DONATO E. BORRELLO

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EDUCATION

Bachelor of Science, Computer Science University of Rochester May 2012 Rochester, NY

RESEARCH

Promoted Content Selection and Delivery in a Television Platform

Utility patent (US20240314381), solving for secure user-addressability on TV platforms.

Online Sequence Alignment for Real-Time Audio Transcription by Non-Experts

White-paper on aligning tokenized input for optimal sequencing, published at AAAI 2012.

Real time Captioning by Non-Experts

White-paper on crowd-sourcing audio transcription, nominated for best paper at UIST.

EXPERIENCE

GOOGLE

Video Monetization in Google Ad Manager

Staff Engineer 2024 - Present

- Led video industry response to Privacy Sandbox for VAST advertising, publishing Protected Audience API for Video. Revenue estimation of 9 figures.
- Created a 'Zero-Latency' roadmap for instream video through design of a predictive ads downloading system, using local creative caching.

Tech Lead / Manager

2021 - 2024

- Lead for a suite of video developer SDKs, responsible for O(10 Trillion) ad requests/year and 3x growth in impressions in my tenure.
- Launched third-party app monetization on Google TV, through design of SDKs, rendering, signal collection and user transparency.

Senior Software Engineer

2018 - 2021

- Designed, built, and launched (1.5B devices) a full-stack system to enable Google-Ads personalization to video advertising in third-party Android apps.
- This system set the standard for user privacy and has been expanded to solve for gBid (2023), AdMob (2023), GoogleTV (2024) and Waze (2025).

JW PLAYER

Data Analytics Platform, providing infrastructure for reporting and ML

Engineering Manager

2016 - 2018

- Interviewed, hired and built out the Data organization from 8 members to 30, as part of four independent teams.
- Redesigned data pipelining architecture to reduce service outages from 0.15% to 0.01% while scaling from 15k req/sec to 60k req/sec.

Senior Software Engineer

2014 - 2016

- Developed a high performance video player, lead for implementing VPAID2, HLS and Chromecast support.
- Built a testing framework combining automated and manual tests, reducing regression testing time from 4 weeks to 1.5 weeks.

Software Engineer 2012 - 2014

- Technical Lead on several web applications, setting the record for fastest rendering time among hundreds.
- Learned to maintain, extend, and love legacy codebases. Or at least love refactoring them.

University of Rochester HCI Lab

Research Scientist 2011 - 2012

- Researched crowd-sourced real-time audio transcription for hearing-impaired internet users.
- Awarded Xerox Fellowship for contributions to real-time processing of crowd inputs.

OTHER CONTRIBUTIONS

Election Reform New York

2017 - 2020

Improved democratic process for millions of NYC Voters by founding a non-profit that got Ranked Choice Voting passed for primaries in 2019.

The Nitty Gritty of Adaptive Video Transmuxing

May 2016

Presented to EmpireJS on efficient video transmuxing to improve time to first frame (400+ attendees).

SKILLS

- Data Experience: Modeling, Logging, Pipelines, Analytics, Reporting
- GenAI Experience: Agent Design, Simulation Prompt Engineering, Fine Tuning
- Leadership: Hiring, Coaching, Performance Management, Career Development
- Programming Languages: Java/Kotlin, JS/TS, C++, Python, SQL
- Interests: Music, Civics, Gardening, Chat Bots, Data Visualization
- Favorite Places: New York, Roma, Nanjing, Turks'n Caicos, Tamarindo