

CSM3114 Framework-Based Mobile Application

Development

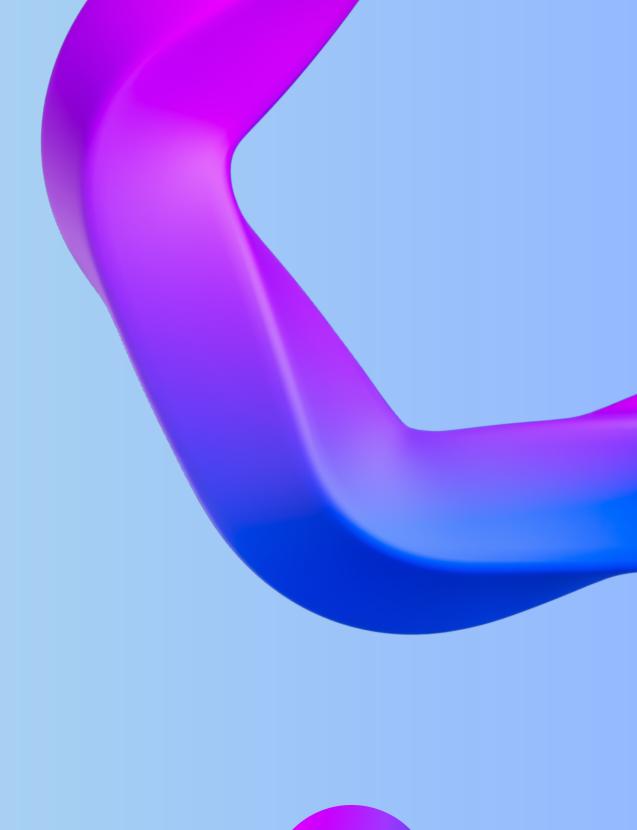
Semester I 2023/2024 Session

**Project 1** 

# ABC University News App

Presented by

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Inspired by:

"What I would have wanted as a university student?"

### **Problems Statement**



#### Fragmented Communication Channels

- Problem: ABC University relies on variety of fragmented communication channels
- **Solution:** Streamlined communication, provide centralized platform for news and information.



#### Lack of Tailored News Delivery

- Problem: Lack of a personalized news delivery system for the diverse interests of students and faculty
- Solution: The app categorizes news articles into sports, academics, clubs



#### Communication Gap with Secondary Targets

- **Problem:** Parents, alumni, and prospective students may lack an efficient way to stay connected with ABC University's updates
- **Solution:** Extends its reach to secondary targets, improving communication and engagement with a broader audience.



#### **Market Analysis**

**Target Audience** 

**Primary Target**: ABC University Community

Secondary Target: Parents, alumni, local businesses

#### **Monetization Strategies**

#### **Premium Subscription**

- Ad-free version of the app
- Personalized customization

#### **Sponsorship**

Selling exclusive sponsorships for specific news

#### **Promoted Post**

Allow organizations and local businesses to pay and promote anything

#### **Pricing Plans**

#### **Free Version**

• Revenue Source: Advertisements

#### **Premium Version**

• Features: Ad-Free Browsing, Notifications

#### **Pricing Flexibility**

- Optimization over time: adoption, usage patterns, advertiser demand
- Balancing user experience: balance revenue goals with positive user experience

## Thank you

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https://dothenish.github.io/website-portfolio/