



8 Dowlin Forge Road
Exton, PA 19341

610-524-0107
Fax: 610-524-5571



lighting-by-design.com

pmihranian@lighting-by-design.com

27 Marsh Lea

\$15,359.36
Total

Subtotal: **\$16,027.96**
Discount 10.00%: **\$1,538.00**
Tax 6.00%: **\$869.40**

General Sales
Consultant

Aaron Ashley Gorodetzer
Name

610.955.7920
Phone

ashley.gorodetzer@gmail.com
Email

12/08/2020
Date Started

12/28/2020
Date Printed

34
Number of Items

671
Total Quantity

Comments: PRICE MATCH ON SPECIFIC ITEMS AS PREVIOUSLY DISCUSSED. ALL LED BULBS.



SALE

Four Light Outdoor Hanging Lantern

\$280.00

Item ID: **837489**
Finish: **Black**

15.00"W x 23.50"H x 15.00"L
of Bulbs: **4**
Max Watts: **60.00 W**
Bulb Type: **C11**

Regular Price: **\$350.00**
Our Price: **\$280.00**
Sale ends on 01/04/2021
Qty: **1**

Notes

Ins. Front Porch Hanging



One Light Outdoor Lantern

\$309.60

Item ID: **0910886**
Finish: **Textured Matte Black**

10.00"W x 19.13"H
of Bulbs: **1**
Max Watts: **60.00 W**
Bulb Type: **E26**

(\$154.80 each)
(\$34.40 Discount)
Price: **\$172.00**
Discounts: **10%**
Qty: **2**

Notes

Ins. Out Garage



One Light Outdoor Lantern

\$226.80

Item ID: **0910884**
Finish: **Textured Matte Black**

7.75"W x 15.87"H
of Bulbs: **1**
Max Watts: **60.00 W**
Bulb Type: **E26**

(\$113.40 each)
(\$25.20 Discount)
Price: **\$126.00**
Discounts: **10%**
Qty: **2**

Notes

Ins. Out Morning Room

DS
LG



One Light Outdoor Lantern

Item ID: **0910884**

Finish: **Textured Matte Black**

7.75"W x 15.87"H

of Bulbs: **1**

Max Watts: **60.00 W**

Bulb Type: **E26**

\$226.80

(\$113.40 each)
(\$25.20 Discount)

Price: **\$126.00**
Discounts: **10%**

Qty: **2**

Notes

Ins. Out Office



One Light Outdoor Lantern

Item ID: **0910884**

Finish: **Textured Matte Black**

7.75"W x 15.87"H

of Bulbs: **1**

Max Watts: **60.00 W**

Bulb Type: **E26**

\$113.40

(\$12.60 Discount)

Price: **\$126.00**
Discounts: **10%**

Qty: **1**

Notes

Ins. Out Lower Level



Ceiling Fan

Item ID: **451408**

Finish: **Flat White**

52.00"W x 14.00"H x 52.00"L

of Bulbs: **1**

Max Watts: **100.00 W**

Bulb Type: **Halogen**

\$323.96

(\$35.99 Discount)

Price: **\$359.95**
Discounts: **10%**

Qty: **1**

Notes

Ins. Screen Porch



Six Light Chandelier

Item ID: **827558**

Finish: **Antique Gold Leaf**

24.00"W x 29.00"H x 42.00"L

of Bulbs: **6**

Max Watts: **40.00 W**

Bulb Type: **G**

\$1,201.50

(\$133.50 Discount)

Price: **\$1,335.00**
Discounts: **10%**

Qty: **1**

Notes

Ins. Dining room table



Supplied by Client

Item ID: **707383**

\$0.01

Price: **\$0.01**
Discounts: **10%**

Qty: **1**

Notes Ashley will supply this fixture.

Ins. Play Room

DS
16



One Light Wall Sconce

Item ID: **646763**

Finish: **Aged Brass w/
Alabaster Stone**

9.13"W x 14.25"H

of Bulbs: **1**

Max Watts: **150.00 W**

Bulb Type: **A**

\$695.52

(\$347.76 each)
(\$77.28 Discount)

Price: **\$386.40**

Discounts: **10%**

Qty: **2**

Notes

Ins. Dining Room



Four Light Ceiling Mount

Item ID: **841592**

Finish: **Matte White / Antique
Gold**

14.00"W x 14.00"H

of Bulbs: **4**

Max Watts: **60.00 W**

Bulb Type: **Candelabra**

\$358.20

(\$39.80 Discount)

Price: **\$398.00**

Discounts: **10%**

Qty: **1**

Notes

Ins. Powder Room



Three Light Semi-Flush Mount

Item ID: **754022**

Finish: **Vintage Gold**

16.00"W x 8.50"H x 16.00"L

of Bulbs: **3**

Max Watts: **100.00 W**

\$359.99

(\$40.00 Discount)

Price: **\$399.99**

Discounts: **10%**

Qty: **1**

Notes

Ins. Butler Pantry



Supplied by Client

Item ID: **707383**

\$0.03

(\$0.01 each)

Price: **\$0.01**

Discounts: **10%**

Qty: **3**

Notes

Ins. Kitchen Island Pendants



Ten Light Chandelier

Item ID: **565805**

Finish: **Aged Brass**

30.00"W x 29.00"H

of Bulbs: **10**

Max Watts: **60.00 W**

\$2,827.80

(\$314.20 Discount)

Price: **\$3,142.00**

Discounts: **10%**

Qty: **1**

Notes

Ins. Morning Room

DS
16



Four Light Semi-Flush Mount

Item ID: **711455**

Finish: **Rubbed Oil
Bronze/Antique Brass**

13.00"W x 12.50"H

of Bulbs: **4**

Max Watts: **60.00 W**

\$612.18

(\$306.09 each)
(\$68.02 Discount)

Price: **\$340.10**
Discounts: **10%**

Qty: **2**

Notes

Ins. Mud Room



LED Flush Mount

Item ID: **0927538**

Finish: **Earth Black**

15.00"W x 1.00"H x 15.00"L

Max Watts: **27.00 W**

Bulb Type: **LED**

\$431.96

(\$107.99 each)
(\$48.00 Discount)

Price: **\$119.99**
Discounts: **10%**

Qty: **4**

Notes

Ins. Garage Ceiling



Nine Light Chandelier

Item ID: **787990**

Finish: **New Gold Leaf**

33.50"W x 39.00"H

of Bulbs: **9**

Max Watts: **60.00 W**

Bulb Type: **B Torpedo**

\$1,972.08

(\$219.12 Discount)

Price: **\$2,191.20**
Discounts: **10%**

Qty: **1**

Notes

Ins. Stairwell Hanging



52" Ceiling Fan

Item ID: **849065**

Finish: **Flat White**

52.00"W x 10.75"H x 52.00"L

\$161.95

(\$18.00 Discount)

Price: **\$179.95**
Discounts: **10%**

Qty: **1**

Notes

Ins. Master Bedroom Fan



SALE

One Light Wall Sconce

Item ID: **673090**

Finish: **Warm Brass**

7.50"W x 17.50"H x 13.00"L

of Bulbs: **1**

Max Watts: **60.00 W**

Bulb Type: **A19**

\$368.00

(\$184.00 each)

Regular Price: **\$230.00**
Our Price: **\$184.00**
Sale ends on 01/04/2021

Qty: **2**

Notes

Ins. Master Bed Reading Lights

DS
LG



Supplied by Client

Item ID: **707383**

\$0.01

Price: **\$0.01**
Discounts: **10%**
Qty: **1**

Notes Cap Off for now

Ins. Master Sitting Room

Three Light Wall Sconce



Item ID: **867835**

26.75"W x 11.25"H

of Bulbs: **3**

Max Watts: **60.00 W**

Bulb Type: **E26**

\$630.00

(\$315.00 each)
(\$70.00 Discount)

Price: **\$350.00**
Discounts: **10%**
Qty: **2**

Notes

Ins. Master Vanity

Six Light Ceiling Mount



Item ID: **841478**

Finish: **Black**

24.00"W x 10.25"H

of Bulbs: **6**

Max Watts: **60.00 W**

Bulb Type: **E26**

\$405.00

(\$45.00 Discount)

Price: **\$450.00**
Discounts: **10%**
Qty: **1**

Notes

Ins. Master Bath Ceiling

LED Flush Mount



Item ID: **754270**

Finish: **White Lustre**

15.00"W x 1.00"H x 15.00"L

Max Watts: **27.00 W**

Bulb Type: **LED**

\$107.99

(\$12.00 Discount)

Price: **\$119.99**
Discounts: **10%**
Qty: **1**

Notes

Ins. Her Master Closet

LED Flush Mount



Item ID: **754270**

Finish: **White Lustre**

15.00"W x 1.00"H x 15.00"L

Max Watts: **27.00 W**

Bulb Type: **LED**

\$107.99

(\$12.00 Discount)

Price: **\$119.99**
Discounts: **10%**
Qty: **1**

Notes

Ins. His Master Closet

DS
LG



Four Light Chandelier

\$156.60

(\$17.40 Discount)

Item ID: **844913**

20.00"W x 12.00"H x 20.00"L

Finish: **Satin Nickel, Matte Black**

of Bulbs: **4**

Max Watts: **60.00 W**

Bulb Type: **A19**

Price: **\$174.00**

Discounts: **10%**

Qty: **1**

Notes

Ins. Laundry Room



One Light Wall Sconce

\$472.50

(\$236.25 each)

(\$52.50 Discount)

Item ID: **879390**

6.00"W x 14.00"H x 7.50"L

Finish: **Natural Stone**

of Bulbs: **1**

Max Watts: **40.00 W**

Bulb Type: **B**

Price: **\$262.50**

Discounts: **10%**

Qty: **2**

Notes Match Internet Pricing of \$210 each- thank you!

Ins. Girls Dressing Hall Sconces



Two Light Wall Sconce

\$653.40

(\$217.80 each)

(\$72.60 Discount)

Item ID: **867831**

16.75"W x 11.25"H

of Bulbs: **2**

Max Watts: **60.00 W**

Bulb Type: **E26**

Price: **\$242.00**

Discounts: **10%**

Qty: **3**

Notes

Ins. Girls Bath (Bath # 3)



One Light Pendant

\$136.80

(\$15.20 Discount)

Item ID: **867843**

6.75"W x 8.25"H

of Bulbs: **1**

Max Watts: **60.00 W**

Bulb Type: **E26**

Price: **\$152.00**

Discounts: **10%**

Qty: **1**

Notes 18" OAH

Ins. Girls Bath Ceiling



Four Light Semi-Flush

\$232.20

(\$25.80 Discount)

Item ID: **454319**

18.00"W x 8.25"H

Finish: **Brushed Gold**

of Bulbs: **4**

Max Watts: **60.00 W**

Price: **\$258.00**

Discounts: **10%**

Qty: **1**

Notes

Ins. Girls Dressing Vanity Ceiling

DS
LG

LED Flush Mount



Item ID: **754270**

Finish: **White Lustre**

15.00"W x 1.00"H x 15.00"L

Max Watts: **27.00 W**

Bulb Type: **LED**

\$107.99

(\$12.00 Discount)

Price: **\$119.99**

Discounts: **10%**

Qty: **1**

Notes

Ins. Girl's Shared Closet

Two Light Wall Bracket



Item ID: **419399**

Finish: **Dark Antique Brass**

5.50"W x 20.25"H

of Bulbs: **2**

Max Watts: **100.00 W**

Bulb Type: **A19**

\$208.71

(\$23.19 Discount)

Price: **\$231.90**

Discounts: **10%**

Qty: **1**

Notes

Ins. Boys room

LED Flush Mount



Item ID: **754044**

Finish: **Oil Rubbed Bronze**

11.00"W x 1.00"H x 11.00"L

Max Watts: **14.00 W**

Bulb Type: **LED**

\$71.99

(\$8.00 Discount)

Price: **\$79.99**

Discounts: **10%**

Qty: **1**

Notes

Ins. Boys Closet

Two Light Vanity



Item ID: **0928489**

Finish: **Polished Chrome**

16.00"W x 7.00"H

of Bulbs: **2**

Max Watts: **60.00 W**

Bulb Type: **E26**

\$88.20

(\$9.80 Discount)

Price: **\$98.00**

Discounts: **10%**

Qty: **1**

Notes

Ins. Lower Level Bath

Assorted Bulb Packet



Item ID: **707343**

\$560.70

(\$0.90 each)

(\$62.30 Discount)

Price: **\$1.00**


Discounts: **10%**

Qty: **623**

Notes

Ins. 89 Bulbs As Needed

DS
AG



Delivery

Item ID: **707380**

\$80.10
(\$8.90 Discount)

Price: **\$89.00**
Discounts: **10%**

Qty: **1**

Notes

Ins. Delivery to site as needed

DS

RG

Lighting by Design

8 Dowlin Forge Road
Exton, PA 19341
610-524-0107
610-524-5571



Estimate

Date	Estimate #
12/28/2020	6760

Name / Address
Moser Construction Management 1171 Lancaster Avenue Suite 201 Berwyn, PA 19312

Ship To

Terms	Rep	Typed By
	PBM	LLR

Qty	Item	Description	Location	Cost	Total
		MARSH LEA #27 - GORODETZER			
1	EXTERIOR	837489	FRONT PORCH	280.00	280.00T
4	BULBS	LED 840C	HANGING FOR ABOVE	6.00	24.00T
2	EXTERIOR	0910886	OUT GARAGE	154.80	309.60T
2	BULBS	LED 60T10CLR	FOR ABOVE	7.00	14.00T
2	EXTERIOR	0910884	OUT MORNING ROOM	113.40	226.80T
2	BULBS	LED 60T10CLR	FOR ABOVE	7.00	14.00T
2	EXTERIOR	0910884	OUT OFFICE	113.40	226.80T
2	BULBS	LED 60T10CLR	FOR ABOVE	7.00	14.00T
1	EXTERIOR	0910884	OUT LOWER LEVEL	113.40	113.40T
1	BULBS	LED 60T10CLR	FOR ABOVE	7.00	7.00T
1	FAN	451408	SCREEN PORCH	323.96	323.96T
1	CHANDELIER	827558	DINING ROOM TABLE	1,201.50	1,201.50T
6	BULBS	LED G16.5 CLR 60W	FOR ABOVE	6.00	36.00T

Subtotal

Sales Tax (6.0%)

Total

Lighting by Design

8 Dowlin Forge Road
Exton, PA 19341
610-524-0107
610-524-5571



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12/28/2020	6760

Name / Address
Moser Construction Management 1171 Lancaster Avenue Suite 201 Berwyn, PA 19312

Ship To

Terms	Rep	Typed By
	PBM	LLR

Qty	Item	Description	Location	Cost	Total
		PLAY ROOM - ASHLEY WILL SUPPLY THIS FIXTURE			
2	SCONCE	646763	DINING ROOM	347.76	695.52T
2	BULBS	LED 60ACLR	FOR ABOVE	6.00	12.00T
1	SEMIFLUSH	841592	POWDER ROOM	358.20	358.20T
4	BULBS	LED 860C	FOR ABOVE	6.00	24.00T
1	SEMIFLUSH	754022	BUTLER PANTRY	359.99	359.99T
3	BULBS	LED 60ACLR	FOR ABOVE	6.00	18.00T
		KITCHEN ISLAND PENDANTS SUPPLIED BY CLIENT			
1	CHANDELIER	565805 INTERNET PRICE MATCH	MORNING ROOM	2,670.70	2,670.70T
10	BULBS	LED 860C	FOR ABOVE	6.00	60.00T
2	SEMIFLUSH	711455	MUD ROOM	306.09	612.18T
8	BULBS	LED 860C	FOR ABOVE	6.00	48.00T
4	FLUSHMOUNT	0927538 LED INTEGRATED	GARAGE CEILING	107.99	431.96T

Subtotal

Sales Tax (6.0%)

Total

Lighting by Design

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12/28/2020	6760

Name / Address
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Ship To

Terms	Rep	Typed By
	PBM	LLR

Qty	Item	Description	Location	Cost	Total
1	CHANDELIER	787990	STAIRWELL HANGING	1,972.08	1,972.08T
9	BULBS	LED 860C	FOR ABOVE	6.00	54.00T
1	FAN	849065	MASTER BEDROOM FAN	161.95	161.95T
2	SCONCE	673090	MASTER BED READING LIGHTS	184.00	368.00T
2	BULBS	LED 60ACLR	FOR ABOVE	6.00	12.00T
		MASTER SITTING ROOM - CAP OFF FOR NOW			0.00
2	SCONCE	867835	MASTER VANITY	315.00	630.00T
6	BULBS	LED 60A19	FOR ABOVE	6.00	36.00T
1	SEMIFLUSH	841478	MASTER BATH CEILING	405.00	405.00T
6	BULBS	LED 60A19	FOR ABOVE	6.00	36.00T
1	FLUSHMOUNT	754270 LED INTEGRATED	HER MASTER CLOSET	107.99	107.99T

Subtotal

Sales Tax (6.0%)

Total

Lighting by Design

8 Dowlin Forge Road
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Date	Estimate #
12/28/2020	6760

Name / Address
Moser Construction Management 1171 Lancaster Avenue Suite 201 Berwyn, PA 19312

Ship To

Terms	Rep	Typed By
	PBM	LLR

Qty	Item	Description	Location	Cost	Total
1	FLUSHMOUNT	754270 LED INTEGRATED	HIS MASTER CLOSET	107.99	107.99T
1	CHANDELIER	844913	LAUNDRY ROOM	156.60	156.60T
4	BULBS	LED 60ACLR	FOR ABOVE	6.00	24.00T
2	SCONCE	879390	GIRLS DRESSING HALL SCONCES	210.00	420.00T
2	BULBS	LED 860C	FOR ABOVE	6.00	12.00T
3	BATHROOM	867831	GIRLS BATH (BATH #3)	217.80	653.40T
6	BULBS	LED 60A19	FOR ABOVE	6.00	36.00T
1	PENDANT	867843 18" OAH - INTERNET PRICE MATCH	GIRLS BATH CEILING	129.21	129.21T
1	BULBS	LED 60A19	FOR ABOVE	6.00	6.00T
1	SEMIFLUSH	454319	GIRLS DRESSING VANITY CEILING	232.20	232.20T
4	BULBS	LED 60A19	FOR ABOVE	6.00	24.00T

Subtotal

Sales Tax (6.0%)

Total

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12/28/2020	6760

Name / Address
Moser Construction Management 1171 Lancaster Avenue Suite 201 Berwyn, PA 19312

Ship To

Terms	Rep	Typed By
	PBM	LLR

Qty	Item	Description	Location	Cost	Total
1	FLUSHMOUNT	754270 LED INTEGRATED	GIRL'S SHARED CLOSET	107.99	107.99T
1	BATHROOM	419399 - INTERNET PRICE MATCH	BOYS ROOM	197.11	197.11T
2	BULBS	LED 60ACLR	FOR ABOVE	6.00	12.00T
1	FLUSHMOUNT	754044 LED INTEGRATED	BOYS CLOSET	71.99	71.99T
1	BATHROOM	0928489	LOWER LEVEL BATH	88.20	88.20T
2	BULBS	LED 60ACLR	FOR ABOVE	6.00	12.00T
	DELIVERY	DELIVERY FEE		80.00	80.00
	ALLOWANCE	BUILDER'S ALLOWANCE		-2,000.00	-2,000.00

Subtotal

Sales Tax (6.0%)

Total

Lighting by Design

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Estimate

Date	Estimate #
12/28/2020	6760

Name / Address
Moser Construction Management 1171 Lancaster Avenue Suite 201 Berwyn, PA 19312

Ship To

Terms	Rep	Typed By
	PBM	LLR

Qty	Item	Description	Location	Cost	Total
	SPECIAL OR...	<p>*Special Order Merchandise (Uninstalled and in original packaging only) may be returned within 15 days with a receipt for refund. Refund will be issued less manufacturers' restocking fee and shipping charges back to vendor. Cancellations made after the merchandise has left factory are subject to same terms .</p> <p>*Check refunds will be processed after manufacturers inspection of merchandise and credit approval.</p> <p>*Returns of special order merchandise without a receipt are for store credit only less restocking and shipping charges.</p> <p>*Absolutely no returns after 15 days. All returns are subject to inspection & acceptance by LBD staff. LBD reserves the right to refuse return of any merchandise that does not comply with guidelines stated above.</p>		0.00	0.00T

Subtotal \$12,235.32

Sales Tax (6.0%) \$849.32

Total \$13,084.64

DocuSigned by:
Ashtley Gorodetzky
666ADBE3CF7C4C0...

Lighting by Design
Residential New Construction Lighting Related Guidelines

• **Warranty For Defective Fixtures**

In the event of a product defect that requires replacement of extensive repair, LBD will coordinate replacement or repair of the product to the client's satisfaction within manufacturer guidelines. Most manufacturer warranties are in effect for one year. The manufacturer's warranty generally does not cover any labor charges that may be incurred. All lighting fixtures should be inspected, prior to settlement during the walk-through with the builder's job supervisor.

• **Broken Glass or Missing/Defective Parts and Bulb Replacement**

LBD will provide replacements for broken or missing glass, parts and light bulbs free of charge so long as it is reported prior to settlement. The homeowner will install the replacement glass, hardware and bulbs unless it requires professional installation.

• **Back – Orders**

It is LBD's goal to ship every order as complete as possible. LBD will expedite every order as required and notify the customer of long wait items based on manufacturer information. However, due to many variables, the ETA of items can change and this is out of our control. Lighting by Design and your builder is not responsible for any labor charges related to any back-ordered merchandise unless the order is placed 16 weeks prior to the earliest possible settlement date.

• **Don't wait to place your order, please!**

We recommend that you place your order as soon as you have completed your selections regardless of your settlement date. We will store your lighting so long as it is needed. Price increases and volatile product availability and discontinuations are out of our control and these unwelcome situations can be avoided with your help.

• **Returns**

Merchandise returned uninstalled and in the original packaging will be credited to the account so long as it is a LBD stock item. All special orders are subject to that particular manufacturer's re-stocking charge. Items that are installed or out of original packaging are not returnable. Custom and modified fixtures are not returnable. All returns must be made 30 days of shipment/pick-up.

• **Fixture Hanging Heights**

Your electrical contractor will use accepted industry guidelines to hang the fixtures. If the homebuyer has a specific request it must be made directly with the builder and/or the electrical contractor. Any adjustments on site after the initial install may be subject to additional labor charges by the electrician. LBD will provide specific measurements as needed to the builder.

• **Special Installations**

Your builder/electrician, in addition to the wiring cost, will charge an additional amount for special installations: Such as ceiling fans, fixtures that exceed 50 pounds, medallions and other special installations. **PURCHASING THESE ITEMS FROM LBD AND THE INITIAL WIRING FROM THE ELECTRICIAN DOES NOT INCLUDE THE ADDITIONAL COST OF THESE SPECIAL INSTALLATIONS.** Please contact your builder for more information.

• **Medallions – Decorative Ceiling Applications**

The homebuyer should contact the builder regarding additional installation cost and details regarding medallions.

• **LED Bulbs and Dimmer Compatibility**

If you are purchasing any LED integrated lighting fixtures or plan to use LED retrofit light bulbs for any of your fixtures now or in the future, you need to purchase special dimmers from your electrician that will sync with LED technology. Standard dimmers will cause LED bulbs to flicker, pulse and not work properly.

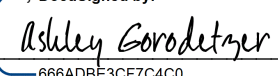
• **Fixtures with Crystals**

As a matter of precaution and economics, fragile crystal and loose glass will not be installed at the time of installation. The homebuyer is responsible for dressing the fixture with the crystals and decorative glass after settlement. LBD can recommend a service that specializes in hanging and cleaning crystals at the homebuyer's request.

• **Homebuyer Supplied Lighting Fixture**

The homebuyer should contact the builder and their electrician regarding their specific policy on the installation of any owner supplied fixtures.

I have read, understand and accept the guidelines listed above.

Signed  Date 12/28/20 | 10:38 AM PST

Site # _____ Community _____