



To Whom It May Concern,

I am pleased to write this letter of recommendation for Pinnacle Logistics, a trusted partner that has consistently provided exceptional LTL shipping solutions for D&W Silks. As a company specializing in silk and fabric plants, we require cost-effective, reliable LTL transportation, and Pinnacle has consistently delivered outstanding results.

Their competitive rates have saved us a significant amount of money, and their commitment to customer service makes them our preferred logistics provider whenever possible. Pinnacle's team is highly responsive, ensuring smooth shipments, quick resolutions, and proactive communication. Their expertise in reducing variances and rebills has been further enhanced by their LTL Flow app, which we are incredibly excited about as it streamlines our operations and minimizes unexpected costs.

Pinnacle Logistics stands out in the industry for their efficiency, expertise, and customer-first approach. We highly recommend them to any company seeking a cost-saving, reliable LTL logistics partner.

Sincerely,
Patrick Deelay
Leading Operations & Planning Strategist
D&W Silks

A handwritten signature in black ink, appearing to read 'Pat Deelay', with a stylized flourish at the end.

BedTech

To Whom It May Concern,

I am writing to recommend Pinnacle Logistics as an outstanding logistics provider. Over the past several years, we at BedTech have worked closely with Pinnacle for our full truckload, LTL, and drayage needs. Their team, led by Vincent Lamia, has consistently gone above and beyond to support our business and deliver exceptional results.

One of the most impressive aspects of working with Pinnacle is their proactive approach to improving systems and reducing costs. In particular, their expertise in LTL has helped us streamline our processes and uncover savings that many providers would overlook. They have a strong focus on minimizing accessorial charges and consistently offer competitive rates. Pinnacle's dedication to finding efficiencies and optimizing our logistics has been a great experience for us.

Their support with drayage has been equally impressive. During one of the most challenging periods in the market for rates, Pinnacle conducted a full analysis of our drayage operations. They identified significant savings and provided solutions that allowed us to maintain excellent service while keeping costs under control. Their ability to deliver in such a tough environment speaks volumes about their expertise and commitment to their clients.

I recommend Pinnacle Logistics to any company looking for a reliable and results-driven logistics partner. Their dedication, expertise, and customer-focused approach make them a valuable asset to any organization.

If you have any questions or would like more details about our experience with Pinnacle Logistics, please feel free to contact me directly.

Sincerely,

Carson Simmons
Chief Operating Officer
BedTech, Inc. - Global Home Imports
25 S. 51st Ave
Phoenix, AZ 85043
Cell: (480) 930-1595
Email: Carson@BedTech.com





To Whom It May Concern,

I am pleased to recommend Pinnacle Logistics, a transportation partner that has consistently exceeded our expectations. As a furniture distributor, Renegade Furniture / TOV Furniture relies on efficient logistics for our multi-stop truckload shipments, and Pinnacle consistently delivers outstanding service.

While they may not always be the lowest-cost option, their responsiveness, proactive approach, and ability to coordinate complex shipments have been invaluable. They ensure timely deliveries, minimize disruptions, and keep us and our customers well-informed.

Pinnacle's commitment to customer service and attention to detail is excellent. They address challenges quickly and maintain efficiency, providing peace of mind. Their professionalism and adaptability make them a great partner.

We highly recommend Pinnacle Logistics to any company seeking a reliable, service-oriented logistics provider. They are a vital part of our supply chain, and we look forward to continuing our partnership.

Sincerely,

Fraida Sharfstein

Renegade Furniture Group



October 14, 2023

Pinnacle Logistics
7227 N 16th St; Ste 262
Phoenix, AZ 85020

Dear Mr. Lamia, Mr. Jarvis, and Mr. Harper,

Having had the opportunity to work closely with your company over the last year, we wanted to reach out and let you know how thrilled we are to be working with Pinnacle Logistics. Our expectations have been exceeded and we have experienced nothing short of highly successful results. Your group's exceptional professionalism and commitment to excellence have been key to our positive accomplishment of changes in shipping/transportation.

Our company reached out to Pinnacle Logistics for your help in 're-inventing' the wheel of an ever-growing burden of standard logistics practices (i.e., importing our product utilizing only freight forwarders, door to door). We were unwilling to accept the inconsistencies, constant struggles of no communication, no follow-up, unsatisfactory service, and our own company policies being ignored.

While it is always intimidating to implement changes, not only did your company have an instant solution, but the conversion was seamless, highly cost effective, and without disruption. Pinnacle has consistently demonstrated expertise and dedication, this, along with the comprehensive knowledge within your entire team, provides the high-quality results we asked of you.

Furthermore, Violino has been impressed by your company's strong work ethics, integrity, and reliability. We're eager to continue building our relationship, with even more success in the future.

From team Violino to team Pinnacle...thank you!

Best regards,

A handwritten signature in cursive script that reads "Amy Coltrane".

Amy Coltrane
VP of Operations
Violino USA Ltd

US Showroom: 123 South Hamilton Street - High Point, NC 27260
Tel: 336-889-6623
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To Whom It May Concern,

I am writing this letter of recommendation on behalf of Pinnacle Logistics, a trusted company that has been handling our transportation needs from Mexico to the U.S. and Mexico to Canada. As a mattress manufacturer, Kuka Home greatly values the services of our logistics partners, and we are pleased to express our utmost satisfaction with the outstanding service provided by Pinnacle Logistics.

Over the years, we have worked with various transportation partners, but none have come close to the level of excellence demonstrated by Pinnacle Logistics. Their commitment to customer satisfaction is unmatched, and they have consistently gone above and beyond to ensure our freight is handled with the highest care and delivered promptly.

One of the key factors that sets Pinnacle Logistics apart is their exceptional response time. Whenever we require assistance or have inquiries, their team is quick to respond and address our needs effectively. This level of responsiveness has played a crucial role in streamlining our supply chain and has undoubtedly contributed to our operational efficiency.

Furthermore, the customer service provided by Pinnacle Logistics is exemplary. They have been dedicated and a knowledgeable team that understands the complexities of cross-border transportation. They have been invaluable in guiding us through various logistics challenges. Their proactive approach to problem-solving has saved us both time and resources, making our collaboration even more fruitful.

Above all, one of the most critical aspects of any logistics partnership is timely delivery, and Pinnacle Logistics has consistently exceeded our expectations in this regard. The punctuality and reliability with which they handle our shipments have minimized disruptions in our operations, allowing us to meet our customer demands with confidence.

The partnership between Kuka Home and Pinnacle Logistics has been an absolute pleasure, and we wholeheartedly endorse their services to any organization seeking a reliable and efficient logistics solution. Their professionalism, dedication, and attention to detail have made them an indispensable part of our supply chain, and we cannot recommend their services highly enough. If you have any further questions or need additional information, please do not hesitate to contact me.

Sincerely,

Michael Carter

Michael Carter
Executive Vice President – Sales & Marketing
Kuka Home – Sleep Division
michael@kukahomeusa.com
(919) 448-1743



To Whom It May Concern,

I am writing this letter to recommend Pinnacle Logistics as a transportation provider for any business seeking professional freight and logistics services. My experience with Pinnacle here at Brooklyn Bedding allows for this endorsement due to their exceptional performance.

Pinnacle Logistics has demonstrated a commitment to excellence, and a strong ethic in the transportation of our products. They provide competitive rates without compromising quality. We have found them to be dependable and punctual, ensuring that our pickups and deliveries occur as scheduled, contributing significantly to the efficiency of our operations.

The entire Pinnacle Logistics team is very responsive, and that's proven invaluable, particularly in time-sensitive situations.

Pinnacle Logistics has shown a level of expertise in problem-solving. And they have a solutions-oriented mindset. Their ability to navigate complex logistics scenarios has contributed to the efficient transportation of our products.

Notably, their service has resonated positively with our customers. The reliable and efficient transportation provided has translated to enhanced customer satisfaction and loyalty. We have received positive feedback from our customers on the prompt and professional delivery of our products, strengthening our brand's reputation.

In conclusion, I wholeheartedly recommend Pinnacle Logistics as a transportation provider. Should you require any further information or have any questions, please do not hesitate to reach out.

Sincerely,

Eric Johnson

Vice President of Sales & Merchandising

Brooklyn Bedding

Eric.johnson@3zbrands.com

(602) 743-3460



To Whom It May Concern,

I am writing to wholeheartedly endorse Pinnacle Logistics for their exceptional services in handling our freight brokering needs at Artaban Group. Pinnacle Logistics has been a crucial partner in our logistics operations, playing a pivotal role in streamlining our shipping processes from Jalisco, Mexico, to major cities in the United States.

Prior to our collaboration with Pinnacle Logistics, Artaban Group had limited control over our logistics operations. Pinnacle Logistics stepped in and worked tirelessly to help our logistics department, assisting us in multiple areas, including customs setup and the development of efficient systems and processes.

One of the most remarkable aspects of our partnership with Pinnacle Logistics is their exceptional track record for on-time deliveries. They have consistently maintained an impressive 97% on-time rating, ensuring that our shipments reach their destinations promptly and reliably. This level of reliability has been instrumental in keeping our customers satisfied and has contributed significantly to the success of our shipping programs.

Pinnacle Logistics' commitment to customer service is unrivaled in our experience. Their response times are consistently faster than any other logistics provider we have explored. Vincent Lamia and Tyler Harper from Pinnacle Logistics have been helpful in working directly with us on customer calls to develop effective plans of action for our clients. Their expertise ensures that we provide the best service and the most cost-effective transportation options for our freight, making our partnership with Pinnacle Logistics a win-win for both our organizations.

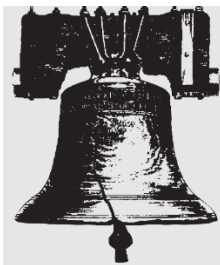
Furthermore, Pinnacle Logistics has consistently offered us highly competitive pricing, outperforming other competitors in the market. This cost-effectiveness has allowed us to optimize our logistics budget while still maintaining the highest standards of service.

In conclusion, Pinnacle Logistics has been an indispensable partner in our journey to improve and expand our logistics operations. Their dedication, professionalism, and commitment to excellence have made them an invaluable asset to Artaban Group. We wholeheartedly recommend Pinnacle Logistics to anyone seeking a reliable and efficient partner for their freight brokering needs out of Mexico.

Should you have any questions or require further information, please feel free to contact me.

Sincerely,

Pepe Monroy Aguilar
Pepe Monroy Aguilar
Vice President
pepe@artaban.mx
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Liberty Furniture

I N D U S T R I E S , I N C

Letter of Recommendation

One of the greatest challenges in the furniture industry is transportation and lead times to the stores. In efforts to create speed without killing costs we created a partnership with Pinnacle Logistics.

The critical piece of this was sharing information to create and organize loads together. Once we got their smart sheet to work, the other challenge was flipping the customers and communicating to the stores. Pinnacle did a great job scheduling appointments.

We thought the challenge would be the customers were tied to the carriers. In some cases, they knew the driver delivering each week so the relationship would be a barrier to break through. However, we found that speed and cost mattered more.

Communication of the driver assist was key. In some cases, stores will request driver assist and then unload themselves. Clearing this up was imperative for the program to continue.

The first state we tried was Texas and worked our way up to 8 states. This requires more time for orders to build internally but the true measure of time happened once it left the warehouse. This wasn't going to a dock to wait and be consolidated. When the load left it was going to the customer which was the goal. This cut steps out and saved time that was critical for the sale. I enjoyed the innovation we created together. The pricing was a win/win for both parties!

My old title was VP of Logistics and Customer Service for Liberty Furniture.

Matt Smith

President | LFI Logistics LLC

404-629-0214 – (Direct)



To Whom It May Concern,

I am writing this letter to recommend Pinnacle Logistics as an exceptional partner in the field of logistics. My name is Alejandro Campero, and I am the Owner and Founder of Laredo Freight Dispatch. Over the years, our companies have collaborated closely on numerous large-scale projects in the Mexico logistics market.

Laredo Freight Dispatch specializes in providing a range of services, including warehousing, customs clearance, and asset transportation for clients operating in Mexico. Four years ago, we had the privilege of forging a partnership with Pinnacle Logistics, a collaboration that has been nothing short of extraordinary.

At the heart of this partnership are the remarkable individuals, Vincent Lamia, Tyler Harper, and Nick Jarvis, who represent Pinnacle Logistics. From the moment we began working together, it was evident that these individuals possessed a steady commitment to their craft and a profound dedication to the Mexico logistics industry.

What stands out most in our partnership with Pinnacle Logistics is the collective expertise and dedication of these individuals. Over the past four years, I have witnessed Vincent, Tyler, and Nick transition from newcomers in the Mexico logistics industry to masters of their respective crafts. Their ability to complement each other's skills and deliver outstanding results has been a testament to their commitment to excellence.

Pinnacle Logistics has consistently demonstrated a deep understanding of the Mexico market's intricacies, offering customized and efficient solutions that have greatly contributed to the success of our projects. Their reliability and willingness to go the extra mile have made them the best third-party logistics provider (3PL) we have had the pleasure of working with in the Mexico market.

Should you require any further information or have any questions, please do not hesitate to contact me directly.

Alejandro Campero

Alejandro Campero

Owner / Founder – Laredo Freight Dispatch

(956) 740-0806

Alejandro@laredofreight.com