

Mobile_Analytics.R

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```
setwd("/Users/DoryChen/Desktop")
```

```
library(dplyr)
```

```
##  
## Attaching package: 'dplyr'  
## The following objects are masked from 'package:stats':  
##  
##   filter, lag  
## The following objects are masked from 'package:base':  
##  
##   intersect, setdiff, setequal, union  
Geo_fence <- read.csv("Geo-Fence Analytics.csv", header=T)
```

```
#Create variable: "imp_large", "cat_entertainment", "cat_social", "cat_tech", "os_ios", "distance"
```

```
attach(Geo_fence)
```

```
Geo_fence$imp_large <- ifelse(imp_size == "728x90", 1, 0)  
Geo_fence$cat_entertainment <- ifelse(app_topcat == "IAB1" | app_topcat == "IAB1-6", 1, 0)  
Geo_fence$cat_social <- ifelse(app_topcat == "IAB14", 1, 0)  
Geo_fence$cat_tech <- ifelse(app_topcat == "IAB19-6", 1, 0)  
Geo_fence$os_ios <- ifelse(device_os == "iOS", 1, 0)
```

```
library(aspac)
```

```
## Loading required package: splancs  
## Loading required package: sp  
##  
## Spatial Point Pattern Analysis Code in S-Plus  
##  
## Version 2 - Spatial and Space-Time analysis  
##  
## Attaching package: 'splancs'  
## The following object is masked from 'package:dplyr':  
##  
##   tribble  
## Loading required package: Hmisc  
## Loading required package: lattice  
## Loading required package: survival  
## Loading required package: Formula  
## Loading required package: ggplot2  
##  
## Attaching package: 'Hmisc'  
## The following object is masked from 'package:splancs':  
##  
##   zoom  
## The following objects are masked from 'package:dplyr':  
##  
##   src, summarize  
## The following objects are masked from 'package:base':  
##  
##   format.pval, units  
## Loading required package: shapefiles  
## Loading required package: foreign  
##  
## Attaching package: 'shapefiles'  
## The following objects are masked from 'package:foreign':  
##  
##   read.dbf, write.dbf  
Geo_fence$distance <- 6371 * acos(cos(as_radians(device_lat)) * cos(as_radians(geofence_lat))  
  * cos(as_radians(device_lon) - as_radians(geofence_lon))  
  + sin(as_radians(device_lat)) * sin(as_radians(geofence_lat)))
```

```
#Create distance group and calculate click-through-rate
```

```
attach(Geo_fence)
```

```
## The following objects are masked from Geo_fence (pos = 13):
```

```
## The following objects are masked from Geo_fence (pos = 13):
##
## app_id, app_name, app_pub, app_review_val, app_review_vol,
## app_topcat, device_lat, device_lon, device_os, device_zip,
## didclick, geofence_lat, geofence_lon, geofence_radius,
## imp_size
Geo_fence$distance_group <- ifelse(between(distance, 0, 0.5), 1,
                                   ifelse(between(distance, 0.5, 1), 2,
                                           ifelse(between(distance, 1, 2), 3,
                                                   ifelse(between(distance, 2, 4), 4,
                                                           ifelse(between(distance, 4, 7), 5,
                                                                 ifelse(between(distance, 7, 10), 6,
                                                                 ifelse(distance > 10, 7, NA)))))))
```

```
Geo_fence <- Geo_fence %>% group_by(distance_group) %>%
  mutate(click_through_rate = mean(didclick))
```

```
# Create variables "distance_squared", "ln_app_review_vol"
Geo_fence$ln_app_review_vol <- log(app_review_vol)
Geo_fence$distance_squared <- distance^2
```

Descriptive Statistics

```
attach(Geo_fence)
## The following objects are masked from Geo_fence (pos = 3):
##
## app_id, app_name, app_pub, app_review_val, app_review_vol,
## app_topcat, cat_entertainment, cat_social, cat_tech,
## device_lat, device_lon, device_os, device_zip, didclick,
## distance, geofence_lat, geofence_lon, geofence_radius,
## imp_large, imp_size, os_ios
## The following objects are masked from Geo_fence (pos = 14):
##
## app_id, app_name, app_pub, app_review_val, app_review_vol,
## app_topcat, device_lat, device_lon, device_os, device_zip,
## didclick, geofence_lat, geofence_lon, geofence_radius,
## imp_size
statfun <- function(x){
  data.frame(Mean=mean(x), Median=median(x), STDEV=sd(x), Min=min(x), Max=max(x))
}
```

```
sum_table <- rbind(statfun(didclick),
                  statfun(distance),
                  statfun(imp_large),
                  statfun(cat_entertainment),
                  statfun(cat_social),
                  statfun(cat_tech),
                  statfun(os_ios),
                  statfun(ln_app_review_vol),
                  statfun(app_review_val)
)
row.names(sum_table) <- c("didclick", "distance", "imp_large", "cat_entertainment",
                        "cat_social", "cat_tech", "os_ios", "ln_app_vol", "app_val")
print(sum_table)
```

```
##           Mean   Median   STDEV     Min    Max
## didclick  0.006811059 0.000000 0.08224794 0.00000000 1.00000
## distance  2.983737139 2.020864 2.64852620 0.02075894 11.78666
## imp_large  0.230876800 0.000000 0.42139550 0.00000000 1.00000
## cat_entertainment 0.283925736 0.000000 0.45090308 0.00000000 1.00000
## cat_social  0.125124417 0.000000 0.33086130 0.00000000 1.00000
## cat_tech   0.517846126 1.000000 0.49968347 0.00000000 1.00000
## os_ios     0.250363997 0.000000 0.43322443 0.00000000 1.00000
## ln_app_vol  10.056798904 10.087225 0.63696194 7.08086790 12.93770
## app_val    3.654872622 3.400000 0.36081251 1.40000000 4.70000
```

Correlations between the variables

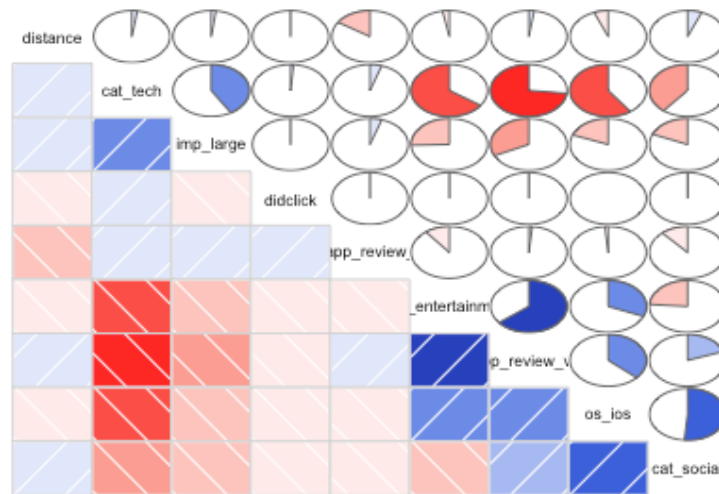
```
library(corrgram)
##
## Attaching package: 'corrgram'
## The following object is masked from 'package:lattice':
##
## panel.fill
cor_geofence <- subset(Geo_fence, select = c(didclick, distance, imp_large, cat_entertainment,
cat_social, cat_tech, os_ios, ln_app_review_vol, app_review_val))
```

```

cor(cor_geofence)
##          didclick distance imp_large cat_entertainment
## didclick      1.000000000 -0.006628356 -0.004786218 -0.007117972
## distance      -0.006628356  1.000000000  0.020024918 -0.028992663
## imp_large      -0.004786218  0.020024918  1.000000000 -0.254731873
## cat_entertainment -0.007117972 -0.028992663 -0.254731873  1.000000000
## cat_social     -0.005623417  0.060484490 -0.185311155 -0.238133905
## cat_tech       0.012454366  0.023499545  0.414049273 -0.652575678
## os_ios        -0.002147325 -0.060281389 -0.190194050  0.312647684
## ln_app_review_vol 0.003982875 -0.157864184  0.049929790 -0.105545185
## app_review_val -0.006523592  0.022481133 -0.321439020  0.642212363
##          cat_social cat_tech os_ios ln_app_review_vol
## didclick      -0.005623417  0.01245437 -0.002147325  0.003982875
## distance      0.060484490  0.02349954 -0.060281389 -0.157864184
## imp_large     -0.185311155  0.41404927 -0.190194050  0.049929790
## cat_entertainment -0.238133905 -0.65257568  0.312647684 -0.105545185
## cat_social     1.000000000 -0.39192721  0.513672844 -0.115376574
## cat_tech      -0.391927215  1.00000000 -0.598919227  0.049503835
## os_ios        0.513672844 -0.59891923  1.000000000 -0.013523794
## ln_app_review_vol -0.115376574  0.04950383 -0.013523794  1.000000000
## app_review_val  0.194394425 -0.73206714  0.366139311  0.014457854
##          app_review_val
## didclick      -0.006523592
## distance      0.022481133
## imp_large     -0.321439020
## cat_entertainment 0.642212363
## cat_social     0.194394425
## cat_tech      -0.732067145
## os_ios        0.366139311
## ln_app_review_vol 0.014457854
## app_review_val  1.000000000
corrgram(cor_geofence, order = TRUE, lower.panel = panel.shade,
         upper.panel = panel.pie, text.panel = panel.txt,
         main = "Correlations of Geo-fence")

```

Correlations of Geo-fence

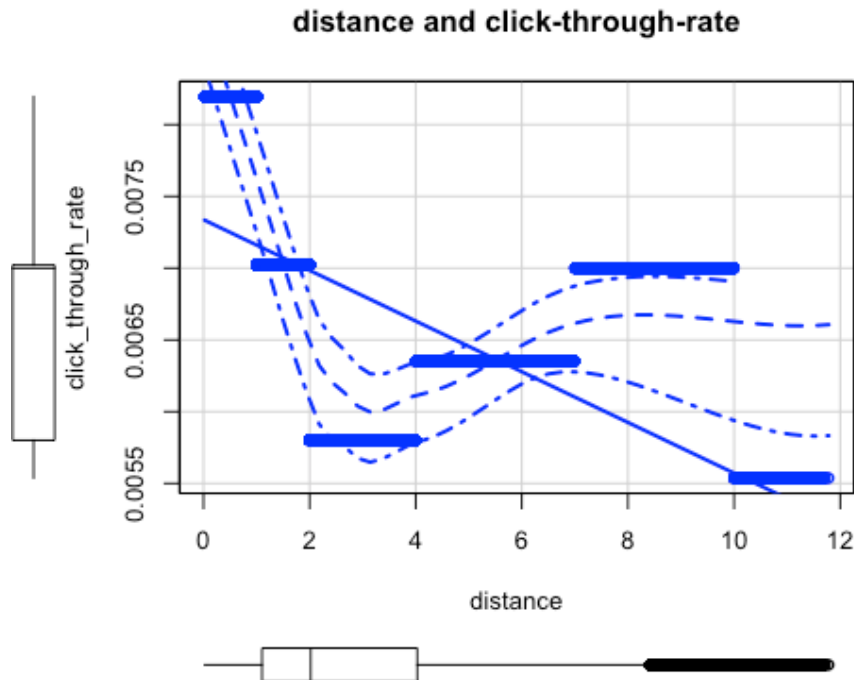


```

#Scatterplot of distance and click-through-rate
library(car)
## Loading required package: carData
##
## Attaching package: 'car'
## The following object is masked from 'package:dplyr':
##
##   recode
attach(Geo_fence)
## The following objects are masked from Geo_fence (pos = 6):
##
##   app_id, app_name, app_pub, app_review_val, app_review_vol,
##   app_topcat, cat_entertainment, cat_social, cat_tech,
##   click_through_rate, device_lat, device_lon, device_os,
##   device_zip, didclick, distance, distance_group

```

```
## device_zip, didclick, distance, distance_group,
## distance_squared, geofence_lat, geofence_lon, geofence_radius,
## imp_large, imp_size, ln_app_review_vol, os_ios
## The following objects are masked from Geo_fence (pos = 7):
##
## app_id, app_name, app_pub, app_review_val, app_review_vol,
## app_topcat, cat_entertainment, cat_social, cat_tech,
## device_lat, device_lon, device_os, device_zip, didclick,
## distance, geofence_lat, geofence_lon, geofence_radius,
## imp_large, imp_size, os_ios
## The following objects are masked from Geo_fence (pos = 18):
##
## app_id, app_name, app_pub, app_review_val, app_review_vol,
## app_topcat, device_lat, device_lon, device_os, device_zip,
## didclick, geofence_lat, geofence_lon, geofence_radius,
## imp_size
scatterplot(click_through_rate ~ distance, xlab = "distance",
            ylab = "click_through_rate", main = "distance and click-through-rate")
```



#We found that the closer mobile device to geofence, the higher the click-through-rate.

```
#logistic regression of "didclick"
fit.didclick <- glm(didclick ~ distance + imp_large + cat_entertainment
                    + cat_social + cat_tech + os_ios + ln_app_review_vol + app_review_val,
                    data = Geo_fence, family = binomial())
summary(fit.didclick)
##
## Call:
## glm(formula = didclick ~ distance + imp_large + cat_entertainment +
##   cat_social + cat_tech + os_ios + ln_app_review_vol + app_review_val,
##   family = binomial(), data = Geo_fence)
##
## Deviance Residuals:
##   Min       1Q   Median       3Q      Max
## -0.1439 -0.1307 -0.1144 -0.1041  3.4177
##
## Coefficients:
##              Estimate Std. Error z value Pr(>|z|)
## (Intercept)   -6.76438   0.89749  -7.537 4.81e-14 ***
## distance       -0.02880   0.01425  -2.020 0.043333 *
## imp_large      -0.34794   0.09173  -3.793 0.000149 ***
## cat_entertainment -0.09613   0.17893  -0.537 0.591087
## cat_social     -0.22237   0.21137  -1.052 0.292777
## cat_tech        0.69306   0.17660   3.924 8.70e-05 ***
## os_ios         0.38421   0.12634   3.041 0.002357 **
## ln_app_review_vol 0.03263   0.06301   0.518 0.604590
## app_review_val  0.32515   0.18716   1.737 0.082337 .
## ---
## Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
```

```

## (Dispersion parameter for binomial family taken to be 1)
##
## Null deviance: 9912.5 on 121566 degrees of freedom
## Residual deviance: 9861.4 on 121558 degrees of freedom
## AIC: 9879.4
##
## Number of Fisher Scoring iterations: 8
fit.didclick_distance_sqrt <- glm(didclick ~ distance + distance_squared + imp_large +
cat_entertainment
+ cat_social + cat_tech + os_ios + ln_app_review_vol + app_review_val,
data = Geo_fence, family = binomial())
summary(fit.didclick_distance_sqrt)
##
## Call:
## glm(formula = didclick ~ distance + distance_squared + imp_large +
## cat_entertainment + cat_social + cat_tech + os_ios + ln_app_review_vol +
## app_review_val, family = binomial(), data = Geo_fence)
##
## Deviance Residuals:
## Min 1Q Median 3Q Max
## -0.1510 -0.1272 -0.1148 -0.1042 3.4025
##
## Coefficients:
## Estimate Std. Error z value Pr(>|z|)
## (Intercept) -6.616818 0.896958 -7.377 1.62e-13 ***
## distance -0.117927 0.045073 -2.616 0.008888 **
## distance_squared 0.009166 0.004362 2.102 0.035583 *
## imp_large -0.352164 0.091782 -3.837 0.000125 ***
## cat_entertainment -0.096143 0.178941 -0.537 0.591069
## cat_social -0.226695 0.211394 -1.072 0.283550
## cat_tech 0.687657 0.176312 3.900 9.61e-05 ***
## os_ios 0.385895 0.126361 3.054 0.002259 **
## ln_app_review_vol 0.030512 0.063037 0.484 0.628368
## app_review_val 0.323831 0.186656 1.735 0.082757 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
## Null deviance: 9912.5 on 121566 degrees of freedom
## Residual deviance: 9857.1 on 121557 degrees of freedom
## AIC: 9877.1
##
## Number of Fisher Scoring iterations: 8
fit.didclick_reduced <- glm(didclick ~ distance + distance_squared + imp_large
+ cat_tech + os_ios,
data = Geo_fence, family = binomial())
summary(fit.didclick_reduced)
##
## Call:
## glm(formula = didclick ~ distance + distance_squared + imp_large +
## cat_tech + os_ios, family = binomial(), data = Geo_fence)
##
## Deviance Residuals:
## Min 1Q Median 3Q Max
## -0.1471 -0.1254 -0.1152 -0.1045 3.3277
##
## Coefficients:
## Estimate Std. Error z value Pr(>|z|)
## (Intercept) -5.091004 0.110148 -46.220 < 2e-16 ***
## distance -0.119992 0.045032 -2.665 0.007708 **
## distance_squared 0.009158 0.004364 2.099 0.035858 *
## imp_large -0.346716 0.091717 -3.780 0.000157 ***
## cat_tech 0.574871 0.100695 5.709 1.14e-08 ***
## os_ios 0.292210 0.111257 2.626 0.008628 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
## Null deviance: 9912.5 on 121566 degrees of freedom
## Residual deviance: 9862.8 on 121561 degrees of freedom
## AIC: 9874.8
##
## Number of Fisher Scoring iterations: 8

```

