

## TEST 4

### PART 1

1.....



2 .....



3.....



4.....



5.....



6.....



PART 2

7.	8.	9.	10.	11.	12.
13.	14.	15.	16.	17.	18.
19.	20.	21.	22.	23.	24.
25.	26.	27.	28.	29.	30.
31.					

**PART 3**

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

<p>32. What are the speakers discussing?</p> <p>(A) Plans for an upcoming event</p> <p>(B) The quality of the man's poems</p> <p>(C) The publishing company they work for</p> <p>(D) A problem with the woman's phone</p>	<p>35. Why does the woman call the man?</p> <p>(A) To discuss renewing a contract</p> <p>(B) To discuss a transportation issue</p> <p>(C) To announce a change in price</p> <p>(D) To announce a personnel change</p>
<p>33. What does the man need?</p> <p>(A) Permission from his company</p> <p>(B) Contact information</p> <p>(C) An extra table</p> <p>(D) The location of a park</p>	<p>36. What does the man say about the current advertising?</p> <p>(A) It is a good low-cost option.</p> <p>(B) It has not led to a significant increase in sales.</p> <p>(C) His colleagues have decided to cancel it.</p> <p>(D) His colleagues do not have time to discuss it.</p>
<p>34. What will the woman do next?</p> <p>(A) Call the man's manager</p> <p>(B) Send a text message</p> <p>(C) Talk with an editor</p> <p>(D) Check a schedule</p>	<p>37. What will the speakers discuss in their next meeting?</p> <p>(A) Hiring a celebrity</p> <p>(B) Advertising on the Internet</p> <p>(C) Expanding an advertising budget</p> <p>(D) Changing advertising companies</p>

## Toeic thầy Linh

<p>38. Where does the conversation most likely take place?</p> <p>(A) At a farmers market</p> <p>(B) In a restaurant kitchen</p> <p>(C) In a grocery store</p> <p>(D) At a shipping company</p>	<p>41. What will the man do tomorrow morning?</p> <p>(A) Meet with a client</p> <p>(B) Visit a doctor's office</p> <p>(C) Relocate to a different office</p> <p>(D) Attend a presentation</p>
<p>39. Why is Miho concerned about the delivery?</p> <p>(A) It seems too small.</p> <p>(B) It arrived late.</p> <p>(C) It contains a large quantity of one item.</p> <p>(D) One type of item is missing from it.</p>	<p>42. What does the woman tell the man to do?</p> <p>(A) Fill in some forms</p> <p>(B) Update a contact number</p> <p>(C) Make a payment</p> <p>(D) Choose a menu item</p>
<p>40. What does Miho offer to do?</p> <p>(A) Help the man with his task</p> <p>(B) Contact Mr. Okamura</p> <p>(C) Sign for a delivery</p> <p>(D) Find a replacement worker</p>	<p>43. What reminder does the woman give the man?</p> <p>(A) A colleague is out of town.</p> <p>(B) A price has changed.</p> <p>(C) Some software must be updated.</p> <p>(D) A parking area is closed.</p>

## Toeic thầy Linh

<p>44. Where is the conversation most likely taking place?</p> <p>(A) At a bus terminal</p> <p>(B) At an airport</p> <p>(C) In a hotel lobby</p> <p>(D) In a conference hall</p>	<p>47. What issue does the man discuss with the woman?</p> <p>(A) His employees need access to the roof.</p> <p>(B) Part of his plan needs to be rescheduled.</p> <p>(C) A shipment of steel was incomplete.</p> <p>(D) A renovation project is over budget.</p>
<p>45. What does the woman ask for?</p> <p>(A) A different seat</p> <p>(B) A name badge</p> <p>(C) A room upgrade</p> <p>(D) A special menu</p>	<p>48. Who most likely is the woman?</p> <p>(A) An architect</p> <p>(B) A financial analyst</p> <p>(C) A construction worker</p> <p>(D) A building manager</p>
<p>46. Why does the woman say, “I’m the guest speaker at a conference”?</p> <p>(A) To confirm her conference attendance</p> <p>(B) To introduce herself</p> <p>(C) To refuse an offer</p> <p>(D) To clarify a misunderstanding</p>	<p>49. What will the man do next?</p> <p>(A) Close the building temporarily</p> <p>(B) Get approval from his supervisor</p> <p>(C) Reach out to city officials</p> <p>(D) Arrange a new payment schedule</p>

## Toeic thầy Linh

<p>50. What does Mr. Jones announce?</p> <p>(A) A change of plans</p> <p>(B) A book-signing event</p> <p>(C) New store hours</p> <p>(D) A price change</p>	<p>53. What will begin next month?</p> <p>(A) A television show</p> <p>(B) A musical</p> <p>(C) A photo exhibition</p> <p>(D) A rehearsal for a music video</p>
<p>51. What is the woman concerned about?</p> <p>(A) The accuracy of some software</p> <p>(B) An increased workload</p> <p>(C) Customer complaints</p> <p>(D) Running out of supplies</p>	<p>54. What does the woman say about the e-mail?</p> <p>(A) She is not happy with the attached photos.</p> <p>(B) She expected it to contain a video.</p> <p>(C) She thought it would arrive earlier.</p> <p>(D) She has not had time to read it.</p>
<p>52. What does Marc emphasize?</p> <p>(A) Reduced operating expenses</p> <p>(B) Greater inventory availability</p> <p>(C) The efficiency of a new system</p> <p>(D) The need for extra training</p>	<p>55. What does the woman suggest that Michael Byrne do on Friday?</p> <p>(A) Talk with her on the phone about a video</p> <p>(B) Share some ideas for a new musical</p> <p>(C) Help her with a problem at the studio</p> <p>(D) Allow extra time to get to his appointment</p>

## Toeic thầy Linh

<p>56. What are the speakers mainly discussing?</p> <p>(A) A musician who has become successful</p> <p>(B) A company decision to stop offering a service</p> <p>(C) A licensing agreement with a popular singer</p> <p>(D) A possible change to a product</p>	<p>59. What does the man say he will do today?</p> <p>(A) Greet patients</p> <p>(B) Train a new employee</p> <p>(C) Transfer medical records</p> <p>(D) Make appointments</p>
<p>57. What problem was identified in a customer survey about video games?</p> <p>(A) Some video games are too difficult.</p> <p>(B) Customers do not like the music.</p> <p>(C) Some games only work with expensive equipment.</p> <p>(D) Some games are completely defective.</p>	<p>60. What is the woman concerned about?</p> <p>(A) The cost of hiring a new office assistant</p> <p>(B) Maintaining the security of electronic files</p> <p>(C) The privacy of patients in the office</p> <p>(D) Using a scheduling system</p>
<p>58. Why does the woman say, "So, let's not rush this decision"?</p> <p>(A) To request more funding from the division leaders</p> <p>(B) To reject the man's suggestion</p> <p>(C) To obtain a replacement product</p> <p>(D) To recommend a different musician</p>	<p>61. Why does the man feel confident in the temporary office assistant?</p> <p>(A) He will be able to help the assistant if the office gets busy.</p> <p>(B) He has worked with the assistant on other projects.</p> <p>(C) The doctor recommended that he hire the assistant.</p> <p>(D) The assistant comes from an agency that specializes in medical work.</p>

Invoice	
From: Prebble Flower Distributors	
To: Michelle's Flower Shop	
Roses (125)	\$155
Tulips (100)	\$130
Calla lilies (75)	\$180
Carnations (50)	\$85

62. Why is the woman calling?
- (A) To report that an order is incomplete  
(B) To report that some flowers are damaged  
(C) To ask for a discount  
(D) To check on a client
63. What did the man forget to do?
- (A) To provide a discount  
(B) To meet with some clients  
(C) To report a delay  
(D) To correct an invoice
64. Look at the graphic. Which price will change on the invoice?
- (A) \$155  
(B) \$130  
(C) \$180  
(D) \$85



65. What is the problem with the coffee maker?
- (A) It often needs to be refilled with water.  
(B) It turns off unexpectedly.  
(C) Its display panel causes confusion.  
(D) The lights are not bright enough.
66. What was different about previous models?
- (A) They had more lights.  
(B) They had larger lights.  
(C) They had multicolor lights.  
(D) They had flashing lights.
67. Look at the graphic. Which light does the man suggest moving?
- (A) Light 1  
(B) Light 2  
(C) Light 3  
(D) Light 4



## Toeic thầy Linh

<b>Langenfeld Bakery, Inc.</b> Multiphase Schedule Product: oatmeal raisin cookies 		
<b>Phase 1</b>	Final internal taste test (corporate–level only)	March 1
<b>Phase 2</b>	Shipping to local stores	March 2–4
<b>Phase 3</b>	Free sample distribution and 10% discount	March 5–6
<b>Phase 4</b>	Resumption of full–price sales	March 7

68. What does the woman say about the bakery's customers?
- (A) They are dissatisfied with the quality of a product.
- (B) They think the bakery's products are overpriced.
- (C) They are now aware of the bakery's social media accounts.
- (D) They sometimes arrive before the bakery opens.
66. Look at the graphic. Which phase is being extended?
- (A) Phase 1
- (B) Phase 2
- (C) Phase 3
- (D) Phase 4
70. What does the woman say the bakery should do?
- (A) Ship a product early
- (B) Sell a wider range of products
- (C) Hold a contest
- (D) Advertise a discount

## Toeic thầy Linh

### PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

<p>71. Who is the speaker?</p> <p>(A) An investment banker</p> <p>(B) An attorney</p> <p>(C) A real estate agent</p> <p>(D) An architect</p>	<p>74. Where does the talk most likely take place?</p> <p>(A) At a physical therapy office</p> <p>(B) At a primary school</p> <p>(C) At a gym</p> <p>(D) At a hospital</p>
<p>72. What does the speaker reassure the listener about?</p> <p>(A) A price is negotiable.</p> <p>(B) Some supplies have arrived.</p> <p>(C) A job applicant is qualified.</p> <p>(D) Clients are satisfied.</p>	<p>75. What does the speaker imply when she says, “I always double-check that the steam is working OK”?</p> <p>(A) She deserves a promotion.</p> <p>(B) She does not enjoy doing extra work.</p> <p>(C) Some complaints are unreasonable.</p> <p>(D) A task is important.</p>
<p>73. What is an advantage of Peckham?</p> <p>(A) It has beautiful scenery.</p> <p>(B) It has several parks.</p> <p>(C) It is a safe neighborhood.</p> <p>(D) It is popular.</p>	<p>76. What will the listeners do after opening the facility?</p> <p>(A) Rent lockers to guests</p> <p>(B) Check membership identification cards</p> <p>(C) Fold towels</p> <p>(D) Answer phones</p>

## Toeic thầy Linh

<p>77. What is the topic of today's broadcast?</p> <p>(A) Weather</p> <p>(B) Astronomy</p> <p>(C) Gardening</p> <p>(D) Sports</p>	<p>80. What is the purpose of the luncheon?</p> <p>(A) To announce a merger</p> <p>(B) To introduce a new company president</p> <p>(C) To launch a new product</p> <p>(D) To celebrate a company's anniversary</p>
<p>78. What can the listeners do this weekend?</p> <p>(A) Learn to improve their vision</p> <p>(B) Watch a meteor shower</p> <p>(C) Go to a musical event</p> <p>(D) Listen to a special program</p>	<p>81. What does the speaker say about the Panecks Corporation?</p> <p>(A) It opened an office in Japan.</p> <p>(B) It designed a new type of car.</p> <p>(C) It sold a large number of car radios.</p> <p>(D) It made a video of the company's history.</p>
<p>79. What does the speaker say some listeners can do?</p> <p>(A) Win a prize</p> <p>(B) Request advice</p> <p>(C) Ask questions</p> <p>(D) Call again later</p>	<p>82. Why does the speaker say, "We have three monitors here in the front of the room"?</p> <p>(A) To introduce new staff</p> <p>(B) To remind the listeners to be careful</p> <p>(C) To emphasize technology improvements</p> <p>(D) To direct the listeners to watch a video</p>

## Toeic thầy Linh

<p>83. What is Faster Now?</p> <p>(A) Job-recruiting software</p> <p>(B) An online Web site builder</p> <p>(C) A self-paced training program</p> <p>(D) A reservation app for restaurants</p>	<p>86. What project is the speaker discussing?</p> <p>(A) The grand opening of a shopping center</p> <p>(B) The maintenance of a city park</p> <p>(C) The repair of a highway</p> <p>(D) The construction of a building</p>
<p>84. What type of business do the listeners work for?</p> <p>(A) A catering service</p> <p>(B) A technology company</p> <p>(C) A law firm</p> <p>(D) A supermarket</p>	<p>87. What problem does the speaker mention?</p> <p>(A) Some heavy machinery is broken.</p> <p>(B) A price has changed.</p> <p>(C) There is a labor shortage.</p> <p>(D) Some supplies are late.</p>
<p>85. What will happen next in the meeting?</p> <p>(A) A product demonstration</p> <p>(B) A brainstorming session</p> <p>(C) A job interview</p> <p>(D) A client introduction (D) They acquired certification.</p>	<p>88. Why does the speaker say, “I know this is a last-minute request”?</p> <p>(A) To refuse an upgrade deal</p> <p>(B) To apologize for an inconvenience</p> <p>(C) To cancel a merchandise order</p> <p>(D) To express her surprise</p>

## Toeic thầy Linh

<p>89. According to the speaker, what will happen next week?</p> <p>(A) Some laundry rooms will be updated.</p> <p>(B) The main office of the apartment complex will be closed.</p> <p>(C) Some new tenants will move into a vacant apartment.</p> <p>(D) A parking area will become unavailable.</p>	<p>92. Who most likely is the listener?</p> <p>(A) A city inspector</p> <p>(B) An electrician</p> <p>(C) A business owner</p> <p>(D) A lawyer</p>
<p>90. What does the speaker say about the Maple building?</p> <p>(A) It has more tenants than the other buildings.</p> <p>(B) It is the only building with a laundry room.</p> <p>(C) It is first in the project schedule.</p> <p>(D) It is where the main office is located.</p>	<p>93. What does the speaker say about a storage room?</p> <p>(A) It will be used for electrical equipment.</p> <p>(B) It is available for rent.</p> <p>(C) It has not been built yet.</p> <p>(D) It was recently repaired.</p>
<p>91. Why should tenants stop at the main office?</p> <p>(A) To pay a laundry fee</p> <p>(B) To pick up a questionnaire</p> <p>(C) To sign a permission form</p> <p>(D) To receive a new key</p>	<p>94. What does the speaker believe will happen on the first of October?</p> <p>(A) The store will open.</p> <p>(B) The contract will be signed.</p> <p>(C) The inspection will take place.</p> <p>(D) Construction work will start.</p>

**Carsin's Food Shop**

**10% Off Your Total Order**

**Rewards Coupon**

**Rules of Use**

1. Coupon must be presented at time of purchase.
2. Stamps, milk, and gift cards excluded.
3. May not be used with other discounts.
4. Only one coupon per customer.

95. What is the purpose of the announcement?

- (A) To describe a new customer discount
- (B) To introduce new employees to the team
- (C) To announce the end of a rewards program
- (D) To review customer-complaint policies

96. What does the speaker say about Gilroy's?

- (A) It does not offer discounts.
- (B) It operates outside the local area.
- (C) It is a competitor.
- (D) It has strict rules for employees.

97. Look at the graphic. Which rule might be changed?

- (A) Rule 1
- (B) Rule 2
- (C) Rule 3
- (D) Rule 4

**Team-Building Activities**

Activity 1	Quiz Game
Activity 2	Volleyball
Activity 3	Paint a Picture
Activity 4	Problem-Solving Activity

98. Who most likely is the speaker?

- (A) An office manager
- (B) A sports coach
- (C) An accountant
- (D) A computer technician

99. When will the group have a team-building activity?

- (A) This afternoon
- (B) Tomorrow morning
- (C) Next Friday
- (D) Next Saturday

100. Look at the graphic. Which activity does the speaker most likely prefer?

- (A) Activity 1
- (B) Activity 2
- (C) Activity 3
- (D) Activity 4