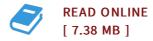




## How to Sell Yourself

By Joe Girard, Robert Casemore

Little, Brown Company, United States, 1992. Paperback. Book Condition: New. Reprint. 198 x 132 mm. Language: English. Brand New Book. No matter what field you are in, you need to market yourself. This book, written by the world s greatest salesman, reveals important sales secrets: how to develop the fundamental skills and winning character traits that make other people notice just how much you have to offer. With reallife anecdotes and Joe Girard s own remarkable life story, How to Sell Yourself helps you: -- Boost you own self-worth -- and demonstrate it to others-- Turn a job interview into a platform for success-- Identify your most dynamic personal qualities (They just might surprise you!)-- Become a master of the fine art of listening -- and use it to get ahead on the job-- Enter the workplace for the first time -- Joe has special advice for women and young people-- Raise your self-confidence and success quotient -- with Joe s 12 daily think power exercises. From ending procrastination to developing the most important worksite strategies, Joe Girard shows how he and other people like him got to the top -- and how you can, too.



## Reviews

Basically no terms to clarify. It is actually writter in basic terms rather than confusing. I found out this ebook from my dad and i suggested this book to find out.

-- Elinore Vandervort

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