# Blackwell Correlated Equilibrium

Tommaso Denti Cornell University Doron Ravid University of Chicago

UToronto, December 2022

# Information Acquisition Games

# A **base game** is a tuple, $G = (I, \Theta, \pi, A, (u_i)_{i \in I})$ , consisting of

- a finite set *I* of players,
- a finite payoff-relevant state  $\Theta$  ("payoff state"),
- a prior for the payoff state,  $\pi \in \Delta(\Theta)$ ,
- a finite set of action profiles,  $A = \prod_{i \in I} A_i$ ,
- a utility function  $u_i : A \times \Theta \to \mathbb{R}$  for each player i.

A **base game** is a tuple,  $G = (I, \Theta, \pi, A, (u_i)_{i \in I})$ , consisting of

- a finite set *I* of players,
- a finite payoff-relevant state  $\Theta$  ("payoff state"),
- a prior for the payoff state,  $\pi \in \Delta(\Theta)$ ,
- a finite set of action profiles,  $A = \prod_{i \in I} A_i$ ,
- a utility function  $u_i : A \times \Theta \to \mathbb{R}$  for each player i.

A **base game** is a tuple,  $\mathcal{G} = (I, \Theta, \pi, A, (u_i)_{i \in I})$ , consisting of

- a finite set *I* of players,
- a finite payoff-relevant state  $\Theta$  ("payoff state"),
- a prior for the payoff state,  $\pi \in \Delta(\Theta)$ ,
- a finite set of action profiles,  $A = \prod_{i \in I} A_i$ ,
- a utility function  $u_i : A \times \Theta \to \mathbb{R}$  for each player i.

# A **base game** is a tuple, $\mathcal{G} = (I, \Theta, \pi, A, (u_i)_{i \in I})$ , consisting of

- a finite set *I* of players,
- a finite payoff-relevant state  $\Theta$  ("payoff state"),
- a prior for the payoff state,  $\pi \in \Delta(\Theta)$ ,
- a finite set of action profiles,  $A = \prod_{i \in I} A_i$ ,
- a utility function  $u_i : A \times \Theta \to \mathbb{R}$  for each player i.

A **base game** is a tuple,  $G = (I, \Theta, \pi, A, (u_i)_{i \in I})$ , consisting of

- a finite set *I* of players,
- a finite payoff-relevant state  $\Theta$  ("payoff state"),
- a prior for the payoff state,  $\pi \in \Delta(\Theta)$ ,
- a finite set of action profiles,  $A = \prod_{i \in I} A_i$ ,
- a utility function  $u_i : A \times \Theta \to \mathbb{R}$  for each player i.

A **base game** is a tuple,  $\mathcal{G} = (I, \Theta, \pi, A, (u_i)_{i \in I})$ , consisting of

- a finite set *I* of players,
- a finite payoff-relevant state  $\Theta$  ("payoff state"),
- a prior for the payoff state,  $\pi \in \Delta(\Theta)$ ,
- a finite set of action profiles,  $A = \prod_{i \in I} A_i$ ,
- a utility function  $u_i : A \times \Theta \to \mathbb{R}$  for each player i.

- a finite payoff-irrelevant state *Z* ("correlation state"),
- a conditional distribution for  $z \in Z$ ,  $\zeta : \Theta \to \Delta(Z)$ ,
- a finite set of signal realizations  $X_i$  for every i,
- a set of feasible experiments for player i,  $\mathcal{E}_i \subseteq (\Delta(X_i))^{Z \times \Theta}$ ,
- a cost function  $C_i : \mathcal{E}_i \to \mathbb{R}_+$  such that  $\inf C_i(\mathcal{E}_i) = 0$ .

- a finite payoff-irrelevant state *Z* ("correlation state"),
- a conditional distribution for  $z \in Z$ ,  $\zeta : \Theta \to \Delta(Z)$ ,
- a finite set of signal realizations  $X_i$  for every i,
- a set of feasible experiments for player i,  $\mathcal{E}_i \subseteq (\Delta(X_i))^{Z \times \Theta}$ ,
- a cost function  $C_i : \mathcal{E}_i \to \mathbb{R}_+$  such that  $\inf C_i(\mathcal{E}_i) = 0$ .

- a finite payoff-irrelevant state *Z* ("correlation state"),
- a conditional distribution for  $z \in Z$ ,  $\zeta : \Theta \to \Delta(Z)$ ,
- a finite set of signal realizations  $X_i$  for every i,
- a set of feasible experiments for player i,  $\mathcal{E}_i \subseteq (\Delta(X_i))^{Z \times \Theta}$ ,
- a cost function  $C_i : \mathcal{E}_i \to \mathbb{R}_+$  such that  $\inf C_i(\mathcal{E}_i) = 0$ .

- a finite payoff-irrelevant state *Z* ("correlation state"),
- a conditional distribution for  $z \in Z$ ,  $\zeta : \Theta \to \Delta(Z)$ ,
- a finite set of signal realizations  $X_i$  for every i,
- a set of feasible experiments for player i,  $\mathcal{E}_i \subseteq (\Delta(X_i))^{Z \times \Theta}$ ,
- a cost function  $C_i : \mathcal{E}_i \to \mathbb{R}_+$  such that  $\inf C_i(\mathcal{E}_i) = 0$ .

- a finite payoff-irrelevant state *Z* ("correlation state"),
- a conditional distribution for  $z \in Z$ ,  $\zeta : \Theta \to \Delta(Z)$ ,
- a finite set of signal realizations  $X_i$  for every i,
- a set of feasible experiments for player i,  $\mathcal{E}_i \subseteq (\Delta(X_i))^{Z \times \Theta}$ ,
- a cost function  $C_i : \mathcal{E}_i \to \mathbb{R}_+$  such that  $\inf C_i(\mathcal{E}_i) = 0$ .

- a finite payoff-irrelevant state *Z* ("correlation state"),
- a conditional distribution for  $z \in Z$ ,  $\zeta : \Theta \to \Delta(Z)$ ,
- a finite set of signal realizations  $X_i$  for every i,
- a set of feasible experiments for player i,  $\mathcal{E}_i \subseteq (\Delta(X_i))^{Z \times \Theta}$ ,
- a cost function  $C_i : \mathcal{E}_i \to \mathbb{R}_+$  such that  $\inf C_i(\mathcal{E}_i) = 0$ .

## INFORMATION ACQUISITION GAME

Together, (G, T) induce an **information acquisition game**:

- 1. Simultaneously, each *i* chooses an experiment,  $\xi_i \in \mathcal{E}_i$ .
- 2. Nature determines  $(z, \theta)$ , draws signals,  $(x_i)_{i \in I}$ .
- 3. Each player i observes their signal  $x_i$  and takes an action  $a_i$ .
- 4. Each player *i* gets a payoff

$$u_i(a, \theta) - C_i(\xi_i).$$

# STRATEGIES AND EQUILIBRIUM

A strategy for player i in this game consists of

- an experiment  $\xi_i \in \mathcal{E}_i$ ,
- an action plan,  $\sigma_i : X_i \to \Delta(A_i)$ .

# STRATEGIES AND EQUILIBRIUM

A strategy for player *i* in this game consists of

- an experiment  $\xi_i \in \mathcal{E}_i$ ,
- an **action plan**,  $\sigma_i : X_i \to \Delta(A_i)$ .

 $(\xi_i^*, \sigma_i^*)_{i \in I}$  is **an equilibrium** if for all i,  $(\xi_i^*, \sigma_i^*)$  maximizes

$$\mathbb{E}_{\left(\xi_{i},\sigma_{i},\left(\xi_{i}^{*},\sigma_{i}^{*}\right)_{j\neq i}\right)}\left[u_{i}(a_{i},a_{-i},\theta)\right]-C_{i}(\xi_{i})$$

over all feasible experiments  $\xi_i \in \mathcal{E}_i$  and action plans  $\sigma_i$ .

#### **OUTCOME AND VALUE**

Each equilibrium  $(\xi_i^*, \sigma_i^*)_{i \in I}$  induces:

#### **OUTCOME AND VALUE**

Each equilibrium  $(\xi_i^*, \sigma_i^*)_{i \in I}$  induces:

• A distribution of action profiles and payoff states,

$$p \in \Delta(A \times \Theta)$$
.

This is the equilibrium **outcome**.

#### **OUTCOME AND VALUE**

Each equilibrium  $(\xi_i^*, \sigma_i^*)_{i \in I}$  induces:

• A distribution of action profiles and payoff states,

$$p \in \Delta(A \times \Theta)$$
.

This is the equilibrium **outcome**.

• A vector  $v = (v_i)_{i \in I}$  consisting of each player's payoff,

$$v_i = \sum_{a,\theta} u_i(a,\theta) p(a,\theta) - C_i(\xi_i^*).$$

We refer to v as the equilibrium **value**.

#### MONOTONE INFORMATION TECHNOLOGIES

Main focus: technologies where learning less is easier.

Our notion of informativeness: Blackwell domination.

#### MONOTONE INFORMATION TECHNOLOGIES

Main focus: technologies where learning less is easier.

Our notion of informativeness: Blackwell domination.

Say  $\xi_i$  **Blackwell dominates**  $\xi_i'$  (write  $\xi_i \gtrsim \xi_i'$ ) if  $\xi_i$  induces a the distribution for player i's posterior belief that is a mean preserving spread of the distribution induced by  $\xi_i'$ .

#### MONOTONE INFORMATION TECHNOLOGIES

Main focus: technologies where learning less is easier.

Our notion of informativeness: Blackwell domination.

Say  $\xi_i$  **Blackwell dominates**  $\xi_i'$  (write  $\xi_i \gtrsim \xi_i'$ ) if  $\xi_i$  induces a the distribution for player i's posterior belief that is a mean preserving spread of the distribution induced by  $\xi_i'$ .

An information technology  $\mathcal{T}$  is (Blackwell) monotone if

- (i) If  $\xi_i \in \mathcal{E}_i$  and  $\xi_i \succeq \xi'_i$ , then  $\xi'_i \in \mathcal{E}_i$ .
- (ii) If  $\xi_i, \xi_i' \in \mathcal{E}_i$  and  $\xi_i \succeq \xi_i'$ , then  $C(\xi_i) \succeq C(\xi_i')$ .
- (iii) If  $\xi_i, \xi_i' \in \mathcal{E}_i$  and  $\xi_i > \xi_i'$ , then  $C(\xi_i) > C(\xi_i')$ .

#### WHAT WE DO

1. Characterize the outcomes that can arise across all monotone  $\mathcal{T}$ : Blackwell correlated equilibrium.

- 1. Characterize the outcomes that can arise across all monotone  $\mathcal{T}$ : Blackwell correlated equilibrium.
- 2. Characterize *when* the robust predictions under endogenous and exogenous information differ.

- 1. Characterize the outcomes that can arise across all monotone  $\mathcal{T}$ : Blackwell correlated equilibrium.
- 2. Characterize *when* the robust predictions under endogenous and exogenous information differ.
- 3. Determine *how* endogenous information impacts the set of possible equilibrium outcomes: "all-or-nothing."

- 1. Characterize the outcomes that can arise across all monotone  $\mathcal{T}$ : Blackwell correlated equilibrium.
- 2. Characterize *when* the robust predictions under endogenous and exogenous information differ.
- 3. Determine *how* endogenous information impacts the set of possible equilibrium outcomes: "all-or-nothing."
- 4. Show that for generic base games, set of outcomes under endogenous and exogenous information is the same.

- 1. Characterize the outcomes that can arise across all monotone  $\mathcal{T}$ : Blackwell correlated equilibrium.
- 2. Characterize *when* the robust predictions under endogenous and exogenous information differ.
- 3. Determine *how* endogenous information impacts the set of possible equilibrium outcomes: "all-or-nothing."
- 4. Show that for generic base games, set of outcomes under endogenous and exogenous information is the same.
- 5. Demonstrate that endogenizing information can have significant impact in Bertrand competition.

#### WHAT WE DO

- 1. Characterize the outcomes that can arise across all monotone  $\mathcal{T}$ : Blackwell correlated equilibrium.
- 2. Characterize *when* the robust predictions under endogenous and exogenous information differ.
- 3. Determine *how* endogenous information impacts the set of possible equilibrium outcomes: "all-or-nothing."
- 4. Show that for generic base games, set of outcomes under endogenous and exogenous information is the same.
- 5. Demonstrate that endogenizing information can have significant impact in Bertrand competition.
- 6. Ask what is attainable as learning costs vanish: refinement of mixture of full-information Nash.

#### WHAT WE DO

- 1. Characterize the outcomes that can arise across all monotone  $\mathcal{T}$ : Blackwell correlated equilibrium.
- 2. Characterize *when* the robust predictions under endogenous and exogenous information differ.
- 3. Determine *how* endogenous information impacts the set of possible equilibrium outcomes: "all-or-nothing."
- 4. Show that for generic base games, set of outcomes under endogenous and exogenous information is the same.
- Demonstrate that endogenizing information can have significant impact in Bertrand competition.
- **6.** Ask what is attainable as learning costs vanish: refinement of mixture of full-information Nash.

#### RELATED LITERATURE

- Rational inattention: Sims (2003), ..., Yang (2015), Hoshino (2018), Ravid (2020), Angeletos and Sastry (2021), Ravid, Roesler, and Szentes (2022), Hebert and La'O (2022), Morris and Yang (2022), Denti (forthcoming)...
- Espionage games: Solan and Yariv (2004), de Clippel and Rozen (2021), Denti (2021)...
- Robust predictions: Bergemann and Morris (2005, 2013), Chassang (2013) Bergemann, Brooks, and Morris (2015, 2017), Carroll (2017)...
- Correlated equilibrium: Aumann (1974, 1987), Myerson (1986, 1997), Forges (1986, 1993, 2006), Lipman and Srivastava (1990), Bergemann and Morris (2016), Doval and Ely (2020)...

# Exogenous and General Information Technologies

For an outcome p and  $a_i \in A_i$ , let

$$p(a_i) := \sum_{a_{-i},\theta} p(a_i, a_{-i}, \theta).$$

For an outcome p and  $a_i \in A_i$ , let

$$p(a_i) := \sum_{a_{-i},\theta} p(a_i, a_{-i}, \theta).$$

Also, let  $supp_i p$  be the set of actions i takes in p,

$$\operatorname{supp}_i p := \{a_i \in A_i : p(a_i) > 0\}.$$

For an outcome p and  $a_i \in A_i$ , let

$$p(a_i) := \sum_{a_{-i},\theta} p(a_i, a_{-i}, \theta).$$

Also, let  $supp_i p$  be the set of actions i takes in p,

$$\operatorname{supp}_i p := \{a_i \in A_i : p(a_i) > 0\}.$$

For  $a_i \in \text{supp}_i p$ , let  $p_{a_i}$  be p's conditional distribution given  $a_i$ ,

$$p_{a_i}(a_{-i},\theta) := p(a_i,a_{-i},\theta)/p(a_i).$$

For an outcome p and  $a_i \in A_i$ , let

$$p(a_i) := \sum_{a_{-i},\theta} p(a_i, a_{-i}, \theta).$$

Also, let  $supp_i p$  be the set of actions i takes in p,

$$\operatorname{supp}_i p := \{a_i \in A_i : p(a_i) > 0\}.$$

For  $a_i \in \text{supp}_i p$ , let  $p_{a_i}$  be p's conditional distribution given  $a_i$ ,

$$p_{a_i}(a_{-i},\theta) := p(a_i,a_{-i},\theta)/p(a_i).$$

Finally, define i's best response set given  $a_i$ ,

$$BR_i(p_{a_i}) := \operatorname{argmax}_{b_i \in A_i} \sum_{a_i \in A} u_i(b_i, a_{-i}, \theta) p_{a_i}(a_{-i}, \theta).$$

The **gross value** of an outcome p is  $\bar{v}_i(p) = \sum_{a,\theta} u_i(a,\theta) p(a,\theta)$ .

The **gross value** of an outcome p is  $\bar{v}_i(p) = \sum_{a,\theta} u_i(a,\theta) p(a,\theta)$ .

An outcome p is a **Bayes correlated equilibrium** (BCE) if:

- (i) the marginal of p over  $\Theta$  is  $\pi$ ,
- (i) the marginar of p over 0 is n,
- (ii) the obedience constraint holds: for all  $i \in I$  and  $a_i \in \text{supp}_i p$ ,

 $a_i \in BR_i(p_{a_i}).$ 

The **gross value** of an outcome p is  $\overline{v}_i(p) = \sum_{a,\theta} u_i(a,\theta) p(a,\theta)$ .

An outcome p is a **Bayes correlated equilibrium** (BCE) if:

- (i) the marginal of p over  $\Theta$  is  $\pi$ ,
- (ii) the obedience constraint holds: for all  $i \in I$  and  $a_i \in \text{supp}_i p$ ,  $a_i \in BR_i(p_{a_i})$ .

#### Bergmann and Morris (2016):

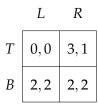
an exogenous T exists that induces (p, v) if and only if

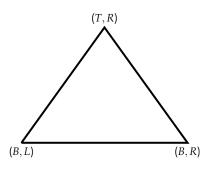
$$p$$
 is a BCE, and  $v_i = \bar{v}_i(p)$ .

	L	R
T	0,0	3,1
В	2,2	2,2

	L	R
Т	0,0	3,1
В	2,2	2, 2

Note: R dominates L, and is strictly better if row player takes T with positive prob.

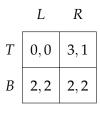


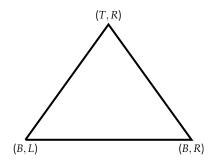


Note: *R* dominates *L*, and is strictly better if row player takes *T* with positive prob.

So, p(T, L) = 0 in every BCE, i.e.,

$$p\in\Delta(\{(B,L),(B,R),(T,R)\}).$$



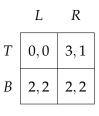


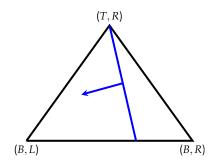
Note: *R* dominates *L*, and is strictly better if row player takes *T* with positive prob.

So, p(T,L) = 0 in every BCE, i.e.,

$$p\in\Delta(\{(B,L),(B,R),(T,R)\}).$$

For such *p*, obedience always holds for *L*, *R*, and *T*.





Note: *R* dominates *L*, and is strictly better if row player takes *T* with positive prob.

So, p(T,L) = 0 in every BCE, i.e.,

$$p\in\Delta(\{(B,L),(B,R),(T,R)\}).$$

For such *p*, obedience always holds for *L*, *R*, and *T*.

Obedience for *B* yields:

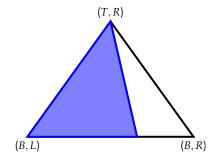
$$p(B,L) \geq 0.5 p(B,R).$$

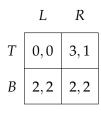
	L	R
T	0,0	3, 1
В	2,2	2,2

Note: *R* dominates *L*, and is strictly better if row player takes *T* with positive prob.

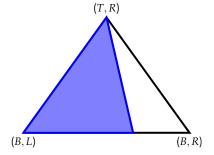
So *p* is a BCE iff

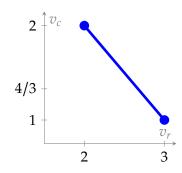
$$p(T, L) = 0$$
 and  $p(B, L) \ge 0.5p(B, R)$ .





The set of feasible values is  $v_r \in [2,3], \ v_c = 4 - v_r.$ 





## GENERAL INFORMATION TECHNOLOGIES

Define the **uninformed** value of *p* to be

$$\underline{v}_i(p) = \max_{b_i \in A_i} \sum_{a,\theta} u_i(b_i, a_{-i}, \theta) p(a, \theta).$$

### GENERAL INFORMATION TECHNOLOGIES

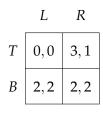
Define the **uninformed** value of *p* to be

$$\underline{v}_i(p) = \max_{b_i \in A_i} \sum_{a,\theta} u_i(b_i, a_{-i}, \theta) p(a, \theta).$$

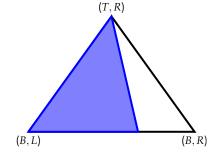
**Proposition 1.** A (p, v) is induced by some  $\mathcal{T}$  if and only if

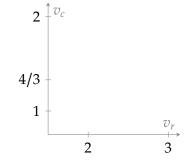
- (i) *p* is a BCE,
- (ii) for every  $i, v_i \in [\underline{v}_i(p), \overline{v}_i(p)]$ .

# EXAMPLE WITH GENERAL INFO TECH

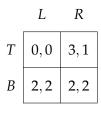


Allowing for general, non-exogenous  $\mathcal{T}$  does not change the set of attainable outcomes.



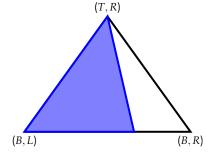


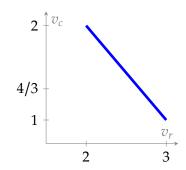
# EXAMPLE WITH GENERAL INFO TECH



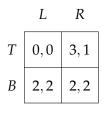
But the set of attainable values changes from

$$v_r \in [2,3], \ v_c = 4 - v_r,$$





#### EXAMPLE WITH GENERAL INFO TECH



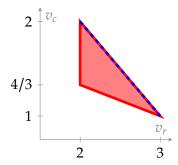
(B,L) (B,R)

But the set of attainable values changes from

$$v_r \in [2,3], \ v_c = 4 - v_r,$$

to

$$2 - \frac{1}{3}v_r \le v_c \le 4 - v_r, \ v_r \in [2, 3].$$



# Monotone Information Technologies

An outcome *p* is a **Blackwell correlated equilibrium** (BKE) if

An outcome *p* is a **Blackwell correlated equilibrium** (BKE) if (i) a BCE,

An outcome *p* is a **Blackwell correlated equilibrium** (BKE) if (i) a BCE, and (ii) it satisfies the **separation constraint**:

for all  $a_i, b_i \in \text{supp}_i p$ , if  $p_{a_i} \neq p_{b_i}$ , then  $BR_i(p_{a_i}) \cap BR_i(p_{b_i}) = \emptyset$ .

An outcome p is a **Blackwell correlated equilibrium** (BKE) if (i) a BCE, and (ii) it satisfies the **separation constraint**:

for all  $a_i, b_i \in \text{supp}_i p$ , if  $p_{a_i} \neq p_{b_i}$ , then  $BR_i(p_{a_i}) \cap BR_i(p_{b_i}) = \emptyset$ .

**Theorem 1.** A monotone  $\mathcal{T}$  exists that induces (p, v) if & only if (i) p is a BKE,

(ii) for all i, either  $v_i = \underline{v}_i(p) = \overline{v}_i(p)$ , or  $v_i \in [\underline{v}_i(p), \overline{v}_i(p))$ .

An outcome p is a **Blackwell correlated equilibrium** (BKE) if (i) a BCE, and (ii) it satisfies the **separation constraint**:

for all  $a_i, b_i \in \text{supp}_i p$ , if  $p_{a_i} \neq p_{b_i}$ , then  $BR_i(p_{a_i}) \cap BR_i(p_{b_i}) = \emptyset$ .

**Theorem 1.** A monotone  $\mathcal{T}$  exists that induces (p, v) if & only if (i) p is a BKE,

(ii) for all i, either  $v_i = \underline{v}_i(p) = \overline{v}_i(p)$ , or  $v_i \in [\underline{v}_i(p), \overline{v}_i(p))$ .

Sketch of "only if" proof:

An outcome p is a **Blackwell correlated equilibrium** (BKE) if

(i) a BCE, and (ii) it satisfies the **separation constraint**:

for all 
$$a_i, b_i \in \text{supp}_i p$$
, if  $p_{a_i} \neq p_{b_i}$ , then  $BR_i(p_{a_i}) \cap BR_i(p_{b_i}) = \emptyset$ .

**Theorem 1.** A monotone  $\mathcal{T}$  exists that induces (p, v) if & only if (i) p is a BKE,

(ii) for all i, either  $v_i = \underline{v}_i(p) = \overline{v}_i(p)$ , or  $v_i \in [\underline{v}_i(p), \overline{v}_i(p))$ .

#### Sketch of "only if" proof:

(i) **separation:** otherwise, *i* strictly benefits from pooling.

An outcome p is a **Blackwell correlated equilibrium** (BKE) if

(i) a BCE, and (ii) it satisfies the **separation constraint**:

for all 
$$a_i, b_i \in \text{supp}_i p$$
, if  $p_{a_i} \neq p_{b_i}$ , then  $BR_i(p_{a_i}) \cap BR_i(p_{b_i}) = \emptyset$ .

**Theorem 1.** A monotone  $\mathcal{T}$  exists that induces (p, v) if & only if (i) p is a BKE,

(ii) for all i, either  $v_i = \underline{v}_i(p) = \overline{v}_i(p)$ , or  $v_i \in [\underline{v}_i(p), \overline{v}_i(p))$ .

### Sketch of "only if" proof:

- (i) **separation:** otherwise, *i* strictly benefits from pooling.
- (ii) **values:** if  $\bar{v}_i > \underline{v}_i$ , i can get  $\bar{v}_i$  only if i acquires information.

An outcome p is a **Blackwell correlated equilibrium** (BKE) if

(i) a BCE, and (ii) it satisfies the **separation constraint**:

for all 
$$a_i, b_i \in \text{supp}_i p$$
, if  $p_{a_i} \neq p_{b_i}$ , then  $BR_i(p_{a_i}) \cap BR_i(p_{b_i}) = \emptyset$ .

**Theorem 1.** A monotone  $\mathcal{T}$  exists that induces (p, v) if & only if (i) p is a BKE,

(ii) for all i, either  $v_i = \underline{v}_i(p) = \overline{v}_i(p)$ , or  $v_i \in [\underline{v}_i(p), \overline{v}_i(p))$ .

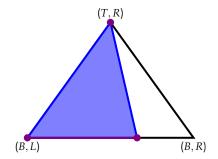
#### Sketch of "only if" proof:

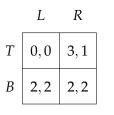
- (i) **separation:** otherwise, *i* strictly benefits from pooling.
- (ii) **values:** if  $\bar{v}_i > \underline{v}_i$ , i can get  $\bar{v}_i$  only if i acquires information.

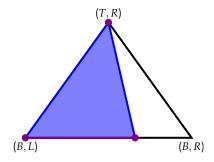
Sketch of "if" proof: extend Denti (2021).

	L	R
T	0,0	3,1
В	2,2	2, 2

**Claim.** A BCE p is a BKE iff  $p(T, R) \in \{0, 1\}.$ 



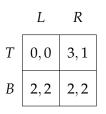


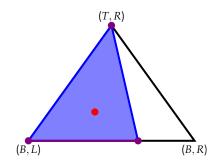


**Claim.** A BCE p is a BKE iff

$$p(T,R) \in \{0,1\}.$$

**Proof.** First, these BCEs satisfy separation: each player's beliefs are independent of their action.





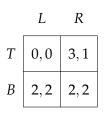
**Claim.** A BCE p is a BKE iff

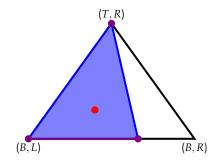
$$p(T,R) \in \{0,1\}.$$

**Proof.** First, these BCEs satisfy separation: each player's beliefs are independent of their action.

Second, if 
$$p(T, R) \in (0, 1)$$
, supp<sub>c</sub>  $p = \{L, R\}$ , and

$$p_L(T) = 0 < p_R(T),$$





**Claim.** A BCE p is a BKE iff

$$p(T,R) \in \{0,1\}.$$

**Proof.** First, these BCEs satisfy separation: each player's beliefs are independent of their action.

Second, if  $p(T, R) \in (0, 1)$ , supp<sub>c</sub>  $p = \{L, R\}$ , and

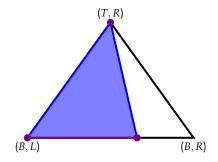
$$p_L(T) = 0 < p_R(T),$$

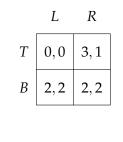
But *R* is always a BR for column player.

 $\begin{array}{c|c}
L & R \\
T & 0,0 & 3,1 \\
B & 2,2 & 2,2
\end{array}$ 

So,

 $\mathsf{BKE} = \Big\{ p \in \mathsf{BCE} : p(T,R) \in \{0,1\} \Big\}.$ 

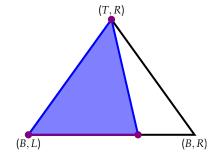


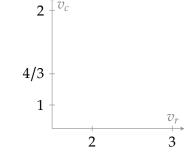


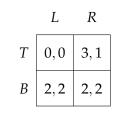


BKE =  $\{ p \in BCE : p(T, R) \in \{0, 1\} \}.$ 

$$(v_r, v_c) \in \{(2, 2), (3, 1)\}.$$



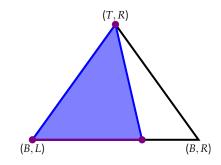


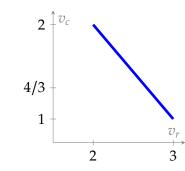


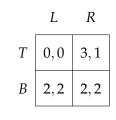
So,

BKE =  $\{ p \in BCE : p(T, R) \in \{0, 1\} \}.$ 

$$(v_r, v_c) \in \{(2, 2), (3, 1)\}.$$



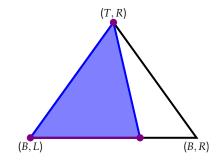


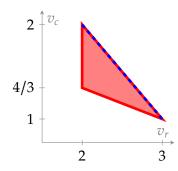


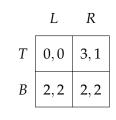
So,

BKE =  $\{ p \in BCE : p(T, R) \in \{0, 1\} \}.$ 

$$(v_r, v_c) \in \{(2, 2), (3, 1)\}.$$



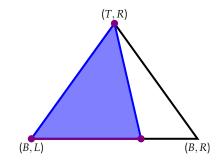


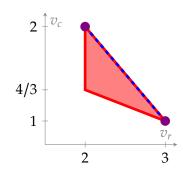


So,

BKE =  $\{ p \in BCE : p(T, R) \in \{0, 1\} \}.$ 

$$(v_r, v_c) \in \{(2, 2), (3, 1)\}.$$





# Bayes vs. Blackwell

# STRUCTURAL DIFFERENCES BETWEEN BCE AND BKE

Structurally, the BCE set is a polytope, so closed & convex.

By contrast, the BKE set need not be closed nor convex:

- For non-convexity, see the example.
- For non-closedness, can consider a single agent problem.

Next: Ask when BCE equals the closure of BKE.

## **JEOPARDIZATION**

**Definition (Myerson 1997).** An action  $a_i$  **jeopardizes**  $b_i$  if for every BCE p with  $p(b_i) > 0$ ,

$$a_i \in BR_i(p_{b_i}).$$

Let  $J(b_i)$  be the set of actions jeopardizing  $b_i$ .

## **JEOPARDIZATION**

**Definition (Myerson 1997).** An action  $a_i$  **jeopardizes**  $b_i$  if for every BCE p with  $p(b_i) > 0$ ,

$$a_i \in BR_i(p_{b_i}).$$

Let  $J(b_i)$  be the set of actions jeopardizing  $b_i$ .

#### Remarks:

- Every action jeopardizes itself.
- Weak domination ⇒ jeopardization.
- But the converse is false, e.g. matching pennies.

A BCE p has **maximal support** if for every other BCE q,

$$q(a, \theta) > 0$$
 implies  $p(a, \theta) > 0$ .

A BCE p has **maximal support** if for every other BCE q,

$$q(a, \theta) > 0$$
 implies  $p(a, \theta) > 0$ .

A BCE p is **minimally mixed** if it has maximal support, and if for every BCE q,  $i \in I$ , and  $a_i, b_i \in \text{supp}_i(q)$ ,

$$q_{a_i} \neq q_{b_i}$$
 implies  $p_{a_i} \neq p_{b_i}$ .

A BCE p has **maximal support** if for every other BCE q,

$$q(a, \theta) > 0$$
 implies  $p(a, \theta) > 0$ .

A BCE p is **minimally mixed** if it has maximal support, and if for every BCE q,  $i \in I$ , and  $a_i, b_i \in \text{supp}_i(q)$ ,

$$q_{a_i} \neq q_{b_i}$$
 implies  $p_{a_i} \neq p_{b_i}$ .

#### Interpretation:

If  $p_{a_i} = p_{b_i}$ , can implement p by telling i to mix between  $a_i$  and  $b_i$ .

A BCE p has **maximal support** if for every other BCE q,

$$q(a, \theta) > 0$$
 implies  $p(a, \theta) > 0$ .

A BCE p is **minimally mixed** if it has maximal support, and if for every BCE q,  $i \in I$ , and  $a_i, b_i \in \text{supp}_i(q)$ ,

$$q_{a_i} \neq q_{b_i}$$
 implies  $p_{a_i} \neq p_{b_i}$ .

#### Interpretation:

If  $p_{a_i} = p_{b_i}$ , can implement p by telling i to mix between  $a_i$  and  $b_i$ .

#### Lemma 1.

The minimally mixed BCE set is open & dense in the BCE set.

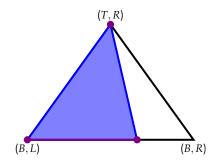
# WHEN DOES BKE REFINE BCE: CHARACTERIZATION

## **Proposition 2.** The following are equivalent:

- (i) The BKE set is dense in the BCE set.
- (ii) A minimally mixed BKE exists.
- (iii) For any BCE  $p, i \in I, a_i, b_i \in \operatorname{supp}_i(p),$   $p_{a_i} \neq p_{b_i} \quad \text{implies} \quad J(a_i) \cap J(b_i) = \emptyset.$

 $\begin{array}{c|cc}
 L & R \\
 T & 0,0 & 3,1 \\
 B & 2,2 & 2,2
\end{array}$ 

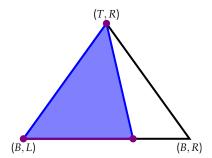
Example fails (ii) and (iii):

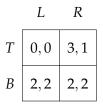


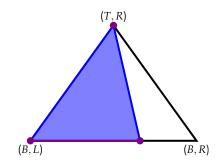
 $\begin{array}{c|cc}
 L & R \\
 T & 0,0 & 3,1 \\
 B & 2,2 & 2,2
\end{array}$ 

Example fails (ii) and (iii):

(ii) requires a minimally mixing BKE to exist.







Example fails (ii) and (iii):

(ii) requires a minimally mixing BKE to exist.

Since minimally mixing requires maximal support, and

BKE = 
$$\{ p \in BCE : p(T, R) \in \{0, 1\} \},$$

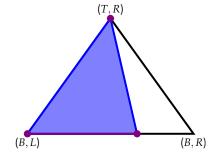
no minimally mixing BKE exists.

 $\begin{array}{c|cc}
 L & R \\
 T & 0,0 & 3,1 \\
 B & 2,2 & 2,2
\end{array}$ 

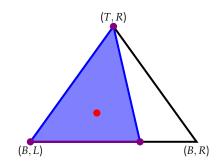
Example fails (ii) and (iii):

(iii) requires that for all BCE p,  $i \in I$ ,  $a_i, b_i \in \text{supp}_i(p)$ ,

 $p_{a_i} \neq p_{b_i}$  implies  $J(a_i) \cap J(b_i) = \emptyset$ .



	L	R
T	0,0	3,1
В	2,2	2, 2



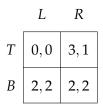
Example fails (ii) and (iii):

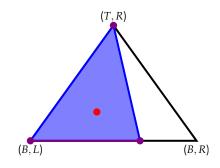
(iii) requires that for all BCE p,  $i \in I$ ,  $a_i, b_i \in \text{supp}_i(p)$ ,

$$p_{a_i} \neq p_{b_i}$$
 implies  $J(a_i) \cap J(b_i) = \emptyset$ .

If p is a BCE with max support,

$$p_L(T) = 0 < p_R(T),$$





Example fails (ii) and (iii):

(iii) requires that for all BCE p,  $i \in I$ ,  $a_i, b_i \in \text{supp}_i(p)$ ,

$$p_{a_i} \neq p_{b_i}$$
 implies  $J(a_i) \cap J(b_i) = \emptyset$ .

If p is a BCE with max support,

$$p_L(T) = 0 < p_R(T),$$

but

$$J(L) \cap J(R) = \{R\} \neq \emptyset.$$

#### Corollary 1.

The BKE set is either dense or nowhere dense in the BCE set.

#### Corollary 1.

The BKE set is either dense or nowhere dense in the BCE set.

**Proof:** Will show "not nowhere dense" implies "dense".

#### Corollary 1.

The BKE set is either dense or nowhere dense in the BCE set.

**Proof:** Will show "not nowhere dense" implies "dense".

Suppose BKE is dense in some open subset  $B \neq \emptyset$  of BCE.

#### Corollary 1.

The BKE set is either dense or nowhere dense in the BCE set.

**Proof:** Will show "not nowhere dense" implies "dense".

Suppose BKE is dense in some open subset  $B \neq \emptyset$  of BCE.

Since the set of minimally mixed BCEs is open and dense,

$$B_{MM} = \left\{ p \in B : p \text{ is minimally mixed} \right\}$$

is non-empty and open in the BCE set.

#### Corollary 1.

The BKE set is either dense or nowhere dense in the BCE set.

**Proof:** Will show "not nowhere dense" implies "dense".

Suppose BKE is dense in some open subset  $B \neq \emptyset$  of BCE.

Since the set of minimally mixed BCEs is open and dense,

$$B_{MM} = \left\{ p \in B : p \text{ is minimally mixed} \right\}$$

is non-empty and open in the BCE set.

Since BKE is dense in B, and it is also dense in  $B_{MM}$ .

#### Corollary 1.

The BKE set is either dense or nowhere dense in the BCE set.

**Proof:** Will show "not nowhere dense" implies "dense".

Suppose BKE is dense in some open subset  $B \neq \emptyset$  of BCE.

Since the set of minimally mixed BCEs is open and dense,

$$B_{MM} = \left\{ p \in B : p \text{ is minimally mixed} \right\}$$

is non-empty and open in the BCE set.

Since BKE is dense in B, and it is also dense in  $B_{MM}$ .

Thus,  $\exists$ a minimally mixed BKE  $\Longrightarrow$  BKE is dense in BCE.

# GENERICALLY, BKE DOES NOT REFINE BCE

**Theorem 2.** Fix I, A,  $\Theta$ , and full support  $\pi$ . Then the set

$$\left\{u := (u_i)_{i \in I} \in \mathbb{R}^{I \times A \times \Theta} : \mathrm{BCE}(u) \neq \mathrm{cl}\left(\mathrm{BKE}(u)\right)\right\}$$

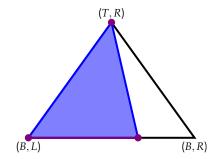
is contained in a closed low-dimensional manifold of  $\mathbb{R}^{I \times A \times \Theta}$ .

Consequently, for generic games one has

$$BCE = cl(BKE).$$

 $\begin{array}{c|cc}
 L & R \\
 T & 0,0 & 3,1 \\
 B & 2,2 & 2,2
\end{array}$ 

As we saw, in the example,  $BCE \neq cl(BKE)$ .

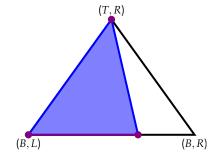


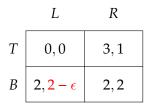
	L	R
T	0,0	3,1
В	2,2	2, 2

As we saw, in the example,

$$BCE \neq cl(BKE)$$
.

However, this inequality is fragile.

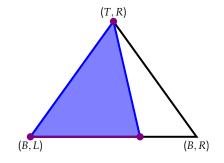




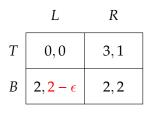
As we saw, in the example,

$$BCE \neq cl(BKE)$$
.

However, this inequality is fragile.



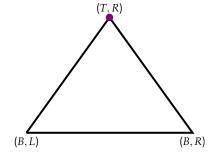
Suppose column player's payoff from (B, L) reduces by  $\epsilon > 0$ .



As we saw, in the example,

$$BCE \neq cl(BKE).$$

However, this inequality is fragile.



Suppose column player's payoff from (B, L) reduces by  $\epsilon > 0$ .

Then,

BCE = 
$$\{p : p(T, R) = 1\}$$
 = BKE.

# JEOPARDIZATION IS GENERIC

Natural conjecture: jeopardization is non-generic.

However, consider matching-pennies:

- has a unique BCE, which equals the (fully-mixed) NE.
- for all i and  $a_i$ ,  $J(a_i) = A_i$ .
- The same holds for all games around matching-pennies.

## THEOREM 2: PROOF SKETCH

**Lemma 2.** For any  $u \in \mathbb{R}^{I \times A \times \Theta}$ ,  $p \in BCE(u)$ , and  $\epsilon > 0$ , a  $\tilde{u} \in B_{\epsilon}(u)$  exists such that  $p \in BKE(\tilde{u})$ .

**Lemma 3.** The set  $\{u : BCE(u) = cl(BKE(u))\}$  is dense in  $\mathbb{R}^{I \times A \times \Theta}$ .

**Lemma 4.** The correspondences BCE( $\cdot$ ) and cl(BKE( $\cdot$ )) are semi-algebraic.

**Lemma (Blume and Zame, 1994).** If  $F : \mathbb{R}^N \rightrightarrows \mathbb{R}^M$  is a semi-algebraic correspondence with compact values, then F is continuous at every point outside a closed set with  $\dim < N$ .

**Proof of Theorem 2.** By Lemma 3, BCE(u) = cl(BKE(u)) at any u at which both correspondences are continuous.

# Bertrand Competition

# BERTRAND COMPETITION WITH STOCHASTIC MC

Two firms produce identical goods compete a la Bertrand.

Each firm *i* chooses a price,  $A_i = [0, 1]$ .

Given market price t, demand is given by D(t) = 1 - t.

# BERTRAND COMPETITION WITH STOCHASTIC MC

Two firms produce identical goods compete a la Bertrand.

Each firm *i* chooses a price,  $A_i = [0, 1]$ .

Given market price t, demand is given by D(t) = 1 - t.

Firm i's MC is constant at  $\theta_i$ , with  $\theta_1$  being uncertain:

$$\Theta = \Theta_1 \times \{\theta_2\},\,$$

where  $\Theta_1 \cup \{\theta_2\} \subseteq (0,1)$  is finite, and  $\pi$  has full support.

# BERTRAND COMPETITION WITH STOCHASTIC MC

Two firms produce identical goods compete a la Bertrand.

Each firm *i* chooses a price,  $A_i = [0, 1]$ .

Given market price t, demand is given by D(t) = 1 - t.

Firm i's MC is constant at  $\theta_i$ , with  $\theta_1$  being uncertain:

$$\Theta = \Theta_1 \times \{\theta_2\},\,$$

where  $\Theta_1 \cup \{\theta_2\} \subseteq (0,1)$  is finite, and  $\pi$  has full support.

Letting  $\underline{\theta}_1 := \min \Theta_1$  and  $\overline{\theta}_1 := \max \Theta_1$ , we assume

$$\underline{\theta}_1 < \bar{\theta}_1 < \theta_2.$$

Ties are broken in favor of low cost firm (i.e., firm 1).

# MAX CS IN BKE IS LOWER CS THAN IN BCE

Given a BCE p, define the expected consumer surplus,

$$CS(p) = \mathbb{E}_p \left[ \int_{\min\{a_1, a_2\}}^1 D(t) dt \right].$$

## MAX CS IN BKE IS LOWER CS THAN IN BCE

Given a BCE *p*, define the expected consumer surplus,

$$CS(p) = \mathbb{E}_p \left[ \int_{\min\{a_1, a_2\}}^1 D(t) dt \right].$$

#### **Proposition 3.**

The maximal CS under BCE is strictly larger than under BKE,

$$\max_{p \in \mathrm{BCE}} \mathsf{CS}(p) = \mathbb{E}\left[\int_{\theta_1}^1 D(t) \mathrm{d}t\right] > \int_{\mathbb{E}[\theta_1]}^1 D(t) \mathrm{d}t = \max_{p \in \mathrm{BKE}} \mathsf{CS}(p).$$

Moreover, every BKE corresponds to a no-information Nash.

Let us see that BKE strictly refines the BCE set in this example.

Let us see that BKE strictly refines the BCE set in this example.

Consider the BCE  $p^*$  where both prices equal firm 1's MC,

$$p^*((\theta_1,\theta_1),(\theta_1,\theta_2))=\pi(\theta_1,\theta_2).$$

Let us see that BKE strictly refines the BCE set in this example.

Consider the BCE  $p^*$  where both prices equal firm 1's MC,

$$p^*((\theta_1,\theta_1),(\theta_1,\theta_2))=\pi(\theta_1,\theta_2).$$

For any distinct  $\theta_1$  and  $\tilde{\theta}_1$  in  $\Theta_1$ ,

$$p_{a_2=\theta_1}^* \neq p_{a_2=\tilde{\theta}_1}^*.$$

Let us see that BKE strictly refines the BCE set in this example.

Consider the BCE  $p^*$  where both prices equal firm 1's MC,

$$p^*((\theta_1,\theta_1),(\theta_1,\theta_2))=\pi(\theta_1,\theta_2).$$

For any distinct  $\theta_1$  and  $\tilde{\theta}_1$  in  $\Theta_1$ ,

$$p_{a_2=\theta_1}^*\neq p_{a_2=\tilde{\theta}_1}^*.$$

But for firm 2,  $a_2 = 1$  jeopardizes every price below  $\theta_2$ .

### BKE STRICTLY REFINES BCE

Let us see that BKE strictly refines the BCE set in this example.

Consider the BCE  $p^*$  where both prices equal firm 1's MC,

$$p^*((\theta_1,\theta_1),(\theta_1,\theta_2))=\pi(\theta_1,\theta_2).$$

For any distinct  $\theta_1$  and  $\tilde{\theta}_1$  in  $\Theta_1$ ,

$$p_{a_2=\theta_1}^*\neq p_{a_2=\tilde{\theta}_1}^*.$$

But for firm 2,  $a_2 = 1$  jeopardizes every price below  $\theta_2$ .

Proposition 2's condition (iii) implies cl(BKE) ≠ BCE.

# Almost Free Information

### **ALMOST-FREE INFORMATION**

Several papers use almost-free flexible learning as an eqlbm selection device.

- Coordination games: Yang (2015), Denti (2021, forthcoming), Morris and Yang (forthcoming).
- Monopoly pricing: Ravid, Roesler, and Szentes (2022).
- **Perturbing the game:** Hoshino (2018).

Next: study all almost-free learning outcomes (holding game fixed).

### AN ALMOST-FREE INFORMATION OUTCOME

A p is an **almost-free information** outcome if, for every  $\epsilon > 0$ , a monotone  $\mathcal{T}$  and an equilibrium of  $(\mathcal{G}, \mathcal{T})$  exist such that

## AN ALMOST-FREE INFORMATION OUTCOME

A p is an **almost-free information** outcome if, for every  $\epsilon > 0$ , a monotone T and an equilibrium of (G, T) exist such that

(i) All experiments are feasible and cost less than  $\epsilon$ ,

$$\mathcal{E}_i = (\Delta(X_i))^{\Theta \times Z}$$
 and  $\max C_i(\mathcal{E}_i) < \epsilon \quad \forall i$ 

### AN ALMOST-FREE INFORMATION OUTCOME

A p is an **almost-free information** outcome if, for every  $\epsilon > 0$ , a monotone T and an equilibrium of (G, T) exist such that

(i) All experiments are feasible and cost less than  $\epsilon$ ,

$$\mathcal{E}_i = (\Delta(X_i))^{\Theta \times Z}$$
 and  $\max C_i(\mathcal{E}_i) < \epsilon \quad \forall i$ 

(ii) The equilibrium's outcome q is within  $\epsilon$  of p,

$$||q-p||<\epsilon.$$

A p is a **full-info Nash** outcome if it is the NE outcome of the game in which all players observe  $\theta$  and before simultaneously taking their actions.

A p is a **full-info Nash** outcome if it is the NE outcome of the game in which all players observe  $\theta$  and before simultaneously taking their actions.

A p is a **full-info outcome** if it is induced by an equilibrium in a game with exogenous information in which all players perfectly observe  $(\theta, z)$ .

A p is a **full-info Nash** outcome if it is the NE outcome of the game in which all players observe  $\theta$  and before simultaneously taking their actions.

A p is a **full-info outcome** if it is induced by an equilibrium in a game with exogenous information in which all players perfectly observe  $(\theta, z)$ .

Note: *p* is a full-info outcome if and only if it is a convex combination of full-info Nash outcomes.

A p is a **full-info Nash** outcome if it is the NE outcome of the game in which all players observe  $\theta$  and before simultaneously taking their actions.

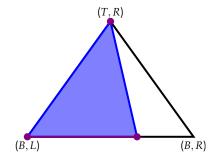
A p is a **full-info outcome** if it is induced by an equilibrium in a game with exogenous information in which all players perfectly observe  $(\theta, z)$ .

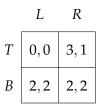
Note: *p* is a full-info outcome if and only if it is a convex combination of full-info Nash outcomes.

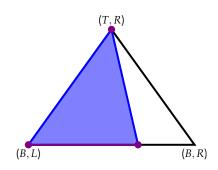
**Theorem 3.** p is an almost-free info outcome if and only if it is a full-info outcome and  $p \in cl(BKE)$ .

	L	R
T	0,0	3,1
В	2,2	2, 2

Here, BKE set coincides with full-info Nash.





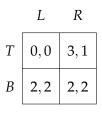


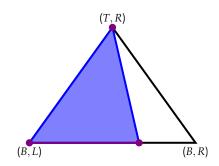
Here, BKE set coincides with full-info Nash.

Since here

BCE = co(full-info Nash),

every BCE is a full-information outcome.





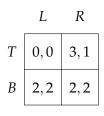
Here, BKE set coincides with full-info Nash.

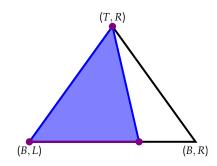
Since here

BCE = co(full-info Nash),

every BCE is a full-information outcome.

But: almost-free information outcomes are given by BKE.





Here, BKE set coincides with full-info Nash.

Since here

BCE = co(full-info Nash),

every BCE is a full-information outcome.

But: almost-free information outcomes are given by BKE.

Therefore, we get that almost-free info ≠ full info.

#### RELATED LITERATURE

- Rational inattention: Sims (2003), ..., Yang (2015),
  Hoshino (2018), Ravid (2020), Angeletos and Sastry (2021),
  Ravid, Roesler, and Szentes (2022), Hebert and La'O (2022),
  Morris and Yang (2022), Denti (forthcoming)...
- Espionage games: Solan and Yariv (2004), de Clippel and Rozen (2021), Denti (2021)...
- Robust predictions: Bergemann and Morris (2005, 2013), Chassang (2013) Bergemann, Brooks, and Morris (2015, 2017), Carroll (2017)...
- Correlated equilibrium: Aumann (1974, 1987), Myerson (1986, 1997), Forges (1986, 1993, 2006), Lipman and Srivastava (1990), Bergemann and Morris (2016), Doval and Ely (2020)...

### **CONCLUSION**

- 1. BKE gives the outcomes that can arise across all Blackwell-monotone  $\mathcal{T}$ .
- 2. BKE differs from BCE when there is shared jeopardization and/or there is no minimal-mixing BKE, which is rare.
- 3. BKE is either dense or nowhere dense in the BCE set.

#### We also show:

- BKE significantly refines BCE in Bertrand competition.
- Almost-free learning-outcomes given by limit of BKEs that are convex hull of full-info Nash.