# Predictable Revenue Turn Your Business Into A Sales Machine With The 100 Million Best Practices Of Salesforcecom Aaron Ross

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#### Predictable Revenue PDF Summary- Aaron Ross & Mary Lou Tyler

GoodReads: 5 stars. I've been thinking a lot about how we build out our sales team at SilviaTerra. I asked a friend whose company is a few years ahead of ours if he had any relevant book recs and he immediately suggested Aaron Ross's "Predictable Revenue", calling it "The Bible" of sales. I generally don't give business books 5 stars, but this book was a revelation.

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## Aaron Ross: Best Selling Author of "Predictable Revenue," Sales & Growth Expert, Keynote Speaker

Aaron Ross is the best-selling author of Predictable Revenue: Turn Your Business Into A Sales Machine With The \$100 Million Best Practices Of Salesforce.com and his newest book with Jason Lemkin, From Impossible To Inevitable, called my many "the best business book i've ever read" (read Amazon reviews here).

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