Nathaniel Payne – Curriculum Vitae

[LinkedIn](#) | [GitHub](#) | [CodeWars](#)

Summary

Commercially minded, diligent, and target driven individual. My experience lies predominantly in direct customer/client B2B sales, both face-to-face and remote; I also have extensive experience in proactively acquiring and developing new business and in managing my own accounts and relationships.

Having said that, I'm now looking to take my career in a different direction and am actively building my technical skills with a view to progressing into the role of a web/software developer.

Tech Skills

HTML5, CSS3, Git, Javascript ES6, Mocha, Jasmine, React, Node.js, PHP

Experience

IO Academy
Trainee Web Developer (March 2021 - Present)
In March 2021 I left recruitment and began training as a web developer with iO Academy in Bath, on their Full Stack Track course.
During this 16-week course I will continue to further my understanding of web development and deepen my technical, and professional, skills by working on a wide range of production standard projects using a range of tools including everything from HTML5, to Postman, to Docker, and more
By the end of the course, not only will I be a stronger developer but also, a certified scrum master.

Experis/People Source Consulting
Recruitment Consultant progressing to **Principal Recruitment Consultant** (February 2018 – February 2021)
Specialising in the introduction of Software Developers (primarily full-stack .NET/Java/Javascript) into high-growth technology SMEs in the South West, I was largely responsible for generating my own business and delivering upon those requirements. I initially joined Experis in February 2018 before our team was TUPE'd over to People Source in September that year.

In this role I took it upon myself to learn some of the technical skills that I was recruiting for (including Javascript, CSS, HTML, React, Git, Bash etc) and was praised by candidates, clients, and colleagues for my level of technical knowledge. I've even became a de facto point of contact for colleagues who were hoping to understand a new concept/technology when liaising with a client.

Achievements
- Having started on a 'cold desk' in Feb 2018 I placed with more unique clients than any other consultant employed by People Source – a total of 13 clients, all of whom were self-generated and new to the business
- Fastest first '360' placement in Experis Bristol's history
- Fastest 'Car Allowance' unlock in Experis UK history
- 2019 annual billings circa £100k
- 2018 annual billings circa £76k

Previous Experience

Opus Recruitment Solutions - Recruitment Consultant (April 2017 – January 2018)

JSM Associates - Recruitment Consultant (May 2016 – April 2017)

Vado - Retail Sales Office Coordinator (January 2016 – May 2016)

Onward Travel Solutions Ltd - Duty Manager (March 2014 – October 2015)

Onward Travel Solutions Ltd - Sales Administrator Team Captain (August 2012 – March 2014)

The Oak House Restaurant - Assistant Manager (1st January 2011 – 23rd June 2012)

The Oak House Restaurant - Bar Supervisor (2009 – 1st January 2011)

Education

CodeAcademy **(2019 - Present)**
Full Stack Engineer Course
A fully online training course I'm using to learn the basics of web development. Starting with zero knowledge or prior experience I'm now able to confidently use Javascript (including some React and Node, and Mocha and Chai for testing), HTML, CSS etc

Bridgwater College (2007 – 2009)
National Diploma BTEC in Media Production for TV/Film

Kings of Wessex Academy and Sixth Form College (2003 – 2007)

AS Level Psychology	GCSE Mathematics	GCSE English
AS Level Physics	GCSE Science	GCSE I.T.
AS Level Photography	GCSE Religious Studies	

Interests

I am a huge music fan, and (usually, not for a while now!) regularly attend whatever gigs/events I am able to, as well as playing and practising the guitar. I read whenever I have a chance to and mostly enjoy sci-fi/fantasy epics; I recently completed re-reading A Song of Ice and Fire, and Isaac Asimov's Foundation series, for example.

Recently, I've been using some of my spare time to learn Javascript, HTML, CSS and other entry-level web development skills.

A few of my other hobbies/interests include running, cycling, video and tabletop role-playing games, and personal finance, amongst others.