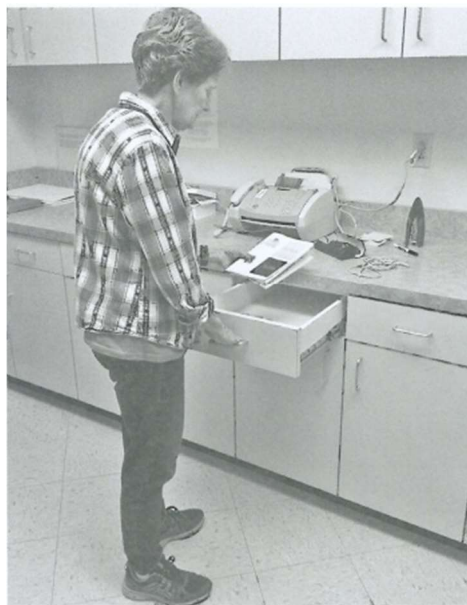


TEST 2

PART 1

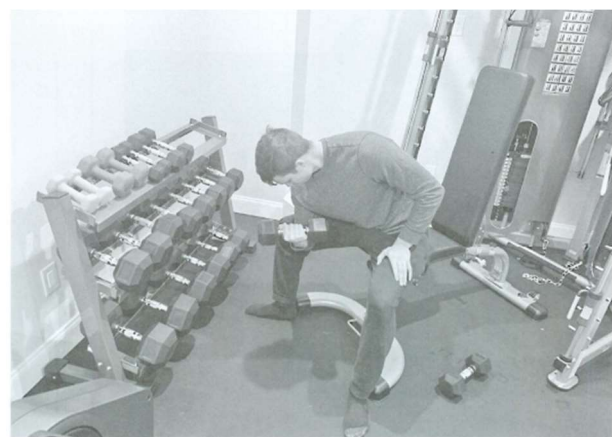
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PART 2

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31.					

Toeic thầy Linh

PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

<p>32. Why is the man calling?</p> <p>(A) To rent a facility</p> <p>(B) To hire a photographer</p> <p>(C) To request a price list</p> <p>(D) To schedule a repair</p>	<p>35. Where most likely are the speakers?</p> <p>(A) In a restaurant</p> <p>(B) In a school</p> <p>(C) In a warehouse</p> <p>(D) In a library</p>
<p>33. What problem does the woman mention?</p> <p>(A) Her employee does not have transportation.</p> <p>(B) Her service does not cover sports events.</p> <p>(C) The weather will be bad on Tuesday.</p> <p>(D) The time the man requested is too late.</p>	<p>36. Why do the speakers mention Maria Jeong?</p> <p>(A) She placed a very large order.</p> <p>(B) She wants to replace a product.</p> <p>(C) She is unable to work today.</p> <p>(D) She may be able to help with a task.</p>
<p>34. What does the woman say she will do?</p> <p>(A) Issue a refund</p> <p>(B) Cancel an order</p> <p>(C) Talk to an employee</p> <p>(D) E-mail her manager</p>	<p>37. What will the man probably do next?</p> <p>(A) Pack an order</p> <p>(B) Call a colleague</p> <p>(C) Process a refund</p> <p>(D) Write to a customer</p>

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<p>38. What do the speakers need to choose?</p> <p>(A) An introductory activity for a retreat</p> <p>(B) A residential site for a retreat</p> <p>(C) Decorations for a party</p> <p>(D) A location for a dinner</p>	<p>41. What does the speakers' company produce?</p> <p>(A) Computers</p> <p>(B) Software</p> <p>(C) Web sites</p> <p>(D) Medical equipment</p>
<p>39. What do the speakers like about McNally's?</p> <p>(A) It is nearby.</p> <p>(B) It is open late.</p> <p>(C) It is highly recommended.</p> <p>(D) It has been remodeled.</p>	<p>42. What does the man say has been helpful?</p> <p>(A) Focus group data</p> <p>(B) An engineering consultant</p> <p>(C) A search engine</p> <p>(D) Customer feedback</p>
<p>40. What does the woman offer to do?</p> <p>(A) See what the retreat attendees prefer</p> <p>(B) Find an alternative site</p> <p>(C) Discuss pricing options</p> <p>(D) Contact a hotel</p>	<p>43. What is the next step in the project that the speakers are discussing?</p> <p>(A) Giving a presentation to the client</p> <p>(B) Sending a product to another group in the company</p> <p>(C) Creating a schedule for the next phase of development</p> <p>(D) Determining the price of a product</p>





<p>44. What is the purpose of the phone call?</p> <p>(A) To help a customer choose a product</p> <p>(B) To check on a customer's satisfaction</p> <p>(C) To inform a customer of a price estimate</p> <p>(D) To advertise a special offer</p>	<p>47. Where is the conversation taking place?</p> <p>(A) At a travel agency</p> <p>(B) At a pharmacy</p> <p>(C) At a mobile phone store</p> <p>(D) At a hotel</p>
<p>45. What does the man say about replacing kitchen cabinets?</p> <p>(A) He guarantees his company will do a good job.</p> <p>(B) His company is too busy to do the work.</p> <p>(C) His company does not do that type of work.</p> <p>(D) He thinks it will be an expensive job.</p>	<p>48. What does the woman say she will do at lunch today?</p> <p>(A) Go to the airport</p> <p>(B) Print out a ticket</p> <p>(C) Register for a giveaway</p> <p>(D) Call a doctor</p>
<p>46. What will the man most likely do next?</p> <p>(A) Send workers to the woman's house</p> <p>(B) Find a telephone number for the woman</p> <p>(C) Check kitchen cabinet prices</p> <p>(D) Discuss a new product with some workers</p>	<p>49. What does the man offer to do?</p> <p>(A) Arrange a delivery</p> <p>(B) Postpone an appointment</p> <p>(C) Check a discount rate</p> <p>(D) Download an application</p>

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<p>50. Where does the woman work?</p> <p>(A) At a baseball stadium</p> <p>(B) At a fitness center</p> <p>(C) At a shipping warehouse</p> <p>(D) At a school</p>	<p>53. What problem does the woman mention?</p> <p>(A) There is no time to create centerpieces.</p> <p>(B) The shop never received the man's order.</p> <p>(C) A supplier cannot fulfill an order.</p> <p>(D) The wrong date is on the order form.</p>
<p>51. What is the woman concerned about?</p> <p>(A) A store's closing time</p> <p>(B) Overall costs</p> <p>(C) When an order will be received</p> <p>(D) The color of some uniforms</p>	<p>54. What does the man say about his company's logo?</p> <p>(A) It was designed many years ago.</p> <p>(B) It contains the color pink.</p> <p>(C) It won an award.</p> <p>(D) It features a drawing of flowers.</p>
<p>52. What will the man do next?</p> <p>(A) Look up some prices</p> <p>(B) Package an order</p> <p>(C) Call a manager</p> <p>(D) Check the store's inventory</p>	<p>55. What does the man mean when he says, "I suppose no one will really be disappointed"?</p> <p>(A) He will postpone the luncheon.</p> <p>(B) He will accept the woman's offer.</p> <p>(C) He will find a replacement award.</p> <p>(D) He will modify the company's logo.</p>

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<p>56. What kind of company do the speakers most likely work for?</p> <p>(A) Manufacturing</p> <p>(B) Financial</p> <p>(C) Publishing</p> <p>(D) Educational</p>	<p>59. What does the woman say about Central Airport?</p> <p>(A) The airport operates two shuttles.</p> <p>(B) There are not enough people working there.</p> <p>(C) It is not far from the Legend Hotel.</p> <p>(D) It is more modern than the local airport.</p>
<p>57. What problem are the speakers discussing?</p> <p>(A) A pause while more funding is obtained</p> <p>(B) A delay in making a delivery</p> <p>(C) A need for the company to relocate</p> <p>(D) The loss of some experienced staff</p>	<p>60. Why does the man say, "That's good news"?</p> <p>(A) He will be able to take a shuttle to the hotel.</p> <p>(B) His flight was rescheduled.</p> <p>(C) Central Airport will reopen soon.</p> <p>(D) He will be able to change his hotel reservation.</p>
<p>58. What does the man request?</p> <p>(A) A report from the client</p> <p>(B) A faster pace of work</p> <p>(C) Additional employees</p> <p>(D) Daily updates from the team</p>	<p>61. What will the woman do for the man?</p> <p>(A) Give him the shuttle company's phone number</p> <p>(B) Find information about Central Airport</p> <p>(C) Give him a discount on his reservation</p> <p>(D) Make sure that his room has been prepared</p>

Cost per Tile	
 Glass Tile \$12.00	 Marble Tile \$6.50
 Ceramic Tile \$4.99	 Porcelain Tile \$2.50

62. What did the man do yesterday?

- (A) He visited a property.
- (B) He contacted a supplier.
- (C) He sent a plan.
- (D) He took some measurements.

63. What does the woman say she likes?

- (A) The cost the man has estimated
- (B) The open-space design
- (C) The colors the man has selected
- (D) The remodeling timeline

64. Look at the graphic. How much will the woman pay for each tile?

- (A) \$12.00
- (B) \$6.50
- (C) \$4.99
- (D) \$2.50

Room Types	Price
Executive suite	€ 120
Deluxe double	€ 115
Standard king	€ 99
Single basic	€ 89

65. Why is the man calling?

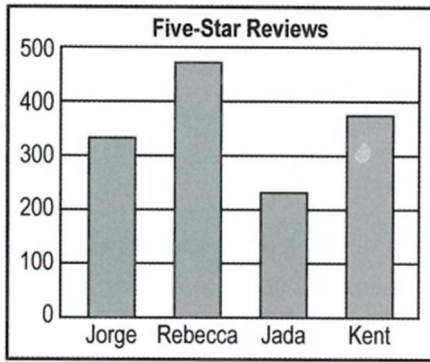
- (A) To request a room change
- (B) To make a group reservation
- (C) To order room service
- (D) To complain about noise

66. Look at the graphic. Which room type does the woman mention?

- (A) Executive suite
- (B) Deluxe double
- (C) Standard king
- (D) Single basic

67. Who is Pablo Gonzales?

- (A) An accountant
- (B) A client
- (C) A bus driver
- (D) An event planner



68. What is the conversation mainly about?

- (A) A sales strategy
- (B) An improvement in customer service
- (C) A new manager
- (D) An award

69. Who does the woman say she will send a reminder to?

- (A) The management team
- (B) The customer service representatives
- (C) A magazine editor
- (D) A repair technician

70. Look at the graphic. Which representative is the man most likely talking about?

- (A) Jorge
- (B) Rebecca
- (C) Jada
- (D) Kent

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PART 4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

<p>71. What is being advertised?</p> <p>(A) A trip to Mexico</p> <p>(B) A city tour</p> <p>(C) A farm visit</p> <p>(D) A botanical garden</p>	<p>74. Who most likely is the speaker?</p> <p>(A) A salesperson</p> <p>(B) A manager</p> <p>(C) A safety inspector</p> <p>(D) A software developer</p>
<p>72. What event is happening this weekend?</p> <p>(A) A competition will be held.</p> <p>(B) Special plants will be on display.</p> <p>(C) Crops will be planted.</p> <p>(D) A special sale will take place.</p>	<p>75. What is the main topic of the talk?</p> <p>(A) A delivery route</p> <p>(B) A corporate merger</p> <p>(C) Performance reviews</p> <p>(D) Hiring procedures</p>
<p>73. What does the speaker say about a café building?</p> <p>(A) It will soon be repainted.</p> <p>(B) It was once a greenhouse.</p> <p>(C) It is located near public transportation.</p> <p>(D) It is closed this spring.</p>	<p>76. What does the speaker ask the listeners to do?</p> <p>(A) Pass along some information to workers</p> <p>(B) Sign up for a training course</p> <p>(C) Get some information from customers</p> <p>(D) Talk with employees about their goals for the year</p>

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<p>77. Who is the speaker most likely calling?</p> <p>(A) A real estate firm</p> <p>(B) A moving company</p> <p>(C) A travel agency</p> <p>(D) A furniture store</p>	<p>80. Why might the listeners be disappointed?</p> <p>(A) A performance has been canceled.</p> <p>(B) A performer will not be appearing.</p> <p>(C) A new production will be delayed.</p> <p>(D) A production is not new.</p>
<p>78. Why does the speaker say, “my apartment is on a very high floor”?</p> <p>(A) To correct a misunderstanding</p> <p>(B) To negotiate a price</p> <p>(C) To ask about a property’s value</p> <p>(D) To warn about a situation</p>	<p>81. What does the speaker indicate about Rita Marks?</p> <p>(A) She has flown in from Toronto.</p> <p>(B) She taught the speaker.</p> <p>(C) She has experience with a role.</p> <p>(D) She is a good friend of the speaker’s.</p>
<p>79. What will the speaker do next week?</p> <p>(A) Host an event</p> <p>(B) Make a payment</p> <p>(C) Travel abroad</p> <p>(D) Begin a new job</p>	<p>82. What does the speaker imply when he says, “I saw the reviews from Toronto”?</p> <p>(A) He attended the opera in Toronto.</p> <p>(B) An audience disliked Lisa Gornicka.</p> <p>(C) Critics disagree about Rita Marks’s performance.</p> <p>(D) Rita Marks has been praised for her singing.</p>

<p>83. Where does the speaker most likely work?</p> <p>(A) At an automobile company</p> <p>(B) At a data analysis company</p> <p>(C) At a toy manufacturer</p> <p>(D) At a department store</p>	<p>86. Where is the announcement most likely being made?</p> <p>(A) At a supermarket</p> <p>(B) At a community center</p> <p>(C) At a restaurant</p> <p>(D) At a shopping mall</p>
<p>84. What does the speaker mean when she says, “It’s been a mixed bag”?</p> <p>(A) The product she is discussing cannot be returned for a refund.</p> <p>(B) Customers often purchase more than one of the product.</p> <p>(C) A competitor has developed a similar product.</p> <p>(D) A product has had both positive and negative reviews.</p>	<p>87. What is the main topic of the announcement?</p> <p>(A) A discount offer</p> <p>(B) A new product</p> <p>(C) A giveaway</p> <p>(D) A volunteer opportunity</p>
<p>85. What does the speaker ask the listeners to do?</p> <p>(A) Try using the product she is discussing</p> <p>(B) Improve one part of the product</p> <p>(C) Get more information from customers</p> <p>(D) Collaborate with the marketing team</p>	<p>88. What does the speaker say about some Shopsmart products?</p> <p>(A) They are not available at all Shopsmart locations.</p> <p>(B) They are acquired from overseas distributors.</p> <p>(C) They are currently on sale.</p> <p>(D) They are the only products that qualify for an event.</p>

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<p>89. What work was the speaker hired to do?</p> <p>(A) Deliver firewood</p> <p>(B) Repair a roof</p> <p>(C) Install flooring</p> <p>(D) Complete a landscaping job</p>	<p>92. Who most likely is the speaker?</p> <p>(A) A teacher in a classroom</p> <p>(B) A worker at an environmental center</p> <p>(C) A salesperson in a sporting goods store</p> <p>(D) A guide in a natural history museum</p>
<p>90. What does the speaker say about the distributor?</p> <p>(A) It lowered a price.</p> <p>(B) It is no longer in business.</p> <p>(C) It expects a delay.</p> <p>(D) It has not responded to his request.</p>	<p>93. What is the purpose of the project?</p> <p>(A) To recruit volunteers</p> <p>(B) To release bluebirds into the wild</p> <p>(C) To provide shelter for bluebirds</p> <p>(D) To educate people about bluebirds</p>
<p>91. Why did the speaker wait to place an order?</p> <p>(A) He is not sure what quantity is needed.</p> <p>(B) He wants a customer to reconsider a decision.</p> <p>(C) He forgot what the customer requested.</p> <p>(D) He learned that a product is no longer available.</p>	<p>94. What is marked on some maps?</p> <p>(A) Locations where work can be done</p> <p>(B) Flight patterns of bluebirds</p> <p>(C) The location of nearby attractions</p> <p>(D) Directions to the environmental center</p>

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Pattern	Wholesale Orders (Number of complete sets)
Everyday	7,000
Dawn	5,000
Café	2,000
Holiday	6,200
New Year	6,000
Harvest Festival	200

95. What product does the speaker's company sell?

- (A) Bath towels
- (B) Dishware
- (C) Tablecloths
- (D) Drinking glasses

96. Why will the CEO be pleased?

- (A) The company bought a new warehouse.
- (B) Customer reviews have been positive.
- (C) Shipping costs have gone down.
- (D) An investment was successful.

97. Look at the graphic. What number of orders does the speaker say the Harvest Festival pattern must reach?

- (A) 5,000
- (B) 2,000
- (C) 6,000
- (D) 200

Package Name	Number of Games Included
Holiday package	6
Sunday package	16
Friday night package	19
Discount package	36

98. Who most likely is the speaker?

- (A) A baseball player
- (B) A travel agent
- (C) A new job applicant
- (D) A customer service trainer

99. Why are ticket sales expected to be good?

- (A) The prices have been reduced.
- (B) The team's previous season was successful.
- (C) There is a new advertising campaign.
- (D) The team has many new players.

100. Look at the graphic. How many games are included in the new ticket package that the speaker describes?

- (A) 6
- (B) 16
- (C) 19
- (D) 36