

# dong\_chris\_housing

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September 20, 2017

## Loading the data and any packages

```
options("max.print"=5)
library(tidyverse)
library(magrittr)
library(leaps)
house <- read_csv("housing.txt")
names(house) <- tolower(names(house))
house$mssubclass <- factor(house$mssubclass)

house %>% sapply(function(x) sum(is.na(x))) %>% sort(decreasing = T)

##      poolqc miscfeature      alley      fence fireplacequ
##      1453      1406      1369      1179      690
## [ reached getOption("max.print") -- omitted 76 entries ]

house$bsmtfintype1[which(is.na(house$bsmtfintype1))] <- 0
house$bsmtfintype2[which(is.na(house$bsmtfintype2))] <- 0
house$masvnrarea <- as.numeric(house$masvnrarea)
house$masvnrarea[which(is.na(house$masvnrarea))] <- 0

house$garageyrblt <- (house$garageyrblt > house$yearbuilt) * 1
house$garageyrblt[is.na(house$garageyrblt)] <- 0
```

Impute the NA in lotfrontage, electrical with K-Nearest Neighbors

```
#install.packages('VIM')
library(VIM)

k = round(sqrt(1460*.8) / 2)

house$lotfrontage <- kNN(house, variable = "lotfrontage", k = k)$lotfrontage
house$electrical <- kNN(house, variable = "electrical", k = k)$electrical

house[is.na(house)] <- "None"
```

Split the data into either numeric or categorical. When doing a linear model on only numerical variables, we find that two variables, `totalbsmtsf` and `grlivarea` are perfectly collinear with other variables so we remove them. If VIF is higher than 2, there is some collinearity problem.

```
#install.packages("fmsb")
library(car)
```

```
##
## Attaching package: 'car'

## The following object is masked from 'package:dplyr':
##
```

```

##      recode
## The following object is masked from 'package:purrr':
##
##      some

house$remodel <- T
house[house$yearbuilt == house$yearremodadd,]$remodel <- F
house %<>% select(-yearremodadd)

house$soldminusbuilt <- (house$yrsold - house$yearbuilt)
house %<>% select(-yrsold,-yearbuilt)

house$porcharea <- with(house, openporchsf + enclosedporch +
  `3ssnporch` + screenporch)

house %<>% select(-id)

house$lotshape <- (house$lotshape == 'Reg') *1

house_by_neighborhood <- house %>% group_by(neighborhood) %>% summarise(avgprc = median(saleprice)) %>%

house_by_neighborhood

## # A tibble: 25 x 2
##   neighborhood avgprc
##   <chr>      <dbl>
## 1      NridgeHt 315000
## 2      NoRidge 301500
## 3      StoneBr 278000
## 4      Timber 228475
## 5      Somerst 225500
## 6      Veenker 218000
## 7      Crawfor 200624
## 8      ClearCr 200250
## 9      CollgCr 197200
## 10     Blmngtn 191000
## # ... with 15 more rows

library(Hmisc)

## Loading required package: lattice
## Loading required package: survival
## Loading required package: Formula
##
## Attaching package: 'Hmisc'
## The following objects are masked from 'package:dplyr':
##
##   combine, src, summarize

```

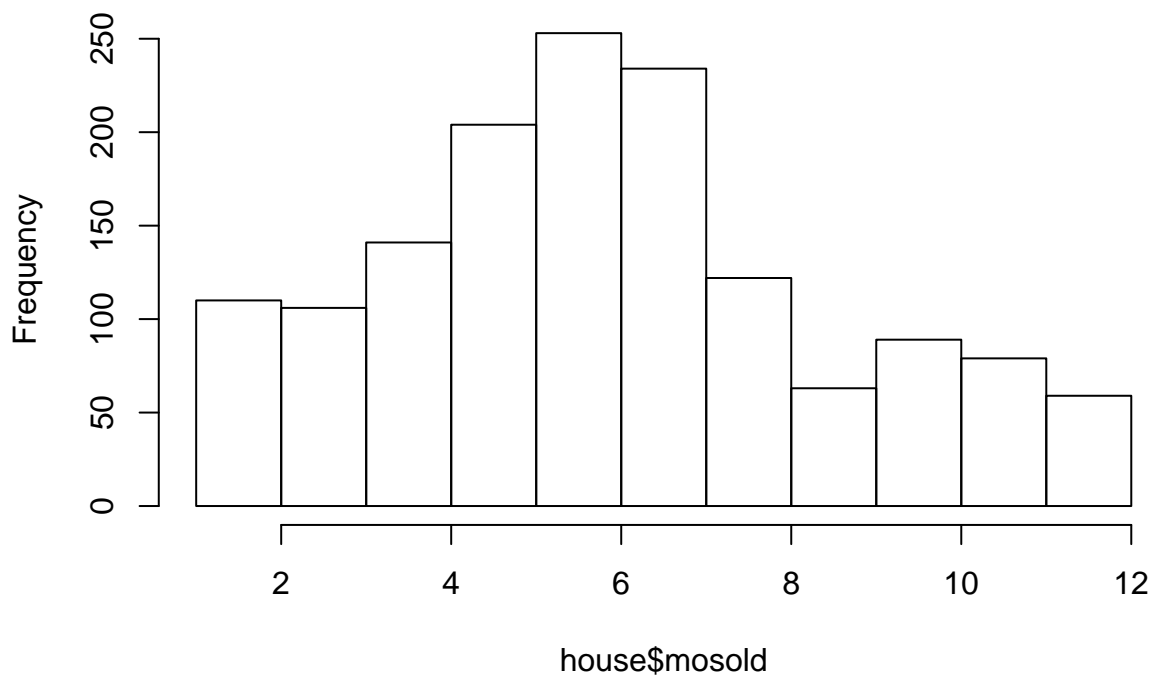
```
## The following objects are masked from 'package:base':
##
##   format.pval, round.POSIXt, trunc.POSIXt, units
house_by_neighborhood$pricecategory <- as.numeric(factor(cut2(house_by_neighborhood$avgprc, quantile(house_by_neighborhood$avgprc, probs = 0.25, 0.75),
  labels = 1:4)))

house_by_neighborhood <- house_by_neighborhood[,-2]

house %<>% left_join(house_by_neighborhood, by = "neighborhood") %>% select(-neighborhood)

hist(house$mosold, bins=12)
```

**Histogram of house\$mosold**



```
house$summertime <- (house$mosold %in% 4:7) * 1

house %<>% select(-mosold, -landcontour, -alley)
house %<>% select(-lotshape)

house$lotconfig <- (house$lotconfig == "Inside") * 1

house %<>% select(-lotconfig)

fullmodel <- lm(saleprice~sqrt(lotfrontage)+porcharea+.,data = house)
summary(fullmodel)

##
## Call:
## lm(formula = saleprice ~ sqrt(lotfrontage) + porcharea + ., data = house)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
```

```

## -190224    -9965         0    10029    190224
##
## Coefficients: (10 not defined because of singularities)
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   -9.771e+05  1.555e+05  -6.284 4.57e-10 ***
## [ reached getOption("max.print") -- omitted 238 rows ]
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 23570 on 1231 degrees of freedom
## Multiple R-squared:  0.9257, Adjusted R-squared:  0.912
## F-statistic: 67.28 on 228 and 1231 DF,  p-value: < 2.2e-16

house$condition1 <- relevel(factor(house$condition1), ref = "Norm")

house$condition2 <- relevel(factor(house$condition2), ref = "Norm")

house %<>% select(-roofstyle)
house %<>% select(-exterior2nd)

table(house$bldgtype)

##
##    1Fam 2fmCon Duplex  Twnhs TwnhsE
##    1220    31    52    43    114

house %>% group_by(housestyle) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

## # A tibble: 8 x 2
##   housestyle avgprc
##   <chr>     <dbl>
## 1 2.5Fin 194000
## 2 2Story 190000
## 3 SLvl 164500
## 4 1Story 154750
## 5 SFoyer 135960
## 6 2.5Unf 133900
## 7 1.5Fin 132000
## 8 1.5Unf 111250

summary(lm(saleprice~housestyle,data=house))

##
## Call:
## lm(formula = saleprice ~ housestyle, data = house)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -170052  -45502  -16519   26556   544948
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)    143117       6134  23.332 < 2e-16 ***
## [ reached getOption("max.print") -- omitted 7 rows ]

```

```

## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 76120 on 1452 degrees of freedom
## Multiple R-squared:  0.08631,    Adjusted R-squared:  0.08191
## F-statistic: 19.6 on 7 and 1452 DF,  p-value: < 2.2e-16

house <- house %>% select(-`1stflrsf`, -`2ndflrsf`, -lowqualfinsf,
  -totalbsmtsf, -openporchsf, -enclosedporch, - `3ssnporch`,
  - screenporch, -garagearea)

fullmodel <- lm(saleprice~sqrt(lotfrontage)+.,data = house)
summary(fullmodel)

##
## Call:
## lm(formula = saleprice ~ sqrt(lotfrontage) + ., data = house)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -197401  -10704         0   10023  197401
##
## Coefficients: (6 not defined because of singularities)
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)    -9.942e+05  1.491e+05  -6.670 3.82e-11 ***
## [ reached getOption("max.print") -- omitted 209 rows ]
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 23790 on 1256 degrees of freedom
## Multiple R-squared:  0.9228, Adjusted R-squared:  0.9103
## F-statistic: 73.94 on 203 and 1256 DF,  p-value: < 2.2e-16

house %>% group_by(salecondition) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

## # A tibble: 6 x 2
##   salecondition avgprc
##         <chr>   <dbl>
## 1      Partial 244600
## 2       Normal 160000
## 3      Alloca 148145
## 4      Family 140500
## 5    Abnorml 130000
## 6    AdjLand 104000

house$salecondition <- (house$salecondition == "Normal") * 1

house %>% group_by(saletype) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

## # A tibble: 9 x 2
##   saletype avgprc
##       <chr>   <dbl>
## 1      Con 269600
## 2     New 247453
## 3    CWD 188750
## 4     WD 158000

```

```

## 5      ConLw 144000
## 6      ConLD 140000
## 7      COD 139000
## 8      ConLI 125000
## 9      Oth 116050

house$newtype <- (house$saletype == 'New') * 1

house <- house %>% select(-saletype)

house$miscfeature <- (house$miscfeature != 'None') * 1
house %<>% select(-miscval)
house %<>% select(-miscfeature)

house$paveddrive <- (house$paveddrive == 'Y') * 1
house %<>% select(-paveddrive)

house$poolqc <- (house$poolqc != "None")*1
house$fence <- (house$fence != "None")*1

house$garagecond <- as.numeric(factor(house$garagecond,
  levels = c("None", "Po", "Fa", "TA", "Gd", "Ex"), labels = 0:5))
house$garagequal <- as.numeric(factor(house$garagequal,
  levels = c("None", "Po", "Fa", "TA", "Gd", "Ex"), labels = 0:5))

glimpse(house)

```

```

## Observations: 1,460
## Variables: 62
## $ mssubclass    <fctr> 60, 20, 60, 70, 60, 50, 20, 60, 50, 190, 20, 6...
## $ mszoning      <chr> "RL", "RL", "RL", "RL", "RL", "RL", "RL", "RL", ...
## $ lotfrontage   <int> 65, 80, 68, 60, 84, 85, 75, 71, 51, 50, 70, 85, ...
## $ lotarea       <int> 8450, 9600, 11250, 9550, 14260, 14115, 10084, 1...
## $ street        <chr> "Pave", "Pave", "Pave", "Pave", "Pave", "Pave", ...
## $ utilities     <chr> "AllPub", "AllPub", "AllPub", "AllPub", "AllPub...
## $ landslope     <chr> "Gtl", "Gtl", "Gtl", "Gtl", "Gtl", "Gtl", "Gtl"...
## $ condition1    <fctr> Norm, Feedr, Norm, Norm, Norm, Norm, Norm, Pos...
## $ condition2    <fctr> Norm, Norm, Norm, Norm, Norm, Norm, Norm, Norm...
## $ bldgtype       <chr> "1Fam", "1Fam", "1Fam", "1Fam", "1Fam", "1Fam", ...
## $ housestyle    <chr> "2Story", "1Story", "2Story", "2Story", "2Story...
## $ overallqual    <int> 7, 6, 7, 7, 8, 5, 8, 7, 7, 5, 5, 9, 5, 7, 6, 7, ...
## $ overallcond    <int> 5, 8, 5, 5, 5, 5, 5, 6, 5, 6, 5, 5, 6, 5, 5, 8, ...
## $ roofmat1      <chr> "CompShg", "CompShg", "CompShg", "CompShg", "Co...
## $ exterior1st   <chr> "VinylSd", "MetalSd", "VinylSd", "Wd Sdng", "Vi...
## $ masvnrtype     <chr> "BrkFace", "None", "BrkFace", "None", "BrkFace"...
## $ masvnrarea     <dbl> 196, 0, 162, 0, 350, 0, 186, 240, 0, 0, 0, 286, ...
## $ exterqual      <chr> "Gd", "TA", "Gd", "TA", "Gd", "TA", "Gd", "TA", ...
## $ extercond      <chr> "TA", "TA", "TA", "TA", "TA", "TA", "TA", "TA", ...
## $ foundation     <chr> "PConc", "CBlock", "PConc", "BrkTil", "PConc", ...
## $ bsmtqual       <chr> "Gd", "Gd", "Gd", "TA", "Gd", "Gd", "Ex", "Gd", ...
## $ bsmtcond       <chr> "TA", "TA", "TA", "Gd", "TA", "TA", "TA", "TA", ...
## $ bsmtexposure   <chr> "No", "Gd", "Mn", "No", "Av", "No", "Av", "Mn", ...
## $ bsmtftintype1  <chr> "GLQ", "ALQ", "GLQ", "ALQ", "GLQ", "GLQ", "GLQ", ...
## $ bsmtfinsf1     <int> 706, 978, 486, 216, 655, 732, 1369, 859, 0, 851...

```

```
## $ bsmtfintype2 <chr> "Unf", "Unf", "Unf", "Unf", "Unf", "Unf", "Unf"...
## $ bsmtfinsf2 <int> 0, 0, 0, 0, 0, 0, 0, 0, 32, 0, 0, 0, 0, 0, 0, 0...
## $ bsmtunfsf <int> 150, 284, 434, 540, 490, 64, 317, 216, 952, 140...
## $ heating <chr> "GasA", "GasA", "GasA", "GasA", "GasA", "GasA",...
## $ heatingqc <chr> "Ex", "Ex", "Ex", "Gd", "Ex", "Ex", "Ex", "Ex",...
## $ centralair <chr> "Y", "Y", "Y", "Y", "Y", "Y", "Y", "Y", "Y", "Y"...
## $ electrical <chr> "SBrkr", "SBrkr", "SBrkr", "SBrkr", "SBrkr", "S...
## $ grlivarea <int> 1710, 1262, 1786, 1717, 2198, 1362, 1694, 2090,...
## $ bsmtfullbath <int> 1, 0, 1, 1, 1, 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 0,...
## $ bsmthalfbath <int> 0, 1, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,...
## $ fullbath <int> 2, 2, 2, 1, 2, 1, 2, 2, 2, 1, 1, 3, 1, 2, 1, 1,...
## $ halfbath <int> 1, 0, 1, 0, 1, 1, 0, 1, 0, 0, 0, 0, 0, 0, 1, 0,...
## $ bedroomabvgr <int> 3, 3, 3, 3, 4, 1, 3, 3, 2, 2, 3, 4, 2, 3, 2, 2,...
## $ kitchenabvgr <int> 1, 1, 1, 1, 1, 1, 1, 1, 2, 2, 1, 1, 1, 1, 1, 1,...
## $ kitchenqual <chr> "Gd", "TA", "Gd", "Gd", "Gd", "TA", "Gd", "TA",...
## $ totrmsabvgrd <int> 8, 6, 6, 7, 9, 5, 7, 7, 8, 5, 5, 11, 4, 7, 5, 5...
## $ functional <chr> "Typ", "Typ", "Typ", "Typ", "Typ", "Typ", "Typ"...
## $ fireplaces <int> 0, 1, 1, 1, 1, 0, 1, 2, 2, 2, 0, 2, 0, 1, 1, 0,...
## $ fireplacequ <chr> "None", "TA", "TA", "Gd", "TA", "None", "Gd", "...
## $ garagetype <chr> "Attchd", "Attchd", "Attchd", "Detchd", "Attchd...
## $ garageyrblt <dbl> 0, 0, 0, 1, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 1,...
## $ garagefinish <chr> "RFn", "RFn", "RFn", "Unf", "RFn", "Unf", "RFn"...
## $ garagecars <int> 2, 2, 2, 3, 3, 2, 2, 2, 2, 1, 1, 3, 1, 3, 1, 2,...
## $ garagequal <dbl> 4, 4, 4, 4, 4, 4, 4, 4, 3, 5, 4, 4, 4, 4, 4, 4,...
## $ garagecond <dbl> 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4,...
## $ wooddecksf <int> 0, 298, 0, 0, 192, 40, 255, 235, 90, 0, 0, 147,...
## $ poolarea <int> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,...
## $ poolqc <dbl> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,...
## $ fence <dbl> 0, 0, 0, 0, 0, 1, 0, 0, 0, 0, 0, 0, 0, 0, 1, 1,...
## $ salecondition <dbl> 1, 1, 1, 0, 1, 1, 1, 1, 0, 1, 1, 0, 1, 0, 1, 1,...
## $ saleprice <int> 208500, 181500, 223500, 140000, 250000, 143000,...
## $ remodel <lgl> FALSE, FALSE, TRUE, TRUE, FALSE, TRUE, TRUE, FA...
## $ soldminusbuilt <int> 5, 31, 7, 91, 8, 16, 3, 36, 77, 69, 43, 1, 46, ...
## $ porcharea <int> 61, 0, 42, 307, 84, 350, 57, 432, 205, 4, 0, 21...
## $ pricecategory <dbl> 3, 4, 3, 4, 4, 2, 4, 3, 1, 1, 2, 4, 2, 3, 2, 1,...
## $ summertime <dbl> 0, 1, 0, 0, 0, 0, 0, 0, 1, 0, 0, 1, 0, 0, 1, 1,...
## $ newtype <dbl> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 1, 0, 1, 0, 0,...
```

```
house %>% select(-fence,-poolqc,-garagecond)
```

```
house %>% group_by(garagefinish) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))
```

```
## # A tibble: 4 x 2
##   garagefinish avgprc
##   <chr>      <dbl>
## 1      Fin 215000
## 2      RFn 190000
## 3      Unf 135000
## 4     None 100000
```

```
house$garagefinish <-(house$garagefinish == "Fin") *1
house %>% select(-garagefinish)
```

```

#!/diagnosticsoff
house %<>% select(-garageyrblt)

house$garagetype <- relevel(factor(house$garagetype), ref = "None")

house$fireplacequ <- as.numeric(factor(house$fireplacequ,
  levels = c("None", "Po", "Fa", "TA", "Gd", "Ex"), labels = 0:5))
cor(house$saleprice, house$fireplacequ); cor(house$saleprice, house$fireplaces)

## [1] 0.5204376
## [1] 0.4669288
house %<>% select(-fireplacequ, -fireplaces)

house$functional <- (house$functional == "Typ") * 1

house$kitchenqual <- as.numeric(factor(house$kitchenqual,
  levels = c("Po", "Fa", "TA", "Gd", "Ex"), labels = 1:5))

cor(house$totrmsabvgrd, house$saleprice); cor(house$grlivarea, house$saleprice)

## [1] 0.5337232
## [1] 0.7086245
house %<>% select(-totrmsabvgrd)

fullmodel <- lm(saleprice~sqrt(lotfrontage)+., data = house)
summary(fullmodel)

##
## Call:
## lm(formula = saleprice ~ sqrt(lotfrontage) + ., data = house)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -201143  -10696         0    11118   201143
##
## Coefficients: (3 not defined because of singularities)
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   -7.615e+05  6.021e+04 -12.648  < 2e-16 ***
## [ reached getOption("max.print") -- omitted 157 rows ]
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 24530 on 1305 degrees of freedom
## Multiple R-squared:  0.9147, Adjusted R-squared:  0.9047
## F-statistic: 90.91 on 154 and 1305 DF, p-value: < 2.2e-16
table(house$fullbath)

##
##      0      1      2      3
##      9 650 768  33

```



```

house$bath <- house$fullbath + house$halfbath + house$bsmtfullbath + house$bsmthalfbath
house %<>% select(-fullbath, -halfbath, -bsmthalfbath, -bsmtfullbath)

house %<>% select(-bath)

house %>% group_by(electrical) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

## # A tibble: 5 x 2
##   electrical avgprc
##   <chr>   <dbl>
## 1   SBrkr 170000
## 2   FuseA 121250
## 3   FuseF 115000
## 4   FuseP  82000
## 5     Mix  67000

house$electrical <- (house$electrical == "SBrkr") * 1

house %<>% select(-electrical, -centralair)

house$heatingqc <- as.numeric(factor(house$heatingqc,
                                     levels = c("Po", "Fa", "TA", "Gd", "Ex"), labels = 1:5))

table(house$heatingqc)

##
##   1   2   3   4   5
##   1 49 428 241 741

house$heatingqc <- (house$heatingqc == 5) * 1

house %<>% select(-heating)

table(house$bsmtfintype1)

##
##   0 ALQ BLQ GLQ LwQ
##  37 220 148 418  74
## [ reached getOption("max.print") -- omitted 2 entries ]

house$bsmtfintype1 <- as.numeric(factor(house$bsmtfintype1,
                                       levels = c("0", "Unf", "LwQ", "Rec", "BLQ", "ALQ", "GLQ"),
                                       labels = 0:6))
house$bsmtfintype2 <- as.numeric(factor(house$bsmtfintype2,
                                       levels = c("0", "Unf", "LwQ", "Rec", "BLQ", "ALQ", "GLQ"),
                                       labels = 0:6))
house$bsmtfintype1 <- house$bsmtfintype1 + house$bsmtfintype2
house %<>% select(-bsmtfintype1, -bsmtfintype2)

house$bsmtexposure <- relevel(factor(house$bsmtexposure), ref = "None")

table(house$bsmtexposure)

##
## None   Av   Gd   Mn   No
##   38  221  134  114  953

```

```

house %>% group_by(bsmtexposure) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

## # A tibble: 5 x 2
##   bsmtexposure avgprc
##   <fctr>      <dbl>
## 1      Gd 226975
## 2      Av 185850
## 3      Mn 182450
## 4      No 154000
## 5     None 104025

house$bsmtexposure <- (house$bsmtexposure == "Gd") * 1

house %>% group_by(bsmtcond) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

## # A tibble: 5 x 2
##   bsmtcond avgprc
##   <chr>      <dbl>
## 1      Gd 193879
## 2      TA 165000
## 3      Fa 118500
## 4     None 101800
## 5      Po  64000

table(house$bsmtcond)

##
##   Fa   Gd None   Po   TA
##  45   65  37    2 1311

house$bsmtcond <- as.numeric(factor(house$bsmtcond,
  levels = c("None", "Po", "Fa", "TA", "Gd", "Ex"),
  labels = 0:5))

house$bsmtqual <- as.numeric(factor(house$bsmtqual,
  levels = c("None", "Po", "Fa", "TA", "Gd", "Ex"),
  labels = 0:5))
cor(house$bsmtcond, house$bsmtqual)

## [1] 0.6337134

cor(house$bsmtcond, house$saleprice); cor(house$bsmtqual, house$saleprice)

## [1] 0.2126072
## [1] 0.5852072

house %<>% select(~bsmtcond)

house %<>% select(~bsmtqual)

table(house$foundation)

##
## BrkTil CBlock PConc   Slab Stone   Wood
##   146    634    647    24     6     3

house %>% group_by(foundation) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

```

```
## # A tibble: 6 x 2
##   foundation avgprc
##   <chr> <dbl>
## 1   PConc 205000
## 2   Wood 164000
## 3 CBlock 141500
## 4   Stone 126500
## 5 BrkTil 125250
## 6   Slab 104150

house$foundation <- (house$foundation == "PConc")*1

house$extercond <- as.numeric(factor(house$extercond,
  levels = c("Po", "Fa", "TA", "Gd", "Ex"),
  labels = 1:5))
house$exterqual <- as.numeric(factor(house$exterqual,
  levels = c("Po", "Fa", "TA", "Gd", "Ex"),
  labels = 1:5))
cor(house$extercond, house$exterqual)

## [1] 0.00918398

house$masvnrtype <- relevel(factor(house$masvnrtype), ref = "None")

table(house$masvnrtype)

##
##   None BrkCmn BrkFace Stone
##   872    15    445    128

house$masvnrtype <- (house$masvnrtype != "None") * 1

house_by_exterior <- house %>% group_by(exterior1st) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

house_by_exterior$exteriorcategory <- as.numeric(factor(cut2(house_by_exterior$avgprc, quantile(house_by_exterior$avgprc, 0.25, 0.75, 0.975))
  labels = 1:4))

house_by_exterior <- house_by_exterior[,-2]

house %<>% left_join(house_by_exterior, by = "exterior1st") %>% select(-exterior1st)

house %<>% select(-exteriorcategory)

table(house$housestyle)

##
## 1.5Fin 1.5Unf 1Story 2.5Fin 2.5Unf
##   154    14    726     8     11
## [ reached getOption("max.print") -- omitted 3 entries ]

house %>% group_by(housestyle) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

## # A tibble: 8 x 2
```

```

##   housestyle avgprc
##   <chr>   <dbl>
## 1   2.5Fin 194000
## 2   2Story 190000
## 3     SLvl 164500
## 4   1Story 154750
## 5   SFoyer 135960
## 6   2.5Unf 133900
## 7   1.5Fin 132000
## 8   1.5Unf 111250

house$housestyle <- (house$housestyle == "2Story" | house$housestyle == "2.5Fin")*1

table(house$bldgtype)

##
##   1Fam 2fmCon Duplex  Twnhs TwnhsE
##   1220   31   52    43   114

house %>% group_by(bldgtype) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

## # A tibble: 5 x 2
##   bldgtype avgprc
##   <chr>   <dbl>
## 1 TwnhsE 172200
## 2 1Fam 167900
## 3 Twnhs 137500
## 4 Duplex 135980
## 5 2fmCon 127500

house$bldgtype <- (house$bldgtype == "1Fam" | house$bldgtype == "2FmCon") * 1
house %<>% select(-bldgtype)

table(house$landslope)

##
##   Gtl  Mod  Sev
## 1382  65   13

house$landslope <- (house$landslope == "Gtl") * 1
house %<>% select(-landslope)

table(house$utilities)

##
## AllPub NoSeWa
##   1459   1

house %<>% select(-utilities, -street)

house %>% group_by(mszoning) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

## # A tibble: 5 x 2
##   mszoning avgprc
##   <chr>   <dbl>
## 1 FV 205950
## 2 RL 174000

```

```
## 3      RH 136500
## 4      RM 120500
## 5 C (all) 74700

table(house$mszoning)

##
## C (all)      FV      RH      RL      RM
##      10      65      16     1151     218

house$mszoning <- relevel(factor(house$mszoning), ref = "RL")

house %<>% select(-mszoning)

house %>% group_by(mssubclass) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

## # A tibble: 15 x 2
##   mssubclass avgprc
##   <fctr>   <dbl>
## 1         60 215200
## 2        120 192000
## 3         80 166500
## 4         75 163500
## 5         20 159250
## 6         70 156000
## 7        160 146000
## 8         40 142500
## 9         85 140750
## 10        90 135980
## 11         50 132000
## 12        190 128250
## 13         45 107500
## 14         30  99900
## 15        180  88500

house %<>% select(-mssubclass, -lotfrontage, -porcharea, -extercond, -foundation)

house %>% group_by(condition1) %>% summarise(avgprc = median(saleprice)) %>% arrange(desc(avgprc))

## # A tibble: 9 x 2
##   condition1 avgprc
##   <fctr>   <dbl>
## 1      RRNn 214000
## 2      PosA 212500
## 3      PosN 200000
## 4      RRNe 190750
## 5      RRAn 171495
## 6      Norm 166500
## 7      RRAe 142500
## 8      Feedr 140000
## 9      Artery 119550

house$condition1 <- (house$condition1 == "Artery" | house$condition1 == "Feedr" |
  house$condition1 == "RRAe") * 1
house$condition2 <- (house$condition2 == "PosN") * 1
```

```

cor(house$garageequal, house$garagecars)

## [1] 0.5766224
house %<>% select(-garageequal)

fullmodel <- lm(saleprice~.,data = house)
summary(fullmodel)

##
## Call:
## lm(formula = saleprice ~ ., data = house)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -197807  -13366       209   12887  202564
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   -7.724e+05  3.366e+04  -22.948  < 2e-16 ***
## [ reached getOption("max.print") -- omitted 41 rows ]
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 27030 on 1418 degrees of freedom
## Multiple R-squared:  0.8875, Adjusted R-squared:  0.8842
## F-statistic: 272.7 on 41 and 1418 DF,  p-value: < 2.2e-16

Checking multicollinearity. Looks good. For the generalized variance inflation factor (normalized by the
degree of freedom), everything except one is less than 2.

vif(fullmodel)

##              GVIF Df GVIF^(1/(2*Df))
## lotarea      1.285538  1      1.133816
## [ reached getOption("max.print") -- omitted 29 rows ]

house$remodel <- as.numeric(house$remodel)

house_numeric <- house[,sapply(house,function(x) is.numeric(x))]

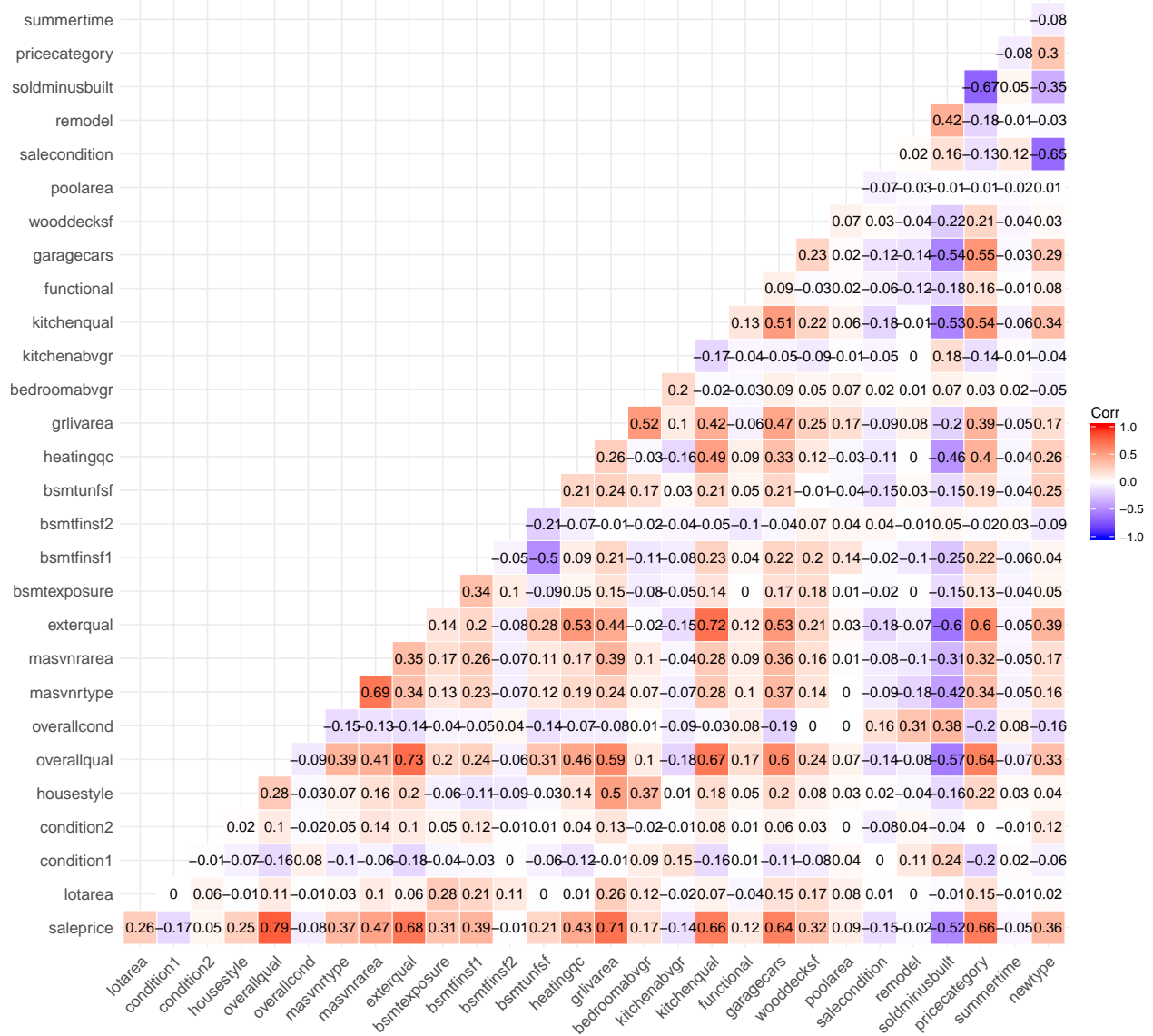
house_numeric %<>% select(saleprice, everything())
#install.packages("ggcorrplot")

library(ggcorrplot)

cor_matrix <- cor(house_numeric)

ggcorrplot(cor_matrix, type = "lower", outline.col = "white",
            lab = T, insign = "blank")

```



Interestingly, `soldminusbuilt` which is `yrsold - yearbuilt` becomes insignificant in this smaller model with only the best predictors

```
bestpredictors <- names(house_numeric)[apply(house_numeric, function(x) abs(cor(house_numeric$saleprice
```

```
bestpredictors <- bestpredictors[-6]
```

```
bestmodel <- lm(saleprice~overallqual + exterqual + grlivarea + kitchenqual +
  garagecars + pricecategory, data = house)
```

```
summary(bestmodel)
```

```
##
```

```
## Call:
```

```
## lm(formula = saleprice ~ overallqual + exterqual + grlivarea +
##     kitchenqual + garagecars + pricecategory, data = house)
```

```
##
```

```
## Residuals:
```

```
##      Min      1Q  Median      3Q      Max
## -317854 -20377   -1463   17249  294682
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept) -1.365e+05  6.394e+03 -21.348 < 2e-16 ***
## [ reached getOption("max.print") -- omitted 6 rows ]
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 37390 on 1453 degrees of freedom
## Multiple R-squared:  0.7794, Adjusted R-squared:  0.7785
## F-statistic: 855.5 on 6 and 1453 DF,  p-value: < 2.2e-16
```

Subset with only best predictors

```
housesubset <- house %>% select(bestpredictors)
```

So, 6 variables capture 78% of the variation in sale price for our model.

Checking assumptions.

```
cor(housesubset)
```

```
##              overallqual exterqual grlivarea kitchenqual garagecars
##              pricecategory
## [ reached getOption("max.print") -- omitted 6 rows ]
```

```
vif(bestmodel)
```

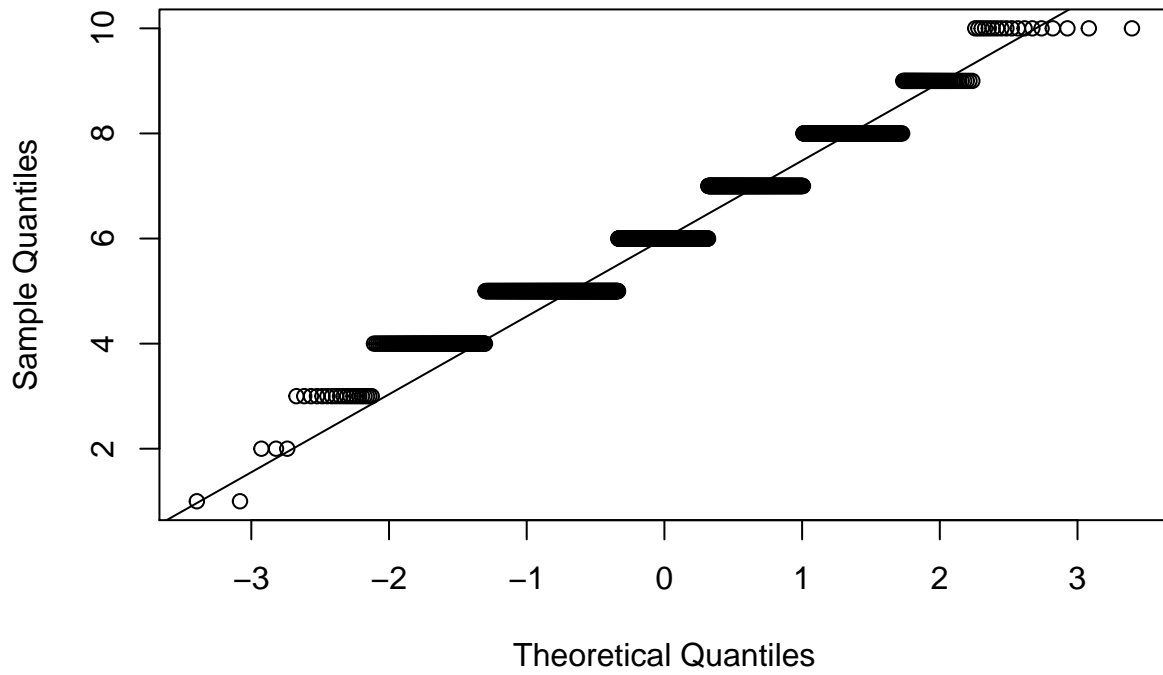
```
##      overallqual      exterqual      grlivarea      kitchenqual      garagecars
##      3.243341      2.759469      1.592611      2.326244      1.773987
## pricecategory
##      1.929410
```

```
qqnorm(housesubset$overallqual)
```

```
qqline(housesubset$overallqual)
```

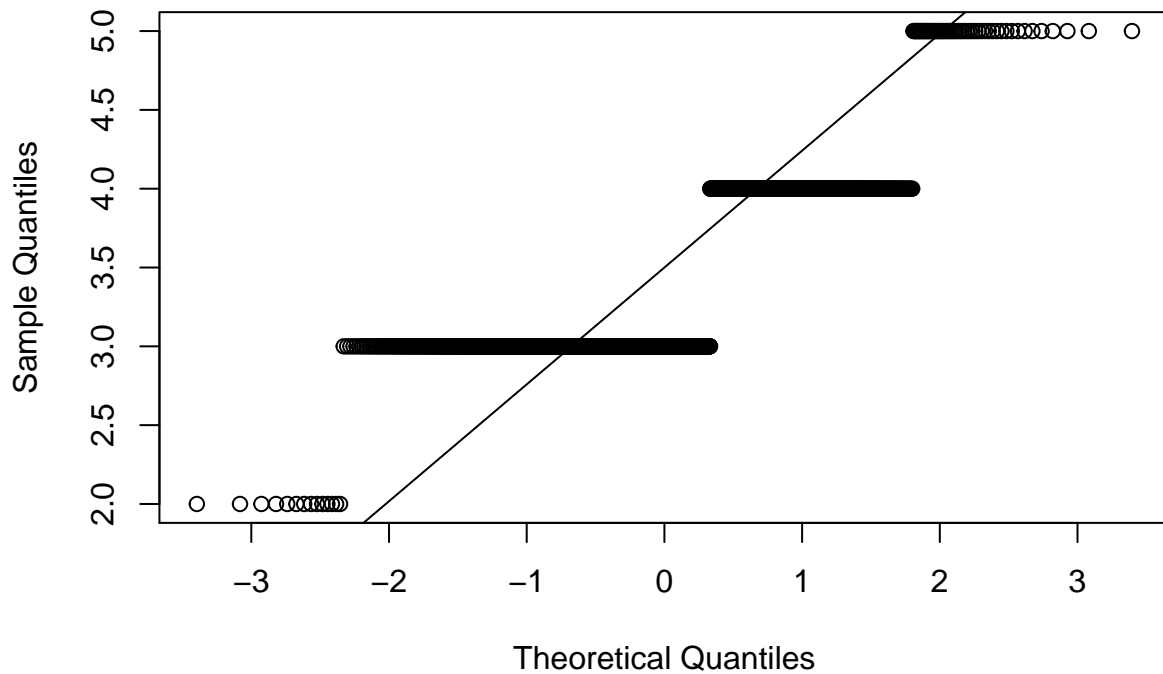


### Normal Q-Q Plot



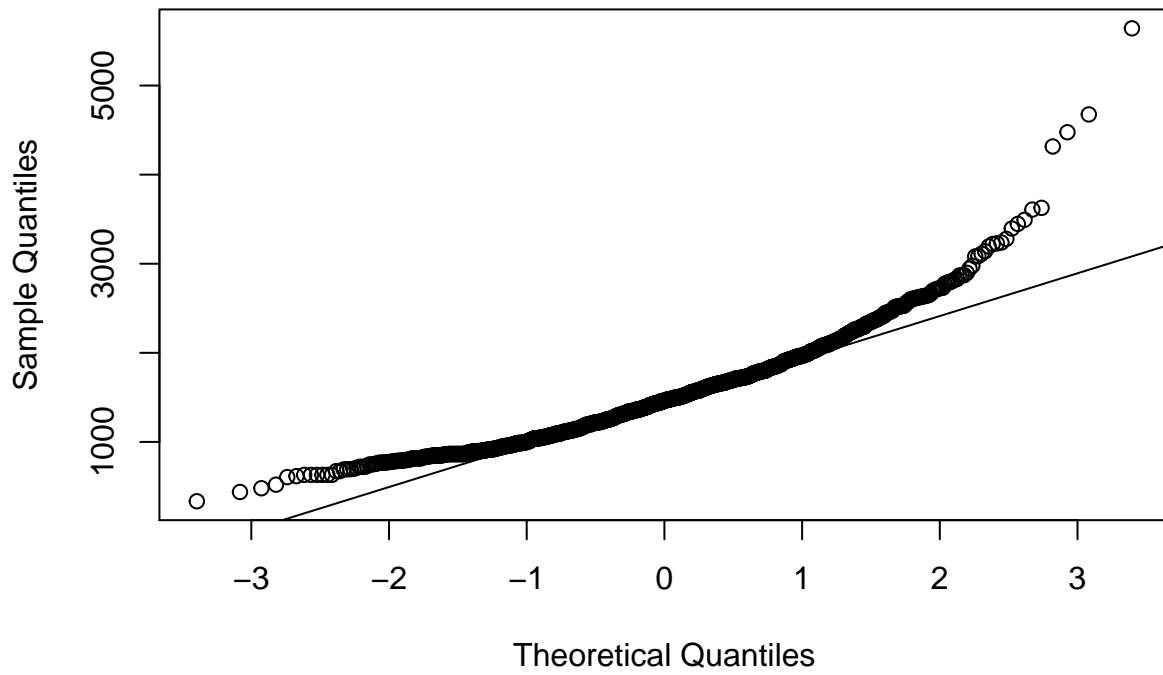
```
qqnorm(housesubset$exterqual)
qqline(housesubset$exterqual)
```

### Normal Q-Q Plot



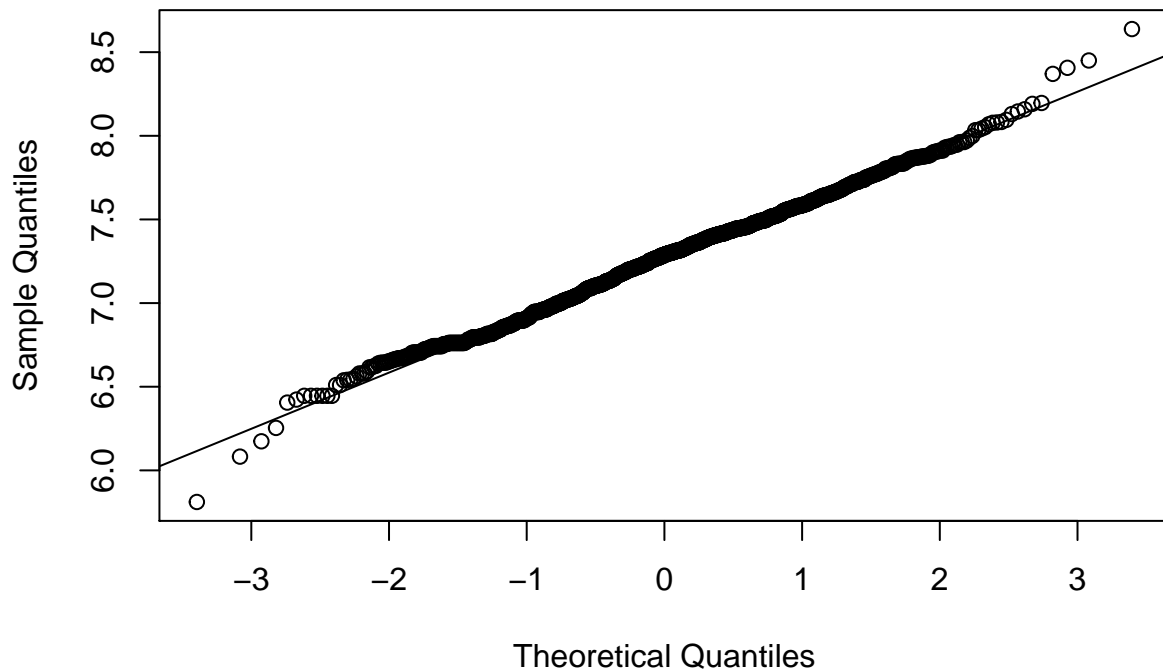
```
qqnorm(housesubset$grlivarea)
qqline(housesubset$grlivarea)
```

Normal Q-Q Plot



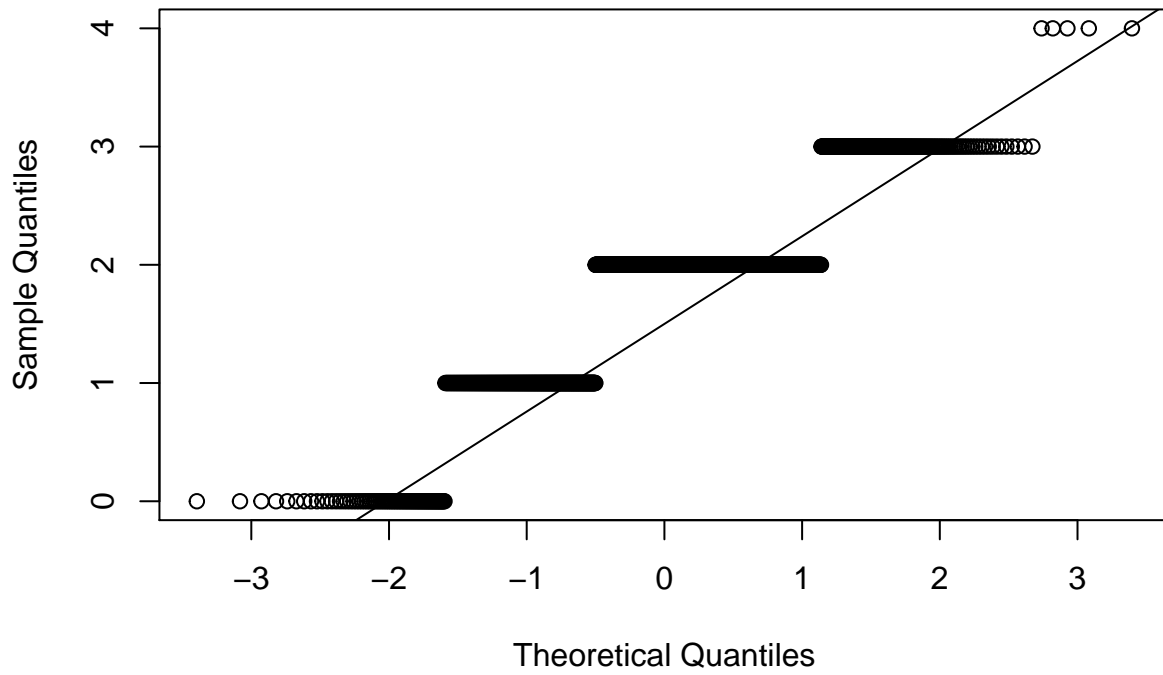
```
qqnorm(log(housesubset$grlivarea))  
qqline(log(housesubset$grlivarea))
```

Normal Q-Q Plot



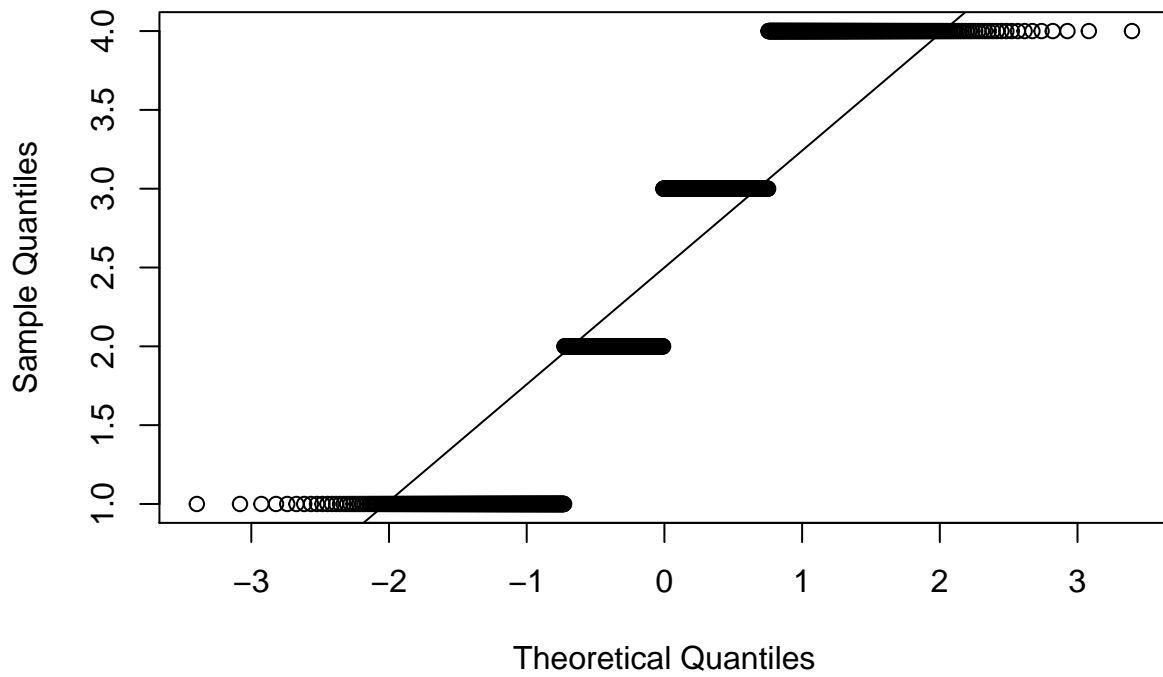
```
qqnorm(housesubset$garagecars)  
qqline(housesubset$garagecars)
```

Normal Q-Q Plot



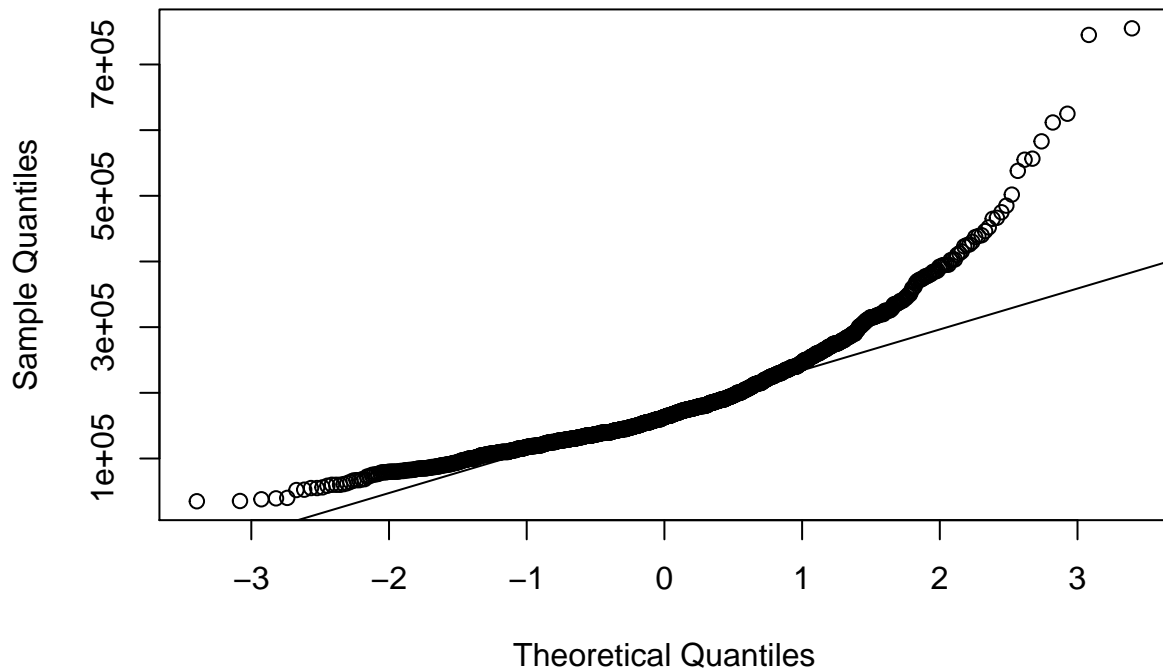
```
qqnorm(housesubset$pricecategory)  
qqline(housesubset$pricecategory)
```

Normal Q-Q Plot



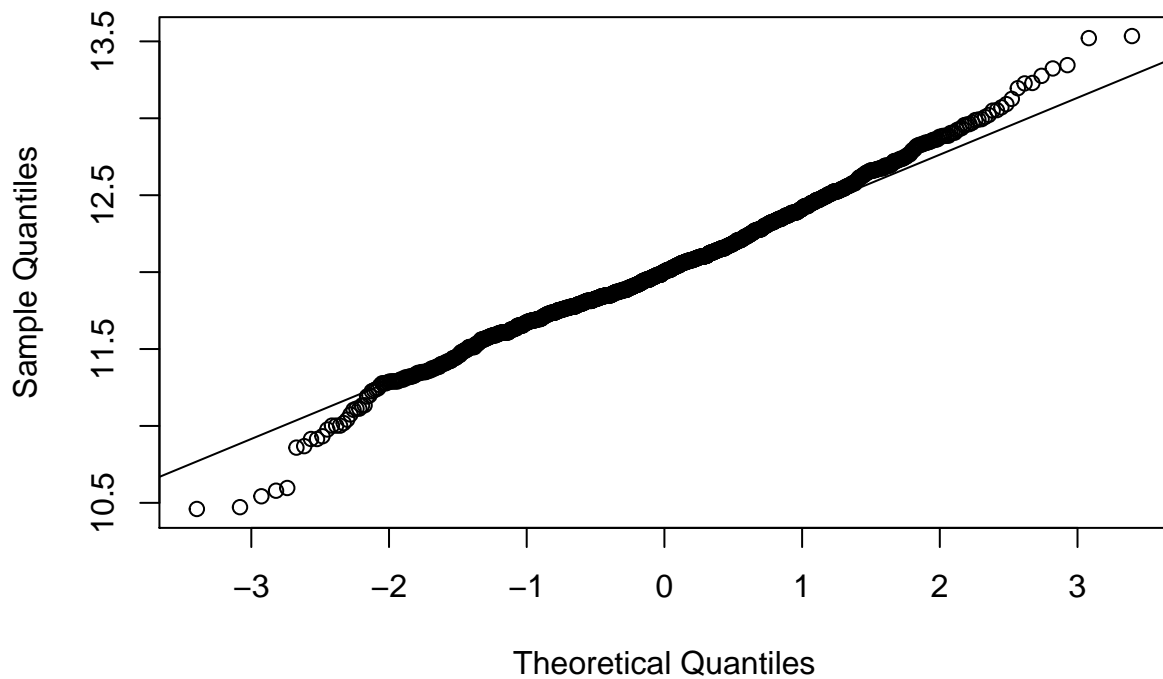
```
qqnorm(house$saleprice)  
qqline(house$saleprice)
```

### Normal Q-Q Plot



```
qqnorm(log(house$saleprice))
qqline(log(house$saleprice))
```

### Normal Q-Q Plot



```
bestmodel2 <- lm(log(saleprice)~overallqual + exterqual + log(grlivarea) +
  kitchenqual + garagecars + pricecategory, data = house)
```

```
summary(bestmodel2)
```

```
##
## Call:
## lm(formula = log(saleprice) ~ overallqual + exterqual + log(grlivarea) +
##     kitchenqual + garagecars + pricecategory, data = house)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.99069 -0.08304  0.00866  0.10361  0.54294
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   8.055655   0.111219  72.431 < 2e-16 ***
## [ reached getOption("max.print") -- omitted 6 rows ]
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1649 on 1453 degrees of freedom
## Multiple R-squared:  0.8303, Adjusted R-squared:  0.8296
## F-statistic: 1185 on 6 and 1453 DF,  p-value: < 2.2e-16
```

exterqual becomes insignificant once we take the log of the response variable

```
bestmodel3 <- lm(log(saleprice)~overallqual + log(grlivarea) +
  kitchenqual + garagecars + pricecategory, data = house)
summary(bestmodel3)
```

```
##
## Call:
## lm(formula = log(saleprice) ~ overallqual + log(grlivarea) +
##     kitchenqual + garagecars + pricecategory, data = house)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.98631 -0.08375  0.00866  0.10300  0.54504
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   8.082140   0.109886  73.550 <2e-16 ***
## [ reached getOption("max.print") -- omitted 5 rows ]
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1649 on 1454 degrees of freedom
## Multiple R-squared:  0.8301, Adjusted R-squared:  0.8295
## F-statistic: 1420 on 5 and 1454 DF,  p-value: < 2.2e-16
```

Check for influence points

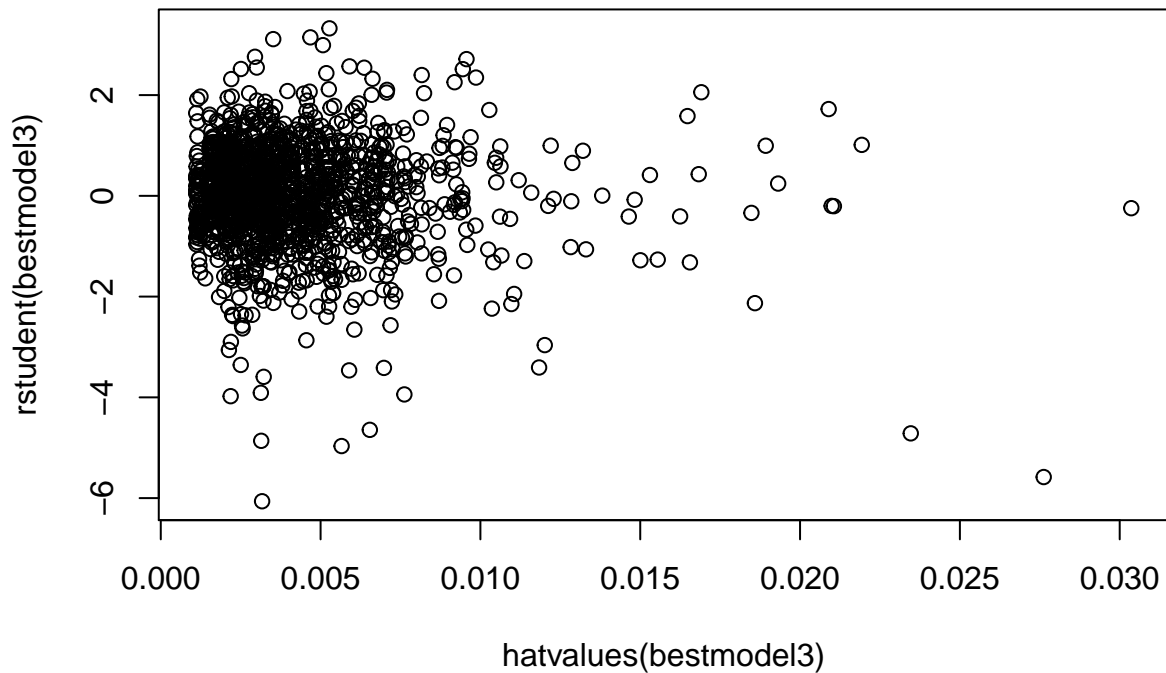
```
infm <- influence.measures(bestmodel3)
which(apply(infm$is.inf,1,any)) #influential observations
```

```
##  4 16 29 30 31
##  4 16 29 30 31
## [ reached getOption("max.print") -- omitted 94 entries ]
```

```
summary(infm)
```

```
## Potentially influential observations of  
## lm(formula = log(saleprice) ~ overallqual + log(grlivarea) + kitchenqual + garagecars + price  
##  
## dfb.1_ dfb.ovrl dfb.lg() dfb.ktch dfb.grgc dfb.prcc dffit cov.r  
## cook.d hat  
## [ reached getOption("max.print") -- omitted 99 rows ]
```

```
plot(rstudent(bestmodel3) ~ hatvalues(bestmodel3))
```

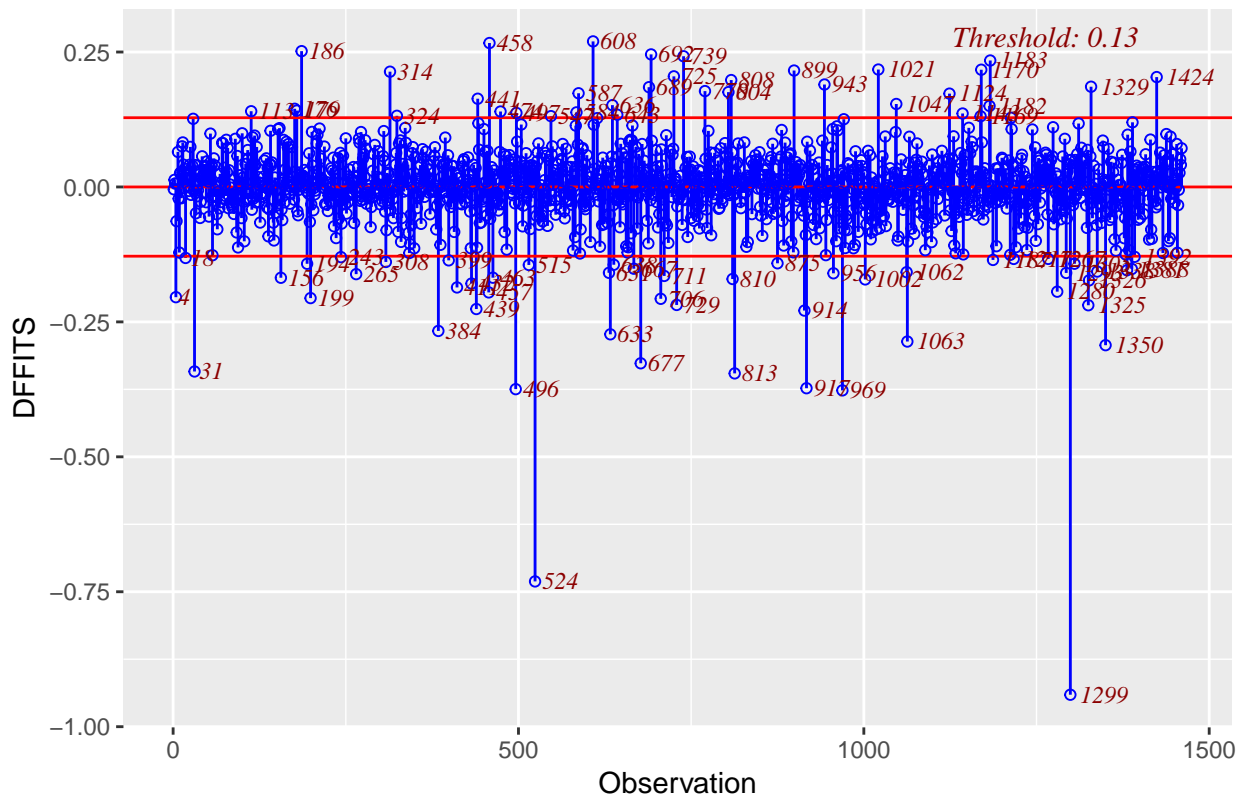


```
#install.packages("olsrr")
```

```
library(olsrr)
```

```
##  
## Attaching package: 'olsrr'  
## The following object is masked from 'package:datasets':  
##  
## rivers  
threshold <- 2*sqrt(5/1460)  
ols_dffits_plot(bestmodel3)
```

## Influence Diagnostics for log(saleprice)



```
help("ols_dffits_plot")
```

Let's examine Observation # 1299, and 524

```
house[1299,] %>% View()
house[542,] %>% View()
```

```
bestmodel4 <- lm(log(saleprice)~overallqual + log(grlivarea) +
  kitchenqual + garagcars + pricecategory, data = house[c(-1299,-542),])
summary(bestmodel4)
```

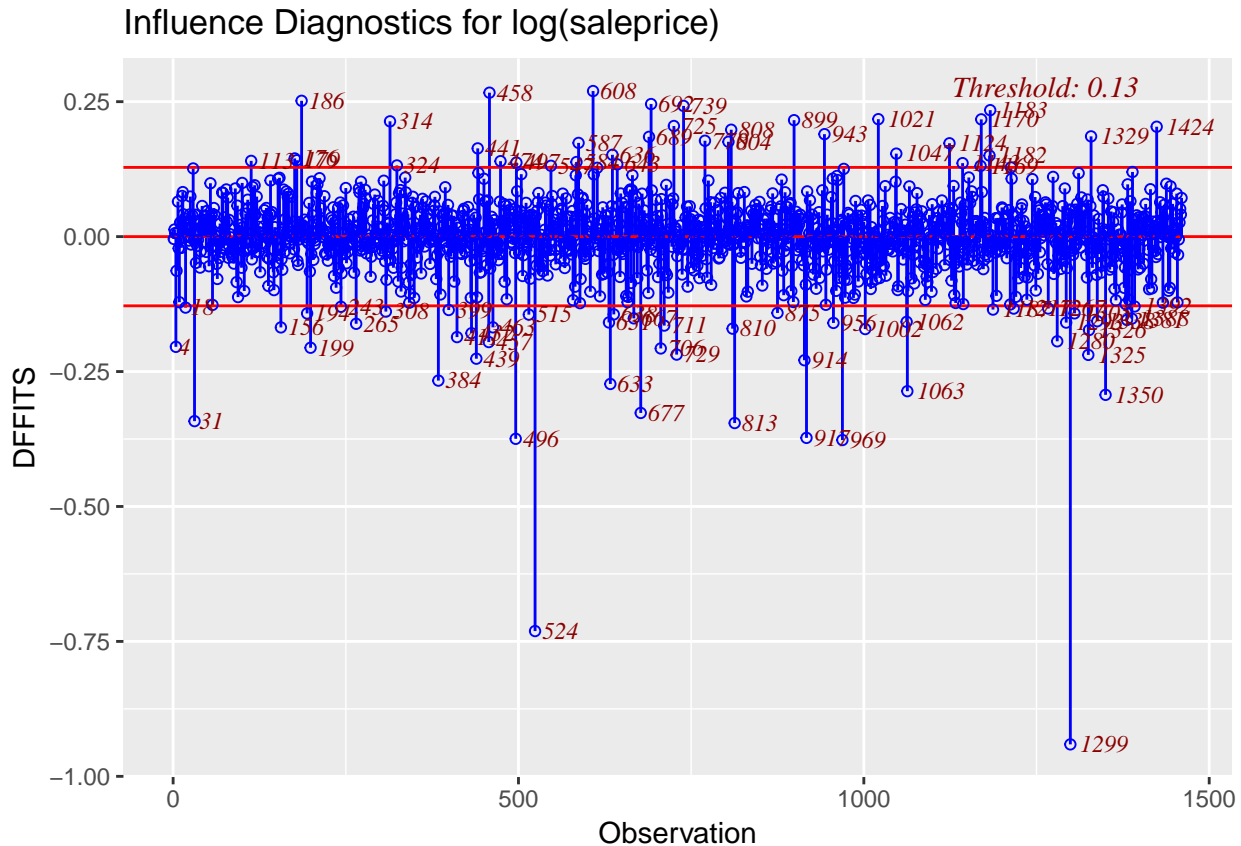
```
##
## Call:
## lm(formula = log(saleprice) ~ overallqual + log(grlivarea) +
##   kitchenqual + garagcars + pricecategory, data = house[c(-1299,
##   -542), ])
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.98783 -0.08482  0.00710  0.10281  0.54125
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   8.013851   0.109393  73.257  <2e-16 ***
## [ reached getOption("max.print") -- omitted 5 rows ]
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
```

```
## Residual standard error: 0.1632 on 1452 degrees of freedom
## Multiple R-squared:  0.8337, Adjusted R-squared:  0.8331
## F-statistic: 1456 on 5 and 1452 DF,  p-value: < 2.2e-16
```

By just removing two points, our Adjusted R-squared went from 0.8294849 to 0.8331439

Let's see what happens if we simply remove the observations.

```
influence <- ols_dffits_plot(bestmodel3)
```



```
influenceindex <- unlist(influence$outliers[1])
```

```
bestmodelnoinfluence <- lm(log(saleprice)~overallqual + log(grlivarea) +
  kitchenqual + garagecars + pricecategory, data = house[-influenceindex,])
summary(bestmodelnoinfluence)
```

```
##
## Call:
## lm(formula = log(saleprice) ~ overallqual + log(grlivarea) +
##     kitchenqual + garagecars + pricecategory, data = house[-influenceindex,
## ])
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.42359 -0.08062  0.00367  0.08874  0.39582
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   8.223182   0.093062  88.362  <2e-16 ***
```



```
## [ reached getOption("max.print") -- omitted 5 rows ]
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1292 on 1368 degrees of freedom
## Multiple R-squared:  0.8718, Adjusted R-squared:  0.8713
## F-statistic: 1860 on 5 and 1368 DF,  p-value: < 2.2e-16
```

We see that our Adjusted R-squared went from 0.8331439 to 0.8713259 after removing ALL the influence points.

```
house[influenceindex, ]$saleprice <- NA
house$saleprice <- kNN(house, variable = "saleprice", k = k)$saleprice
```

```
## Warning in gowerD(don_dist_var, imp_dist_var, weights = weightsx,
## numericalX, : NAs introduced by coercion
```

```
## Warning in gowerD(don_dist_var, imp_dist_var, weights = weightsx,
## numericalX, : NAs introduced by coercion
```

```
bestmodelimputeinfluence <- lm(log(saleprice)~overallqual + log(grlivarea) +
  kitchenqual + garagecars + pricecategory, data = house)
summary(bestmodelimputeinfluence)
```

```
##
## Call:
## lm(formula = log(saleprice) ~ overallqual + log(grlivarea) +
##     kitchenqual + garagecars + pricecategory, data = house)
##
## Residuals:
##      Min       1Q   Median       3Q      Max
## -0.80767 -0.08201  0.00764  0.09042  0.42567
##
## Coefficients:
##              Estimate Std. Error t value Pr(>|t|)
## (Intercept)   8.598789   0.092288  93.173  <2e-16 ***
## [ reached getOption("max.print") -- omitted 5 rows ]
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1385 on 1454 degrees of freedom
## Multiple R-squared:  0.8547, Adjusted R-squared:  0.8542
## F-statistic: 1710 on 5 and 1454 DF,  p-value: < 2.2e-16
```

Check MSPE

```
set.seed(888)
train <- sample(nrow(house), nrow(house) * .8)
test <- (-train)

trainhouse <- house[train,]
testhouse <- house[test,]

trainmodel <- lm(log(saleprice)~overallqual + log(grlivarea) +
  kitchenqual + garagecars + pricecategory, data = trainhouse)
exp(predict(trainmodel, testhouse)) - testhouse$saleprice
```

```
##          1          2          3          4          5
## -1170.685 71670.677 34835.329 -6434.395 -2279.556
## [ reached getOption("max.print") -- omitted 287 entries ]
```