

**TOEIC PART 7 -UNIT 3**

**Questions 147-148** refer to the following information.

The new Sensonic Curved Television is now on sale at the shockingly low price of just \$1,999. Enjoy your favorite television shows, movies, and games on a 55-inch screen that offers ultra-high definition images! Best of all, you don't have to struggle with a complicated instruction manual. Once you take the television home and install it, it begins working with your preferences immediately without annoying adjustments.

**147.** Where would the information most likely appear?

- (A) In an instruction manual
- (B) On a product receipt
- (C) In a promotional flyer
- (D) In a telephone directory

**148.** What is mentioned as a convenient feature of the product?

- (A) Its simple set-up procedure
- (B) Its long warranty period
- (C) Its compatibility with other devices
- (D) Its detailed instructions

**Questions 149-150** refer to the following text message chain.

**11:01**

James: Where are you?

**11:25**

Robert: What do you mean? I've been here all morning.

**11:26**

James: I haven't seen you anywhere.

**12:00**

James: Where r u?

**12:03**

Robert: Sorry, I've been with a client in the Red Lounge, couldn't get your message.

**12:04**

James: I got it, I'll be outside the lounge waiting.

**12:30**

Robert: You still there?

**12:31**

James: Yeah, hope you closed the deal!

**149.** Why does James most likely say, "hope you closed the deal!"?

- |                                      |                                      |
|--------------------------------------|--------------------------------------|
| (A) He thinks there will be a bonus. | (B) He has been waiting a long time. |
| (C) He loves the Red Lounge.         | (D) There are too many deals open.   |

**150.** What can be inferred about Robert by the length of time between James' messages and Robert's responses?

- |                                   |   |
|-----------------------------------|---|
| (A) He isn't interested in James. | (B) He wants time to himself.               |
| (C) His phone has died.           | (D) He cannot check his phone all the time. |

Questions 151-152 refer to the following article.

The buzz at New York's premier book fair is all about the upcoming book from poet-turned- novelist Harry S. Tepper. The Nightingales of Fall is the eagerly awaited sequel to his best-selling debut novel, The Swallows of Spring. The book follows the journey of Sally Harknett through the weird world of Underfell, mixing social commentary with sharp wit and just a dash of magic and mystery. Tepper burst onto the scene over a decade ago with the acclaimed poetry collection, King Harmon's Castle, and the expectation for this latest novel is another chart- topping success. Later this week, the first editions will be made available in a prize drawing at the New York Book Fair, with the official launch at major bookstores next month.

**151.** How would Mr. Tepper's latest book most likely be classified?

- (A) Romance                      (B) Historical fiction                      (C) Fantasy                      (D) Poetry

**152.** Where are copies available this week?

- (A) At all major bookstores                      (B) On a website  
(C) At a literary event                      (D) In select public libraries

Questions 153-154 refer to the following memo.

**From:** Rick Campbell, Director of R&D  
**To:** R&D Department  
**Subject:** Change in Staff  
**Date:** Tuesday, April 4, 3:40 PM.

I am writing to share news with you regarding the recent changes in the Research and Development office. Starting April 7, Bob Denkle will be our new project manager in the Research and Development Department. He has just completed a month-long training session and will replace Benjamin Palmer by the end of the week.

Mike Garcia, the HR director, will post an announcement of several openings throughout the departments by next week. For those who wish to transfer into a different department within the company, now would be a good time to apply

Please congratulate Benjamin Palmer, as he will transition into a new position in Ion Industries, and welcome Bob Denkle, as he will join our department.

**153.** What is expected to happen by next week?

- (A) A new department will be formed. (B) Job postings will be announced.  
(C) An interview will be conducted. (D) A training session will take place

**154.** Who is leaving the company?

- (A) Bob Denkle (B) Mike Garcia (C) Rick Campbell (D) Benjamin Palmer

Questions 155-158 refer to the following article.

### ***More Buses During the Holidays***

November 28- - [1] - Although the holiday season signals a nice week-long vacation for many, bus drivers will work longer hours and straight into the holidays to accommodate the many tourists that are flooding the city this time of year and the shoppers that are busy buying those last-minute gifts. - [2] - The city announced new bus schedules for the next few weeks which included some routes where the buses would run all day and all night. While most buses stop running by 1:00 A.M., some parts of downtown will see buses running all night. The Bingham shopping district will also see buses running until 3:00 A.M. "This is when we have the most tourists and out-of-town folks coming to visit," explained Mayor Bill Nate. "We felt it was important to provide the necessary services during this time." - [3] - When the bus drivers' union leader, Nathan Reiner, was asked about the new schedules he responded, "We worked out a payment that is agreeable on both sides and have enough drivers that can work in shifts so that there is no danger of overworking or exhaustion. Many of us will still get some time off during the holidays with our families." - [4] -

**155.** What is the purpose of the article?

- (A) To report changes in public transportation
- (B) To describe the city during the holidays
- (C) To inform the public about traffic delays
- (D) To advertise new shopping centers

**156.** What is suggested about Mr. Reiner?

- (A) He is happy with the mayor.
- (B) He may stage a protest.
- (C) He seems satisfied with the working conditions.
- (D) He would like some time off for the holidays.

**157.** What is stated about the city during the holiday season?

- (A) It closes down for the holidays.
- (B) Many visitors come from out of town.
- (C) More taxi drivers lose their business.
- (D) The citizens travel to other cities.

**158.** In which of the positions marked [1], [2], [3] and [4] does the following sentence belong?  
"Overall, the city seems prepared for the influx of tourists and holiday shoppers as Christmas draws near."

- (A) [1]
- (B) [2]
- (C) [3]
- (D) [4]

Questions 159-161 refer to the following schedule.

## Channel 19 Program Schedule

**March 3**

<p><b>6:00 A.M.-7:00 A.M.</b></p> <p><b>Life in Alaska</b></p> <p>Follow the life of Ken Ruskin, a fisherman living in the remote Alaskan tundra</p>	<p><b>10:30 A.M.-11:00 A.M.</b></p> <p><b>Rocky</b></p> <p>Host Dan Reed demonstrates how to survive the extreme conditions of the Canadian outdoors in winter.</p>
<p><b>7:00 A.M.-9:00 A.M.</b></p> <p><b>Amazing Sights of Africa</b></p> <p>Learn about the diverse animals and plants in the African savanna</p>	<p><b>11:00 A.M.-1:00 P.M.</b></p> <p><b>Natural Phenomenon</b></p> <p>Host Julia Fromm investigates the most mysterious naturally occurring phenomena on Earth.</p>
<p><b>9:00 A.M.-10:30 A.M.</b></p> <p><b>Anatomy of a Dinosaur</b></p> <p>In this episode, paleontologist Dr. Kerry Peterson tells you everything you wanted to know about the tyrannosaurus.</p>	<p><b>1:00 P.M.-2:00 PM,</b></p> <p><b>Blue Ocean</b></p> <p>Travel with us to the ocean waters around Australia, where diver Pat Russell finds dolphins, sharks, seals, and much more.</p>

**159.** What is the focus of the channel?

- (A) Food                      (B) Sports                      (C) Nature                      (D) Children

**160.** According to the schedule, who is a scientist?

- (A) Pat Russell              (B) Dan Reed              (C) Kerry Peterson              (D) Ken Ruskin

**161.** Which program will teach viewers survival skills?

- (A) Anatomy of a Dinosaur              (B) Amazing Sights of Africa  
(C) Blue Ocean              (D) Rocky

**Question 162-165** refer to the following online chat discussion.

### **J&R International Group Discussion**

Sunny Rhee [5:37] Is anyone unable to make it to Friday's office party?

Kevin King [5:38] I can be there for the first hour, but I need to leave early for a family get-together.

Patrick Stone [5:39] I have a business trip to Hong Kong the next day so I'm going to take a pass this year.

Sunny Rhee [5:42] Is that everyone then? I just want to make sure that we have enough snacks. Eva, did you contact the caterers yet?

Eva Sanderson[5:43] I called a couple of different places, but only Four-Leaf Catering offers vegan options.

Sunny Rhee [5:44] Why don't we give them a try then? I think a couple of people here are vegans.

Holly Johnson [5:45] I don't normally like to advertise my eating preferences, but I would love to have vegan options this time.

Eva Sanderson[5:46] I agree. I think it would make everything more interesting. I'm thinking of trying to go vegan myself and this would be a good first step for me.

Holly Johnson [5:47] Well, it's not easy but I'll be there to support you.

Eva Sanderson[5:47] Thanks. I'll order our platters from the caterers then.

Angelo Smith [5:48] But make sure there are some meat dishes for us meat-lovers.

Eva Sanderson[5:49] Of course. I e-mailed everyone our tentative menu and most of you seemed to like the choices.

Sunny Rhee [5:50] Don't forget to e-mail the caterers about the security clearance they'll need to enter the building.

Eva Sanderson[5:51] I'll work on that now.

**162.** What is the discussion mainly about?

- (A) Those who can't attend a party
- (B) The best caterers
- (C) Becoming vegan
- (D) Ordering food for a party

**163.** At 5:39, what does Patrick Stone mean by "I'm going to take a pass this year"?

- (A) He'll stop by for a short time.
- (B) He'll decline this time.
- (C) He can't make it.
- (D) He wants to get a free pass.

**164.** What is mentioned about Four-Leaf Catering?

- (A) It offers vegan food.
- (B) It has only vegan options.
- (C) It has catered previous office parties.
- (D) It specializes in special orders.

**165.** What will Eva Sanderson most likely do next?

- (A) Work on the menu
- (B) Contact the caterers
- (C) Confirm a meeting
- (D) Order some lunch



**Question 166-168** refer to the following contract.

### Midas Touch Internet Provider

#### Contract Summary

Date: March 22

Customer: Ms. Tanya Sullivan

Address: 345 Oak Street, Parsons, WY 54055

Purchase Date: March 13

Services Purchased:

<u>Item</u>	<u>Price</u>
Midas Internet multimedia package	\$40.00/month
- Download speeds of 100 Mbps	
- 32 free movie channels	
- Video streaming services of the 5 latest movies every month	
Security Guard virus protection	\$5.00/month
Modem and router rental service.	\$3.00/month
Subtotal	\$48.00/month
Tax	\$3.45/month
Total	\$51.45/month
Just call us 341-555-6487 and our technician will come to your house to take care of everything that you need to connect to the Internet via the modem and router.	

**166.** What did Ms. Sullivan do on March 13?

- |                                      |                         |
|--------------------------------------|-------------------------|
| (A) Purchased a home security system | (B) Returned a product  |
| (C) Signed up for Internet service   | (D) Made an appointment |

**167.** What is suggested about Ms. Sullivan?

- |   |                                     |
|---|-------------------------------------|
| (A) She teaches a computer training class software. | (B) She had trouble installing some |
| (C) She will have access to watching movies.        | (D) She has recently moved in.      |

**168.** What is indicated about Midas Touch Internet Provider?

- (A) It dispatches its employees for installation work.  
 (B) It sells computer accessories.  
 (C) Its headquarters are located in Parsons.  
 (D) It offers website developing services.

Questions 169-171 refer to the following article.

April 2 — Repairs will begin next Friday on the historic Marion Hall in downtown Marion. In its heyday, Marion Hall was a popular downtown destination for residents to dance, enjoy live music, and watch movies. However, it has lost its popularity gradually since the multiplex building was completed on Henson Street 4 years ago.

After all of the necessary repairs are made on Marion Hall, city officials will strive to invite various performers including famous theater companies, musicians, comedians, and speakers to the newly renovated theater. “We hope Marion Hall can serve as a new center for culture here in Marion,” said Marion City Mayor Greg Fields.

The revitalization of Marion Hall is part of a larger project to enhance the public facilities in Marion. On April 29, the Marion Children’s Park, which features a baseball field as well as several playgrounds, is scheduled to have its grand reopening.

**169.** What is suggested about Marion?

- (A) It will restore an old building soon.
- (B) It has closed a park for repairs.
- (C) It is planning a music festival.
- (D) Its population is decreasing.

**170.** What is the purpose of Marion Hall?

- (A) To serve as a play center for children
- (B) To hold city council meetings
- (C) To offer public education classes
- (D) To provide cultural events

**171.** What will happen in April?

- (A) A famous speaker will give a presentation.
- (B) A new mayor will be elected.
- (C) Some public facilities will be improved.
- (D) A new play will be performed.

**Questions 172-175** refer to the following article from a company newsletter.

As I'm sure you're aware, this week we must decide if we want to continue working with CC Wheel Delivery. After yesterday's meeting, it's clear that they are being sued for the accident that happened last week. - [1] - We all agreed that the whole company shouldn't be liable for the mistakes of a few careless workers. But, that was a conversation we had before we had really thought about the ramifications of our decision. - [2] - Unfortunately, the situation is escalating and there is about to be a lot of bad press. - [3] - It's true that many of them are our friends. But, we must protect our company. We can't handle anything that could alter our sales. For the last four months, we've been operating with a very thin margin for error. If our sales drop even the slightest, it could be detrimental. So, I'm suggesting that, as a means of protecting ourselves from any negative backlash, we cut our ties with CC Wheel Delivery. Maybe later, if they're able to rehabilitate their name, we'll work with them again. - [4] - I propose we vote one more time on whether or not to work with them.

**172.** What is true about CC Wheel Delivery?

- (A) A contract of theirs has just been canceled.
- (B) Legal action is being taken against them.
- (C) The president of CC Wheel Delivery has stepped down.
- (D) Two of their trucks were in an accident.

**173.** What is indicated about the company that the speaker works for?

- (A) It is financially insecure.
- (B) It has recently been created.
- (C) It will be closing.
- (D) It is a delivery company.

**174.** Why does the man wish to stop working with CC Wheel Delivery?

- (A) To protect his company from financial damage
- (B) To cut production costs over the next four months
- (C) To lower the price of an individual product
- (D) To avoid legal trouble in the future

**175.** In which of the marked positions [1], [2], [3], or [4] does this sentence best belong?

“Yes, we’ve worked with them for a long time.”

- (A) [1]
- (B) [2]
- (C) [3]
- (D) [4]

Question 176-180 refer to the following invoice and letter.

Order #:  
23710

**Maple Outdoor**

387 Maple Street, York WA

Date:

May 6

ITEM	BRAND	I Unit	PRICE
Hiking Boots	Nordic Heights	\$149.95	\$149.59
Camping Stove	Avalanche	\$58.79	\$58.79
Fuel Canister	Avalanche	\$9.98	\$19.96
Socks	Northern Wool	\$12.85	\$00.00 (Comp.)

Total: \$228.34

\* We've included a free pair of socks to keep you warm on your next camping trip.

Thank you for being a loyal patron of Maple Outdoor for more than a year!

As always, if there is anything we can assist you with, don't hesitate to ask.

Remember, if you are contacting us about a specific order, make sure to give us the order number and your name.

Call us: (601) 478-2129  
[MapleOutdoor@zmail.com](mailto:MapleOutdoor@zmail.com)

E-mail us:

**To:** Customer Service, Maple Outdoor  
**From:** Shana Sandberg  
**Date:** Oct. 9  
**Subject:** Delivery Issues

I received my order yesterday and it wasn't what I had expected. I had ordered an Avalanche camping stove, but I received a MT Elite stove instead. I'd like to receive the Avalanche stove as soon as possible, as I've got a fall camping trip next weekend. Do you think you could get it to me in time, or should I just come and exchange the stove at your store? Please contact me soon. I'll be waiting.

Thank you,

Shana Sandberg

**176.** What does Maple Outdoor mention about Ms. Sandberg's order?

- (A) It will be delayed for up to a month.
- (B) They have expedited it for free.
- (C) It may not be returned if it is damaged by misuse.
- (D) They have included a complementary item with it.

**177.** How much does an Avalanche fuel canister cost?

- (A) \$58.79
- (B) \$9.98
- (C) \$19.96
- (D) \$12.85

**178.** Why did Ms. Sandberg write the e-mail?

- (A) To compliment the service she received
- (B) To request a monthly newsletter
- (C) To ask if she can return an item
- (D) To complain of a missing item

**179.** What requested information did Ms. Sandberg forget to include?

- (A) Her name
- (B) Her mailing address
- (C) Her order number
- (D) Her credit card number

**180.** What is true about Ms. Sandberg?

- (A) She has shopped at Maple Outdoor before.
- (B) She frequently goes camping.
- (C) She didn't receive her hiking boots.
- (D) She will be visiting the Maple Outdoor store soon.

**Question 181-185** refer to the following e-mails.

From: Stacey Watkins <staceywatkins@titus.com>

To: Ann Rose <annrose@putkincomp.com>

Subject: Conference of Bank Managers

Date: February 12

Dear Ms. Rose,

You recently contacted us about using our conference center again this year to host your Annual Conference of Bank Managers. This year we have updated our conference room with new projectors and more comfortable seating. We will be providing shuttle busses from the airport and a premium buffet in the dining hall as well as an Internet café where guests can use computers or print documents at no cost. For your convenience, we will also be providing useful supplies such as flip charts , io-foot whiteboards , and projector screens.

Once you decide on a date, we ask that you please make a down payment of \$1,000 after we see if it is available. The remaining balance should be paid upon your arrival. Also, we ask that as the organizer of the event, you arrive at the conference center a day before the conference begins.

This way, any unforeseen circumstances can be taken care of beforehand.

We appreciate your business with the Titus Conference Center again. We are looking forward to providing you with the best service possible.

Stacey Watkins,

Director

From: Ann Rose <annrose@putkincomp.com>  
To: Stacey Watkins <staceywatkins@titus.com>  
Subject: RE: Conference of Bank Managers  
Date: February 16

Dear Mr. Watkins,

I am also pleased to be working with you again this year. We would like to reserve your conference space for the weekend of August 15 to 16. Additionally, the down payment will be handled by our financial department. I will have one of the employees contact you soon.

There is one thing that I would like to tell you. Actually, last year, some of our attendees were disappointed because the dining hall didn't offer a variety of vegetarian options. I hope this inconvenience will be dealt with in advance this year.

Thank you,

Ann Rose

Organizer, Annual Conference of Bank Managers

**181.** What is indicated about the Titus Conference Center?

- (A) It recently improved its facilities.
- (B) It demands full payment at the time of reservation.
- (C) It is located next to an International airport.
- (D) It currently has no vacancies for the month.

**182.** What is NOT mentioned as a benefit of using the Titus Conference Center?

- (A) Convenient transportation
- (B) Complimentary meals
- (C) A printing service
- (D) Presentation supplies

**183.** When will Ms. Rose most likely arrive at the Titus Conference Center?

- (A) On August 7
- (B) On August 14
- (C) On August 15
- (D) On August 16

**184.** What is the main purpose of the second e-mail?

- (A) To reserve tickets for an upcoming conference
- (B) To request help in making a payment
- (C) To confirm a reservation
- (D) To inquire about payment options

**185.** What does Ms. Rose suggest about the Titus Conference Center?

- (A) It will be their first time working together.
- (B) It will relocate in August.
- (C) It has several locations in the country.
- (D) It failed to satisfy some guests last year.

**Question 186-190** refer to the following e-mail.

**To:** Brian Petersen <bpetersen@atasteofclass.com>  
**From:** Jason Hostrum <jhostrum@jhfurnishing.com>  
**Date:** November 20  
**Subject:** Office Christmas Party

Dear Mr. Peterson,

I am looking to engage the services of your catering company, A Taste of Class, for our Christmas party at the end of this year. Ideally, we would like to have our event on Saturday, December 20. I just have a few questions about your services. First, do you provide decorations? I really want this year's party to be a hit; it is my first time being responsible for it and I really want to impress the boss. Second do you have a wide range of vegetarian dishes? We have 12 vegetarians on our staff of 35, so it will be important to provide them a full meal, not just appetizers. If you could get back to me with the answers to my questions and your availability for the 20th, I would greatly appreciate it.

Sincerely,

Jason Hostrum

Junior Secretary, Johnson Home Furnishing

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**To:** Jason Hostrum <jhostrum@jhfurnishing.com>  
**From:** Brian Petersen <bpetersen@atasteofclass.com>  
**Date:** November 21  
**Subject:** Office Christmas Party

Dear Mr. Hostrum,

I am delighted that you have contacted A Taste of Class to help make your Christmas party one to remember. Let me answer all of your questions and put your mind at ease. To begin with, we have one team left that can cater you for the 20 th of December, so you are in luck! As far as the decorations are concerned, we have several different themes to choose from; please visit our website at [www.atasteofclass.com](http://www.atasteofclass.com) to see pictures of our successful events from the past. They are labeled with themes so you may just choose one that appeals to you. 'Your final



inquiry regarding the vegetarian option will also require some decision-making on your part. We offer gourmet dining and are happy to specially prepare 12 vegetarian meals, but that can be a little bit expensive. I don't know what your budget is, but might I suggest making the entire menu vegetarian? We have an outstanding vegetarian chef, Julia Monroe, who can prepare a full vegetarian buffet so delicious a lion would eat it! This option is also a lot more cost-effective than preparing two separate menus. After reviewing your options, please let me know what choices are best for you.

Sincerely,

Brian Petersen,

Booking and Sales Manager

A Taste of Class

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**To:** Brian Petersen <bpetersen@atasteofclass.com>

**From:** Jason Hostrum <jhostrum@jhfurnishing.com>

**Date:** November 22

**Subject:** Office Christmas Party

Dear Mr. Petersen,

Thanks for your reply I want to go ahead and book the event for Saturday the 20th of December. I want the decoration theme Winter Wonderland, and I have decided to take your advice and go with whatever menu chef Julia Monroe can put together for us. I really appreciate all of your recommendations and I just know this will be a great event!

All the best,

Jason Hostrum,

Junior Secretary, Johnson Home Furnishing

**186.** Why is Jason Hostrum anxious about the party?

- (A) His family will be there.
- (B) It is the first time the boss will join them.
- (C) This is the first party he has had to plan for the company.
- (D) There is too much food for him to prepare.

**187.** In the third e-mail, what is indicated about Jason Hostrum?

- (A) He visited atasteofclass.com.
- (B) He created his own theme.
- (C) He wants to cancel the party.
- (D) He wants to add more food and guests.

**188.** According to the e-mails, what kind of food will be served?

- (A) All meats
- (B) A mixture of meat and vegetarian
- (C) Only vegetarian
- (D) Only appetizers

**189.** In the first e-mail, what was a big concern about the food?

- (A) The flavor
- (B) The type of sides
- (C) The dietary restrictions of some of the employees
- (D) Where the buffet will be located

**190.** What is indicated about A Taste of Class?

- (A) They are busy this holiday season.
- (B) They have lots of free teams for the 20th.
- (C) They would prefer to cater on another date.
- (D) They are too busy to work Johnson Home Furnishing's party.

**Question 191-195** refer to the following article, advertisement and e-mail.

### **Brand-X Coming to Town**

March 9 - Popular Danish skincare company Brand-X is finally launching their best-selling line in America. The 88-year-old company has been Denmark's leading skincare brand and the top selling cream, Xtreme 7, has been Europe's most popular facial cream for over 10 years. Though Americans may not have had access to these creams before, the brand is already generating much excitement. Dermatologist Dr. Francis Keenan explains, "Tests have shown that Xtreme 7 dramatically reduces the fine lines around the eye area and laugh lines after only 30 days of use, but the

price of the cream is only a fraction of what department store brands sell for. I'll definitely recommend this cream to my clients."

"People have been asking about Xtreme 7 but the products haven't even arrived yet!" added Susan Chan, an employee at a beauty counter.

"People are already calling in to pre-order."

A spokesperson for the company explained that Brand-X is making moves to expand into the North American and Asian markets. For now, only the best-selling line will be available sometime next month, outside of Europe, but within a year, more products will be available.

### **Brand-X Positions at American Headquarters in Westminster, California**

Don't miss your chance to work in an exciting career in skincare and beauty with Brand-X. 80 administrative and customer service positions will be available regardless of experience. Applicants need to have good communication skills, bilingual ability in both English and Spanish is preferred but not necessary, and knowledge in computer use is a must. Applicants with experience in cosmetics, dermatology, or marketing will get a chance to work in several management positions for Brand-X. Please visit our website at [www.brandx.com/jobs](http://www.brandx.com/jobs) for more information. You can fill out the application forms and send them in before March 20th. Interviews will take place at Hillway Building on 143 Garden Road. Be sure to bring your resumes and reference letters.

To Professor David Mills  
From Jacqueline O'Hare  
Date March 28  
Subject Job

Dear Professor Mills,

Thank you so much for the reference letter you supplied me with. I was recently hired by Brand-X and I begin my orientations next week Wednesday at 10:00 A.M. However, we have our statistics test at that time. Is there any way that I can take a make-up test at a different time or hand in another assignment as a replacement for the test? I would hate to miss the orientations which are mandatory and I don't want to disappoint my new employers. The job should not have any other impact on my school work otherwise. I kindly appreciate your consideration in this.

Sincerely,

Jacqueline O'Hare

**191.** What does Dr. Keenan suggest about Xtreme 7?

- (A) It is the most effective cream on the market.
- (B) It is worth the high price tag.
- (C) It is both effective and cheap.
- (D) It is the only cream that doctors would recommend.

**192.** What is suggested about Brand-X?

- (A) Products are currently only available in Europe.
- (B) It is Europe's most popular brand.
- (C) It is a luxury skincare company.
- (D) The company was first launched 10 years ago.

**193.** According to the article, what does Brand-X plan to do?

- (A) Sell more products in Europe
- (B) Expand outside of Europe
- (C) Develop a makeup line
- (D) Build a factory in America

**194.** What is indicated in the advertisement?

- (A) All positions don't require previous work experience.
- (B) Applicants must be bilingual.
- (C) Experience in certain fields can lead to management positions.
- (D) The available positions are only temporary.

**195.** For what position was Jacqueline most likely hired?

- (A) Management
- (B) Dermatology
- (C) Marketing
- (D) Customer Service

Questions 196-200 refer to the following e-mails and table.

**To:** Jason Roberts <jroberts@robertsparties.com>  
**From:** Leroy Jenkins <ljenkins@smope.com>  
**Date:** Sept. 24  
**Subject:** Fall Party

Dear Mr. Roberts,

My name is Leroy Jenkins and I am planning a family reunion for the first weekend of October. I have heard from some friends that your parties are absolutely the best. I really want to make a good impression with my sister's new in-laws; it will be the first time that they join our family for our annual reunion. I just have a few questions for you. First, I need to know how much you would charge for a party for 25 people. I can afford \$25 per person, not including alcohol. My family is also a little bit picky with the food they like, so if it is possible for you to send a list of the foods that you provide and the cost per person, I would like to go through it and create my own menu. The last question I have for you is staffing. I really don't want to be cleaning up and doing dishes during the party. Do you provide staff, and if so, how much do you charge for their service? Please write me back so we can get this party planned!

All the best,

Leroy Jenkins

**To:** Leroy Jenkins <ljenkins@smope.com>  
**From:** Jason Roberts <jroberts@robertsparties.com>  
**Date:** Sept. 25  
**Subject:** Fall Party

Dear Mr. Jenkins,

So glad to hear that our parties have been such a success. We do have a catering menu for you to choose items from, and feel free to mix and match based on your own budget and tastes. I have included a menu as well as a staffing guide. I recommend hiring the Banquet Captain if you have nerves about the event. Our Banquet Captains are trained to engage and charm the guests at the parties we host, hence our strong reputation.

I look forward to making your party a success!

Jason Roberts

**ROBERT'S PARTIES CATERING LIST**

Appetizer	Entree	Salad	Dessert
Chips and Dip 1.00	Steak 2.50*	Caesar 1.00	Cake .50*
Pastry Bites 1.00	Chicken 1.50*	Cobb 2.00*	Pie .50*
Onion Rings 1.00*	Pork 1.50	Wild Greens 2.00*	IceCream .50

**ROBERT'S PARTIES STAFFING PRICES**

Chef	\$5.00 per hour
Wait Staff	\$2.50 per hour
Banquet Captain	\$3.50 per hour

\* recommended items.

**196.** Who most likely is Jason Roberts?

- (A) A chef      (B) The owner      (C) A Banquet Captain      (D) The receptionist

**197.** Who is Leroy Jenkins worrying about impressing?

- (A) His boss      (B) His brother      (C) His sister's husband's family      (D) His parents

**198.** According to the information provided, what does Jason Roberts recommend that Leroy Jenkins include for his event?

- (A) An extra chef      (B) A Banquet Captain  
(C) A vegetarian option      (D) Extra waiters

**199.** What is indicated about Leroy Jenkins' budget?

- (A) He cannot afford Robert's Parties.  
(B) He needs to choose a very small menu.  
(C) He can hire everything that Robert's Parties recommends.  
(D) He will have to cut out the appetizers.

**200.** How many people will be at Leroy Jenkins' reunion?

- (A) His sister's in-laws      (B) 25  
(C) The members that live in town      (D) Every member will be there.