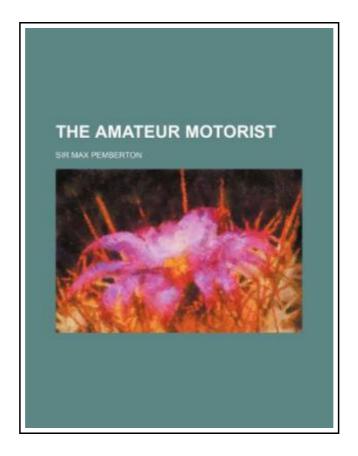
The Amateur Motorist



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Reviews

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THE AMATEUR MOTORIST



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General Books LLC. Paperback. Book Condition: New. This item is printed on demand. Paperback. 104 pages. Dimensions: 9.7in. x 7.4in. x 0.2in.This historic book may have numerous typos and missing text. Purchasers can download a free scanned copy of the original book (without typos) from the publisher. Not indexed. Not illustrated. 1907. Excerpt: . . . CHAPTER XX THE SALE OF THE CAR WHAT are you going to do with your car when you wish to sell it And what do you expect to get for it I have heard these questions frequently of late, and the replies interest me. Which is the best way to sell a secondhand car, and what loss should we be prepared to face If we have run the car but for a single season and the make be a popular one, this loss should not be more than 33 per cent. It will rarely be less, and we shall be lucky to make a quick sale at the price. The plain truth is that second-hand cars are almost a drug on the market. Clever people--such as those at the Motor House--can do very much more than most of us, and there are other dealers who have won conspicuous successes. But in the main the business is a poor one for the seller, and the price obtained will often provoke the most dismal astonishment. As a mere opinion I put it that it is very difficult to sell cars by advertisement. Week by week, sometimes year by year, do I read in the technical press the despairing advertisements of would-be sellers who have treasures to part with. Reading these descriptions you would imagine the man who did not hurry out to purchase the cars in question to be little better than a lunatic. He might...

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