

Dhaval Prajapati



SOMAIYA
VIDYAVIHAR UNIVERSITY

K J Somaiya Institute of Management

MBA - Data Science & Analytics

+91-9221301420; dhaval.prajapati@somaiya.edu, dphdhal7@yahoo.com,

Date of Birth: 25th March, 1992, [Linkedln](#) | [Github](#) | [Website](#)

ACADEMIC PROFILE

Degree	Institute	Board	Year	Results
MBA - Data Science & Analytics	K J Somaiya Institute of Management, Mumbai	Somaiya Vidyavihar University	2023	8.18 CGPA
B.A. (International Hospitality Administration)	Rizvi Academy of Hospitality Management & Catering Operations, Mumbai	Indira Gandhi National Open University	2012	69.19%
Higher Secondary Certificate	NES Jr. college, Mumbai	Maharashtra State Board	2008	70.33%
Secondary School Certificate	Navbharat Nutan Vidyalaya, Mumbai	Maharashtra State Board	2006	61.87%

ACADEMIC ACHIEVEMENTS

Other Academic Qualifications	• Post Graduate Diploma in Applied Statistics (2022)
Certifications	• Google Data Analytics, Coursera (2022) • Data Visualization with Tableau, Coursera (2022)

PROFESSIONAL EXPERIENCE

Organization	Vastu Housing Finance Corporation Ltd, Mumbai	Duration	9 Months
Designation	Management Trainee - Products & Analytics	Key Role	Analytics
Responsibilities & Achievements	• Collaborated with cross-functional teams including data engineers, scientists, and partners to design, develop, and deploy data analytics solutions • Managed end-to-end delivery of data analytics projects, ensuring data collection and insights generation met project objectives		
Organization	Wyndham Hotels & Resorts, Gurgaon	Duration	32 Months
Designation	Distribution Operations Analyst EMEA	Key Role	Revenue Management
Responsibilities & Achievements	• Analysed and worked to improve performance of various Distribution channels for EMEA hotels • Collaborated closely with the US team to handle the end-to-end delivery of connectivity roll-outs for new distribution channels, ensuring seamless deployment and effective data collection • Collaborated with cross-functional teams to design and maintain Distribution SharePoint as an intranet site for EMEA users, ensuring seamless functionality • Deployed the Rate parity initiative across the entire EMEA region, overseeing its day-to-day operations by coordinating with key stakeholders and ensuring effective data collection, insights generation, and documentation of processes and outcomes		
Organization	Revnomix Solutions - Hotel Data Analytics, Pune	Duration	9 Months
Designation	Senior Revenue Analyst	Key Role	Revenue Management
Responsibilities & Achievements	• Worked to improve performance of Online Travel Agents for a portfolio of hotels through data-driven strategies • Conducted in-depth analysis, evaluation, and forecasting to drive business improvement • Conducted weekly business strategy meetings with General managers/Owners of the assigned hotels		
Organization	Hilton Hotels & Resorts, Mumbai unit	Duration	30 Months
Designation	Reservation Executive	Key Role	Business Development & Front Office Operations
Responsibilities & Achievements	• Handled reservation processes accurately and efficiently • Provided excellent guest services during Check-In & Check-Out procedures • On boarded and trained new joiners and interns		

KEY PROJECTS

Summer Internship: Decision Point, Gurgaon (2022)	• Conducted functional and performance testing of Power BI Dashboards • Led troubleshooting efforts for complex data analytics projects, resolving critical issues and ensuring project success
---	--