### COSC 3337 : Data Science I



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### Overview



- What is Data Science? What are the skills needed?
- Examples from Industry. Amazon, Netflix, Booking.com, New York Times.
  - Predictive Learning (Supervised)
  - Descriptive Learning (Unsupervised)
  - Prescriptive Learning (Reinforcement)
- Why is Data Science Important?
- Overview of methods of Machine Learning.
- What will you learn in this course?
- How do we learn from data? How do we measure performance?

### What is Data Science?

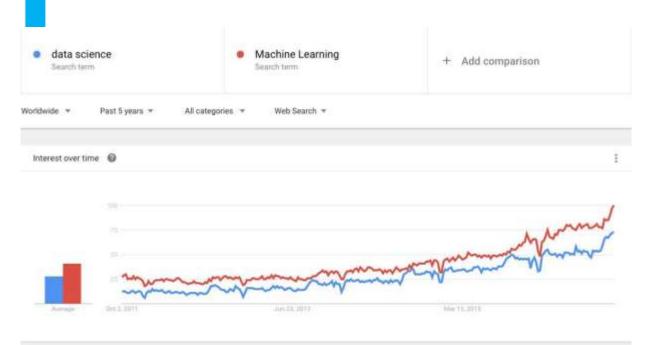


- Predictive (Supervised Learning): The science of using data to predict an outcome (clicking, subscription, cancerous cells, price of a stock)
- Descriptive (Unsupervised Learning): Using data to group items/users into categories (ie. extract topics/categories from articles)
- Prescriptive (Reinforcement Learning): Optimizing action based on response variable (ie. who should receive a marketing email, based on sign ups from an experiment)
- Exploratory: Can we describe characteristics of items/users with particular attributes we are interested in? (ie. Are new users who sign up for the new york times mostly Democrats?)
- Experimental: Conduct experiments and interpret their outcome.
- Goal of this course: Master the basics from a theoretical and practical viewpoint.

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### Interest in Data Science is Blowing Up







- Intellectually rich landscape of problems in a relatively new field.
- Can save a company millions of dollars by implementing the right algorithm effectively, allowing us to have significant impact.

""Anderson left Harvard before getting his PhD because he came to view the field much as Boykin does—as an intellectual pursuit of diminishing returns. But that's not the case on the internet. "Implicit in 'the internet' is the scope, the coverage of it," Anderson says. "It makes opportunities are much greater, but it also enriches the challenge space, the problem space. There is intellectual upside."" - WIRED

https://www.wired.com/2017/01/move-coders-physicists-will-soon-rule-silicon-valley/

### But Data Science is losing its meaning



 Because of the popularity of data science, there are far too many "fake" data scientists.

 More and more candidates are graduating from data science masters programs without being able to answer simple questions about which model to

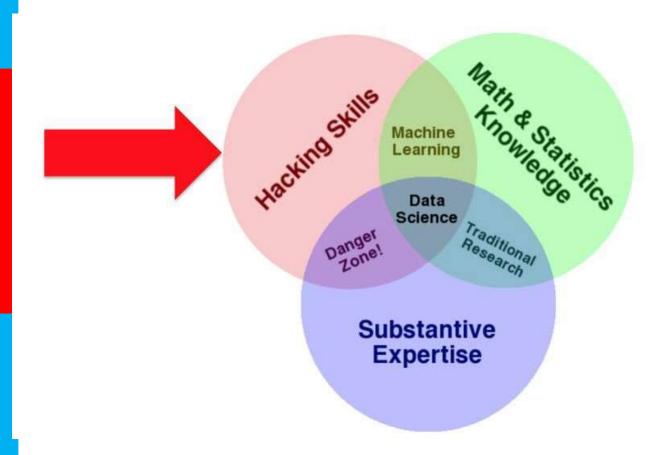
use where.

Don't be a fake data scientist!



### What is Data Science?

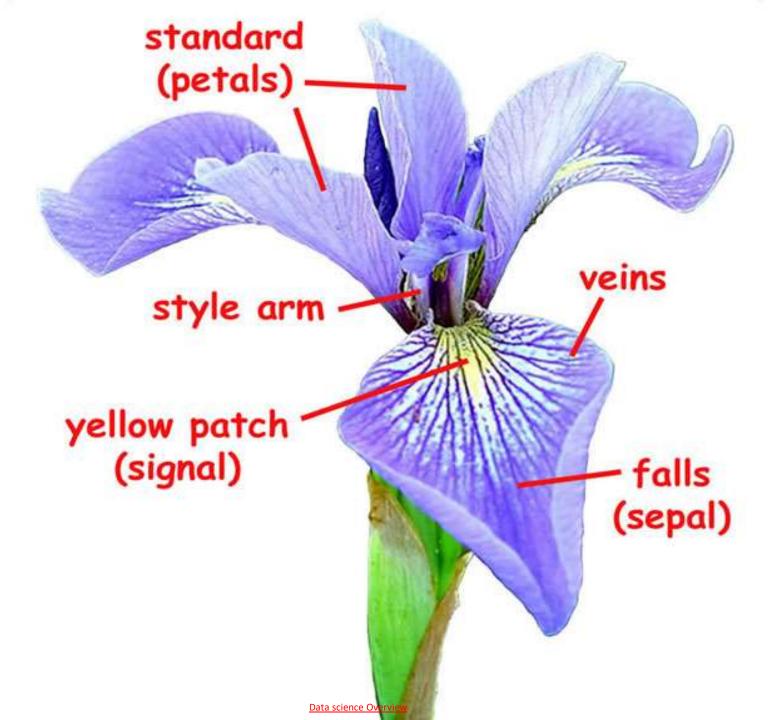




Math/Statistical Knowledge: Need understanding probability, statistics, optimization methods to create and use models.

Hacking Skills: Comfort with Linux/Unix, networks, databases, working from the command line, debugging code.

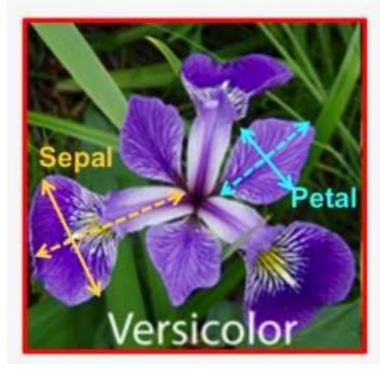
Substantive Experience: Need experience working with real data and business problems along with the problems that come along with them. Also need ability to communicate technical ideas to stakeholders.





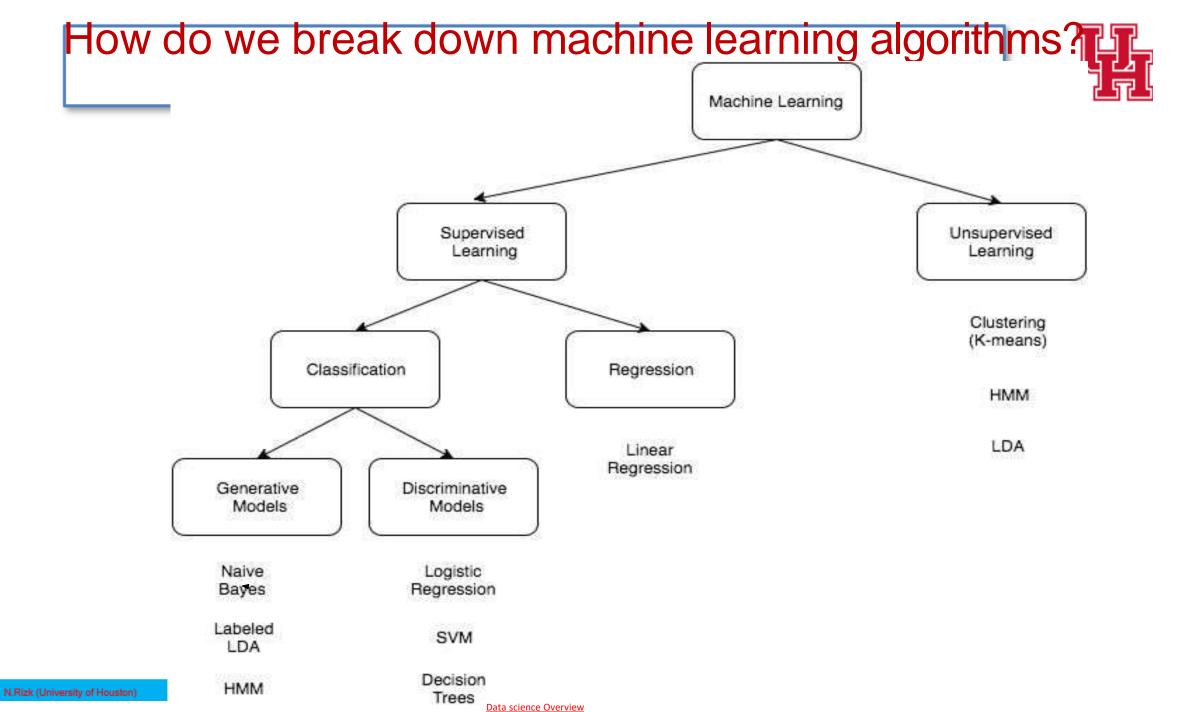
### Different Kind of IRIS

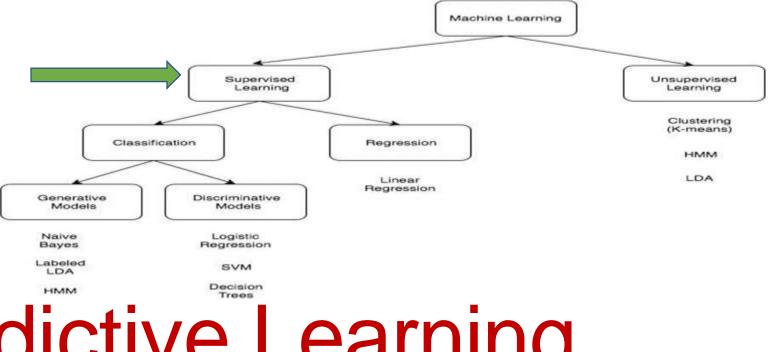












## Predictive Learning

(Supervised)

### Predictive Learning - Summary



- Predictive learning attempts to learn a model from data X which predicts a variable y (ie. type of movie, number of views would be X, y is your rating).
- Learns from data which has 'correct' answers given data inputs this is why it's "supervised".

#### Algorithms:

- Linear Regression (Regression)/Logistic Regression(Classification).
- Random Forest/Decision Trees/Gradient Boosting.
- SVM (Support Vector Machines) and nonlinear kernels.
- Recommendation Engines: Graph Diffusion, Matrix Factorization.
- Gaussian Mixture models and Expectation Maximization.
- Maximum Likelihood
- Time Series Modeling
- Neural Nets

# Predictive Learning - Examples

(Supervised)

### Amazon.com purchases



### Can we predict how a user will rate an item? Why do we care?





- 1. Generate the model, evaluate.
- 2. Run A/B test to measure performance or utility.
- 3. Learn from the model and improve.

- Can we predict how you would rate this item based on what we know about you?
- Why do we care? Answer: Will increase purchase rate and this can be measured in an experiment.
  - Good recommendations = \$\$.

### How do we use our model? A/B Testing



amazon.com

Recommended for You

Amazon.com has new recommendations for you based on items you purchased or told us you own.











The Little Big Things: 163 Ways to Pursue Persuasion and EXCELLENCE

Fascinate: Your 7 Triggers to Captivation

Sherlock Holmes [Bluray

Alice in Wonderland [Blu-ray]

Our model suggestions



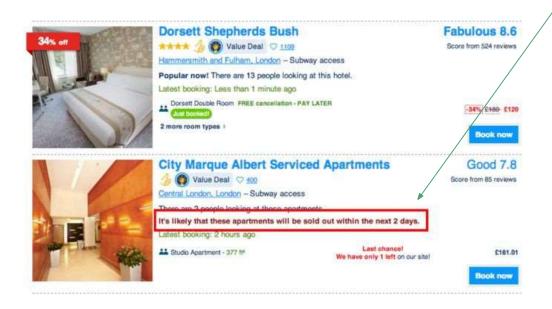
Top items (BAU)

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### Booking.com hotel bookings



Can we predict that a hotel is likely to sell out soon? If so when? Why do we care?

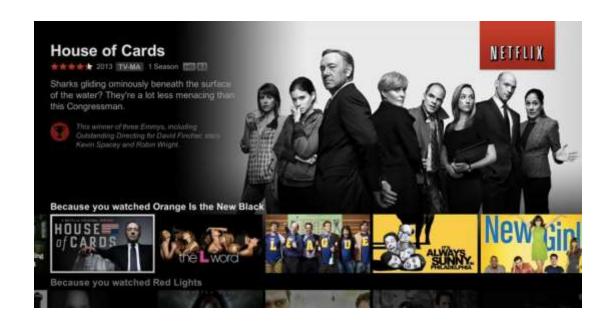


- Conversion: Users may be more inclined to purchase if they are aware the room may sell out soon (improve purchase rate).
- Retention: Users may be only interested in certain hotel options and not be aware that they don't have the luxury of waiting this could upset customers if the hotel sells out without warning (customer service).

### Netflix.com movie ratings



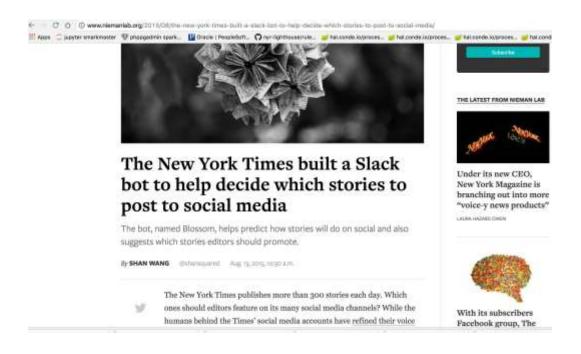
Can we predict how you would rate a movie?

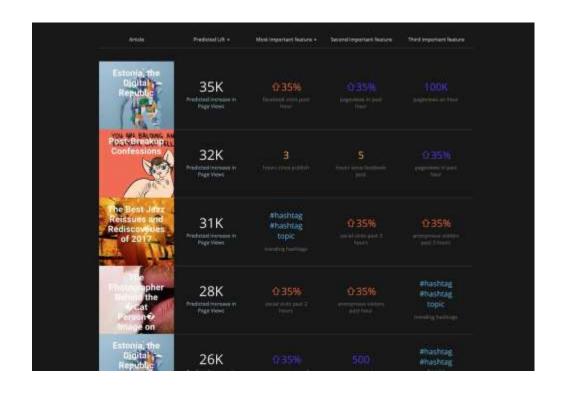


- Engagement: Users will be more engaged if movies they are likely to rate highly are shown to them first.
- Retention: Engaged customers are loyal customers, which means \$\$.

### Predicting viral content





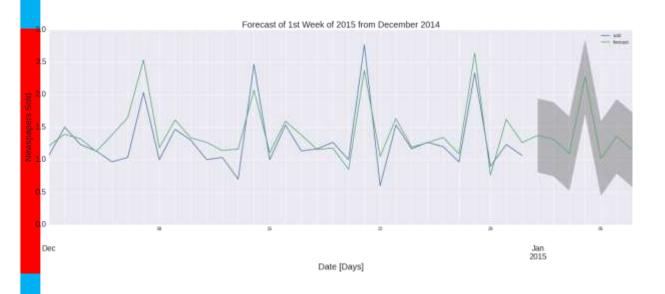




- Which content will go viral? (predictive)
- Where is the optimal place to post it?
  Twitter, Facebook?
  (prescriptive)

### Optimizing paper distribution





- Can we optimize profits by knowing how many papers to deliver to each Starbucks across America?
- Answer: Yes!
- Problem involves profit optimization, time series regression, maximum likelihood methods and running live experiments to evaluate performance.



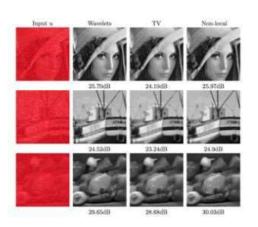
The New Hork Times

**Data science Overview** 

### Modern Artificial Intelligence



### **Artificial Intelligence**







(c) Optimal Transport



(d) Adaptive model

Image classification, segmentation, denoising, and many more applications! (Probably not at the level of this course but we will see!





# Predictive Learning - Methods

(Supervised)

### Predictive Learning - Linear Regression



Given a collection of points to learn from:

$$(x_i,y_i)$$

Can we find a function minimizing the distance to the data.  $f: X \to Y$ 

$$\frac{1}{N} \sum_{i=1}^{N} |y_i - f(x_i)|^p$$

Linear: 
$$f(x_i) = \beta \cdot x_i$$

All of predictive machine learning is based on discovering ways to find f (although the norms we use will depend on the problem at hand, it won't always be this one).

### Predictive Learning - Recommendation Engines

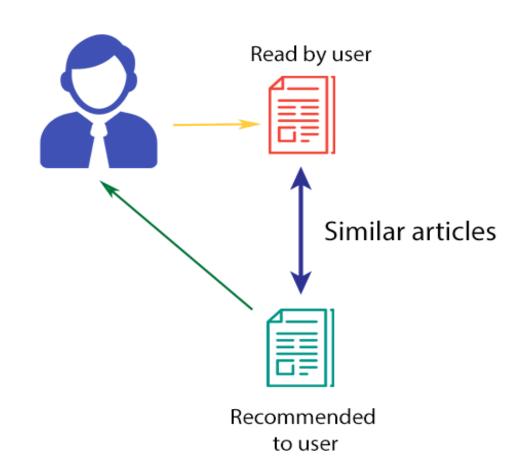


### **COLLABORATIVE FILTERING**

# Read by both users Similar users

### Read by her, recommended to him!

### CONTENT-BASED FILTERING



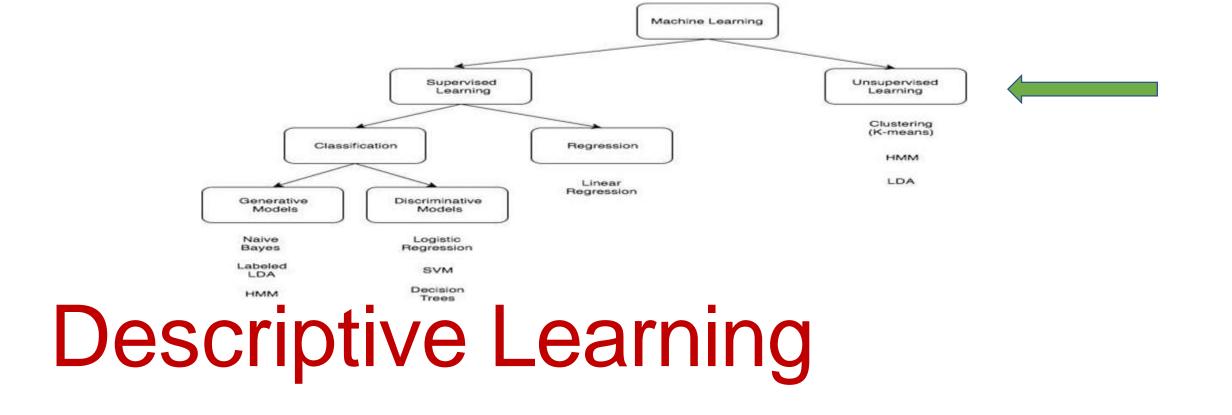
### Predictive Learning - Decision Trees



### Decision Tree (bank loan)



- Should this person receive a loan?
- A decision tree is another way of finding a "rule" which assigns user attributes to an outcome.



(Unsupervised)

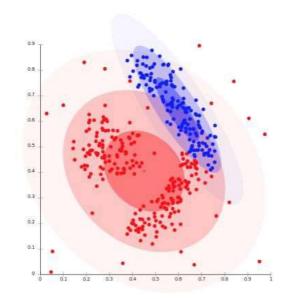
### **Descriptive Learning**

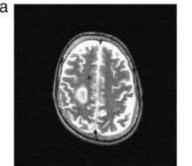


 Try to infer a hidden structure in the data without proper training examples (no teacher, hence 'unsupervised').

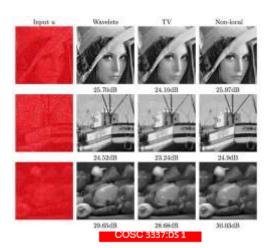
### • Algorithms:

- K-means clustering.
- Decision Tree Clustering.
- SVM
- Topic Models (LDA, etc)
- Gaussian Mixture Models



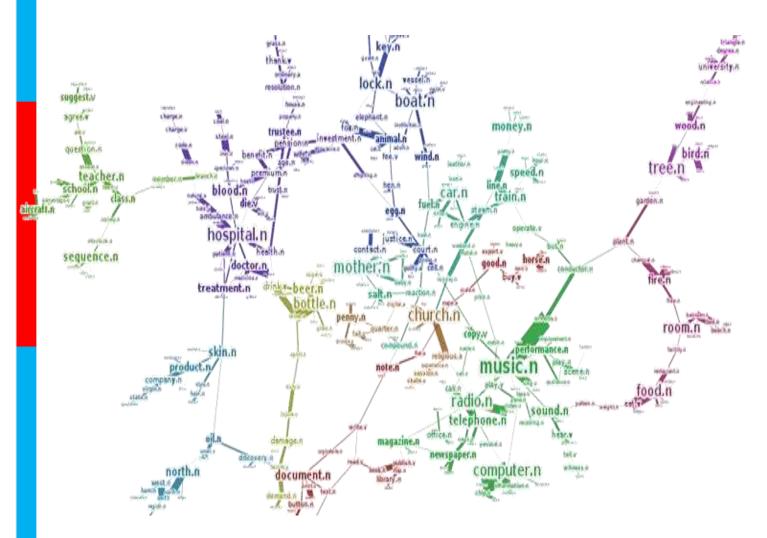






### **Topic Models**

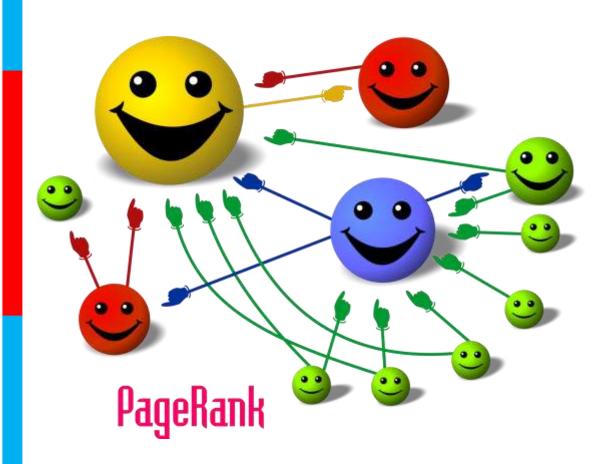




- Topic models attempt to cluster content into a finite collection of 'topics'.
- The model creates topic categories by clustering words commonly occurring together into groups (roughly speaking).
- Reading/Writing behavior, while unsupervised, has tremendous predictive power for many algorithms in practice.

### Google's PageRank





- Cartoon illustrating the basic principle of PageRank.
- The size of each face is proportional to the total size of the other faces which are pointing to it. (Source: Wiki)

## Prescriptive Learning

Reinforcement Learning

### **Prescriptive Learning**



- Prescriptive learning attempts to find an optimal action to maximize the expected reward/outcome (ie. who should we show this kind of ad to, or who should we send this marketing email to?).
- A well defined metric is used to determine the performance of such a model.

### Algorithms:

- Relies entirely on maximizing expectation of reward conditioned on user attributes and action.
- Incredibly useful since it's actionable.
- Can be "live" (multiarmed bandit) or from logged data (uplift modeling).
- Easiest when we have an A/B (randomized controlled trial) where we can measure causal inference of an outcome conditioned on an action.

### Example: Uplift Modeling

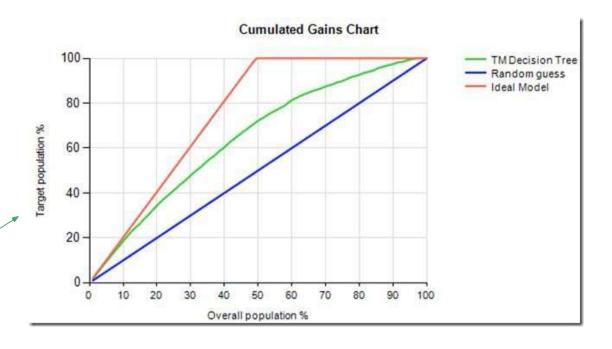




How do we determine the right action to maximize our desired outcome?

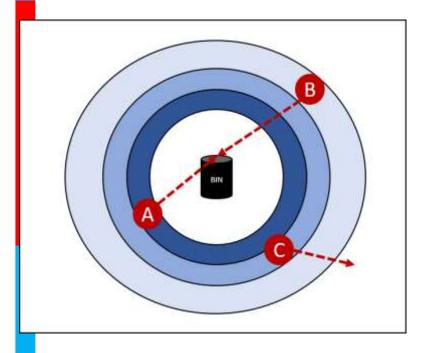
Percentage of people who bought

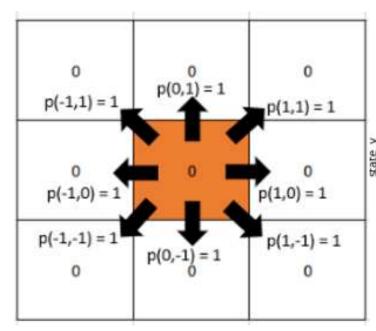
- Not everyone should receive the same action.
- Will users leave buy if they receive an offer?

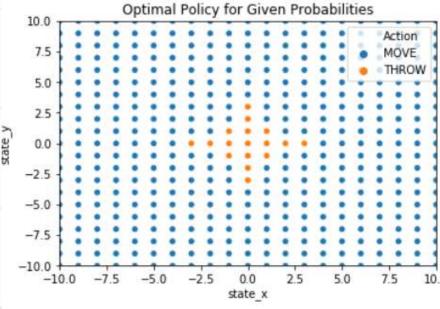


## Example: Optimal Policy for Environment where the Probabilities are known









### Tools?



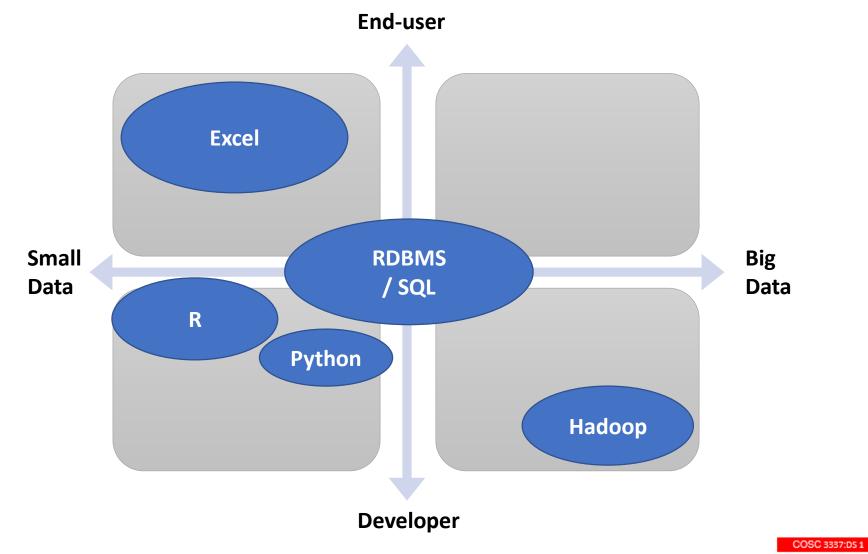
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Data science Overview

### Choosing Tools for Data Science

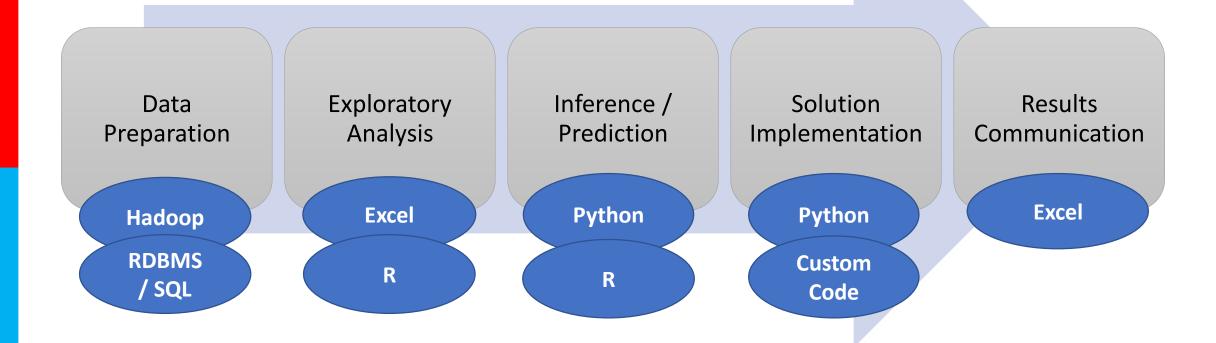




### Chaining Tools for Data Science



• Use the right toolset in different stages



### Make sure you check for quality issues!



### Completeness

- Is the data representative of the problem space?
- Any missing observations / attributes?

### Fidelity

- Do the measurements capture the reality?
- Any issues of bias or variance?

### Consistency

- Are values follow data types specified?
- Do different attributes agree with each other?