

VI Data Science Home Assignment — Instructions

Overview

Our client, WellCo, is experiencing increased member churn and seeks our assistance in reducing it. Your primary objective is to provide a ranked list of 'n' members for prioritized outreach. Since outreach incurs a constant (unknown, and marginal) cost, you must also determine the optimal value for 'n'.

Data Provided

- [web_visits.csv](#)
- [app_usage.csv](#)
- [claims.csv](#)
- [churn_labels.csv](#)
- [wellco_client_brief.txt](#)
- Baseline files: [auc_baseline.txt](#), [classification_report_baseline.txt](#)
- Schema files:
 - [schema_web_visits.md](#)
 - [schema_app_usage.md](#)
 - [schema_claims.md](#)
 - [schema_churn_labels.md](#)

Required Deliverables

- A public Git repository containing a reproducible end-to-end solution.
- A [README](#) file detailing setup and run instructions, along with a concise description of your approach.
- An executive presentation (3-5 slides) tailored for non-technical stakeholders.
- A CSV file containing a sorted list of the top 'n' members for outreach. This file must include, at minimum, [member_id](#), a prioritization score, and the member's rank.

Evaluation Criteria

Your submission will be evaluated based on the following aspects:

- **Code Clarity and Readability**
- **Solution Robustness**
- **Visualization Quality**
- **Presenting Results**
- **Storytelling**