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"I am passionate about what I do and always give 100%. When I undertake a project or task, I don't just complete it, I go the extra mile and make it better than requested."

# PROFESSIONAL PROFILE

A driven, creative professional with a broad technical skill set. An excellent communicator experienced in interpreting and implementing client and staff visions of new websites and digital creative. Enjoys collaborating with colleagues and clients, and will voluntarily help and teach whenever needed, with expertise ranging from design, development and conceptualization to programming and management. Over 6 years experience in the eCommerce team at Bankwest.

### SKILLS SUMMARY

#### **Technical**

HTML5 CSS3 JavaScript JQuery Git / Version Control Flash / ActionScript PHP

PHP Wordpress Fatwire CMS

### Delivery

UI/UX Design Standards Compliant Cross-browser Compatible Responsive Web Design Fluid Grids Mobile Development SEO / SEM Google Analytics

Google Adwords / Adsense Fluid / Adaptive Images Project Management

### Software

Dreamweaver Photoshop Illustrator Visual Studio Microsoft Suite Adobe SiteCatalyst Epsilon DreamMail

- Experienced designer/developer with a resolute customer focus
- Strong knowledge of best practice web design and usability & accessibility guidelines
- Strong track record of effective stakeholder management
- Good technical understanding and a keen interest in emerging technologies
- Commitment to achieving highly measurable results
- Strong analytical capabilities and competitor evaluation
- Articulate, with strong communication and leadership skills, and a hands-on approach
- Highly autonomous with acute attention to detail
- Skilled at tackling tasks ahead of time, handling a great variety of tasks and responsibilities simultaneously, working well under stress



IINET October 2013 to Present

## Senior Website Designer

Role: Lorem ipsum.

#### **Achievements**

- release of budii lite
- MobiiManager app
- Toolbox relocations
- Mobile voice refresh
- WDS Mobile support worked with 3<sup>rd</sup> party to integrate a new mobile self care solution to the website resulting in XX number of reduced calls and xx% uplift in revenue...
- Campaign landing pages for multimillion \$ campaigns
- Redesign of checkout and sign up process, resulting in XX% uplift
- Mentored a team of junior designers
- Introduced touch punch to...
- Designed and built a number of responsive updates...

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BANKWEST June 2010 to October 2013

# Digital Production Specialist

**Role:** To design and deliver innovative digital creative elements to drive Bankwest initiatives.

#### **Achievements**

- Programmed and added designs to existing Bankwest website; troubleshooting any problems that occurred
- Developed CSS and Javascripts to enhance functionality and user experience across several areas of the Bankwest website, including interactive image carousels utilising the JQuery library.
- Designed and coded several dynamic campaign landing pages for multi-million dollar campaigns, using a combination of HTML, CSS & Javascript/JQuery. Pages were optimised to increase sales conversion and strengthen the brand.
- Designed and coded interactive credit card calculators with Javascript.
- Designed and coded several of the Bank's eDM marketing templates ensuring they were compatible
  with a large number of email clients, as they have been delivered to hundreds of thousands of
  customers to date.
- Assisted team members with large scale application development projects (up to 6 months duration).
   Required to assist with documentation, planning and client liaison.
- Designed the layout for the existing Bankwest mobile phone app, and created and supplied all imagery.

**BANKWEST** May 2009 to June 2010

### Online Marketing Mgr

Role: To manage the marketing and customer experience of multiple product portfolios via the online channel. Responsible for implementing well defined campaign strategies, campaign optimisation, budget management, agency relationships, and online creative development. I work with key stakeholders to analyse, plan, refresh and deliver core content through the online channel.

#### **Achievements**

- Worked with several product stakeholders across the bank, to gather, define, and deliver key requirements for the new Bankwest website, including refreshing/creating over 150 pages of content.
- Have saved the bank over \$120,000 to date by bringing the development of digital creative in house, utilising my skills in Adobe Photoshop, Flash and HTML/CSS.
- Effectively managed multiple marketing budgets, totalling over \$3M, to improve ROI through optimisation and testing of Search, Display and Affiliate marketing.
- Managed a project to refresh the look and feel of the Bankwest website, to improve performance and align better with the brand.
- Overhauled the eCommerce intranet site to improve information sharing with internal stakeholders and raise the profile of eCommerce within the bank.
- Implemented an eNewsletter, a monthly email communication delivered to over 100 internal stakeholders informing them of team and project updates.
- Managed over 40 key client relationships successfully both internally and externally.
- Was awarded the Quarterly Champion of the Strategy & Products division at the bank during Q4 of 2009, for going above and beyond what is expected in my role.

**BANKWEST** August 2007 to May 2009

Online Marketing Coordinator

Role: To coordinate the Bankwest online marketing and sales function, responsible for online marketing execution, management information reporting, agency relationships and strategic projects.

#### Achievements:

- Led the delivery of several new 'hero' product launches for the bank, including the most successful product launch in the bank's history, exceeding targets by 722%.
- Led an online awareness building campaign for Bankwest's leading transaction account, with a resulting click through rate (CTR) of 1.3%, well exceeding industry benchmarks of 0.17%
- Implemented multiple online solutions for sponsorship activities, including leading the development of micro sites, which raised the profile of Bankwest within the online community.
- Designed and implemented more effective Management Information (MI) reporting templates, to communicate with stakeholders on a regular basis.
- Managed numerous stakeholder relationships successfully both internally and externally.

### Internet Marketing Consultant

**Role:** To manage a wide, varied portfolio of over 20 clients and improve ROI through Search Engines by implementing proven SEO methodologies. Responsible for setting up, managing, and optimising small SEM campaigns within Google Adwords to drive acquisitions and improve ROI.

#### Achievements:

- Tripled online traffic within 4 months for a mid-sized client and increased acquisitions by over 110%. I
  did this through attaining several page 1 rankings for high volume keywords through successfully
  implementing best practice SEO techniques.
- Successfully made ongoing recommendations to clients regarding websites and content, to increase their online revenue and customers' experience.
- Trained two newcomers to the team, making them aware of company processes, and best practice SEO and SEM marketing techniques.



NETPRESS MEDIA April 2010

Certification in Flash Rich Media Development

ADMA November 2008

Diploma in Digital Marketing

EDITH COWAN UNIVERSITY 2000 to 2004

Bachelor of Computer Science

### PROFESSIONAL REFERENCES

Jane Muirsmith

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