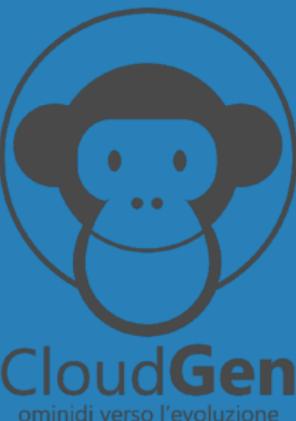




# Azure ARC:

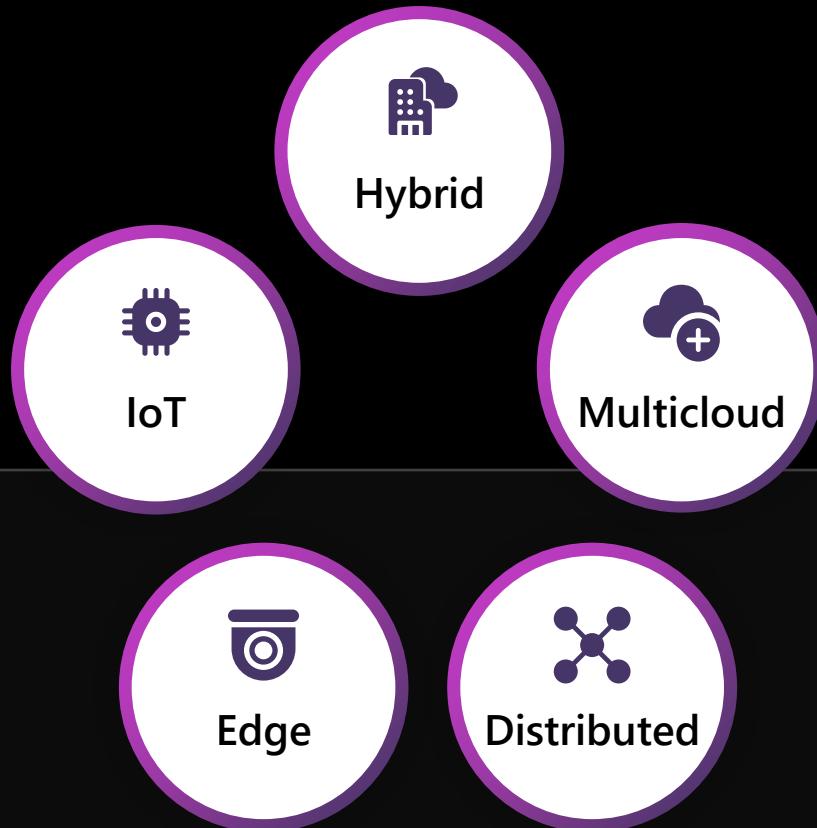
## Gli Animali Fantastici dell'hybrid cloud





BETA 80 GROUP



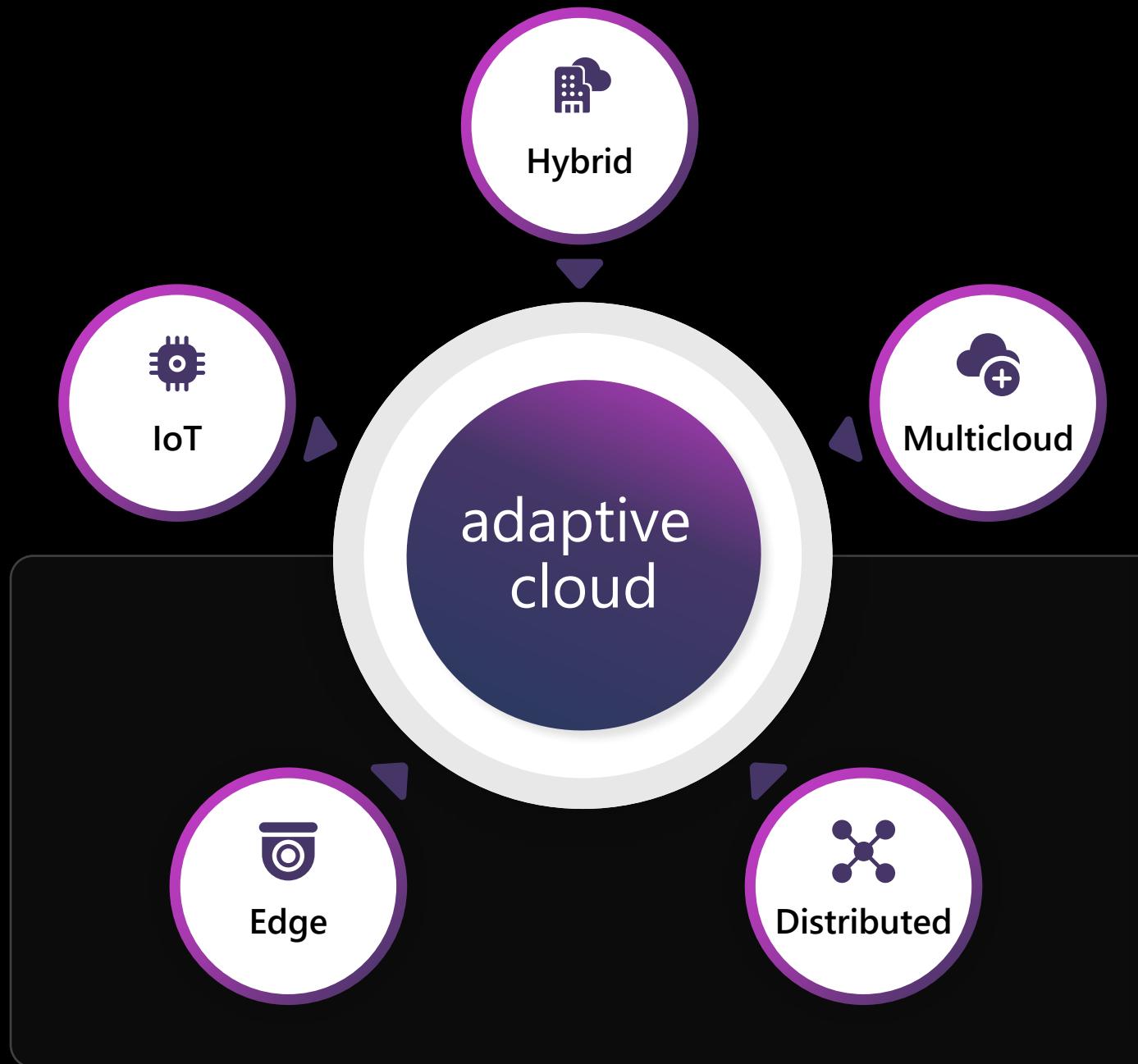


## Common customer challenges

Sprawling systems

Information and process silos

Increased technical debt



## Advancing hybrid cloud to adaptive cloud

Thrive in dynamic environments by unifying teams, sites, and systems across hybrid, multicloud, edge, and IoT.

# Adaptive Cloud

● Operate with AI-enhanced central management

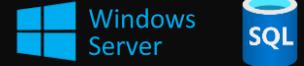
*Microsoft Copilot for Azure*



Azure Monitor



Microsoft Defender for Cloud



● Rapidly develop and scale applications across boundaries

Visual Studio



Github



Azure Kubernetes Service



● Cultivate data and insights across physical operations

*IoT Operations*



Microsoft Fabric



Machine Learning



# Customer aspirations

-  • Deliver products as a service
-  • Transform data into new products
-  • Accelerate application development
-  • Secure and govern distributed digital estate
-  • Modernize facilities and assets
-  • Manage multicloud, datacenter, and edge modalities in a single control plane

# Challenges and opportunities driving accelerated innovation

## Manufacturers are facing disruptive changes

**92%**

of manufacturers either piloting or scaling digital technologies to target cost reduction

**83%**

currently seeing services business model as major opportunity area

## Retailers are adopting a digital first mindset

**72%**

consumers say only engaged in personalized marketing

## Data explosion

More data generated in next 3 years than in the past 30

## Ongoing healthcare system impacts

**14M**

By 2030, providers will suffer from a projected shortage of healthcare workers worldwide

**\$6.2B**

Loss per year to data breaches, amid growing pressures in security and compliance

## Next-generation technologies are pushing finance

**54%**

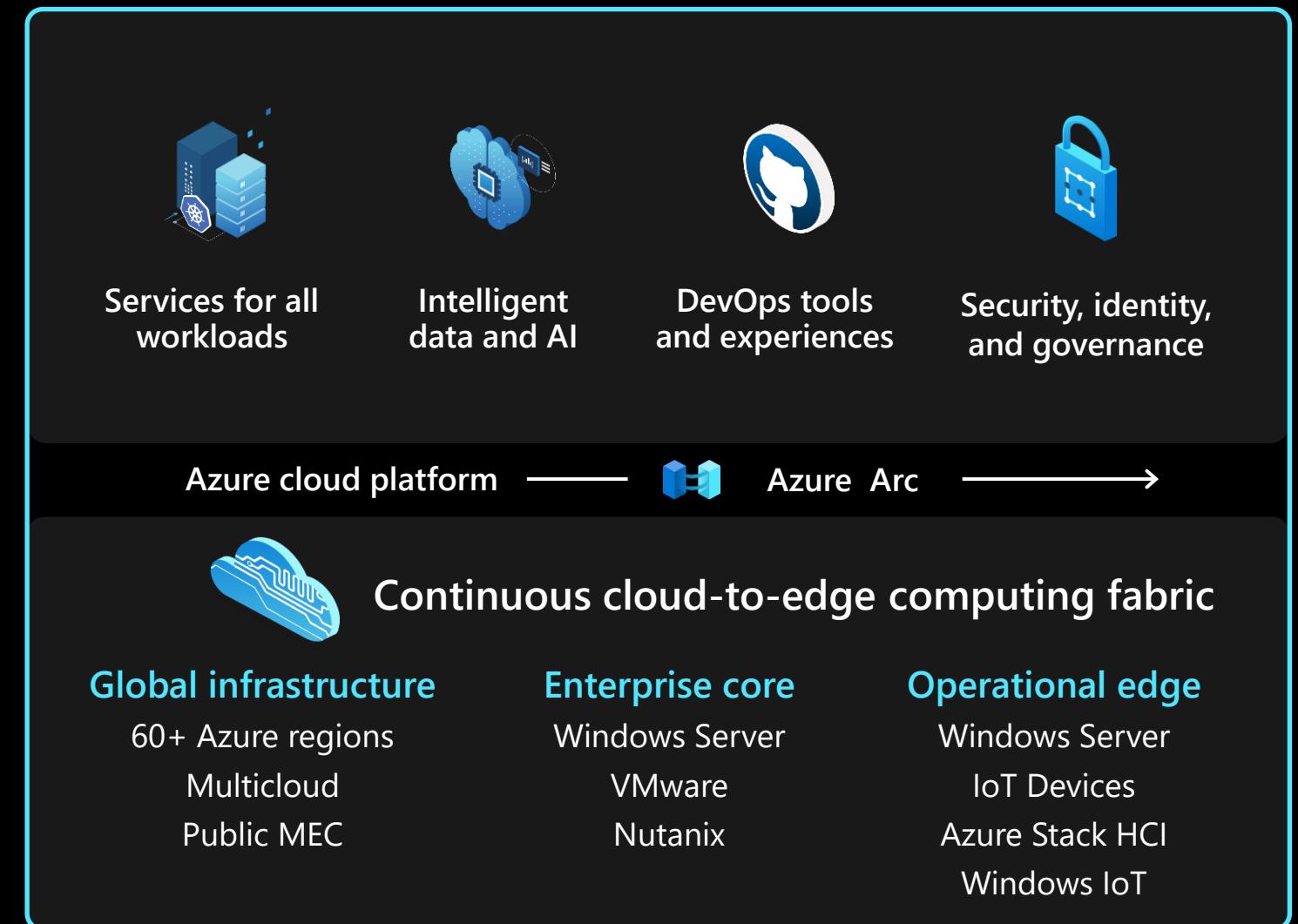
of banks think removing friction from the customer journey is the most important trend in retail banking

**37%**

of bank executives plan to upgrade their IT infrastructure to cut cost and improve efficiency

# Azure

## The world's computer



# Azure meets you where you are in your cloud journey



## Migrate apps, data, and infra

Easily migrate to IaaS or flexible PaaS services for industry-leading performance, availability, and reliability



## Migrate VMware as is

Azure VMware Solution allows you to use VMware technology stack and team expertise in Azure



## Extend to hybrid and multicloud

Extend Azure security, operations, and management across your entire environment and unify in a single pane-of-glass

**Get expert help and guidance with Azure Migrate and Modernize**

# Microsoft Azure



Single control plane with Azure Arc

## Infrastructure

Connect and operate hybrid resources as native Azure resources

Azure Arc-enabled infrastructure



Arc Server



K8s



Windows



SQL Server



SQL DB



PostgreSQL



Web Apps



Functions



Logic Apps



Machine Learning



Multi-cloud

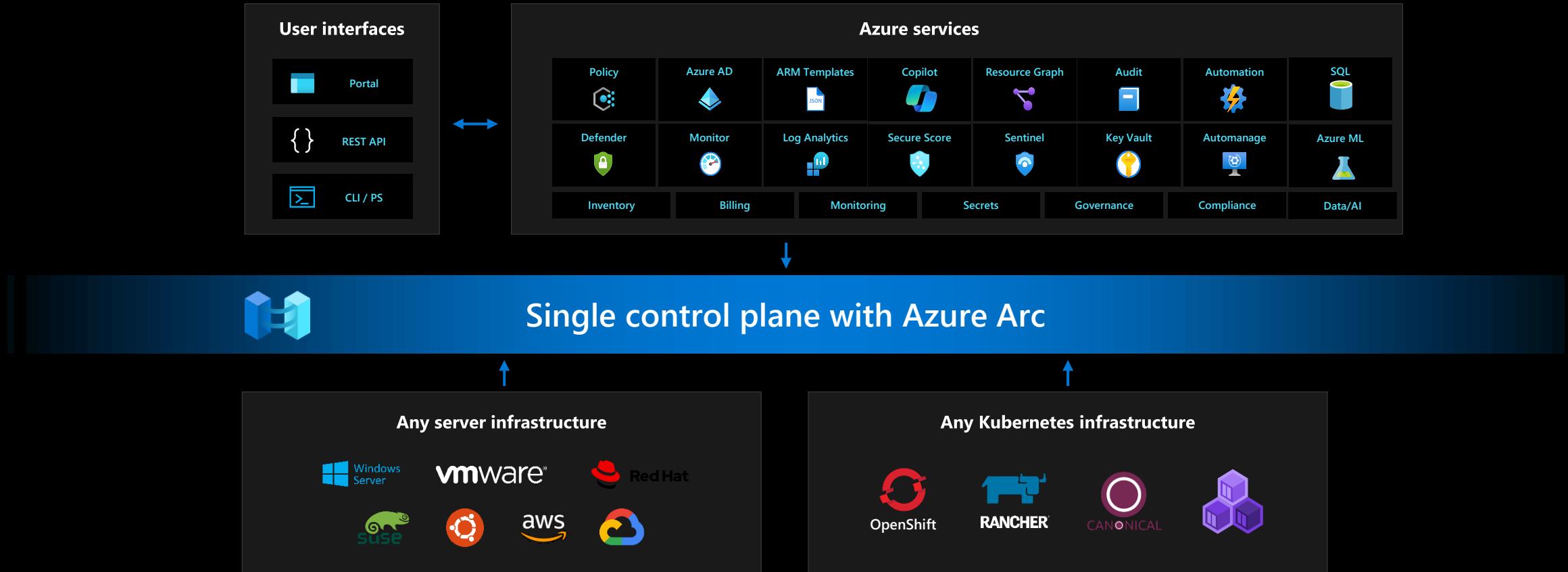


Datacenter



Edge

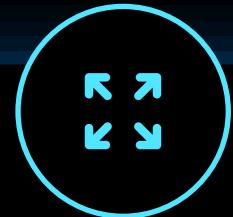
# Azure Arc: extends Azure management & security to any infrastructure



Manage your private, public and edge environment in a consistent way

# Azure Arc-enabled servers

Bring Azure capabilities to your on-premises and multicloud servers with Azure Arc



## Reach

Windows and Linux

VM and bare metal

At scale searchable inventory



## Configure

Consistent VM extensions

Centralized agent management—  
monitoring, security,  
update management



## Govern

Built-in Azure policies

Compliance across  
environments

Audit and enforce  
OS settings



## Secure

Entra ID Managed Identity

Server security baselines

Role-Based Access control



Any infrastructure, familiar tools



# Innovate anywhere with Azure



Azure Arc



Secure & govern  
your infrastructure  
and apps



Build apps once,  
deploy and manage  
them anywhere



Run Azure data, app,  
and AI/ML services  
from cloud to edge

# Secure and govern across environments

## Customer needed

Simplified operations & management across thousands of remote sites with heterogenous assets

To leverage cloud-based threat detection, response, and analytics

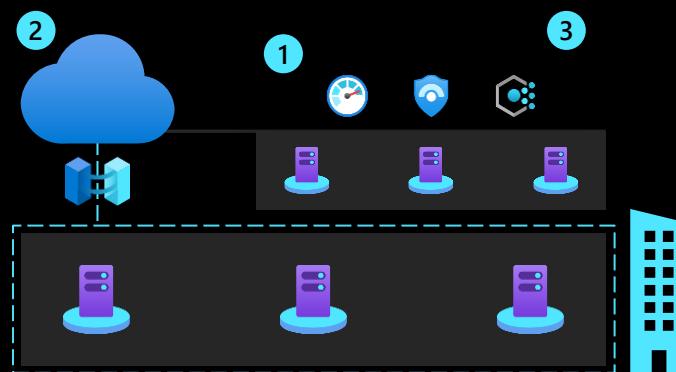
To catalog and govern IT inventory with policy and role-based access control

Business continuity with observability across the stack and automated recovery from failures



## How

- ➊ Migrate WS/SQL/Linux to Azure regions
- ➋ Arc-enable remaining WS/SQL/Linux in DC's and at the edge
- ➌ Integrate operations, management, and security across all environments



## Microsoft Offerings Enabled by Azure Arc

Azure Resource Manager

Microsoft Defender for Cloud

Microsoft Sentinel

Azure Policy

Azure Monitor

Microsoft Purview

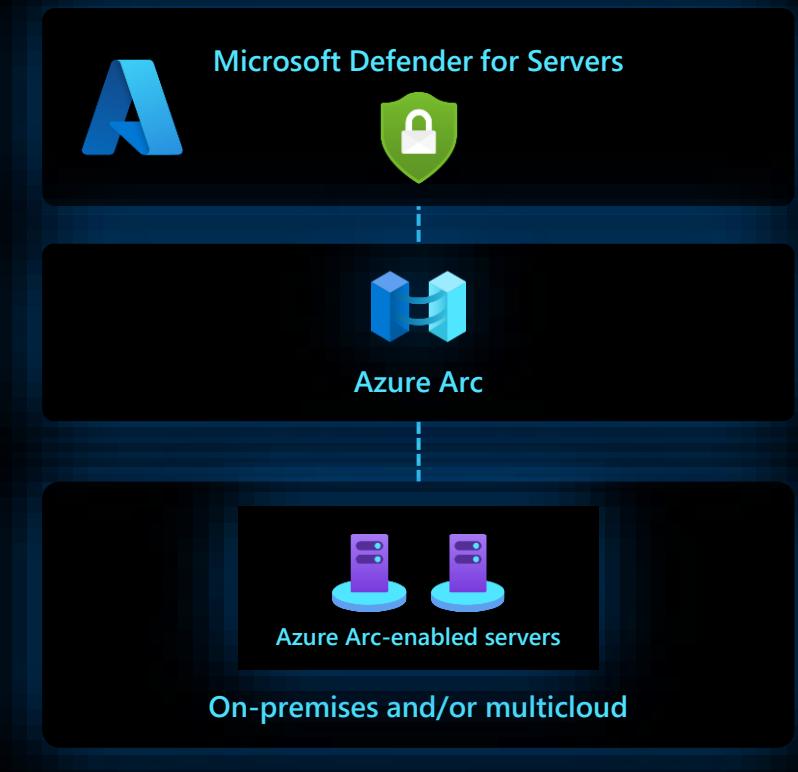
Azure Automanage

Azure Update Manager

# Deploy defender for servers anywhere

Secure hybrid and multicloud environments

- Reduce risk with contextual security posture management
- Get compliance benchmarks mapped to industry standards
- Vulnerability assessment built-in with flexibility to use tools, like Qualys, offering integrated vulnerability scanning for your connected machines
- Use Just-in-Time VM access to control access to commonly attacked management ports
- Block malware with adaptive application controls
- Set guardrails with Azure Policy integration, server owners can view and remediate to meet their compliance



# Azure Monitor anywhere enabled by Azure Arc

## Consistent monitoring across your hybrid and multi-cloud compute

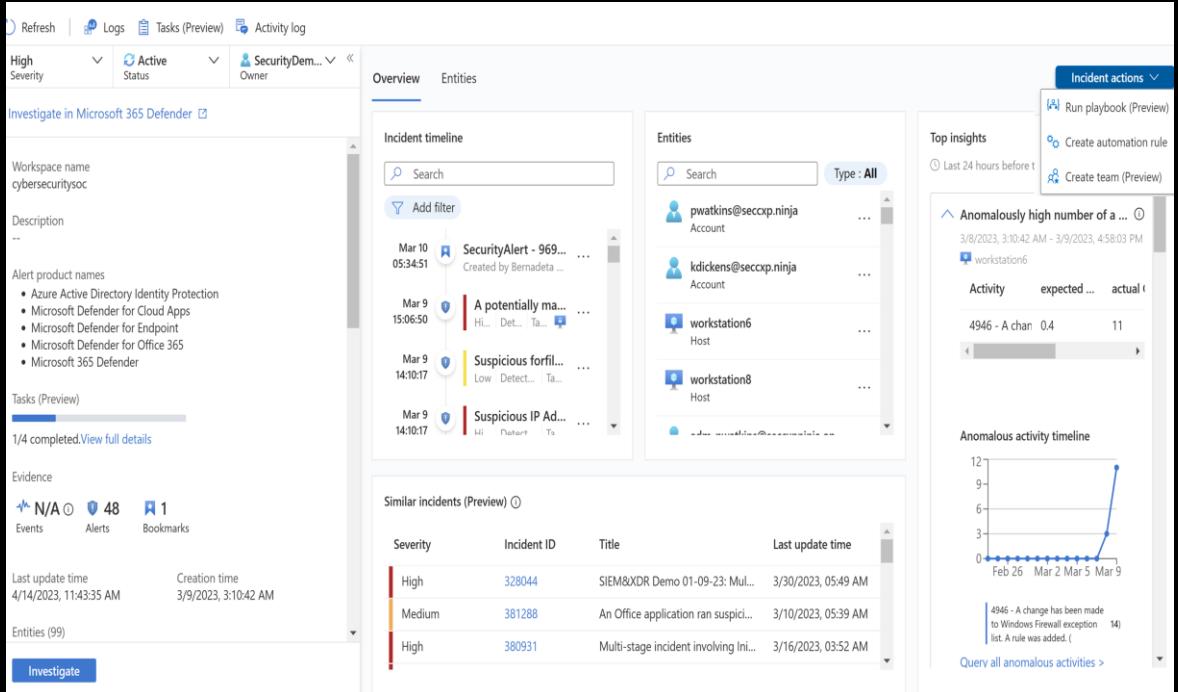
- Detect and diagnose issues across **apps and dependencies** with application insights
- Correlate issues at **infra level** with insights for VMs, containers, network, etc.
- Operationalize at scale with smart **alerts** and automated **actions**
- Drill down with **Log Analytics** for troubleshooting & deeper diagnostics
- Create **visualizations** with Azure dashboards, workbooks, and Grafana



# Microsoft Sentinel, powered by AI, enabled by Azure Arc

Stay ahead of evolving attacks with a comprehensive solution to detect, investigate and respond to incidents

- Build-in enhanced UEBA, automation (SOAR), hunting capabilities, and threat intelligence (TI) to expedite investigation and response
- Industry's first unified experience for SIEM and XDR, with built in GenAI and Threat Intelligence
- Quick response to issues through collaboration with built-in case management for SOC teams
- Stay ahead of threats with built-in threat intelligence with the latest insights from Microsoft Defender Threat Intelligence (MDTI) and Microsoft threat research



Reduce mean time to respond (MTTR) by 80%<sup>1</sup>

# Comprehensive patching with Azure Update Manager

Update and patch your Windows and Linux servers running anywhere with Azure Update Manager enabled by Azure Arc

## → Streamlined patch management

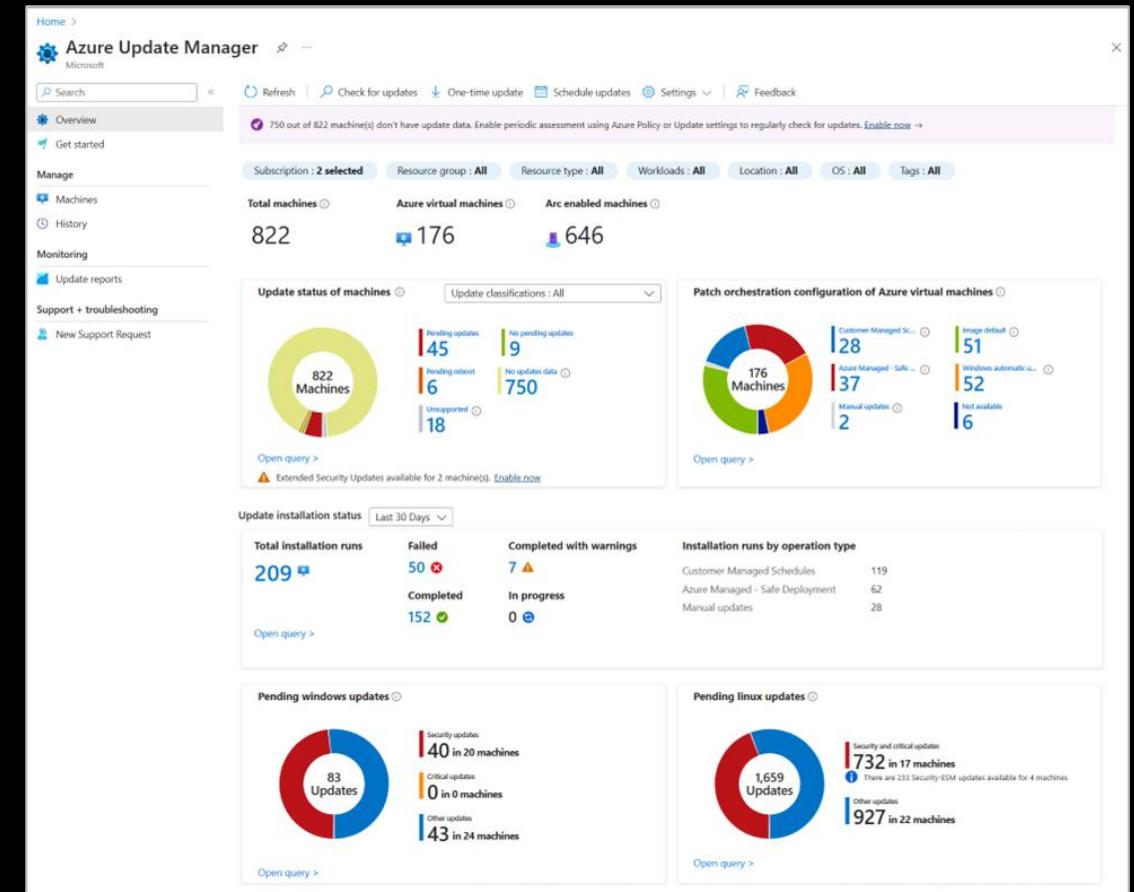
Oversee update compliance for your entire fleet of machines in Azure (Azure VMs), on-premises, and multicloud environments

## → Centralized control with RBAC

Inherit Azure RBAC configured on the machines to control who can perform update operations and edit schedules. Seamless access management to Azure resources with Azure roles and identity

## → Intelligent automation and scheduling

Automate and orchestrate securely with customized, defined maintenance schedules, hot-patching, and auto-patch to reduce reboots and optimize during VM downtimes



# VMware vSphere and System Center VMM

GENERALLY AVAILABLE

Purpose built for VMware vSphere

Bring Azure capabilities your environments with Azure Arc

At-scale management for your VMware vSphere & SCVMM VMs in Azure



## Connect at scale

Connect an entire environment managed by vCenter or System Center Virtual Machine Manager at scale



## Automatic inventory discovery

Automatic up to date inventory synced from vCenter & SCVMM to Azure and available via Azure Resource Graph



## Install Arc Agent at scale

Install Arc agent at scale using portal, CLI, or running the script yourself



## Secure, govern and monitor

Perform governance, monitoring and security at scale using Azure Monitor, Microsoft Defender, Azure Policy, Azure Update Manager, and more



← VMware vSphere and System Center environments hosted anywhere →

Unified experience with Arc-enabled Servers



# ESUs enabled by Azure Arc

## Flexible PAYGO monthly billing and savings

Monthly billing model centralized in Azure to run end-of-support operating systems

## Visibility and reliability

Ensure consistent Windows Server 2012/R2 and SQL

Server 2012 performance with high availability and visibility over your entire data and server estate. Keyless delivery

## Security and compliance

Seamlessly extend Azure security and governance to your environment and stay compliant with supported software



Microsoft  
Defender  
for Cloud



Azure  
Update  
Manager



Microsoft  
Sentinel



Azure  
Policy



Azure  
Monitor

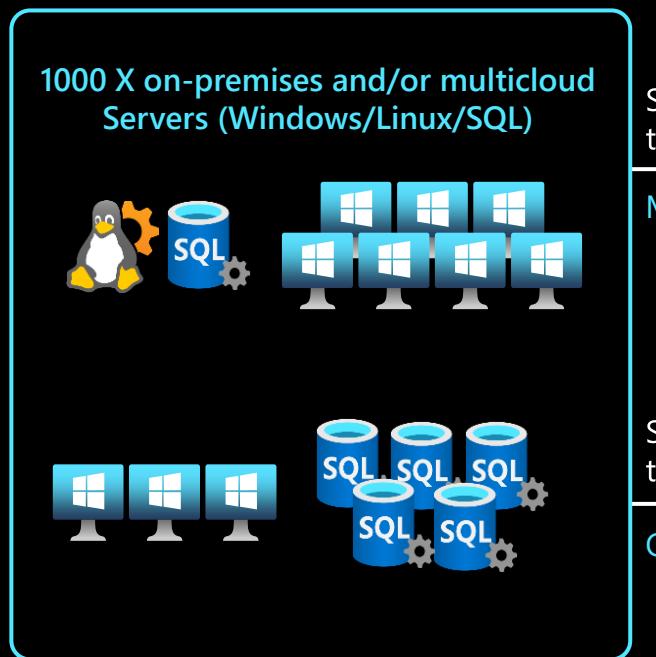
The screenshot shows the Microsoft Azure portal interface. At the top, there's a search bar and a navigation bar with 'Microsoft Azure' and 'Search resources, services and docs'. Below that, the title 'Azure Arc | Extended Security Updates' is displayed. On the left, there's a sidebar with sections for 'Overview', 'All Azure Arc resources', 'Azure Arc resources' (which is expanded to show 'Machines', 'Kubernetes clusters', and 'SQL servers'), 'Host environments' (which is expanded to show 'Azure Stack HCI', 'SCVMM management servers', and 'VMware vCenters'), and 'Settings' (which is expanded to show 'Custom locations', 'Data controllers', 'Resource bridges', 'Service principals', 'Private link scopes', and 'Extended Security Updates'). The main content area has tabs for 'Licenses' and 'Eligible resources', with 'Eligible resources' being selected. It displays a message about protecting Windows 2012 machines. Below that, there are buttons for 'Enable ESUs' and 'Refresh'. A status message says '1 machine(s) have ESUs enabled by key. It's recommend to enable ESUs through Azure Arc to remain protected after support ends.' The main table lists five machines under 'Eligible resources':

Name	ESUs status	Operating system	Resource ID
Contoso-Arc-Server-01	Enabled	Windows 2012	contoso
Contoso-Arc-Server-02	Enabled	Windows 2012	contoso
Contoso-Arc-Server-03	Not enabled	Windows 2012 R	contoso
Contoso-Arc-Server-04	Enabled	Windows 2012 R	contoso
Contoso-Arc-Server-05	Enabled - key expiring	Windows 2012	contoso

**Enroll and purchase ESUs directly in the Azure Portal**

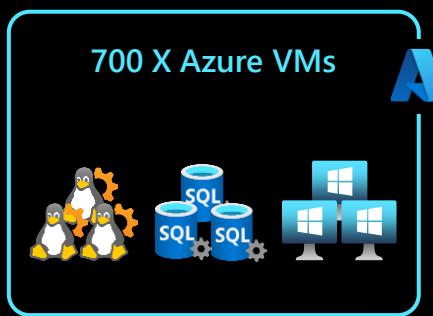
# Migrate and Modernize to Azure on your own terms

Azure Arc helps you consistently secure and govern infrastructure across environments as you migrate and modernize



Servers that are ready to move to the cloud

Migrate to Azure

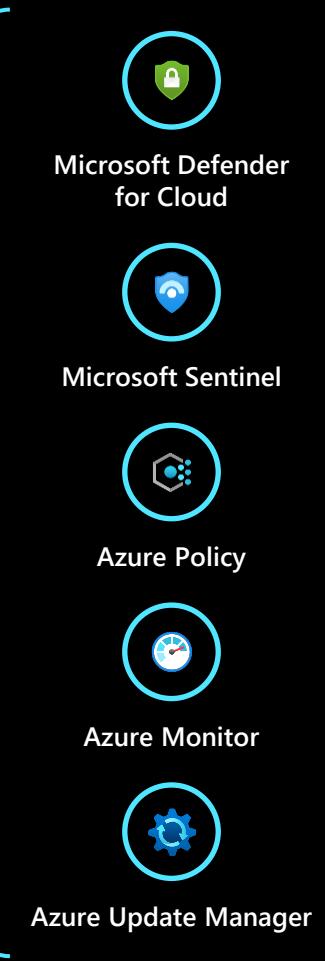


Servers that are not ready to move to the cloud

Onboard to Azure Arc



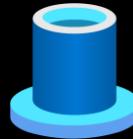
Turn on Azure security, monitoring and governance services for all servers no matter where you are in the migration journey



# Build apps once, deploy, and manage them anywhere with Azure Arc



Build and modernize to cloud-native apps on any Kubernetes



Bring cloud data management to any infrastructure



Consistent GitOps and policy driven deployment on any Kubernetes



Integrate Azure Security, governance, and monitoring into your DevOps toolkit



Azure Arc-enabled Kubernetes



Azure Arc-enabled SQL Managed Instance



Azure Arc-enabled PostgreSQL



Azure Stack HCI

On-premises, multicloud, and edge

vmware®



Azure IoT

# Deliver cloud agility anywhere and modernize applications from cloud to edge using Kubernetes

## Customer needed

Run Azure services on-premises for low-latency, compliance, and distributed computing needs

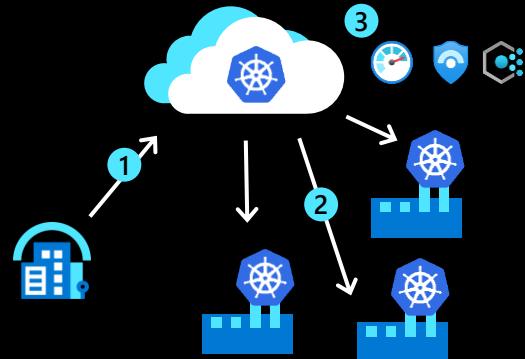
Build cloud-native Kubernetes applications and deploy in your enterprise and at the edge

Ops-as-Code: Automate repeatable configuration and deployment tasks

Deploy to new or existing infrastructure—Windows Server, VMware and more



## How



- ① Dev/Test Kubernetes apps in Azure regions
- ② Continuously deploy and update production apps on Arc-enabled K8s at the edge
- ③ Operate, manage, and secure with the same tools

## Microsoft Offerings Enabled by Azure Arc

AKS on Azure Stack HCI, Windows Server, Windows IoT

At-scale Kubernetes management (CNCF)

GitOps pipelines

Flux

Azure monitoring and security for containers

Open Service Mesh

Azure Container Apps—preview

Azure Application Services—preview

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# Azure Arc-enabled Kubernetes

Connect, manage, and operate Kubernetes clusters and applications running anywhere



AKS on Azure  
Stack HCI or  
Windows Server



Multiple 3P  
Kubernetes flavors  
supported



Deploy apps and  
configurations  
at-scale with GitOps



Secure, govern, and  
monitor all your  
clusters, from Azure



AKS



Kubernetes



OpenShift



EKS



GKE



VMware Tanzu

NUTANIX

PLATFORM9

CANONICAL

RANCHER®

WNDRVR

kublr

MIRANTIS

# Run Azure data, app, and ML services

Configuration management | Observability | Governance | Security



Microsoft  
Copilot  
for Azure



Microsoft  
Defender  
for Cloud



Azure  
Monitor



Microsoft  
Sentinel



Azure  
Policy



Azure  
Update  
Manager



Configuration  
Management



Inventory  
Management

← Azure Services across your infrastructure →



Windows  
Server



Azure  
Stack HCI

vmware®



ORACLE



Azure  
IoT



SUSE



Red Hat

Datacenter, multicloud, and edge

# Transform physical operations with cloud and AI

## Customer needed

Data connections from physical operations to the cloud, to harness AI and insights

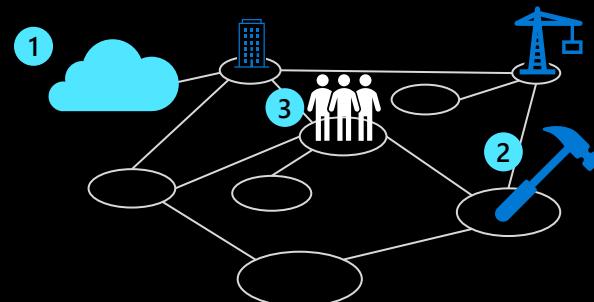
Automated and improve site workflows centrally, from the cloud across multiple locations

Reliable edge solutions that could operate with intermittent connectivity

Distributed compute at the edge for low latency with central cloud management



## How



- ① Model & describe physical processes in Azure
- ② Collect data, create context, derive insights where needed
- ③ Make decisions and take actions. Repeat

## Microsoft Offerings Enabled by Azure Arc

SQL MI

Azure SQL MI Business Critical

PostgreSQL—preview

Azure Machine Learning

Azure IoT Hub

Azure Digital Twins

Azure Stack HCI

Windows IoT

# Bring cloud manageability to SQL Server anywhere

Manage, govern, and protect your SQL Server from Azure



## Manage all SQL estate with better observability

Single view of all SQL Servers deployed on-premises, in Azure and other clouds

Capture key performance metrics and realize faster time-to-value with **monitoring**

Gain proactive & actionable insights with automated **best practices assessment**



## Enhance business continuity

Manage **Availability Groups** inventory and track real-time health status

View Always-on **Failover Cluster** Instances and protect with Defender

**Automated backups and point-in-time** restore for seamless application of policy



## Govern and protect all SQL estate using Azure

Protect your on-premises and multicloud data using **Microsoft Defender for Cloud**

Enhance security using **Extended Security Updates** as-a-service & auto patching

Central insights and governance across all SQL Servers with Microsoft Purview



Azure billing enabled by Azure Arc for SQL Server anywhere, with simplified onboarding

# Azure Arc-enabled data services

Bring cloud data management to any infrastructure

GENERALLY AVAILABLE

Azure Arc-enabled SQL Managed Instance—Business Critical

PREVIEW

Azure Arc-enabled PostgreSQL



Supports all connectivity modes



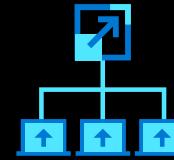
## Always up to date

Automated updates  
No downtime, evergreen



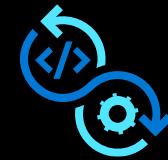
## Multi-layer security

Comprehensive encryption  
Azure RBAC & Policy



## Elastic scale

Scale up and down  
Pay for what you use



## Simplified DevOps

Deploy in seconds  
Built in HA/DR



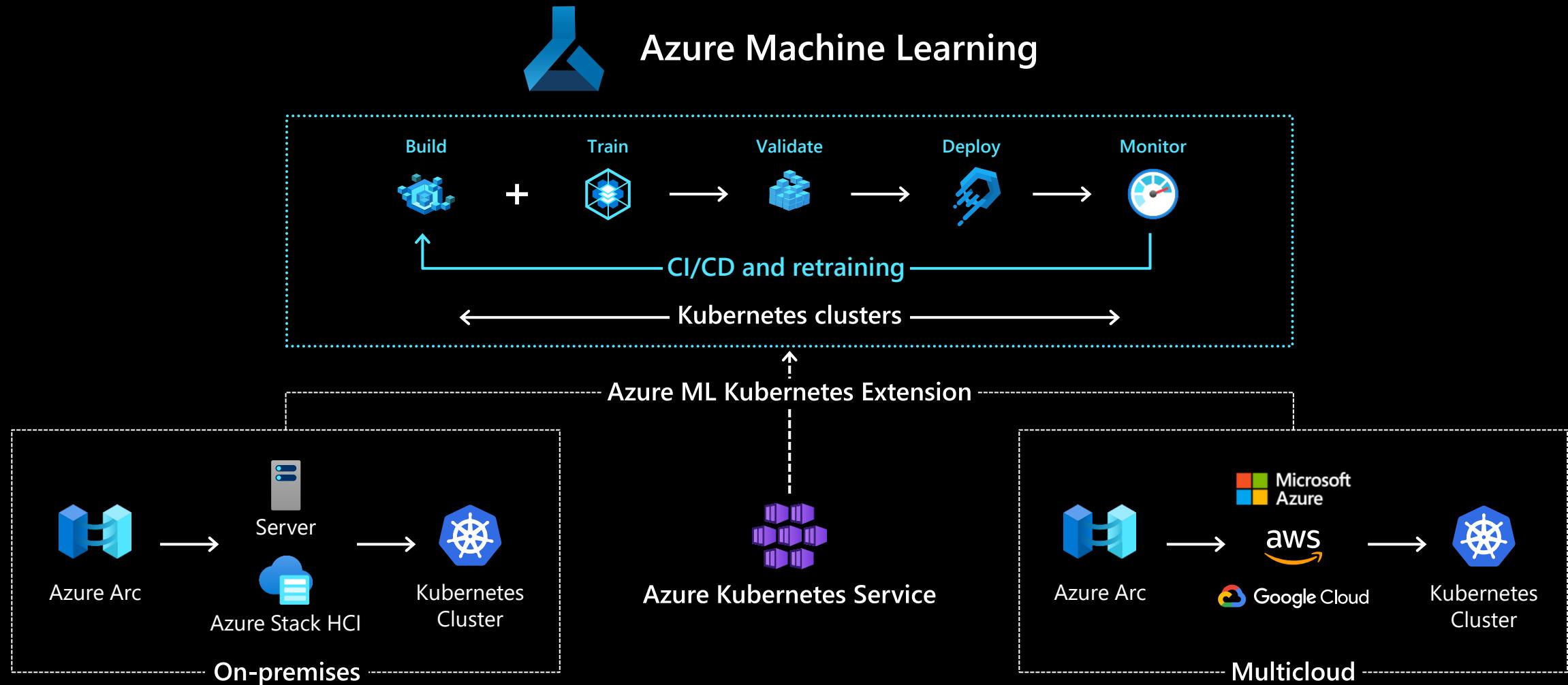
Any infrastructure



# Azure Arc-enabled machine learning

Bring fully operationalized machine learning to on-premises and multicloud

GENERALLY AVAILABLE





Microsoft Azure (Preview) Report a bug Search resources, services, and docs (G+) Copilot | Home > Azure Arc

# Azure Arc | All Azure Arc resources

Search Add Manage view Refresh Export to CSV Open query Assign tags

Overview All Azure Arc resources

Filter for any field... Subscription equals all Type equals all Resource group equals all Location equals all Add filter

Showing 101 to 200 of 3962 records.

Group by type List view

Name ↑	Resource group ↑	Location ↑	Subscription ↑	Type ↑
Machine - Azure Arc				
niaro-test-11111	niaroTest	eastus2euap	ARC-Testing	Machine - Azure Arc
niaro-ub-070422	niaroTest	East US	ARC-Testing	Machine - Azure Arc
niaro-win-16082	niaro-ecy	eastus2euap	ARC-Testing	Machine - Azure Arc
pak-Virtual-Machine2	donaliu	eastus2euap	ARC-Testing	Machine - Azure Arc
partnerstest01	partners-scvmm-rg	eastus2euap	ARC-Testing	Machine - Azure Arc
partnerstest02	partners-scvmm-rg	eastus2euap	ARC-Testing	Machine - Azure Arc
partnerstest07	partners-scvmm-rg	eastus2euap	ARC-Testing	Machine - Azure Arc
partnerstest08	partners-scvmm-rg	eastus2euap	ARC-Testing	Machine - Azure Arc
partnerstest09	partners-scvmm-rg	eastus2euap	ARC-Testing	Machine - Azure Arc
sn-server-0A542242-E985-FCA0-C93F-F08E5DC642A6	snaskar-machines-vmware	eastus2euap	ARC-Testing	Machine - Azure Arc
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sn-server-887D2242-3F5B-ACCA-F54B-AF5338BADFB8	snaskar-machines-vmware	eastus2euap	ARC-Testing	Machine - Azure Arc

< Previous Page 2 of 40 Next >

Give feedback

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sn-server-69372242-5919-E40C-CC78-2FAAA8D13230	snaskar-machines-vmware	eastus2euap	ARC-Testing	Machine - Azure Arc
sn-server-6F112242-6CA1-9E6A-F64F-872832023639	snaskar-machines-vmware	eastus2euap	ARC-Testing	Machine - Azure Arc
sn-server-6F562242-24FD-9D6F-3A3D-D14B8400780B	snaskar-machines-vmware	eastus2euap	ARC-Testing	Machine - Azure Arc
sn-server-77272242-CDBE-BAD7-84E2-83BC48BD0BE6	snaskar-machines-vmware	eastus2euap	ARC-Testing	Machine - Azure Arc
sn-server-79B62242-2854-870B-D457-C9C77F10DA87	snaskar-machines-vmware	eastus2euap	ARC-Testing	Machine - Azure Arc
sn-server-86192242-8FA8-9E30-F969-5FC8711B5C74	snaskar-machines-vmware	eastus2euap	ARC-Testing	Machine - Azure Arc
sn-server-887D2242-3F5B-ACCA-F54B-AF5338BADFB8	snaskar-machines-vmware	eastus2euap	ARC-Testing	Machine - Azure Arc

< Previous Page 2 of 40 Next > Give feedback

**Summary view** (highlighted with a red box)



# Azure Arc customers



ASAPCLOUD

atmosera.

avanade



Bradley

BrainScale



Cherokee  
County  
School  
District



Colorado State University

DEXMACH  
A LEGEA COMPANY

DICK'S  
SPORTING GOODS

ExxonMobil



FERGUSON

fiserv.

flex.

FUJITSU

GREGGS

Inventec

JM Family  
Enterprises

JOHN DEERE

Koç

KPMG

MAPFRE

Millennium  
bcp

NOKIA

Opel



PROSEGUR



Rabobank

SKF

Telstra

Transport for  
Greater Manchester

uni  
per



VIOHALCO

Walmart

WOLVERINE  
worldwide

THE WORLD BANK

"With Azure Arc, we can manage a multitude of edge devices and containerized workloads for our customers on-premises and offer this service to them at a reasonable cost."

Frank Konopka, Senior Advisor

SIEMENS HEALTHINEERS

"Our unified store strategy is all about rapid innovation. It lets us respond to market shifts and customer feedback in minutes, ensuring our stores are always current."

Jon Hathaway, Sr Director of Platform and Infra

DICKS SPORTING GOODS



[Read full story here](#)



[Azure Arc] ensured our entire SQL estate, on-premises & multicloud, were meticulously prepared for migration to Azure, guaranteeing a smoother and highly successful migration experience.

—Chandra Kala Macha, Information Officer II, World Bank



## SITUATION

Sprawling IT operations across 130+ locations

Various IT teams using multiple cloud providers and tools to manage the complex backend

Difficult and time-consuming to monitor and secure on-premises SQL Server given the fact multiple teams need to be aligned and coordinated

## SOLUTION

**Consolidate:** World Bank adopted [Azure Arc](#) to address multiple issues including [inventory management](#) of their SQL estate, streamlining maintenance tasks such as [backups](#) and [patching](#), [best practices assessment](#), and gaining insights on migration readiness

**Unify:** World Bank wanted a solution that could be used to manage both Azure and AWS servers, but that would also work with its Microsoft SQL Server stack

**Expand:** The Information Security Office at World Bank uses [Defender for Cloud](#), [Microsoft Purview](#). With Azure Arc, they extended those services to entire SQL estate, on-premises and across multicloud

## IMPACT

**90% cost saving** from consolidating tools for monitoring, security and compliance

**Streamline cloud migration** journey using Azure Arc

Significantly **reduced security risks and non-compliance** at the levels of both compute resources and data workloads



[Read full story here](#)



We ended up with the Azure Kubernetes Service and Azure Arc solution ... because our account team, and specifically some of our Microsoft developer advocates, knew and understood where we wanted to go as a company. Microsoft provided training and responded quickly to our team's questions throughout the migration and development process—it was a game-changer.

—**Jon Hathaway, Senior Technical Lead, DICK's Sporting Goods**

## SITUATION

To accomplish DICK's vision of a "one store" technology strategy, they needed a new level of modularity, integration, and simplicity to connect its public cloud environment with its computing systems at the edge.

They needed a solution that would write, deploy, manage, and monitor systems nationwide on its public websites.

## SOLUTION

**Migration and Modernization:** With the help of Microsoft, the company migrated to Microsoft Azure and created an adaptive cloud environment comprised of Azure Arc and Azure Kubernetes Services (AKS), that would manage data processing and workloads it needed in the cloud.

**Cloud native development and deployment:** Using Azure Kubernetes Service, DICK's IT team can deploy new applications to and databases to their 800 plus retail stores.

**Seamless patching:** Using Azure Update Manager, the IT team can patch all its Windows, Linux, and SQL machines running everywhere—in the public cloud, a private datacenter, or in the retail stores.



## IMPACT

Today, DICK's tech teams are better able to manage implementation of new apps from the store's technology teams more efficiently, with system self healing, automated reprovisioning, and deployment of code to all of the stores at once.

This has enabled the company to continue omnichannel innovation faster than ever before.



# Azure Arc-enabled Servers pricing

Azure Arc is free to install. Basic management services like inventory, tagging, server organization, RBAC, and querying with Azure Resource Graph are free. Paid services are:



## Microsoft Defender for Cloud **\$5/server/month (Plan 1) or \$15/server/month (Plan 2)**

Free for the first 30 days, with 500MB/server included data. \$0.02/server/hr.



## Azure Monitor **\$2.30/GB [pay-as-you-go]**

Billed for log analytics, tests, metrics, alerts, and notifications. 5GB per billing account/month is included



## Microsoft Sentinel **\$2/GB-ingested [pay-as-you-go]**

Billed for volume of data ingested for analysis in Microsoft Sentinel, stored in the Azure Monitor Log Analytics workspace



## Azure Update Manager **\$5/server/month [pay-as-you-go]**

Charged at a daily prorated value of \$0.16/server/day. Only charged for days when Arc servers are connected and managed



## Azure Policy Guest Configuration **\$6/server/month**

Policies assigned by Defender for Cloud, of any other category, or on Azure Stack HCI resources are exempt

# New cloud billing model for SQL Server (pay-as-you-go\*)

Better cost efficiency when paying only for what you use



SQL Server pay-as-you-go  
licensing enabled by Azure Arc  
(per core per month/hour)

Pricing	Monthly rate	Hourly rate
Standard Edition	\$73	\$0.100
Enterprise Edition	\$274	\$0.375



## Optimize asset capitalization

- Organizations that focus on EBITDA and capitalized expenses prefer to purchase their licenses
- Customers that bill on a cost-plus or other expense-based chargeback model will prefer the Pay-As-You-Go model



## Optimize upfront costs

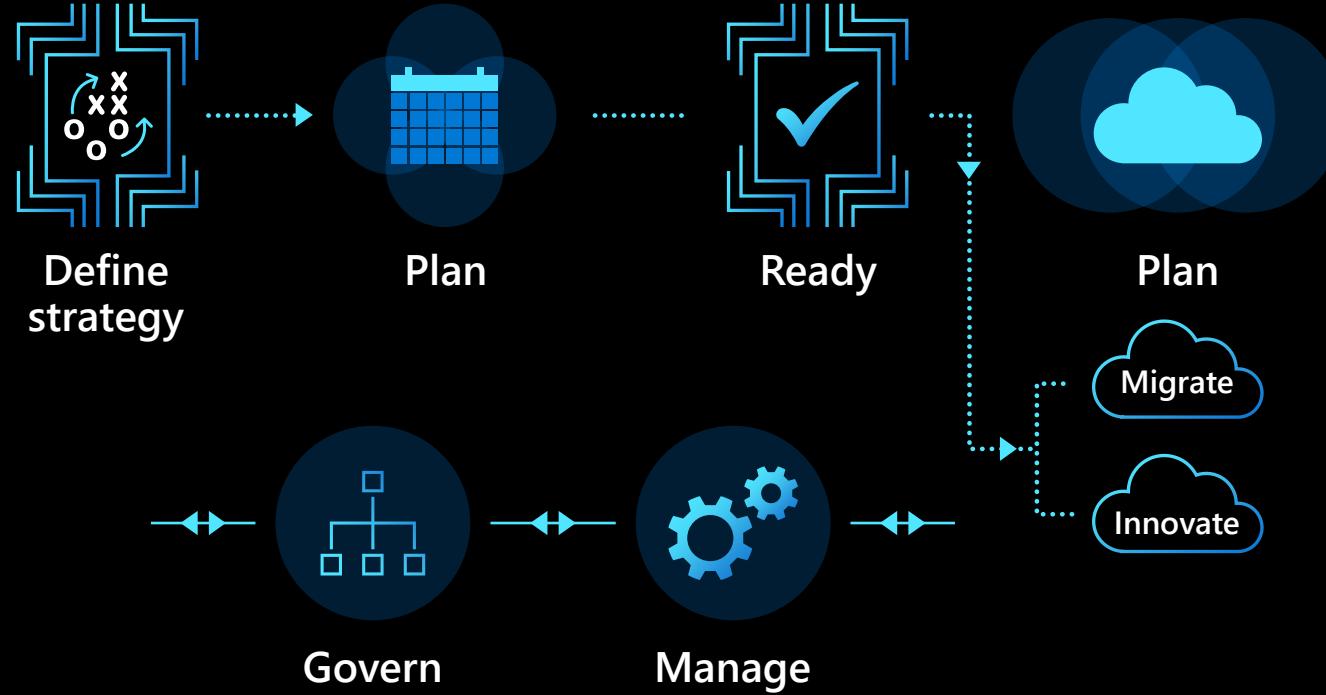
- Pay-As-You-Go doesn't have any upfront costs and is billed monthly but in the long term it may have a higher TCO



## Optimize for periodic consumption

- Reduced IP cost of periodic workloads such as of ERP, payroll, giving campaigns and others
- Scale down the entire VM or stop SQL Server instance

# Complete guidance for an adaptive cloud approach



## [Microsoft Cloud Adoption Framework for Azure](#) | [Microsoft Azure](#)

Start with the cloud adoption framework to guide your cloud journey and build on it using the hybrid adoption scenario guidance

-  Build skills across your team with [Microsoft Learn](#)
-  Accelerate deployment with [Reference Architectures](#)
-  Optimise workloads with [Azure Well-Architected](#)
-  Apply [best practices](#) to rapidly onboard
-  Review [technical documentation](#) on featured products

# Next steps

## Install Azure Arc

Gain visibility into your entire on-premises and multicloud estate for a single pane of glass

## Manage and secure

Get started using Microsoft Defender for Cloud, Azure Monitor, Copilot, and more

## Azure Migrate and Modernize

Utilize the Azure Migrate and Modernize program to deploy Arc at scale and securely move to the cloud with proven best practices and incentives to accelerate

# Learn more

Azure Arc Jumpstart:

<https://aka.ms/AzureArcJumpstart>

Technical documentation:

<https://aka.ms/AzureArcDocs>

Azure Arc Learning Path:

<https://aka.ms/AzureArcLearn>

Azure Arc Learning Companion:

<https://aka.ms/pathways>

Azure Arc ESU Docs:

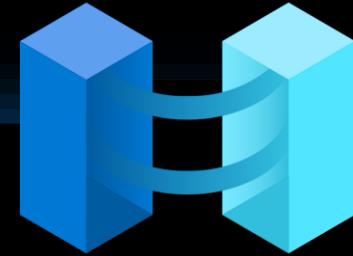
<https://aka.ms/arcesudocs>

Azure Arc Total Economic Impact Report:

<https://aka.ms/arcforresterstudy>

SQL Arc:

<https://aka.ms/ArcSQL>



Azure Arc

Any Infrastructure, Any Cloud



# A Leader in 2023 Gartner® Magic Quadrant™

Microsoft placed furthest on the  
Completeness of Vision axis

# Gartner®

2023 Gartner® Magic Quadrant for  
Strategic Cloud Platform Services (SCPS)

Gartner, Magic Quadrant for Strategic Cloud Platform Services, David Wright, Dennis Smith, and 4 more,  
4 December 2023.

The report was previously known as Magic Quadrant for Cloud Infrastructure and Platform Services (2020–2022)  
and Magic Quadrant for Cloud Infrastructure as a Service till 2019.

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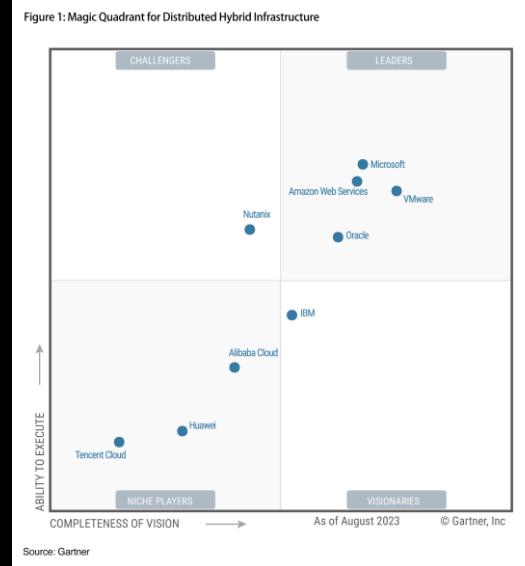
Figure 1: Magic Quadrant for Strategic Cloud Platform Services



# A Leader in 2023 Gartner® Magic Quadrant™

# Gartner®

Microsoft recognized as a Leader in  
2023 Gartner® Magic Quadrant™ for  
Distributed Hybrid Infrastructure



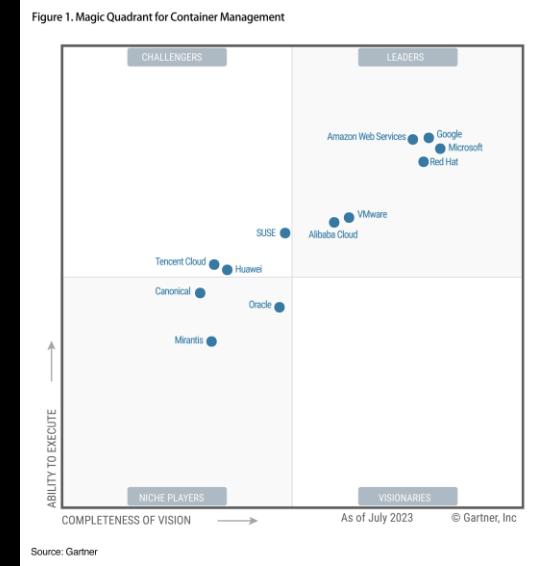
Gartner, Magic Quadrant for Distributed Hybrid Infrastructure, 27 September 2023, Julia Palmer, Tony Harvey, Michael Warrilow, David Wright, Jeffrey Hewitt.

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Microsoft recognized as a Leader in  
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Container Management

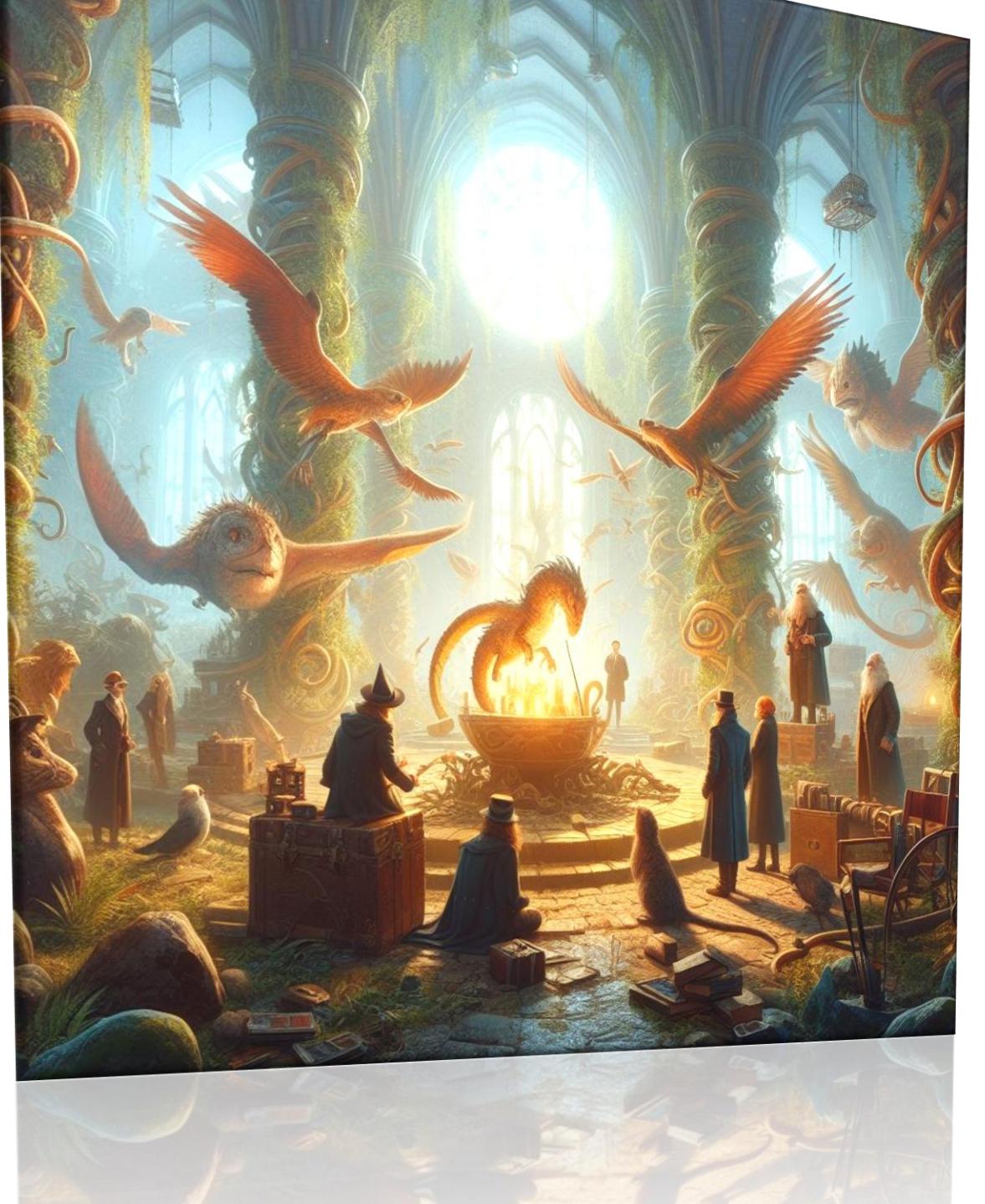


Gartner, Magic Quadrant for Container Management, Dennis Smith, Wataru Katsurashima, Michael Warrilow, Tony Iams, Richard Watson, 20 September 2023

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# Questions & Answers

**Marco Dal Pino**  
**Technical Consultant**  
Microsoft

- 30+ years in IT (Developer, Architect, Consultant, PM, Trainer)
- Speaker, Community addicted
- IoT Influencer



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<https://about.me/marcodalpino>



<https://twitter.com/marcodalpino>



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<https://www.twitch.tv/techchat>

