

Investment Management Services: Public Market Investments (Template 1, Q)

Issuing Organization: Mesh Capital

Date of Issue: 16/12/2025

RFP Reference Number: 2918A5F

Section 1: Introduction

1.1 Purpose of Request

Mesh Capital (hereinafter referred to as "the Client") is soliciting proposals from qualified investment management firms to provide discretionary investment management services for our public market portfolio. The mandate may include, but is not limited to, Global Equities, Fixed Income, and Liquid Alternatives.

1.2 Background

The Client is an Endowment Entity with current assets under management of approximately \$1,500,000,000. We are seeking to diversify our holdings through a partnership with a firm that demonstrates a robust investment process, disciplined risk management, and superior long-term performance.

1.3 Scope of Services

The selected Manager will be expected to:

- Manage a separate account or commingled fund mandates focused on public markets.
 - Execute trading, portfolio construction, and rebalancing.
 - Provide quarterly performance reporting and attribution analysis.
 - Participate in periodic investment committee meetings.
-

Section 2: Legal Information & Disclaimers

2.1 Confidentiality

All information provided in this RFP is proprietary and confidential. It is intended solely for the use of the Respondent in preparing a proposal. By accepting this RFP, the Respondent agrees not to disclose any information contained herein to third parties without prior written consent from the Client.

2.2 Conflict of Interest

Respondents must disclose any actual or potential conflicts of interest that may arise from the provision of services to the Client. This includes any soft-dollar arrangements, affiliated brokerage relationships, or other material business relationships.

2.3 Right to Reject

The Client reserves the right to reject any or all proposals received in response to this RFP, to waive any informality or irregularity in any proposal, and to cancel this RFP process at any time without penalty or liability.

2.4 Non-Binding Nature

This RFP is not an offer to contract. Acceptance of a proposal does not commit the Client to award a contract to any Respondent. A contract will only be awarded following the successful negotiation of terms and conditions.

Section 3: Submission Instructions

3.1 Timeline

- **RFP Issued:** 16/12/2025
- **Deadline for Questions:** 16/03/2026
- **Response Deadline:** 25/03/2026
- **Finalist Presentations:** 16/04/2026
- **Selection Decision:** 05/05/2026

3.2 Submission Format

- Proposals must be submitted electronically in PDF format.
- Please ensure all questions are answered in the order they appear.
- Attachments (such as performance tables) should be clearly labeled.

3.3 Contact Information

All responses and inquiries regarding this RFP must be directed to: **Name:** Johnny McJohnFace
Title: Investment Director **Email:** johnny_mc@meshcapital.com

Firm Overview & Philosophy

1. **Firm History & Structure:** Provide a brief history of your firm, including the year founded, current ownership structure, and the location of your headquarters and satellite offices.
 2. **Assets Under Management (AUM):** What is your firm's total AUM? Please break this down by asset class (Equity, Fixed Income, etc.) and specifically for the strategy proposed in this RFP.
 3. **Investment Philosophy:** Articulate your firm's core investment philosophy. Is it value or growth-oriented? Top-down or bottom-up? Fundamental or quantitative?
 4. **Competitive Advantage:** What distinguishes your firm from other public market investment managers? Why is your approach sustainable?
 5. **Team Stability:** Please provide an organizational chart of the investment team dedicated to this strategy. Discuss the tenure of key decision-makers and any significant turnover in the last three years.
 6. **Compensation Structure:** How are portfolio managers and analysts compensated? Is compensation tied to short-term or long-term performance?
 7. **Capacity Constraints:** What is the current capacity of the proposed strategy? At what AUM level would you consider closing the strategy to new investors to preserve performance?
 8. **Client Base:** Provide a breakdown of your client base by type (e.g., Pension, Endowment, Retail, High Net Worth). What is the retention rate of your clients over the past five years?
 9. **ESG Integration:** How are Environmental, Social, and Governance (ESG) factors integrated into your firm's philosophy? Are you a signatory of the UN PRI?
-

Investment Process & Risk Management

Investment Process

1. **Idea Generation:** Describe the research process used to generate investment ideas.
 - a. How large is your investable universe
 - b. How do you filter it down to a watchlist?
2. **Fundamental Research:** Describe the depth of your fundamental research.
 - a. Do you rely on internal research, sell-side research, or expert networks?
 - b. How often does the team meet with company management?

3. **Portfolio Construction:** What is your target number of holdings?
 - a. Describe:
 - i. typical sector
 - ii. country
 - iii. position limits (min/max)?

Risk Management

4. **Buy/Sell Discipline:** What specific triggers cause you to buy a security? Conversely, what triggers a sell decision (e.g., valuation target, thesis violation, stop-loss)?
 5. **Risk Controls:** Describe your risk management framework. Is risk management independent of the portfolio management team? What systems (e.g., MSCI Barra, Bloomberg) do you use to monitor risk?
 6. **Drawdown Management:** How does the strategy typically behave in down markets? Please describe your approach to capital preservation during periods of high volatility.
 7. **Liquidity Profile:** What is the liquidity profile of the underlying securities in the proposed strategy? How many days would it take to liquidate 90% of the portfolio without significant market impact?
 8. **Currency Management:** For international mandates, do you hedge currency exposure? If so, is this active or passive, and what is the typical hedge ratio?
 9. **Turnover:** What is the historical annual turnover rate of the portfolio? How does this impact tax efficiency and transaction costs?
-

Performance, Operations & Compliance

Please answer the following questions regarding your track record, fee structure, and operational robustness.

Performance

1. **Performance Track Record:** Provide a table showing the annualized returns (gross and net of fees) for the proposed strategy against the appropriate benchmark for the 1, 3, 5, and 10-year periods ending 2024. (Pass/Fail)
2. **Attribution Analysis:** For the last three calendar years, provide a high-level attribution analysis explaining the primary drivers of alpha (e.g., sector allocation vs. security selection).
3. **Fee Structure:** Propose a fee schedule for this mandate. Include details on management fees, performance fees (if applicable), and any break-points based on AUM size.
4. **Total Expense Ratio:** Estimate the total expense ratio, including trading costs, custody, and audit fees, if applicable.

Operations & Compliance

5. **Service Providers:** Who are your current third-party service providers for custody, fund administration, legal counsel, and auditing?
6. **Cybersecurity:** Briefly describe your firm's cybersecurity measures and data protection policies. Have you experienced any data breaches in the past five years? (Maximum word count 700)
7. **Regulatory History:** Has the firm, or any of its principals, been involved in any litigation, regulatory investigation, or sanction by a securities regulator (e.g., SEC, FCA) in the last ten years? (Yes/No)
8. **Reporting:** Provide a sample of your standard monthly or quarterly client report. Can you provide customized reporting if requested?