

***Go For No Yes Is The Destination How You Get There Richard  
Fenton***

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### **Go For No Yes Is**

Go for No! Yes is the Destination, No is How You Get There [Richard Fenton, Andrea Waltz] on Amazon.com. \*FREE\* shipping on qualifying offers. Sticks and Stones May Break My Bones but "NO" Can Never Hurt Me! That's the lesson twenty-eight year old copier salesman Eric James Bratton is about to learn. And he's going to learn it from the most unlikely of mentors - himself! Imagine going ...

### **Go for No! Yes is the Destination, No is How You Get There ...**

Go for No! Yes is the Destination, No is How You Get There. In a world inundated with sales books on getting to yes, this book recommends just the opposite, focusing on how increasing your failure rate can greatly accelerate your movement toward ultimate success. Go for No! chronicles four days in the life of fictional character Eric Bratton,...

### **Go for No! Yes is the Destination, No is How You Get There ...**

Welcome to Go for No!® considered by many to be the most effective strategy ever created for turning the negative effects of failure and rejection into a powerful positive in your career. The relationship you have with the word NO... what you think and feel when you hear it, and what you do afterward as a result... is THE single most important ...

### **Go for No! | Overcome Sales Rejection and Reprogram How ...**

Go for No! Yes is the Destination, No is How You Get There | Animated Book Review A different perspective on failure. Seek failure purposely to obtain succ...

### **Go for No! Yes is the Destination, No is How You Get There | Book Animation**

Description of Go for No! Yes is the Destination, No is How You Get There by Richard Fenton ePub. Go for No! Yes is the Destination, No is How You Get There is the marketing, business and sales guide which shares the secret of improving the sales of your business into an enormous level.

### **Go for No! Yes is the Destination, No is How You Get There ...**

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In review, "Go for No! Yes Is the Destination, No Is How You Get There" by Richard Fenton and Andrea Waltz is an awesome book that will teach you the importance of embracing failure and getting NOs, so you can make more sales. The book is loaded with great tips, is well written, and is fun to read.

### **Go for No Book Review & Top 34 Richard Fenton Quotes and ...**

Go for No! Yes is the Destination, No is How You Get There Quotes. "Rather than setting goals for the number of yes's you are planning to get each week, you set goals for the number of no's you're going to collect." — Richard Fenton , Go for No! Yes is the Destination, No is How You Get There.

### **Go for No! Yes is the Destination, No is How You Get There ...**

Go for No! Yes is the Destination, No is How You Get There (book summary) Quick Summary Waltz and Fenton's Go for No! was a creative and powerful read on the importance of failing fast when selling. They use strong storytelling to drive home their key message.

### **Go for No! Yes is the Destination, No is How You Get There ...**

Buy a cheap copy of Go for No! Yes is the Destination, No is... book by Richard Fenton. In a world inundated with sales books on getting to yes, this book recommends just the opposite, focusing on how increasing your failure rate can greatly accelerate... Free shipping over \$10.

### **Go for No! Yes is the Destination, No is... book by ...**

YES or NO. Wheel Decide would normally show a wheel right here with choices that you can set (lunch, games, dinner, anything!). You can spin it to get a random decision. Make your own wheel of

dinner, wheel of fortune, wheel of lunch, wheel of whatever you want now! This is the ultimate decision maker.

### **YES or NO | Wheel Decide**

Have written and published several business books (four of which are fables) including the long running best-seller, Go for No! (currently at 400,000+ in sales with over 1,000 5-star reviews on Amazon.com) Produced a 98-minute Documentary DVD Movie, Yes is the Destination, No is How You Get There (and drove 12,000 miles around the USA to film it!)

### **About Us | Go for No!**

Goals / Purpose : Book Summary: "GO FOR NO! YES is the destination. NO is how you get there.", by Richard Fenton and Andrea Waltz. Told in a story format from the perspective of a salesperson, it tells of how he discovers that the way to success is to fail bigger and more often. "80% of most people never get past the intense desire to avoid any form of failure at all costs" and therefore do not realize their dream.

### **Book Summary: "GO FOR NO! YES is the destination. NO is ...**

It is a relatively quick read, but thoroughly enjoyable. I was challenged to "go for no" by my Sr. Vice President prior to reading the book. I discovered that "yes" showed up when I wasn't hunting for it. I needed to meet our team's "no" quotient before the deadline and time was running out!

### **Go for No! Yes is the Destination, No is How You Get There ...**

Yes and no. The differences among languages, the fact that in different languages the various words for yes and no have different parts of speech and different usages, and that some languages lack a 'yes-no' word system, makes idiomatic translation difficult.

### **Yes and no - Wikipedia**

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### **Reviews: Go-for-No-Yes-Is-the-Destination-No-Is-How-You ...**

Yes No Oracle Guided by forces few can imagine, the makers of custom floaty and strip pens were drawn to design this miracle of oil and plastic. The floaty pen oracle is imbued with the arcane power to provide very succinct, and often correct (about half of the time), answers to any yes or no question.

### **Yes No Oracle - Facade**

Go for No! Yes is the Destination, No is How You Get There Kindle Edition by Richard Fenton (Author), Andrea Waltz (Author) 4.6 out of 5 stars 32 customer reviews. See all 6 formats and editions Hide other formats and editions. Amazon Price New from Used from ...

### **Go for No! Yes is the Destination, No is How You Get There ...**

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# Go For No Yes Is The Destination How You Get There

## Richard Fenton

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