



The Negotiator: My Life at the Heart of the Hostage Trade

By Ben Lopez

Little, Brown Book Group. Paperback. Book Condition: new. BRAND NEW, The Negotiator: My Life at the Heart of the Hostage Trade, Ben Lopez, "I'm writing this book under a pseudonym. If I used my real name, I may become a hostage myself. And I don't want that. I've seen what it can do to people." Ben Lopez is a Kidnap-for-Ransom consultant. He spends his days travelling from one crisis zone to the next, negotiating with people who value money over life. On behalf of government agencies, law enforcement teams, multinational corporations and private clients, Ben sets up and commands the negotiator's cell, bartering with some of the world's most desperate people for the safe return of their captives. Working alongside a shadowy team of former spies and special operatives, his arsenal of psychological techniques is just as powerful as brute force. He remains on location for as long as it takes to get the job done. Then he disappears.



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Reviews

This book is definitely worth acquiring. I have go through and so i am certain that i will likely to read through again again in the future. Its been printed in an exceptionally basic way in fact it is only after i finished reading this publication in which actually altered me, change the way in my opinion.

-- **Andres Bashirian**

Comprehensive guide for publication fanatics. This really is for all who statte there had not been a well worth reading through. I discovered this ebook from my dad and i encouraged this book to find out.

-- **Lacy Goldner**