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Edward Louis Bernays (/ b ər ' n eɪ z /; German: [bɛɐ̯'naɪs]; November 22, 1891 - March 9, 1995) was an Austrian-American pioneer in the field of public relations and propaganda, referred to in his obituary as "the father of public relations". Bernays was named one of the 100 most influential Americans of the 20th century by Life. He was the subject of a full length biography by ...

Edward Bernays - Wikipedia

"Whatever of social importance is done today, whether in politics, finance, manufacture, agriculture, charity, education, or other fields, must be done with the help of propaganda." — Edward L. Bernays, Propaganda

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by Edward Bernays [The] American business community was also very impressed with the propaganda effort. They had a problem at that time. The country was becoming formally more democratic. A lot more people were able to vote and that sort of thing. The country was becoming wealthier and more people could participate and a lot of new immigrants ...

Propaganda by Edward Bernays (1928) - History Is A Weapon

Propaganda is a loaded term. And not many associations we have with it today are positive - it makes us think of politicians trying to get your vote, companies trying to get your purchase. But in Propaganda, Edward L. Bernays examines the origins and functions of a concept that he sees as the fundamental part of

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