

## *Hard Sell The Evolution Of A Viagra Salesman Jamie Reidy*

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### **Hard Sell The Evolution Of**

Hard Sell: The Evolution of a Viagra Salesman [Jamie Reidy] on Amazon.com. \*FREE\* shipping on qualifying offers. Presents an insider look at the pharmaceutical industry from a former salesman of Viagra, discussing some of the questionable ways in which the drug was marketed and the tactics he used to persuade the doctors he visited to prescribe the drug.

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### **The Hard Sell The Evolution Of A Viagra Salesman ...**

His first book HARD SELL: The Evolution of a Viagra Salesman offers a self-deprecating look at the life of a drug rep, c He then spent two years in pharmaceutical sales with Pfizer and Eli Lilly and Company, ranking as the #1 salesman in the nation at both companies.[citation needed]

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### **Hard sell the evolution of a viagra salesman.**

Resources for Humans editor Celeste Blackburn reviews the book "Hard Sell: The Evolution of a Viagra Salesman" by Jamie Reidy and finds it an interesting read, but one more likely to give HR professionals nightmares about slacking employees than offering real solutions to problems.

### **Hard Sell: The Evolution of a Viagra Salesman**

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### **Hard Sell | Definition of Hard Sell by Merriam-Webster**

Hard Sell: The Evolution of a Viagra Salesman. Hard Sell is a witty expose; of an industry that touches nearly everyone in contemporary America. It reveals the questionable practices of drug reps, nurses, and even physicians. Reidy traces his ups and downs as a rep for giant drug manufacturer Pfizer, maker of some of the most widely prescribed...

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