Partners of each law firm, containing the prior month's production key performance indicators, which include the number of new client enrollments, active clients, settlements, client savings, graduations, and a list of the current negotiator employees for their firm

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Cambre & Associates, Atlanta, Georgia

March 2021 – June 2021

Personal Injury Associate Attorney

- Negotiated adverse party disputes ending in settlements and positive outcomes for clients
- Provided excellent client services and communication

Jaffe Family Law, Atlanta, Georgia

January 2021 – March 2021

Associate Litigation Attorney

- Efficiently and assertively collaborated to move 430+ client case list consisting of a wide range of family law issues including divorce, child custody and support, visitation, legitimation, mediation, division of property, contempt, alimony and spousal support, and DFACS cases
- Valuable litigation, mediation and civil drafting experience
- Extensive contact with clients as discovery specialist, proficient in obtaining answers and documents in response to interrogatories and requests for production

E. O'Kelley Sports, Entertainment & Business Law Firm, Atlanta, Georgia

February 2020 – January 2021

Legal Intern

- Performed state and federal trademark searches, and filed U.S. Trademark Registrations
- Drafted office action responses, as well as client performance and production contracts
- Received research acknowledgement credit for research supporting Attorney E. O'Kelley's book Code V. Code

Georgia's Own Credit Union, Atlanta, Georgia

August 2019 - January 2021

Legal Intern – Enterprise Risk Management Division

- Worked with the legal team through a M&A transaction, including conducting due diligence, drafting memoranda outlining risk, and working in various departments to identify efficiencies or cost saving measures with redundant vendors
- Negotiated contracts with existing and new vendors to align products and services under the surviving entity
- Formalized and documented the vendor management, contract review, and due diligence process to create a repeatable process for future M&A activity
- Researched legal issues, including NCUA/Georgia Department of Banking and Finance's guidance on Mergers & Acquisitions and notice requirements

PROFESSIONAL EXPERIENCE

Turner Broadcasting Systems, Inc., Atlanta, Georgia

August 2016 – August 2017

CNN International Sales Operations Specialist

- Trimmed incoming commercial advertisements to company specifications as part of CNN's Media Center
- Aided in the generation and adjustment of the international commercial schedules
- Preempted CNN international commercial inventory and revenue from being lost due to breaking news coverage

SunTrust Bank, Athens, Georgia

November 2015 – August 2016

Teller

- Facilitated monetary transactions for customers including deposits, withdrawals, loan payments, check cashing, miscellaneous receipts and other normal inquiries plus examined checks for endorsements
- Processed over \$50,000 daily in error-free banking transactions
- Assisted with branch sales activities, generated sales referrals for new customers and from existing customers through execution of the branch's marketing and business development plan

Chick-Fil-A, Athens, Georgia

August 2010 – July 2015

Crew Leader

- Led staff ranging from five to ten individuals in a fast-paced restaurant setting while ensuring quality trademark service
- Managed catering orders ranging from \$150-\$4,000 delivered to various locations
- Coordinated a top five ranked drive-thru among Chick-Fil-A locations nationally