

**Siraj Shaikh**

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## Career Summary

### Senior Business Analyst & Project Manager | Digital Transformation Specialist

Highly skilled Business Analyst and Project Manager with over 17 years of experience in **business case preparation, process mapping, and digital transformation**. Proven track record in driving **digital initiatives** across **multiple product verticals and channel groups**, collaborating with senior stakeholders to deliver **business-critical projects**. Expertise in **project prioritization, financial forecasting, and risk management**, ensuring successful project delivery within scope, cost, and time constraints.

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## Key Skills

- **Business Case Development:** Extensive experience in preparing comprehensive **business cases**, including **budgets and revenue projections**, to support decision-making for digital projects.
  - **Project Management:** Skilled in **project scoping, monitoring progress**, and establishing **key project criteria metrics** to ensure successful project outcomes.
  - **Stakeholder Management:** Proficient in managing relationships with stakeholders across **Retail** and wider **business groups**, ensuring alignment on project goals and delivery timelines.
  - **Process Mapping & BRD:** Expertise in developing detailed **process maps** and **Business Requirements Documents (BRDs)** to articulate project scope and align teams on objectives.
  - **Digital Transformation:** Led the **delivery of digital initiatives**, working closely with the **Digital Transformation Office** and managing multiple squads to implement solutions across product and channel verticals.
  - **Risk Management:** Strong capabilities in managing project **risks** and identifying early warning triggers to prevent slippages.
  - **Financial Modeling & Forecasting:** Skilled in **budgeting, financial modeling, and forecasting**, ensuring accurate financial planning for projects.
  - **UX & Customer Journey Mapping:** Expertise in designing user experiences and **customer journey maps**, aligning business goals with customer needs.
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## Professional Experience

### Emirates Group, Dubai

*Senior Business Analyst | Project Manager | PMO Lead*

*May 2023 – Present*

- **Business Case & Process Maps:** Prepared detailed **business cases** and **process maps** for solutions across various product groups and channels, supporting decision-making at the executive level.
- **Project Prioritization & Risk Management:** Led **prioritization discussions** with the business team, managing project **risks** and shortfalls to ensure successful project delivery.
- **Stakeholder Management:** Acted as the main point of contact (POC) for multiple **squads** mapped to the business, driving digital initiatives and ensuring alignment with **business objectives**.
- **Project Monitoring & Reporting:** Established key project metrics and **early warning triggers** to preempt delays, ensuring projects stayed on track and within budget.
- **Cross-Functional Collaboration:** Worked closely with **senior stakeholders** and product heads to drive the **digital agenda**, delivering digital initiatives across multiple verticals.

### ITFAQ Global Systems & Software Trading LLC, Dubai

*Senior Business Analyst | Project Manager*

*Aug 2022 – Nov 2022*

- **Project Scoping & Delivery:** Scoped and managed multiple digital projects, ensuring alignment with **business priorities** and delivering on **time** and **budget**.
- **Financial Forecasting & Budgeting:** Developed accurate **financial models** and forecasts for project portfolios, supporting resource allocation and budget approvals.
- **Stakeholder Engagement:** Managed stakeholder communications and project meetings, facilitating updates on **action items** and driving **tradeoff decisions**.

### ST Engineering Management Services Pte. Ltd., Singapore

*Enterprise Analyst | Senior Project Manager*

*Dec 2012 – Mar 2021*

- **Digital Transformation Leadership:** Led the delivery of digital initiatives, working with **cross-functional teams** to ensure alignment with both **IT** and **business objectives**.
- **Process Optimization & BRDs:** Developed and refined **process maps** and **BRDs** for large-scale digital projects, streamlining workflows and improving business efficiency.

- **Risk & Issue Management:** Proactively identified **risks** and developed mitigation strategies to minimize project disruptions, maintaining **SLA compliance** across projects.
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## Achievements

- **Digital Initiative Delivery:** Successfully delivered multiple **digital initiatives** across various product verticals, improving **operational efficiency** by 20% and enhancing the **customer journey**.
  - **Business Case Development:** Developed **business cases** that secured over \$2M in project funding, ensuring alignment with **financial goals** and **revenue projections**.
  - **Process Improvements:** Created detailed **process maps** that improved project timelines by 25%, reducing inefficiencies and enhancing **cross-team collaboration**.
  - **Risk Management:** Implemented **early warning triggers** that reduced project slippages by 15%, ensuring timely delivery of key milestones.
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## Technical Skills

- **Tools & Platforms:** MS Project, Jira, Azure DevOps, Microsoft Dynamics, ERP (SAP, Oracle)
- **Methodologies:** Agile (Scrum, SAFe), Lean, Waterfall
- **Process Mapping:** Business Process Modeling, Customer Journey Mapping, Value Stream Mapping
- **Financial Modeling:** Budgeting, Forecasting, Revenue Projections