## STATE OF MICHIGAN IN THE COURT OF APPEALS DETROIT OFFICE

Daniel Patru,

Petitioner/Appellant,

Court of Appeals No. 346894 Lower Court No. 16-001828-TT

vs

City of Wayne,

Respondent/Appellee.

Appellant's Reply Brief Proof of Service

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#### **Table of Contents**

Tak	ole of Authorities	ii
Rep	oly	1
I	Appellee does not dispute Appellant's issues	1
II	Appellee's argument for its first issue is not well-defined nor well-explained	
	nor responsive to Appellant's arguments regarding the Tribunal's rejection of	
	the subject's sale	1
	A The subject's sale is not disfavored by MCL 211.27(1)	2
	B Appellee does not explain why the sale was not a reliable indicator of value	3
	C Appellee does not address Appellant's arguments to the Tribunal's rejec-	
	tion of the subject's sale	4
III	Appellee's second issue does not address a dispute	5
IV	Appellee makes mistakes in its Counter-Statement of Facts	5
	A Appellee does not mention that Appellant's claim is based on Mathieu-	
	Gast nonconsideration	5
	B Appellee wrongly says that the comparables required at most one adjust-	
	ment	6
	C Appellee does not explain that the subject's listing by electronic means	
	O Company of the Comp	6
	D Appellee does not explain that the record card's valuation was based on	
	the assumption that the subject was in average condition	7
		8
	<u>.</u>	9
	11	9
Pro	oof of Service	9
	Table of Authorities	
CAS		മ
	Jones & Laughlin Steel Corporation v. City of Warren,	, c
	193 Mich App 348; 483 NW2nd 416 (1992)	5
	Patru v City of Wayne,	Ŭ
	unpublished per curiam opinion of the Court of Appeals, issued May 8,	
	2018 (Docket No. 337547) (Appendix at 37)	9
	NSTITUTIONAL PROVISIONS, STATUTES AND RULES	
	MCL 211.27(1)	2
	MCL 211.27(2)	8
ОТ	HER AUTHORITIES	

#### Reply

Appellee's brief does not dispute Appellant's issues, but instead raises two different issues which do not affect the issues of this case. Also, Appellee's Counter-Statement of Facts makes mistakes. Appellant discusses each of these points below.

#### I. Appellee does not dispute Appellant's issues

Appellant raised three issues on appeal. He argued that the Tribunal erred when it:

- 1. refused to apply nonconsideration treatment to normal repairs contrary to the clear language of MCL 211.27(2),
- 2. refused to determine the before-repair value per the STC's guidance and the Tribunal's duty to independently determine the true cash value, and
- 3. cursorily rejected the subject's sale as evidence of the before-repair value contrary to the teaching of this Court in *Jones & Laughlin Steel Corporation v. City of Warren*, 193 Mich App 348; 483 NW2nd 416 (1992).

Appellee's brief does not dispute any of these issues with Appellant. This Court need not shoulder the burden of arguing Appellee's case when Appellee refuses to argue for itself. Therefore this Court should reverse the Tribunal's decision according to the arguments made in Appellant's brief.

# II. Appellee's argument for its first issue is not well-defined nor well-explained nor responsive to Appellant's arguments regarding the Tribunal's rejection of the subject's sale

Instead of disputing the Appellant's points, Appellee raises two of its own issues. First, the Appellee claims that Appellant failed to satisfy his burden of proof because "The Subject's Purchase Price Is Not a Reliable Indicator of Value Due to the Home at the Time of Purchase, it Being a Bank Sale." Appellee's brief at 4.

Appellant argued the subject's sale, when it was not repaired, is evidence of

the before-repair value. The Tribunal has rejected both the need to determine the before-repair value and the sufficiency of the subject's sale to prove the before-repair value. Appellant has appealed these issues as the second and third question presented in his brief.

Appellee's brief does not address the arguments presented in Appellant's brief, but merely repeats a variation of the Tribunal's objection. The Tribunal rejected the sale because the seller was HUD. Appellee rejects the sale because it was a "bank sale".

#### A. The subject's sale is not disfavored by MCL 211.27(1)

Appellee does not explain what it means by "bank sale". Also the term does not appear in a full text search of Michigan's laws via www.legislature.mi.gov.

The law does refer to certain types of sales which are not thought to set the usual selling price. MCL 211.27(1) defines "true cash value" in relevant part as:

(1) As used in this act, "true cash value" means the usual selling price at the place where the property to which the term is applied is at the time of assessment, being the price that could be obtained for the property at private sale, and not at auction sale except as otherwise provided in this section, or at forced sale.

The usual selling price may include sales at public auction held by a nongovernmental agency or person if those sales have become a common method of acquisition in the jurisdiction for the class of property being valued.

The usual selling price does not include sales at public auction if the sale is part of a liquidation of the seller's assets in a bankruptcy proceeding or if the seller is unable to use common marketing techniques to obtain the usual selling price for the property.

A sale or other disposition by this state or an agency or political subdivision of this state of land acquired for delinquent taxes or an appraisal made in connection with the sale or other disposition or the value attributed to the property of regulated public utilities by a governmental regulatory agency for rate-making purposes is not controlling evidence of true cash value for assessment purposes.

The subject did not sell at a foreclosure sale or other kind of sale disfavored by MCL 211.27(1). Rather, it was sold more than two months after being listed on the

MLS by Century 21 Castelli, a real estate broker. Before being listed by Century 21 Castelli, the subject was listed on the MLS for more than six months by Jeffery Packer, another real estate broker. Also, there were two at least two accepted offers that failed to close before the property was bought by Appellant. MLS History (MTT Docket Line 33) (Appendix at 8).

Also, the subject was not sold under circumstances that would require a buyer to pay cash immediately on sale such as in a foreclosure sale. The listing specifically says that the home is "203K elig[able]" and "203B with Repair Escrow financing availability is subject to buyer's appraisal." These are FHA mortgages that allow for the purchase of homes that need to be repaired.

### B. Appellee does not explain why the sale was not a reliable indicator of value

In support of its argument that Appellant did not meet his burden of proof because the sale was not a reliable indicator of value, Appellee's brief on page 4 offers bare out-of-context quotes from the Second Final Opinion and Judgment (MTT Docket Line 48) (FOJ), p 5 (Appendix at 22) about uncapping and MLS pictures. Appellee offers no explanation in its brief as to why these quotes support its argument.

Nor does the Tribunal itself use the passages quoted by Appellee to support Appellee's argument. These quotes come from a single paragraph in which the Tribunal makes four separate arguments. Appellant addressed these arguments in the section "Conclusions of Law" in his Motion for Reconsideration (MTT Docket Line 52), p 4-5 (Appendix at 29–30). In response, the Tribunal clarified its reasoning in the denial of the motion. The Tribunal made clear that it was rejecting the subject's sale based on the fact that the seller was HUD, not because of uncapping or MLS pictures:

Further, the Tribunal cannot conclude that the FOJ erred when it concluded that Petitioner's contentions concerning the purchase price, i.e. the true cash value before repairs, was entitled to no weight or credibility. The selling price of a property is not is presumptive true cash value. Despite Petitioner's assertions that the marketing efforts for the subject show that the sale was a "market sale," the home was being sold by the U.S. Department of Housing and Urban Development ("HUD"). Because the subject was being sold by a government entity, that entity's motivation may not have been to receive market value for the property. Order Denying Reconsideration (MTT Docket Line 51), p 2 (Appendix at 35) (cleaned up).

The Tribunal dropped its argument about uncapping. "Although the Tribunal concludes that the plain language of MCL 211.27(2) . . . does not speak to whether a property has been uncapped, the Tribunal nonetheless concludes that the FOJ did not commit palpable error in its final conclusion." Order Denying Reconsideration (MTT Docket Line 51), p 1-2 (Appendix at 34–35). After writing this, the Tribunal rejected the motion on other grounds.

The Tribunal considered the MLS pictures as evidence of a different point, that the property did not need repairs when it was bought:

The Tribunal also concludes that it was not a palpable error to conclude that the assessment did not consider the "normal repairs." . . . In addition, as stated by the FOJ, the interior photographs depict a property in average condition before Petitioner acquired it. Although not necessarily evidence of true cash value, this evidence supports the property's assessment as a property in average condition both at the time Petitioner acquired it and after he completed the normal repairs. In other words, the record evidence supports the conclusion that the assessment did not consider the increase in true cash value that was the result of normal repairs. Order Denying Reconsideration, p 2 (Appendix at 35) (cleaned up, emphasis added).

Appellant addresses the Tribunal's argument above in his brief, Argument section IA and IB at 7-13. But the point here is that the Tribunal itself did not cite the MLS pictures to support the Appellee's argument.

## C. Appellee does not address Appellant's arguments to the Tribunal's rejection of the subject's sale

The Tribunal rejected the subject's sale because the seller was HUD, a government entity, which may not have been motivated to receive market value for the property.

Order Denying Reconsideration, p 2 (Appendix at 35). Appellant argues against the Tribunal's rejection in his brief at 18-19, relying on this Court's teaching in *Jones & Laughlin*. Appellee does not dispute Appellant's argument or distinguish this case.

Therefore this Court should reject Appellee's first issue.

#### III. Appellee's second issue does not address a dispute

Appellee's second issue asserts an uncontested fact: that the Tribunal's determination of the *after-repair* value, the value on tax day, is correct. Appellee correctly notes on page one of its brief that Appellant does not disagree: "Appellant acknowledges that he does not dispute the house is worth the assessed TCV of \$50,400 on tax day December 31, 2015."

Appellant's contention is MCL 211.27(2) requires that the *before-repair* value should be used for assessment purposes because the after-repair value includes the value of the repairs. Appellee does dispute this issue or even address it.

Therefore this Court should reject Appellee's second issue as a support for its case.

#### IV. Appellee makes mistakes in its Counter-Statement of Facts

Appellee has made several mistakes in its Counter-Statement of Fact. Appellant discusses them here to help keep the record clean and to alert this Court to statements in the Appellee's version of the facts which may be confusing.

## A. Appellee does not mention that Appellant's claim is based on Mathieu-Gast nonconsideration

The second paragraph on page 1 of Appellee's brief says:

Appellant is contesting the true cash value (TCV) of the subject property, alleging that his purchase price of \$32,000 is the TCV, with an SEV of

\$16,000. Appellant acknowledges that he does not dispute the house is worth the assessed TCV of \$50,400 on tax day December 31, 2015. (See Appellant's Brief, p. 4)

This paragraph is confusing because it fails to explain why Appellant could be claiming a true cash value of \$32,000 when he admits that the property was worth \$50,400 on tax day. Appellant's version of the facts clear this up. Here is the passage from Appellant's brief page 4, with references to the record removed:

Appellant does not dispute that the house was worth \$50,400 on tax day in its repaired condition. But he contends that under MCL 211.27(2) the repairs were normal repairs and that the true cash value for assessment purposes cannot include the value of the repairs. He contends that the correct true cash value is therefore the before-repair value.

Appellant contends that the best evidence of the house's before-repair value is its sale price of \$32,000 when it was unrepaired. The house was marketed in the normal way and for a sufficient time. Licensed real estate brokers listed the house on the MLS, initially for \$29,900 on 4/3/2013 and later for \$32,000 on 6/17/2015. Before Appellant bought the property there had been at least two accepted offers on the property that failed to close.

Appellant's main contentions on this appeal are that the Tribunal violated MCL 211.27(2). To leave out this important fact risks misleading this Court.

## B. Appellee wrongly says that the comparables required at most one adjustment

Appellee states in the third paragraph on page 1 of its brief "Appellee provided five comparable sales . . . with only one adjustment, if any, made per comparable." All five comparables are adjusted and most (2, 4, and 5) are adjusted for both air conditioning and garage/carport. City's Evidence (MTT Docket Line 11), p 2 (Appendix at 14).

## C. Appellee does not explain that the subject's listing by electronic means was not unusual or significant

Appellee states in the third paragraph on page 1 of its brief "that the subject property was a HUD home, listed only by electronic means." This may be misleading because all

listings now are electronic, in the sense that the MLS is a computer database accessed via the internet. The subject was listed as any other property on the MLS by local, licensed real estate brokers. See MLS Listing (MTT Docket Line 32) (Appendix at 9) and MLS History (Appendix at 8).

Perhaps what Appellee meant to say is that bids or offers on the subject had to be placed electronically. The 2nd paragraph of the remarks, meant for real estate agents, tells the selling agent to place offers electronically. "Sold AS IS by elec bid only. . . . Avail 7-3-15. Bids dues daily by 11:59 PM Central Time til sold. . . . For info visit www.HUDHomestore.com." MLS Listing (Appendix at 9). There is no evidence that this affected the property's price or restricted its marketing. The property had at least two accepted offers that failed to close before it sold to Appellant. MLS History (Appendix at 8).

## D. Appellee does not explain that the record card's valuation was based on the assumption that the subject was in average condition

Appellee states in the third paragraph on page 1 of its brief that "Appellee's property record card indicates that Appellee believes that TCV of the subject property to be \$48,000 before Appellant purchased the property." This is misleading because Appellee does not point out that the assessor testified that her assessments are done using mass appraisal which "does not account for properties one-by-one", but rather she "assumes that properties are in 'average' condition." FOJ, p 4 (Appendix at 21) (emphasis added). Thus the assessment reflected in the record card was not a fact-based belief that took into consideration the repairs called for by the City's own inspectors, but rather an assumption that the property was in average condition.

# **E.** Appellee's characterizations of the Tribunal's rulings are confusing Appellee in the first paragraph on page 2 of its brief, refers to a "Proposed Opinion and Judgment." This should be "Final Opinion and Judgement" (FOJ).

Also on page 2, Appellant has a large block quote ending with "(Exhibit 1, Final Opinion and Judgment, p 6)." Block quotes normally indicate a quotation, but here, Appellant appears to have extracted from the opinion four points and listed them numbered. Points one and two were taken from page 5. Points three and four are from page 6. Point four concatenates excerpts from two paragraphs discussing different points.

Appellant's quotations on pages 2 and 3 of its brief from the Order Denying Reconsideration, p 2 (Appendix at 35), also concatenates the beginning of one paragraph, discussing the Tribunal's refusal to follow the STC's requirement of before-repair and after-repair appraisals, with the tail of another paragraph, discussing why the assessment did not consider normal repairs. The implication is that the Tribunal used the property record card and MLS pictures to support its conclusion that MCL 211.27(2) does not require before-repair and after-repair appraisals.

Appellee's unusual use of block quotation and its presentation of out-of-context quotes is at best confusing. Not only does the formatting not follow convention, but Appellee does not inform the reader of the flow of the argument. For example, Appellee fails to inform the reader that its first point from the FOJ ("Petitioner's property assessment did not change based on the sale transaction of August 2015.") is immediately followed by "To the contrary, the subject property's assessment for 2016 changed based on he sale transaction of the subject property in August 2015." (See the last paragraph of FOJ, p 5 (Appendix at 22).) Thus the reader is not alerted to the fact that the Tribunal is referring to uncapping here. Nor does Appellee inform the reader that Appellant rebutted the Tribunal on this point in his Motion for Reconsideration, p 4 (Appendix at 29), and that the Tribunal conceded this point and did not rely on

it in rejecting the motion to reconsider. "Although the Tribunal concludes that the plain language of MCL 211.27(2) . . . does not speak to whether a property has been uncapped, the Tribunal nonetheless concludes that the FOJ did not commit palpable error in its final conclusion." Order Denying Reconsideration, p 1-2 (Appendix at 34–35). This example illustrates that this Court should not assume that Appellee's characterization of the Tribunal's writings is enlightening.

#### **Relief Requested**

Therefore, because Appellee has failed to rebut or even dispute Appellant's issues, Appellant respectfully asks this Court to reverse the ruling of the Tribunal.

#### **Note on Corrected Appendix**

Appellant has discovered that the appendix submitted with his brief has a flawed footer on pages 37-42. The footer does not reflect that the document on those pages is this Court's decision in *Patru v City of Wayne*, unpublished per curiam opinion of the Court of Appeals, issued May 8, 2018 (Docket No. 337547) (Appendix at 37). Appellant includes the corrected appendix with this reply brief.

#### **Proof of Service**

On 4/28/2019, I served a copy of this Brief and Appendix on Appellee's counsel by electronic service.

Respectfully Submitted, /s/ Daniel Patru, P74387 4/28/2019