# **Bellabeat Case Study**

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#### 11/9/2021

#### Introduction

This case study on a wellness company was prepared as a part of the Google Data Analytics Professional Certificate capstone. Bellabeat is a successful small company that manufactures health-focused products for women. In order to grow in the global smart device market, Urška Sršen, cofounder and Chief Creative Officer of Bellabeat wants to analyze the smart device data to help guide the marketing strategy of their company.

The analysis will be based on the following questions:

- 1. What are some trends in smart device usage?
- 2. How could these trends apply to Bellabeat customers?
- 3. How could these trends help influence Bellabeat marketing strategy?

By analyzing the smart device usage data, I was able to understand how consumers use non-Bellabeat smart devices and apply the findings in coming up with recommendations for Bellabeat marketing strategy.

#### **Data**

The dataset used in this project was downloaded from FitBit Fitness Tracker Data by Mobius on Kaggle. It contains personal tracker data such as minute-level output for physical activity, heart rate and sleep monitoring from thirty Fitbit users. The datasets were responses from a Amazon Mechanical Turk survey in 2016.

For the purpose of this study, I used three datasets:

- 1)Daily Activity has 940 observations and 15 variables and consists of steps, distance and calories tracked from the users.
- 2)Sleep Day has 413 observations and 5 variables and consists of total time spent sleeping and total time spent on the bed.
- 3) Weight Log has 67 observations and 8 variables and consists of weight, fat and BMI of the users.

## **Data Cleaning**

Using Excel,I changed the data format of the variable SleepDay from Sleep Day data to (mm/dd/yy) to match that of Daily Activity data. Then, I imported the datasets to R for further data cleaning and analysis.

```
library(tidyverse)
## -- Attaching packages ----- tidyverse
1.3.0 --
## v ggplot2 3.3.3
                      v purrr
                                0.3.4
                   v dplyr 1.0./
v stringr 1.4.0
## v tibble 3.0.4
## v tidyr 1.1.2
## v readr 1.4.0 v forcats 0.5.1
## Warning: package 'dplyr' was built under R version 4.0.5
## -- Conflicts -----
tidyverse conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag() masks stats::lag()
library(ggplot2)
library(dplyr)
daily activity<- read.csv(file.choose() , stringsAsFactors = TRUE)</pre>
sleep_day<- read.csv(file.choose() , stringsAsFactors = TRUE)</pre>
weight_log<- read.csv(file.choose() , stringsAsFactors = TRUE)</pre>
attach(daily activity)
attach(sleep day)
## The following object is masked from daily_activity:
##
      Ιd
##
attach(weight_log)
## The following object is masked from sleep_day:
##
##
      Ιd
## The following object is masked from daily_activity:
##
##
      Ιd
#Removing missing values
daily_activity<- daily_activity%>%drop_na()
sleep day<-sleep day%>%drop na()
weight_log<-weight_log%>%drop_na()
#Changing the minutes to hours and selecting only the required columns
daily_activity<-daily_activity %>% mutate(VeryActiveHours =
```

```
VeryActiveMinutes/60) %>% mutate(FairlyActiveHours = FairlyActiveMinutes/60)
%>% mutate(LightlyActiveHours = LightlyActiveMinutes/60) %>%
mutate(SedentaryHours = SedentaryMinutes/60)%>% select(Id,
ActivityDate,TotalSteps,TotalDistance,TrackerDistance,VeryActiveHours,
FairlyActiveHours, LightlyActiveHours, SedentaryHours, Calories)

sleep_day<-mutate(sleep_day,TotalHoursAsleep = TotalMinutesAsleep / 60) %>%
mutate(sleep_day,
TotalHoursinBed=TotalTimeInBed/60)%>%select(Id,SleepDay,TotalSleepRecords,TotalHoursAsleep, TotalHoursinBed)
```

#### **Analysis and Data Visualizations**

```
#5 number summary
summary(daily_activity)
##
          Ιd
                          ActivityDate
                                                       TotalDistance
                                         TotalSteps
## Min.
           :1.504e+09
                       4/12/2016: 33
                                       Min.
                                                       Min.
                                                              : 0.000
   1st Ou.:2.320e+09
                       4/13/2016: 33
                                       1st Qu.: 3790
                                                       1st Qu.: 2.620
##
   Median :4.445e+09
                       4/14/2016: 33
                                       Median : 7406
                                                       Median : 5.245
## Mean
          :4.855e+09
                       4/15/2016: 33
                                       Mean
                                              : 7638
                                                       Mean : 5.490
                                                       3rd Qu.: 7.713
##
   3rd Ou.:6.962e+09
                       4/16/2016: 32
                                       3rd Qu.:10727
   Max.
                       4/17/2016: 32
##
          :8.878e+09
                                       Max.
                                              :36019
                                                       Max.
                                                              :28.030
##
                        (Other) :744
##
   TrackerDistance VeryActiveHours
                                       FairlyActiveHours LightlyActiveHours
                                                        Min.
         : 0.000
                                      Min. :0.0000
## Min.
                    Min.
                           :0.00000
                                                              :0.000
   1st Qu.: 2.620
##
                    1st Qu.:0.00000
                                      1st Qu.:0.0000
                                                        1st Qu.:2.117
## Median : 5.245
                    Median :0.06667
                                      Median :0.1000
                                                        Median :3.317
##
   Mean
         : 5.475
                    Mean
                           :0.35275
                                      Mean
                                              :0.2261
                                                        Mean
                                                               :3.214
   3rd Qu.: 7.710
                    3rd Qu.:0.53333
                                      3rd Qu.:0.3167
                                                        3rd Qu.:4.400
          :28.030
                           :3.50000
                                      Max.
                                             :2.3833
##
   Max.
                    Max.
                                                        Max.
                                                               :8.633
##
##
   SedentaryHours
                      Calories
##
   Min.
           : 0.00
                   Min.
                          :
                              0
##
   1st Qu.:12.16
                   1st Qu.:1828
##
   Median :17.62
                   Median :2134
                         :2304
          :16.52
##
   Mean
                   Mean
   3rd Qu.:20.49
                   3rd Qu.:2793
##
          :24.00
##
   Max.
                   Max.
                          :4900
##
summary(sleep_day)
##
          Ιd
                            SleepDay
                                       TotalSleepRecords TotalHoursAsleep
## Min.
           :1.504e+09
                       4/15/2016: 17
                                       Min.
                                              :1.000
                                                         Min.
                                                                : 0.9667
   1st Ou.:3.977e+09
                       4/28/2016: 16
                                       1st Ou.:1.000
                                                         1st Qu.: 6.0167
## Median :4.703e+09
                       5/1/2016 : 16
                                       Median :1.000
                                                         Median : 7.2167
## Mean
           :5.001e+09
                                                         Mean
                       4/20/2016: 15
                                       Mean
                                              :1.119
                                                                : 6.9911
## 3rd Qu.:6.962e+09
                       4/21/2016: 15
                                       3rd Qu.:1.000
                                                         3rd Qu.: 8.1667
```

```
##
    Max.
                         4/23/2016: 15
           :8.792e+09
                                          Max.
                                                  :3.000
                                                             Max.
                                                                     :13.2667
##
                         (Other) :319
##
    TotalHoursinBed
##
           : 1.017
    Min.
    1st Qu.: 6.717
##
    Median : 7.717
##
##
    Mean
           : 7.644
    3rd Qu.: 8.767
##
##
           :16.017
    Max.
##
summary(weight_log)
##
          Ιd
                                       Date
                                                 WeightKg
                                                                WeightPounds
           :1.504e+09
##
    Min.
                         4/17/2016 23:59:1
                                              Min.
                                                      :52.60
                                                               Min.
                                                                       :116.0
    1st Ou.:2.208e+09
                         5/2/2016 23:59 :1
                                              1st Ou.:57.55
                                                               1st Ou.:126.9
##
    Median :2.912e+09
                         4/12/2016 23:59:0
                                              Median :62.50
                                                               Median :137.8
##
    Mean
           :2.912e+09
                         4/12/2016 6:47 :0
                                              Mean
                                                      :62.50
                                                               Mean
                                                                       :137.8
    3rd Qu.:3.616e+09
                         4/13/2016 1:08 :0
                                              3rd Qu.:67.45
##
                                                               3rd Qu.:148.7
                         4/13/2016 23:59:0
##
    Max.
           :4.320e+09
                                              Max.
                                                      :72.40
                                                               Max.
                                                                       :159.6
##
                         (Other)
##
         Fat
                          BMI
                                      IsManualReport
                                                          LogId
##
    Min.
           :22.00
                     Min.
                            :22.65
                                      Mode:logical
                                                      Min.
                                                             :1.46e+12
    1st Qu.:22.75
                     1st Qu.:23.85
                                      TRUE:2
                                                      1st Qu.:1.46e+12
##
##
    Median :23.50
                     Median :25.05
                                                      Median :1.46e+12
##
    Mean
           :23.50
                     Mean
                            :25.05
                                                      Mean
                                                             :1.46e+12
    3rd Qu.:24.25
                     3rd Ou.:26.25
                                                      3rd Qu.:1.46e+12
##
##
    Max.
           :25.00
                     Max.
                            :27.45
                                                      Max.
                                                             :1.46e+12
##
length(unique(daily_activity$Id))
## [1] 33
length(unique(sleep day$Id))
## [1] 24
length(unique(weight_log$Id))
## [1] 2
```

From the summary, I found out that there is a difference in between means of TotalDistance (5.490) and TrackerDistance (5.475) from the daily\_activity dataset. SedentaryHours has a mean of about 16.52 hours while VeryActiveHours has a mean of just 0.35275. Similarly, from the sleep\_day dataset, average TotalHoursAsleep is 6.9911 hours while the average TotalHoursinBed is 7.644 hours. This difference in hours suggest that people must have difficulty in falling asleep or they must use their electronic device in bed.

Similarly, I found out that the dataset daily\_activity has 33 distinct Ids, sleep\_day has 24 Ids and weight\_log has only 2 Ids. Therefore, I decided to use only the first two datasets for the rest of my analysis.

In order to merge daily\_activity and sleep\_day, I renamed their date column to a common name for convenience.

```
#Renaming columns
daily_activity<-daily_activity %>% rename(Date = ActivityDate)
sleep_day<-sleep_day %>% rename(Date = SleepDay)

#Merging daily_activity and sleep_day using right join
activity_sleep<-daily_activity %>% right_join(sleep_day, by=c("Id","Date"))
```

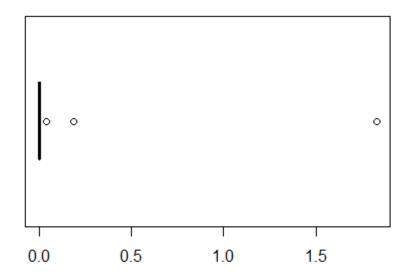
Based on the 5 number summary, there is a difference between mean Total Distance and mean Tracker Distance. So, I wanted to find out if the error is negligible.

```
#Finding the difference(error) between Total Distance and Tracker Distance
activity_sleep<-activity_sleep %>% mutate( Errorindistance=(TotalDistance-
TrackerDistance))
mean(activity_sleep$Errorindistance)

## [1] 0.004987894

#PLotting error in distance
boxplot(activity_sleep$Errorindistance, horizontal = TRUE, main="Error in
Tracker Distance and Total Distance")
```

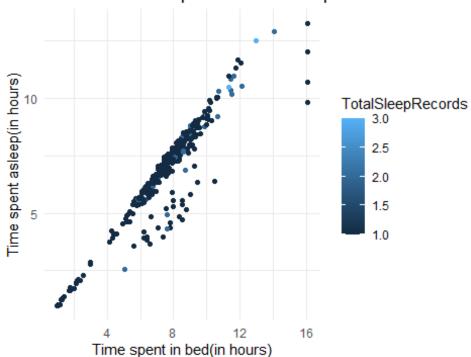
#### **Error in Tracker Distance and Total Distance**



The average error in the distance is 0.01435106. So, we can accept the error in actual distance and distance tracked by the devices.

```
ggplot(activity_sleep,aes(x=TotalHoursinBed,
y=TotalHoursAsleep,color=TotalSleepRecords))+geom_point()+labs(title="Total
Time Asleep vs Total Time Spent in Bed " , x= "Time spent in bed(in hours)",
y= "Time spent asleep(in hours)")+theme_minimal()
```

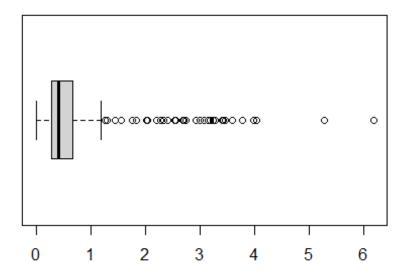
## Total Time Asleep vs Total Time Spent in Bed



From the scatterplot, there is a positive correlation between time spent in bed and time spent asleep as estimated. Then, I looked at the difference between these times.

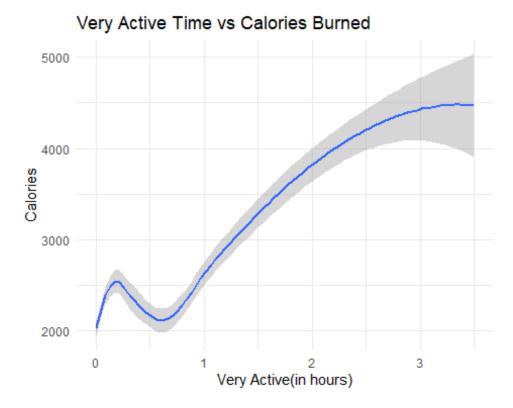
```
# Difference in sleeping hours and hours in bed
activity_sleep<-activity_sleep %>% mutate( DiffinBedHours=(TotalHoursinBed-
TotalHoursAsleep))
mean(activity_sleep$DiffinBedHours)*60
## [1] 39.17191
boxplot(activity_sleep$DiffinBedHours, horizontal = TRUE, main="Difference")
```

#### Difference



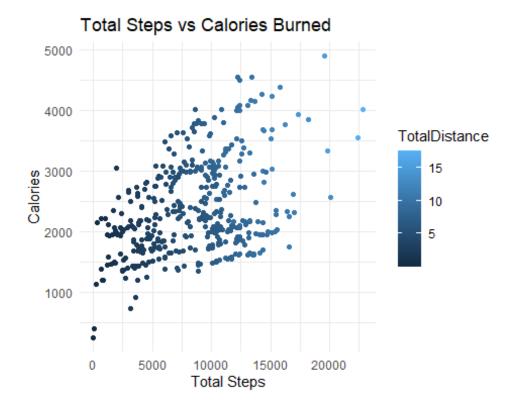
The average difference is about 39 minutes.

```
ggplot(activity_sleep,aes(x=VeryActiveHours,
y=Calories))+geom_smooth()+labs(title="Very Active Time vs Calories Burned "
, x= "Very Active(in hours)", y= "Calories")+theme_minimal()
## `geom_smooth()` using method = 'loess' and formula 'y ~ x'
```



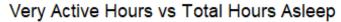
Next, I wanted to look at the relationship between active hours and calories burned. As estimated, there is a positive correlation-more active hours led to more calories burned.

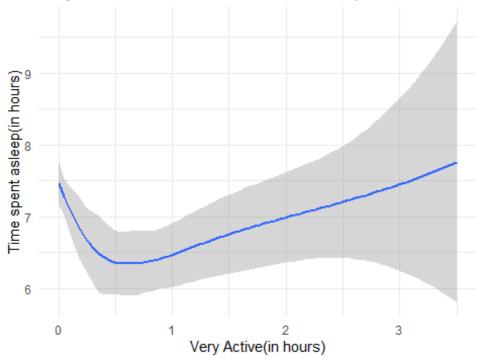
```
ggplot(activity_sleep,mapping=aes(x=TotalSteps, y=Calories,
color=TotalDistance))+geom_point()+labs(title="Total Steps vs Calories
Burned" , x= "Total Steps", y= "Calories")+theme_minimal()
```



Likewise, I found similar results between steps and calories burned.

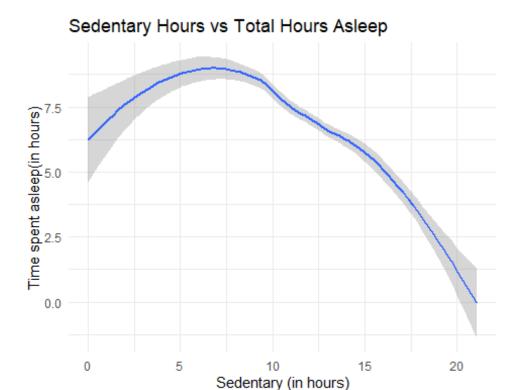
```
ggplot(activity_sleep,aes(x=VeryActiveHours,
y=TotalHoursAsleep))+geom_smooth()+labs(title="Very Active Hours vs Total
Hours Asleep " , x= "Very Active(in hours)", y= "Time spent asleep(in
hours)")+theme_minimal()
## `geom_smooth()` using method = 'loess' and formula 'y ~ x'
```





In addition to the calories, I wanted to check how active hours affected the users sleep. From the graph of "Very Active Hours vs Total Hours Asleep", we can say that there is also a positive correlation between the two variables. When users spent more time being active, they slept more and got the recommended hours of sleep.

```
ggplot(activity_sleep,aes(x=SedentaryHours,
y=TotalHoursAsleep))+geom_smooth()+labs(title="Sedentary Hours vs Total Hours
Asleep " , x= "Sedentary (in hours)", y= "Time spent asleep(in hours)")+theme_minimal()
## `geom_smooth()` using method = 'loess' and formula 'y ~ x'
```



In the same way, looking at the graph of sedentary hours and total hours asleep, there is a negative correlation. The more hours the users spent inactive, the less sleep they got. The two graphs might suggest that being more active helps them to sleep better.

#### Recommendations

Bellabeat makes health-focused products such as Bellabeat app, Time, Leaf and Spring for women. The marketing team of Bellabeat could focus on women who are having a hard time in improving their lifestyle and becoming healthy. There can be a number of factors that is stopping these women from enjoying a healthy lifestyle that they want. Some of the factors could be poor time management and lack of progress results. Some women may have a lot in their plate and might not be able to track their time or remember exercising/sleeping on time. Similarly, others might lose interest in their initiative and find it as a waste of time due to the lack of progress data. Here Bellabeat's products could help these women to put themselves back in track, and analyze and review their goals and progress reports. Time and Leaf will track the women's activity, sleep and stress and the users can view their goals and progress in the Bellabeat app. Similarly, users can also schedule time blocks on the app for exercise and sleep so that they will get notifications to remind them of their healthy lifestyle choice. In addition to this, based on their goals or their previous data, the app can also recommend the amount of time they should be active in order to get the recommended amount of sleep or vice versa. Besides, the app could also calculate the amount of sleep and exercise needed to burn certain amount of calories. Besides, with the stress and sleep tracked, the app can also potentially help women with sleep problems.