Jonathan Yee

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EDUCATION

University of Riverside, California, Riverside, CA Spring 2014

- Bachelor of Science: Business Administration, Marketing

UCLA Extension, Los Angeles, CA, April 2021
- Full Stack Web Development Bootcamp

WORK EXPERIENCE

Sales Manager, *Unical Defense Inc,* City of Industry, CA, Dec 2014 – Oct 2020

- Facilitated communication with worldwide and domestic military customers (including USGOV) for resale of UTAS Licensed products / assemblies
- Managed turn key manufacturing with domestic suppliers for production of spares for platforms: F16 Falcon, AV-8B Harrier, F5 Freedom Fighter & Taiwan Indigenous Fighter
- Liaison between Unical Defense and its partner OEM: Collins Aerospace, Lockheed Martin, Sikorsky
- Knowledgeable of aviation industry standards, federal procurement agencies & processes, quality assurance and export control regulations
- Facilitated communication between domestic manufacturers, Unical Defense and US Air force Bases (i.e. Hill AFB, Ogden, UT etc) engineering authority

Key Accomplishments
- Led negotiations, drafting and execution of three multi-million dollar long term agreements between Unical Defense and partner, AAR CORP, the industry leading repair shop for the F16 Accessory Drive Gearbox. Agreements represented over $15 million in future business
- 5+ years of negotiation, review and maintenance of foreign and domestic government contracts
- 3+ years of proprietary aerospace data review & secure transfer via NDA / TDA execution

LEADERSHIP

Expansion Chair / Fraternity Representative
UC Riverside Collaborative Multicultural Council, Riverside, CA, Mar 2010 – Jun 2011

- Evaluated potential on-campus "interest groups" vying to become official UC Riverside recognized organizations as Collaborative Multicultural Council members

Pledge Advisor, Social Chair, Member, *Pi Delta Psi Fraternity*, Riverside, CA, Mar 2010 – Mar 2014
- Spearheaded Fraternity's western expansion and colonization into UC Berkeley with assistance of national representatives

SKILLS & QUALIFICATIONS:
- Microsoft Office, Word, Excel, PowerPoint, Outlook
- Programming Languages: HTML, CSS, JavaScript, Node.js