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Learn How To Package Trades In Your Next Negotiation



How To Develop The Skill Of Assembling Potential Trades In Order To Get The Best Possible Outcome

"Practical, proven techniques that will help you get the best deal possible out of your next negotiation"

Dr. Jim Anderson

Createspace, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.What a great world this would be if only we could sit down at a negotiating table, have both sides make a few concessions and then we d suddenly have the deal that we were all hoping to be able to reach. Sadly, getting that perfect deal takes a great deal more effort on both sides. What You...

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