Jiahua Wu

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ACADEMIC Imperial College Business School, Imperial College London

EMPLOYMENT Associate professor of operations 2020 –

Assistant professor of operations 2014 – 2020

EDUCATION Rotman School of Management, University of Toronto

Operations Management, **31**(9), 3543-3558

Ph.D., Operations management 2009 – 2014

Department of Electrical and Computer Engineering, University of Toronto

M.A.Sc., Computer engineering 2007 – 2009

Department of Electronic Engineering, Tsinghua University

B.Eng., Electronics information engineering 2003 – 2007

Research Sharing economy, revenue management and pricing, supply chain management Interests

BOOK CHAPTERS "Online group buying and crowdfunding: Two cases of all-or-nothing mechanisms" with

M. Hu and M. Shi, 2019, Sharing Economy: Making Supply Meet Demand, M. Hu (ed.),

319–346, in Springer Series in Supply Chain Management, C. Tang (series ed.)

Publications "Intertemporal price discrimination via randomized promotions" with H. Chen and M. Hu, 2023, Manufacturing and Service Operations Management, 25(3), 1176-1194

"Contingent stimulus in crowdfunding" with L. Du and M. Hu, 2022, Production and

"Sales effort management under all-or-nothing constraint" with L. Du and M. Hu, 2021, *Management Science*, **68**(7), 5109-5126

"Consumer profiling with data requirements: Structure and policy implications" with T. Valletti, 2020, *Production and Operations Management*, **29**(2), 309-329

"Liking and following and the newsvendor: Operations and marketing policies under social influence" with M. Hu and J. Milner, 2016, *Management Science*, **62**(3), 867-879

"Threshold effects in online group buying" with M. Shi and M. Hu, 2015, Management Science, 61(9), 2025-2040

"Simultaneous vs. sequential group-buying mechanisms" with M. Hu and M. Shi, 2013, *Management Science*, **59**(12), 2805-2822

"Keep cache replacement simple in peer-assisted VoD systems" with B. Li, in the Proceedings of *IEEE INFOCOM 2009*, Rio de Janeiro, Brazil

WORKING PAPERS

"Information design and pricing of supply competition in lead-selling platforms" with Y. Sun, N. Zamani Foroushani and Z. Liu

- Preliminary version accepted in EC 2024

"Prosocial spectrum of crowdfunding projects" with W. Deng, M. Shi and M. Hu

"IT and operations miscoordination in a supply chain: Case of a quick-service restaurant chain" with P. Luo and M. Hu

Teaching	Imperial College Business School, Imperial College London	
ACTIVITIES	Data analytics and visualisation for business	2023 -
	Logistics and supply chain analytics	2016 -
	Statistics and econometrics	2015 - 2024
	Project management	2015 - 2019
	Management science and operations	2015
Awards	MSOM meritorious service award	2020
	Best service science paper award (finalist)	2019
Professional Activities	Associate editor, Naval Research Logistics	2021 -
	Judge	
	Service SIG of MSOM conference	2018 –
	Supply chain management SIG of MSOM conference	2020 -
	POMS College of SCM student paper competition	2022 -
	MSOM student paper competition	2024 -

Cluster chair, "Empirical studies in operations", INFORMS international

Referee, Management Science, Manufacturing & Service Operations Management, Production and Operations Management, Naval Research Logistics, OMEGA, European Journal of Operational Research, Transportation Research Part E, Bulletin of Economic Research

2016